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Rev: 0

E.B.O. 134

1

IN THE MATTER OF the Ontario Energy Board Act, R.S.O.  
1980, Chapter 332;

2

AND IN THE MATTER OF a Review by the Ontario Energy  
Board of the Expansion of the Natural Gas System in Ontario.

3

BEFORE: J.C. Butler, Vice-Chairman and Presiding Member

4

J.A. DeKort, Member

5

M.A. Daub, Member

6

7

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**REPORT OF THE BOARD**

---

June 1, 1987

8

ISBN 0-7729-2610-7

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1. INTRODUCTION

1.1 In the summer of 1986, the Ontario Energy Board (the Board) examined six applications by The Consumers' Gas Company Ltd. (Consumers') to provide service to the Town of Deep River, the Village of Chalk River and the Township of Rolph, Buchanan, Wylie and McKay (E.B.L.O. 216 et al.). The Board denied these applications and, in its Reasons for Decision, the Board concluded that the criteria used by the utilities to assess and justify system expansion should be reviewed.

1.2 On January 9, 1987, Notice of a Review by the Ontario Energy Board of the Expansion of the Natural Gas System in Ontario (the Review) was issued.

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2. BACKGROUND

2.1 There are three major gas distributors in Ontario which together serve approximately 1,500,000 customers: Consumers', ICG Utilities (Ontario) Ltd (ICG) and Union Gas Limited (Union). Each distributor operates within a franchised area.

2.2 Consumers' is Canada's largest natural gas distributor, serving about 850,000 customers in southern, central and eastern Ontario, western Quebec and northern New York State. The company has assets of about \$1.4 billion and distributes about 9,000 10(6)m(3) of gas annually through its network of 18,657 kilometres of mains.

2.3 ICG operates a natural gas distribution system consisting of approximately 5,600 kilometres of

pipeline in northwestern, northern and eastern

Was Page 3. See Image [OEB:11L1W-0:6]

25

Ontario. ICG's utility assets are valued at almost \$400 million. ICG delivers approximately 3,100 10(3)m(3) of gas annually and serves approximately 163,000 customers.

2.4 Union operates a fully integrated gas distribution system employing storage, transmission and distribution facilities in southwestern Ontario. It sells over 7,300 10(6)m(3) of gas annually. Union also transports and stores about 5,700 10(6)m(3) of gas annually for other utilities and is Ontario's largest operator of underground storage pools with a developed capacity of 2,700 10(6)m(3). Union's utility assets are approximately \$900 million.

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2.5 In 1958, TransCanada Pipelines Limited (TCPL) completed its interprovincial pipeline from the Alberta-Saskatchewan border to Quebec, and western Canadian natural gas became widely available in Ontario. During the next two decades, the demand for natural gas in Ontario grew rapidly due to its abundant supply and relatively low price. This demand in turn led to a major expansion of distribution facilities by Ontario's natural gas utilities.

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2.6 By the late 1970's, most of the system expansion taking place pertained to new subdivisions, upgrading of existing pipeline capacity and development of storage facilities.

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Was Page 4. See Image [OEB:11L1W-0:7]

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2.7 In the early 1980's, expansion of the natural gas distribution network was stimulated by federal government programs designed to reduce Canada's dependence on imported oil. One of these programs, the Distribution System Expansion Program (DSEP), administered by The Department of Energy, Mines and Resources (EMR) provided funds to the gas utilities of Ontario in the form of contributions in aid of construction to assist in expansion of their distribution system.

2.8 DSEP was designed to facilitate specific types of system expansion projects. The key criteria for funding such projects were the lack of financial viability and the volume of oil that gas would displace.

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2.9 Another program, the Canada Oil Substitution Program (COSP), provided a grant to homeowners who converted from oil to natural gas. This program encouraged oil customers to convert to natural gas.

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2.10 These EMR programs which encouraged expansion of the natural gas distribution system were phased out in 1984 and 1985.

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Need for Review

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2.11 As noted above, in the summer of 1986 the Board examined six applications from Consumers' for

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leave to construct gate stations and pipelines and for franchises and certificates to serve the Village of Chalk River, the Town of Deep River and the Township of Rolph, Buchanan, Wylie and McKay, in the County of Renfrew.

2.12 The Board denied the applications as the project did not meet Consumers' fifth-year rate of return feasibility test. In its Reasons for Decision the Board noted that the impact on the public interest, through either granting or denying gas service to the municipalities in question, was not adequately presented in the evidence.

2.13 The Board indicated in its Reasons for Decision that certain important questions concerning system expansion to smaller communities should be considered:

o with DSEP discontinued, what are the means whereby marginally uneconomic areas of Ontario are to be served, if at all;

o what is the role of the Board in the light of the removal of DSEP and to what extent should it be encouraging gas service to marginally uneconomic areas;

o with Ontario utilities facing mature markets, is expansion into uneconomic areas appropriate;

o should the shareholders or customers of utilities subsidize uneconomic expansion into smaller communities;

o are there lower limits of return that should be permitted on a project basis? Are size of project or amount of subsidy factors that should be considered in assessing a project;

o have the changing circumstances with respect to energy resulted in the test of public interest being changed;

o are the current methods used by the utilities for assessing the economic feasibility of projects appropriate and what changes, if any, should be made;

o should the economics of system expansion be considered on the basis of marginal/incremental costs or on a fully allocated cost basis?

2.14 The Board indicated that these issues would best be addressed outside the context of a specific application and that it would call a special hearing for this purpose some time in early 1987. The Board anticipated that the recommendations from that special hearing would assist in determining whether new guidelines should be developed for leave to construct applications.

### 3. THE REVIEW

3.1 The Board's Notice of January 9, 1987, invited any party interested in system expansion in Ontario to participate in the Review. The procedure set out in the Notice was designed to obtain input by way of written submissions from participants responding to a discussion paper (the Discussion Paper) developed by Board staff. The procedure also provided for technical conferences or workshops to review outstanding issues.

48

3.2 Although public participation through written submission has not been used previously by this Board it has been successfully used in other jurisdictions (e.g. the National Energy Board). It was considered that this procedure would encourage a valued input from many parties who might not wish to incur the expense or invest the time required for an oral hearing. By adopting this process the Board hoped to obtain

49

a broader and more diverse input to the Review in the most cost effective manner.

3.3 The Notice also set out the deadlines for each phase of the Review. Most were extended in order to accommodate the wishes of the participants.

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3.4 The Notice was served on the Clerks in every Municipality in Ontario and was published in approximately 42 newspapers.

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3.5 Parties who wished to participate in the Review were directed to indicate their intent, in writing, by January 28, 1987. That deadline was extended with the last participant being granted status on February 4, 1987. A total of 129 Letters of Participation were received. The following is a list of Participants:

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Gas Distributors

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The Consumers' Gas

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Company Ltd. P.Y. Atkinson  
K. Walker

ICG Utilities

56

(Ontario) Ltd D.E. Gibbons  
J. Roland

Natural Resource

57

Gas Limited W.K. Ferguson

58

Union Gas Limited J.B. Jolley

Was Page 9. See Image [\[OEB:11L1W-0:12\]](#)

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## Municipalities

Township of Bosanquet C.P. McKenzie

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County of Brant C.G. Spencer

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Township of Brock G.S. Graham

62

Township of Burford B.M. Cadman

63

City of Burlington G.E. Goodman

64

Town of Chesley J. Albright

65

Town of Cobourg R.G. Stinson

66

Township of Dawn J. Langstaff

67

Town of Deep River R. Adam

68

Town of Dundas J.R. Gerrie

69

Township of Elma G.S. Tucker

70

Town of Flamborough R.G. Stewart

71

Township of Glanbrook H. Kooyman

72

Township of Golden R.G. LaCroix

73

Township of Haldimand M.P. Bosetti

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The Regional Municipality

75



of Hamilton-Wentworth	L.D. Turvey	
Town of Kincardine	G.R. Sutton	76
City of Kitchener	J.A. Ryder	77
Township of Moore	R.H. Whitman	78
Town of Napanee	K.D. Deyo	79
The Regional Municipality		80
of Niagara	A.R. Pierson	
		Was Page 10. See Image <a href="#">[OEB:11L1W-0:13]</a>
Municipalities (cont'd)		81
City of North Bay	R.F. Barton	82
Township of North		83
Dorchester	C. Walton	
Township of Oro	R.W. Small	84
The Regional Municipality		85
of Ottawa-Carleton	J.D. Cameron	
Town of Paris	P.H. Dearling	86
Town of Parry Sound	W.E. Ewing	87
County of Peterborough	W.D. Armstrong	88
Town of Simcoe	D. Brunton	89
City of Toronto	J. Rabinowitz	90
R.M. Feig		

The Regional Municipality of Waterloo	S.A. Thorsen	91
Township of Westmeath	P. Burn	92
Township of West Nissouri	C.E. Babb	93
Town of Warton	R.J. Kastner	94
Citizens		95
Trevor Allinson		96
Neil Baird		97
Charles and Shirley Barlow		98
Mr. & Mrs. J. Blakely		99
Harold A. Boswell		100
Reg Bright		101
Denine Brown		102
	Was Page 11. See Image <a href="#">[OEB:11L1W-0:14]</a>	103
Citizens (cont'd)		104
Harold and Judith Cottom		105
A.H. and Ella de Quehen		106
David Dingwall		107
Dr. Mauro G. Di Pasquale		108

F.E. and W.F. Dix	
William J. Eakins	109
Lynda Forbes	110
Tom Gammage	111
Lorne Greig	112
Jennifer F. Hardacre	113
Judy and Stew Herod	114
Hans I. Huitema	115
W.K. Hunt	116
James R. Innis	117
Owen James	118
Harry Jones	119
Mrs. K. Kopal and Ms. M. Kopal	120
Jim Landon	121
Lynda Lapeer	122
Marc A. Larose	123
Mr. and Ms. W.G. Loader	124
Thomas Loughlin	125
Norma Martin	126

Citizens-(cont'd)	127
Mr. & Mrs. E.S. & V.L. Morrison	128
L.G. McIlroy	129
Donna S. McGillis	130
Beverly Nicholls	131
Daniel A. Nicholls	132
Joan M. Nolasco	133
Don Mikel	134
Barry Octeau	135
Dr. B. Quarrington	136
George R.J. Rapai	137
Mr. & Mrs. Brian Rapsey	138
Graham & Jean Rogers	139
Steve Rowe	140
Mr. & Mrs. K. Savage	141
W.J., Violet and Steve Sawyer	142
Dirk J. Schmachtel	143
Daniel Scobie	144
Mark Scott, Edward E. Scott, Jane Scott	145

Richard Shapcott	146
Michael Sheehy	147
Mr. & Mrs. Donald E. Smith	148
Scott and Susan Stanley	149
Charles Stimac	150
	Was Page 13. See Image <a href="#">[OEB:11L1W-0:16]</a>
Citizens (cont'd)	151
Jo Anne St. James	152
Pat and Birgit Tunney	153
Mervyn Wells	154
Mr. & Mrs. George Welton	155
J.D. Williamson	156
Marilyn Williamson	157
P.W. Wilmer	158
G.M. and Glorya Woods	159
Other Participants	160
Alberta Petroleum Marketing Commission S.F. McAllister	161
Association of Municipalities of Ontario M. Dunbar	162

B.C. Hydro and Power	163
Authority E. C. Eddy	
Brant County Federation of	164
Agriculture M. Sharp	
Canadian Enerdata Limited R. Zarzeczny	165
Canadian Petroleum	166
Association D.B. Macnamara	
C-I-L Inc. P.D. Jackson	167
Committee of Southwestern	168
Ontario Municipalities A.C. Wright	
Concerned Citizens of	169
Haldimand G. Hinton	
Dow Chemical Canada Inc. F.G. Marcinkow	170
Other Participants (cont'd)	171
Eastont Integrative Services	172
Incorporated (E.I.S.I.) C.B. Walker	
Energy Probe D.I. Poch	173
Foothills Pipe Lines	174
(Yukon) Ltd. H.N.E. Hobbs	
Great Lakes Forest Products J.L. Davies	175

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H. Rentsch Associates Ltd.	H.E. Rentsch	176
Inco Limited	T.W. Leishman	177
Independent Petroleum		178
Association of Canada	R.G. DeWolf	
Industrial Gas Users		179
Association	P.C.P. Thompson, Q.C. T. Bjerkelund	
Lambton Gas Storage		180
Association	A. Kimpe	
Ministry of Energy	I.B. MacOdrum	181
Monenco Consultants Limited	D.H. Stevenson	182
Ontario Corn Producers'		183
Association	D. LeDrew	
Ontario Hydro	C.R. Chorlton	184
Parry Sound Area Economic		185
Development Commission	M.B. Stagg	
Polysar Limited	G.P. Sadvari	186
PSR Gas Ventures Inc.	P.H. McMillan	187
Tecumseh Gas Storage		188
Limited	P.Y. Atkinson	
Thunder Bay-Atikokan	Iain Angus, MP	189

Other Participants (cont'd)

TransCanada PipeLines

Limited C.C. Black

Twin Elm Estates Ltd. G. Brothers

Board Staff Discussion Paper

3.6 The Discussion Paper outlined criteria previously used by the Board when assessing the public interest in system expansion projects and examined economic feasibility tests currently used by the gas distributors' when evaluating system expansion projects. In the Discussion Paper, Board staff also presented alternative feasibility tests to stimulate discussion and a critical re-evaluation of the tests now in place.

3.7 A copy of the Discussion Paper and Procedural Order-1 were provided to all participants. Procedural Order-1 set out the format for responses to the Discussion Paper. All responses were distributed to all participants and all participants were given the opportunity to reply to each others' responses.

3.8 The Board received 25 responses to the Discussion Paper and seven replies to those responses.

Technical Conference

3.9 On March 8, 1987, Procedural Order-2 was issued indicating that a Technical Conference (the Conference) would be held on April 6, 1987, to discuss matters arising from the responses and replies of participants.

3.10 Procedural Order-3, issued March 27, 1987, indicated that the Conference would be held on April 9, 1987, and it would be conducted by Board staff. It also indicated that the following matters would be discussed:

- Public Interest;
- Existing Economic Tests;
- Economic Feasibility Tests presented in the Discussion Paper: and



- Contributions in Aid of Construction.

3.11 The Conference extended over two days and was attended by the following participants: 201

B. Taylor on behalf of Consumers' 202  
D. Rewbotham  
P. Davis

J. Hunter on behalf of ICG 203  
D. Gibbons

J. Anderson on behalf of Union 204  
P. Pastirik  
D. McCash

Was Page 17. See Image [\[OEB:11L1W-0:20\]](#)

L. Smith on behalf of the Town N. Williamson of Deep River 205

E. de Quehen on behalf of the Public Interest Participants 206

D. Poch on behalf of Energy 207

P. Muldoon Probe 208

A. Ryder on behalf of the City of Kitchener 209

T. Loughlin on his own behalf 210

J. Thorne on behalf of the City of Toronto 211

K. Taylor on behalf of Western 212  
Gas Marketing Limited,  
an affiliate of Trans Canada  
PipeLines Limited

3.12 The NDP Caucus, although not a participant, was represented by M. McVea. 213

3.13 A transcript of the Conference was taken and was made available to the Board along with all 214  
submissions by all participants in connection with the Review. These transcripts and all  
documents submitted to the Board as part of this Review are part of the Board's files and are  
available for public review.

#### 4. THE ROLE OF THE BOARD

4.1 There are three items of legislation which provide a comprehensive means to ensure the orderly and equitable provision of natural gas to Ontario consumers. These are the Ontario Energy Board Act (the OEB Act), R.S.O. 1980, Chapter 332, the Municipal Franchises Act, R.S.O. 1980, Chapter 309 (the MF Act) and the Public Utilities Act, R.S.O. 1980, Chapter 423 (the PU Act).

216

4.2 Before a utility can supply natural gas to a community, the utility is required under section 46 of the OEB Act to make an application for a Board Order granting leave to construct. If granted, it would permit the construction of the gas transmission line. Pursuant to section 8 of the MF Act, Board approval is required for the construction of works to supply gas and the actual supply of gas itself. Board approval is signified by the issuance of a certificate of public convenience and necessity.

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4.3 Under section 9 of the MF Act, the Board's approval is required of the terms and conditions contained in the municipal by-law and the Franchise Agreement under which the utility serves the municipality.

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4.4 Under this legislation a distributor seeks Board approval to undertake a project and the Board is required to give or withhold such permission according to whether or not the Board judges the proposed project to be in the public interest. As part of its consideration of the public interest, the Board considers the impact of the proposed project on other customers and requires, in either the leave to construct or in the certificate of public convenience and necessity application, that an economic analysis be produced.

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4.5 The Board also is required under section 19 of the OEB Act to examine the cost of all property plant and equipment included in the utility's proposed rate base, including the current capital budget, to assess whether these items will be "used or useful" in deciding if they should be included in rate base. This assessment includes all transmission, distribution and storage facilities which the distributor proposes to include in the capital budget. Rates are ultimately set by the Board to reflect the costs associated with those items in the rate base.

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#### 5. THE PUBLIC INTEREST

5.1 The Board has a statutory obligation to consider the public interest before it makes a determination to grant or reject a leave to construct application for a proposed pipeline or station (Section 48 (8) of the OEB Act).

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5.2 In the Discussion Paper and at the Conference, Board staff indicated that the Board typically employs a broad definition of the public interest which takes account of the facts and particular circumstances of each case.

223

5.3	Board staff presented a list of criteria related to the public interest. These are as follows:	224
1.	Economic feasibility;	225
2.	Community benefits	226
o	Industrial development	227
o	Alternative fuel considerations	
o	Increased revenues to government (e.g. taxes)	228
o	Local employment	229
o	Regional development;	
3.	Utility benefits;	230
4.	Security of supply and safety;	231
5.	System flexibility;	232
6.	Route/site selection and landowners' concerns;	233
7.	Environmental impact;	234
8.	Government policy; and	235
9.	Other factors.	236
	Participants' Positions on the Public Interest	237
	Consumers'	238
5.4	Consumers' stated that the principles that the Board should consider in determining public interest should be broad and wide ranging.	239
ICG		240

Was Page 21. See Image [\[OEB:11L1W-0:24\]](#)

5.5	ICG noted that Board staff had included most of those public interest factors that the Board should consider. ICG advocated the view that each case is unique and the Board has to consider each application on its own merits to determine exactly what are the public interest concerns.	241
		Was Page 22. See Image <a href="#">[OEB:11L1W-0:25]</a>
	Union	242
5.6	Union indicated that in its opinion the tendency over the last five or six years has been to consider the cost to existing customers as the primary public interest factor in evaluating system expansion projects. It also indicated that the other factors discussed by Board staff are probably equally important.	243
	The City of Kitchener	244
5.7	The City of Kitchener submitted that decisions regarding uneconomic expansion of rate base should be made by the government and were thus beyond the scope of the Board's mandate.	245
	Concerned Citizens of Haldimand;	246
	Lynda Forbes and Public Interest Participants	247
5.8	These groups generally supported the Board's broad interpretation of the public interest but expressed concern that public interest factors not be incorporated into a formula. They also stressed the importance of a hearing for each application so that all matters regarding public interest could be considered by the Board.	248
		Was Page 23. See Image <a href="#">[OEB:11L1W-0:26]</a>
	W. K. Hunt; Brant County Federation of Agriculture;	249
	Ontario Corn Producers' Association and Working Committee for the Expansion of Natural Gas Service in the Burford - Oakland Project Area	250
5.9	Several participants expressed a view that the widest public interest in Ontario would be served by provision of natural gas service to more rural municipalities. They expressed the concern that the agricultural sector has been forced to compete for system expansion with concentrated urban areas. Some groups argued that rural expansion should be heavily weighted in terms of public interest considerations since a healthy agricultural sector contributes to the well-being of the province as a whole.	251
	Western Gas Marketing Limited	252

5.10 Western Gas Marketing Limited stated that public interest is a dynamic concept and also argued that none of the public interest factors are necessarily fully quantifiable at any given point in time. 253

IGUA 254

5.11 IGUA indicated that the costs associated with uneconomic system expansion ought to be borne by the customer classes that directly benefit from that expansion. 255

Was Page 24. See Image [OEB:11L1W-0:27]

Kincardine and District Recreation Board and Parry Sound Area Economic Development Corporation 256

5.12 This group expressed concern that with the end of DSEP, smaller communities in Ontario may not receive gas service. 257

The Board's Findings 258

5.13 The Board finds that it has jurisdiction to review all matters relating to the production, distribution, transmission and storage of natural gas. Mr. Justice Keith in reviewing the history and origins of the OEB Act, stated: 259

In my review that statute makes it crystal clear that all matters relating to or incidental to the production, distribution, transmission or storage of natural gas ... are under the exclusive jurisdiction of the Ontario Energy Board ... . 260

These are all matters that are to be considered in the light of the general public interest and not local or parochial interests. The words "in the public interest" ... which I have quoted would seem to leave no room for doubt that it is the broad public interest that must be served. (Union Gas Limited vs. Township of Dawn, (1977) 76 D.L.R. 613) 261

5.14 The Board reiterates that the concept of public interest is dynamic and it must change according to the circumstances. The Board considers that the relevant criteria from those listed above, 262

Was Page 25. See Image [OEB:11L1W-0:28]

and others depending on the circumstances, should be addressed as fully as possible so that the Board has complete information on which to base its determination as to whether or not a project is in the public interest. 263

5.15 There can be no firm criteria for determining the public interest and the Board will not attempt to define these criteria closely. The weighting the Board attaches to each criterion considered can also change with the circumstances of a specific application. 264

265  
5.16 When considering the public interest in prior proceedings the Board has been satisfied if the welfare of the public is enhanced without imposing an undue burden on any individual, group or class. The Board will continue to be guided by this general principle in determining the extent to which gas service should be extended into other areas of the province.

266  
5.17 The Board considers that system expansion should not be unlimited and that it is required to continue to determine whether the expansion of gas service is in the public interest.

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5.18 The Board has concerns with the concept of "economic feasibility" as it has been used in these proceedings. These concerns will be examined in detail below. The Board considers

Was Page 26. See Image [OEB:11L1W-0:29]

268  
that regardless of the "economic feasibility" test used to evaluate a project, it has not been, nor will it be, the sole criterion examined. Even though "economic feasibility" is an important factor, it may be given more weight in some situations, and less in others such as safety or security of supply projects.

269  
5.19 Any application to the Board should include evidence on all public interest criteria considered relevant by the participants. Any data that can be quantified in a meaningful fashion should be presented that way with assumptions clearly stated.

270  
5.20 The Board recognizes that the views of a local community may differ from those of an industrial customer or of a utility. In reaching its decision, the Board attempts to accommodate differing interests in its assessment of the public interest. The greater the number of interests that are represented at a hearing, the more confidence the Board can have in its judgement regarding the public interest.

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5.21 The Board therefore encourages wide participation in hearings regarding these matters.

Was Page 27. See Image [OEB:11L1W-0:30]

## 272 6. TESTS OF ECONOMIC FEASIBILITY

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6.1 Because of its important influence on how the public interest is viewed, the question of economic feasibility will be examined in detail and the existing and proposed "tests" to assist judgements about economic feasibility will be considered. In so doing, the Board's concerns with the concept of economic feasibility will be developed.

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6.2 Over the years, the Ontario gas distribution utilities have refined the economic feasibility tests used to evaluate system expansion projects. These tests have been examined from time to time in rate application hearings before the Board. However, the examination of each utility's economic feasibility tests has been on an individual basis without benefit of a common public review. A summary of these economic feasibility tests is contained in Appendix A.

Was Page 28. See Image [OEB:11L1W-0:31]

6.3 In the Discussion Paper, Board staff outlined what it perceived to be the weaknesses of the feasibility tests currently employed by Union, Consumers' and ICG.

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1. The tests are based on a measure of feasibility which is too narrowly defined. Therefore these tests fail to recognize many of the additional benefits which accrue to an individual customer and to the area served by a new project, such as, savings on energy costs and major regional or more macroeconomic benefits.

277

2. Existing customers are serviced by facilities built at historical capital costs which have been significantly depreciated. These are significantly lower than current costs used in project assessment. A new project where current capital costs are used and where the annual costs are tested at a point in time when depreciation is low (5th year) is obviously at a disadvantage.

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6.4 The first group of these are the "Five-Year, Rate of Return Tests".

Was Page 29. See Image [\[OEB:11L1W-0:32\]](#)

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#### Five-Year, Rate of Return Tests

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6.5 Five-year, rate of return tests are presently employed by Consumers' and ICG to demonstrate the economic feasibility of projects submitted to the Board in leave to construct applications. ICG also uses this methodology to assess all extensions involving more than 60 metres per customer. The test is based on the rate of return on investment to be achieved in the fifth year. The forecast of the annual incremental revenue from the project less its annual incremental gas costs, operation and maintenance expense, municipal and capital taxes, depreciation and income taxes, divided by the estimated cost less accumulated depreciation, equals the estimated rate of return on investment. This estimated rate of return is then compared with the Board approved rate of return on rate base for the distributor to determine if a particular project will be self-supporting. Generally, a project is considered economically feasible if the fifth-year rate of return on rate base equals or exceeds the Board approved rate of return on rate base.

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6.6 The "five-year rule" has traditionally been considered a reasonable time frame since this is the period in which it was considered that the majority of the customer attachments would occur. It has also been considered by the

Was Page 30. See Image [\[OEB:11L1W-0:33\]](#)

282

Board as a reasonable time period for existing customers to subsidize new projects.

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#### Participants' Positions on the Five-Year Rule

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#### Consumers'

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6.7 Consumers' indicated that they continue to use this method because of the Board's preference but the company considered that its Discounted Cash Flow (DCF) tests used to assess feasibility for other projects provide a better measure of the benefits and costs to existing customers from such

projects.

6.8 Consumers' indicated that the five-year target for customer additions is an arbitrary and stringent target. It ignores load and revenue growth in the sixth and subsequent years when a surplus can occur which could create an overall surplus on a net present value basis. Therefore it does not account for the very long period of time in which the project may be producing greater than the allowable rate of return, which could offset the short subsidization period of up to four years.

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ICG

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6.9 ICG is of the view that its five-year rate of return test should be retained. ICG supports

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Was Page 31. See Image [\[OEB:11L1W-0:34\]](#)

289

an expanded feasibility test which mirrors the rate of return approach by which the utilities are regulated.

Union

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6.10 Union opposed the use of this test for evaluation of its system expansion projects.

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Brant County Federation of Agriculture and Town of Kincardine

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6.11 Both these Participants expressed concern with the five-year rate of return test as they felt that the five-year period should be extended.

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Other Economic Feasibility Tests Presently In Use

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6.12 Union and Consumers' use DCF analysis to assess the economic feasibility of most projects. DCF tests relate the net present value of the cash in-flows generated from a project to the net present value of its capital costs and other cash out-flows. The discounting of cash in flows and out-flows gives recognition to the time value of money (i.e. that a dollar spent today has a different value than a dollar spent in the future).

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6.13 Most of the DCF tests employed by Union and Consumers' evaluate incremental costs and revenues of system expansion projects over their

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Was Page 32. See Image [\[OEB:11L1W-0:35\]](#)

297

forecast economic life. At the Conference parties tended to agree that it becomes relatively insignificant to the end result if the DCF analysis is extended beyond twenty years. It was evident that, in general, incremental costs were used.

6.14 The three utilities confirmed that they use a five-year horizon for customer additions with the

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revenues from these customers being assessed over the longer time horizon for the DCF test.

6.15 At present only Consumers' employs a formal risk analysis in the DCF feasibility test through the use of different time horizons for each class of customer to reflect the different risk that each imposes on the utility's system. 299

6.16 Union presently provides no such measure of risk in its DCF economic feasibility. However, in projects involving contract customers, the utility's risk exposure is eliminated by requiring that all capital costs be recovered over the contract period. Union indicated that it would not be opposed to performing sensitivity analyses on the factors incorporated in its tests to aid in establishing the risks involved. 300

Was Page 33. See Image [\[OEB:11L1W-0:36\]](#)

6.17 Union and Consumers' both agreed that the DCF methodology provides the best measure of the subsidy required from existing customers for a particular project. Each company noted, at the Conference, that they had refined the DCF methodology so that it could be easily adapted to assessing economic feasibility in the field. 301

Participants' Positions on Existing Tests of Economic Feasibility 302

Consumers' 303

6.18 Consumers' indicated a concern that neither of the tests it presently uses for financial feasibility allow for consideration of broad public interest benefits. 304

6.19 The company indicated that it supports changes which would allow these other beneficial factors to be considered. 305

ICG 306

6.20 ICG noted that its existing test is easily understood by its staff, the Board, and the municipalities as it follows the principles involved in rate of return on rate base determination. 307

Was Page 34. See Image [\[OEB:11L1W-0:37\]](#)

6.21 ICG submitted that the five-year test allows for easy measurement of cross-subsidization. 308

6.22 ICG noted that the DCF method can be subjective depending on the discount rate employed. It considered that the DCF methodology was difficult for its salesmen to perform. 309

Union 310

6.23 Union supported the position of Board staff that current economic feasibility tests, as presently 311

defined, produce a measure of feasibility which is too narrowly defined.

6.24 Union considered that storage and transmission expansion should be assessed separately and should not be included in the feasibility evaluation of the distribution projects that cause such expansion. Alternative Tests

312

6.25 During the Review, five alternative tests were presented. The Comparative Cost Test (Cost Test) and the Aggregate Customer Net Benefit Test (Benefit Test) were described in the Discussion Paper and Union Gas presented three tests of its own.

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Was Page 35. See Image [\[OEB:11L1W-0:38\]](#)

314

6.26 As previously noted, the Board has concerns with economic feasibility tests, in particular how best to represent the appropriate benefits and costs. It is also concerned with the implications which flow from these tests as to the amount of subsidy required from existing customers. The five alternative tests address some of these concerns.

#### The Cost Test

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6.27 The underlying assumption in the Cost Test is that it is unreasonable to expect a new project's costs to be fully recovered by rate schedules which are based, in part, on historic depreciated capital costs (see Appendix A for details of the test).

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6.28 Feasibility for the Cost Test is thus determined by comparing a project's estimated fifth-year unit cost of service, excluding gas costs, to the utility's unit replacement cost of service. The project's fifth-year unit cost of service could then be adjusted by a load-risk factor (LRF) and/or a public interest factor (PIF). The LRF will adjust the project's unit cost upwards if its forecasted load is more uncertain or volatile than average. On the other hand, the PIF can be used to scale down a project's cost of service if it has specially meritorious public interest characteristics

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Was Page 36. See Image [\[OEB:11L1W-0:39\]](#)

318

(e.g. geographical location, relative load concentration, security of supply).

6.29 A project will be acceptable if its adjusted unit cost of service is less than or equal to the utility's system-wide unit replacement cost of service.

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#### Participants' Positions on the Cost Test

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#### Consumers'

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6.30 Consumers' submitted that the Cost Test has three major strengths: it recognizes the inequity in current tests with respect to the requirement that the cost of system expansion at current replacement costs should equate to the historical system average; it broadens the definition of feasibility to include total benefits and costs to society; and it will lead to a wider access to

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natural gas throughout the province.

6.31 Consumers' noted the weaknesses: the difficulty in calculating the PIF value beyond the point of valuing the energy savings to end use customers; and the revaluation of Existing System Unit Cost may require an extensive and costly study on an ongoing basis. 323

Was Page 37. See Image [OEB:11L1W-0:40] 324

6.32 Consumers' also criticized the use of the fifth-year reference point for cost of service comparison.

ICG 325

6.33 ICG noted that the PIF and the LRF adjustments are likely to be very subjective. The company indicated that attempting to quantify these factors may detract from the importance that should be given to the issues. 326

Union 327

6.34 Union indicated that an important strength of this test is that it addresses formally the public interest aspect of system expansion and in particular the problem that, as the utility system matures, the expansion of that system will be more costly. 328

6.35 Union submitted that the subjectivity involved and the difficulty in administering the test are its two major weaknesses. 329

Union's Alternatives to the Cost Test 330

6.36 Union presented two tests as alternatives to the Cost Test. At present, a system expansion project will pass Union's DCF test if its profitability index is greater than or equal to 331

Was Page 38. See Image [OEB:11L1W-0:41] 332

one. That is to say, a project will be accepted if it does not require a subsidy from Union's existing customers.

6.37 Union's first alternative would be to accept projects with profitability indices less than one, say 0.7 or greater. 333

6.38 The second alternative would employ historical costs instead of current costs in evaluating a system expansion project. A project would be accepted if its profitability index is greater than or equal to one. 334

The Board's Findings on the Cost Test (and on Union's Alternatives) 335

6.39 The Board recognizes that the Cost Test is a very explicit attempt to substitute "fairness" for economic feasibility as the principal criterion for project evaluation. However, the Board is of the view that public interest factors will vary from case to case and therefore cannot be assigned a numerical value as is proposed in the Cost Test. 336

6.40 The Board also notes that the test lacks two of the principal strengths of consumers' and Union's DCF tests. First, it does not take into account the time value of money. Second, it does not quantify the system expansion project's required subsidy and hence rate impact. 337

Was Page 39. See Image [OEB:11L1W-0:42]

6.41 The Board is further concerned that the calculation of the utilities' system replacement costs would be time consuming and imprecise. 338

6.42 In the opinion of the Board, Union's alternative tests are too narrow in scope to fully assess all the quantitative and qualitative costs and benefits of system expansion. 339

6.43 The second suggested test does not quantify the magnitude of the subsidy required from the utility's existing customers and has the same faults regarding public interest factors as the Cost Test itself. 340

#### The Benefit Test 341

6.44 The Benefit Test provides an analytical two stage cost-benefit framework for evaluating system expansion projects. The first stage is a DCF financial feasibility test. This test is similar to the DCF tests presently employed by Consumers' and Union with the notable exception that a social discount rate is used instead of the utility's cost of capital. 342

6.45 At the second stage, the customer benefits and costs of a system expansion project are compared. The benefits of system expansion are mainly the fuel cost savings of the new gas 343

Was Page 40. See Image [OEB:11L1W-0:43]

customers. The cost to the existing customers of proceeding with a system expansion project which does not satisfy the DCF analysis is an increase in their gas bills. Both the costs and the benefits of a project would be discounted by the social discount rate used in the DCF analysis. If the present value of the customer benefits is greater than or equal to the present value of the customer costs, then the project could be accepted. 344

#### Participants' Positions on the Benefits Test 345

##### Consumers' 346

6.46 Consumers' submitted that the major strength of the Benefit Test is that it considers the broad 347

effects beyond the pure economics of adding incremental projects to the system.

6.47 The company also asserted that the test provides a satisfactory indicator properly balancing factors over the life of the project. 348

6.48 Consumers' submitted that the main problem will be in determining and justifying the social discount rate. 349

6.49 Consumers' expressed concern that some customer benefits are not quantifiable. 350

Was Page 41. See Image [\[OEB:11L1W-0:44\]](#)

ICG 351

6.50 ICG submitted that the greatest strength of the Benefit Test is its consideration of societal benefits. The company submitted that the Benefit Test requires excessive judgement in several areas, particularly in establishing the appropriate social discount rate. 352

6.51 ICG also indicated that careful consideration should be given before adopting a test which is premised on the assumption that natural gas will continue to be priced favourably to alternate fuels. 353

Union 354

6.52 Union noted that a strength of the Benefit Test was the fact that it quantifies a wide range of public interest benefits that result from project implementation. The company also mentioned other strengths: the test is flexible enough to be applied to most types of system expansion; it employs the widely supported DCF methodology; and the test accounts for rate impacts that result from project evaluation. 355

6.53 The major weakness of the test, in Union's view, is its subjectivity. Considerable judgement will have to be exercised in the determination of several factors notably the social discount rate. 356

Was Page 42. See Image [\[OEB:11L1W-0:45\]](#)

6.54 Union proposed modifying the Benefit Test to address its concerns (see below). 357

The Board's Findings on the Benefits Test 358

6.55 The Board considers that the Benefit Test has some advantages: it employs a DCF financial feasibility test; it uses a social discount rate; and, it helps to quantify some of the major costs and benefits of the system expansion project. 359

6.56 Although the Board sees merit in this test, one of the other alternative tests suggested by Union is 360

considered to be preferable.

## Union's Alternative to the Benefit Test

6.57 The alternative test proposed by Union to the Benefit Test is a three stage test which is a broader and more sophisticated version of the Benefit Test. Although the description employs Union's financial feasibility test, Union suggested that each utility could adopt the methodology it prefers for the first stage.

6.58 The first stage is Union's DCF financial feasibility test. If a project passes this test, it would be accepted, subject to the provision that it does not entail significant other social costs (e.g. environmental damage) that are not

Was Page 43. See Image [\[OEB:11L1W-0:46\]](#)

included in the feasibility calculation. If a project fails the first stage test, then it can proceed to the second stage for further evaluation.

6.59 At the second stage, all the quantifiable benefits not quantified in the first stage are quantified (e.g. energy cost savings to the new customers).

6.60 The subsidy required from the existing customers as well as other quantifiable social costs are calculated. The present values of all the above benefits and costs are determined using a social discount rate (the customers' cost of capital).

6.61 A sensitivity analyses on the key variables (e.g. social discount rate, gas prices, alternative fuel prices, inflation) is performed to assess the project's risk. If the analysis shows a project is relatively insensitive to major changes in the key variables, it is an added factor in favour of the project. A benefit to cost ratio is calculated by dividing the present value of the stage-two benefits by the present value of the stage-two costs. If the resulting ratio is greater than one, the project could be accepted subject to the provision that it does not entail significant other costs that still cannot be strictly quantified.

Was Page 44. See Image [\[OEB:11L1W-0:47\]](#)

6.62 At the third stage, the results of the first and second stages are considered together with any relevant unquantifiable costs or benefits and a judgement is made as to whether the project is in the public interest. If a project's second-stage benefit/cost ratio is greater than or equal to one, it may receive third-stage acceptance unless the resulting rise in rates (due to the subsidy) would cause a serious loss of the utility's existing load or it had significant unquantifiable social costs.

6.63 Alternatively, a project with a benefit/cost ratio less than one could be approved if it had significant unquantifiable social benefits. Participants' Positions on Union's Alternatives to the Benefits Test

Union

6.64	Union recommended that the Board adopt its three-stage methodology as a framework for system expansion decision-making.	371
	Consumers'	372
6.65	Consumers' agreed that Union's Alternative to the Benefit Test is preferable to Union's other proposals.	373
	ICG	374
		Was Page 45. See Image <a href="#">[OEB:11L1W-0:48]</a>
6.66	ICG conceded that this test seems to be an improvement over the Benefit Test. However, ICG stated that it did not endorse any of the Alternative Tests but preferred to modify its existing fifth-year rate of return test. It considered that the proper forum for deciding whether or not to change the current test is a public hearing involving an application, not at a technical conference. ICG also expressed the hope that any new guidelines adopted by the Board would be restricted to information requirements only and that the utilities would retain the right to present this information as they see fit.	375
	The Board's Findings on Economic Feasibility Tests	376
6.67	The Board finds that of the tests currently in use by the utilities, the DCF analysis provides a superior measure of the subsidy required from existing customers for a particular project.	377
6.68	The Board directs all utilities to employ DCF analysis as part of its assessment of the feasibility of projects for system expansion.	378
6.69	The Board encourages the use of more formal risk measurement in the feasibility test and it	379
	would not discourage the use of sensitivity analyses of variables being regularly employed in the test.	Was Page 46. See Image <a href="#">[OEB:11L1W-0:49]</a> 380
6.70	The Board finds that incremental costs should be used in evaluating the feasibility of system expansion.	381
6.71	The Board will continue to assess the adequacy of the DCF analysis and any other tests used for project evaluation at the time of a utility's rate case hearing.	382
6.72	The Board finds that Union's three-stage test has considerable merit. The Board requires each utility to develop a three-stage process as outlined below to aid the Board in its determination of the public interest.	383

- 6.73 The first stage is a test based on a DCF analysis. 384
- 6.74 The second stage should be designed to quantify other public interest factors not considered at stage one. All quantifiable other public interest information as to costs and benefits should be provided at this stage. 385
- 6.75 The third stage should take into account all other relevant public interest factors plus the results from stage one and stage two. 386
- 6.76 A project could, therefore, be accepted if it passed the DCF analysis of stage one and if the disadvantages and quantifiable costs from stages two and three do not disqualify it. If a project is not acceptable because it fails the DCF analysis or has significant other disadvantages, then stages two and three must be completed before the project can be said to be fully evaluated. 387
- 6.77 The Board is aware that each utility will continue to approve internally projects that lie within areas for which a franchise and a certificate of public convenience and necessity have been issued. At subsequent rate hearings the Board may assess the analyses employed before approving the inclusion in rate base of any specific project. 388
- 6.78 Any project brought before the Board for approval should be supported by all data used by the Applicant in reaching its conclusion that the project is viable. The utilities and other interested parties may use alternative analyses, but these and the results must be presented at the relevant hearing. The Board will continue to weigh the various benefits against the various disadvantages as it always has in reaching its decision in the public interest. 389
- 6.79 The Board continues to hold the opinion that it is appropriate for existing customers to subsidize, through higher rates, financially non-sustaining extensions that are in the overall public interest if the subsidy does not cause an undue burden on any individual, group or class. 390
7. THE ISSUE OF SUBSIDY 391
- 7.1 One of the major reasons for this Review is that much of the remaining expansion available to a utility and the public in a mature market area is generally uneconomic as judged by existing tests and a subsidy or a contribution in aid of construction is required. The preceding sections have dealt with changes that should be made in the determination of the subsidy or contribution required, and the public interest considerations. This section considers the potential expansion available and who should be required to make the contribution or provide the subsidy should it be required. 392
- 7.2 Each distributor provided a list of projects or municipalities that are currently not being served with natural gas but might be considered for system expansion. 393



7.3 Union indicated that approximately 37 communities in its franchise area fall into this category and expansion into a sample of 13 of these communities would represent an \$8.8 million dollar investment.

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7.4 Consumers' review of possible expansion in or adjacent to its franchise areas indicated that there were a possible 43 projects that could be considered for its long term system expansion program. A sample of 13 of these projects represented about \$21 million dollars of investment.

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7.5 ICG indicated that there were 80 communities in its distribution area, with a customer potential of about 21,000, that presently do not have gas service. ICG stated that it would not consider expansion in gas service to any of these communities in the absence of a capital contribution.

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### Participants' Position on Subsidies

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#### The City of Kitchener

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7.6 Kitchener considered that economic feasibility as currently determined should be paramount in any decision relating to system expansion. It recommended that the Board should not take into account many of the public interest factors

proposed by Board staff. Kitchener submitted that it is the responsibility of government to make decisions regarding uneconomic expansion. It stated that it makes no sense to impose the burden of this expansion on existing customers.

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#### Consumers'

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7.7 In the case of significant economic burden, Consumers' observed that it is neither fair nor logical for existing customers to bear the entire burden of subsidy for expansion.

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7.8 Consumers' nevertheless supported the concept that areas of Ontario that are marginal with respect to gas service should be served if there are public interest benefits (including economic) beyond pure financial feasibility and where the extra cost to existing customers resulting from the extension will not be onerous.

404

7.9 Consumers' indicated that when broad public interest benefits accrue to Ontario, consideration should be given to the use of provincially administered funds for subsidizing system expansion. It was Consumers' view that a provincial fund similar to DSEP could be used to encourage expansion of service to customers who would not otherwise receive natural gas.

7.10 Another alternative discussed by Consumers' would be to recover some of the cost from the local

community benefiting from the project. This could be accomplished through a municipal contribution-in-aid of construction or in the form of a time-limited surcharge on the rates charged to gas customers within the municipality.

7.11 Consumers' advocated that costs resulting from uneconomic expansion strictly defined should only flow through the utility's cost of service when the amounts involved will not impose a significant burden on existing customers. 406

ICG 407

7.12 With respect to subsidization, ICG proposed various alternatives. It noted that subsidization could be a provincial government responsibility. It discussed the possibility of subsidizing projects through the total utility cost of service and ultimately through rates but noted that there must be a limit to the burden imposed on existing customers. In addition ICG noted that contributions-in-aid of construction could be collected from the customers that would benefit from the gas service. 408

7.13 ICG asserted that the concept of a fair return to the utility's shareholders and its ability 409

Was Page 53. See Image [OEB:11L1W-0:56]

to raise capital at the lowest cost possible should not be compromised when considering the public interest aspects of system expansion. 410

Union 411

7.14 In terms of subsidization, Union stated that, in the absence of government funding, uneconomic areas could only be serviced through rate increases or contributions-in-aid of construction as there is no justification for shareholder subsidization because a higher rate of return would then be required. 412

Energy Probe 413

7.15 Energy Probe stated that extending service to marginal areas should only occur where existing customers are not asked to subsidize new ones. Energy Probe believes that government policy on this matter must be clear before decisions can be made regarding the subsidization of system expansion. It considered that it would be difficult to proceed without knowing what the provincial government deemed to be in the public interest. 414

7.16 Energy Probe asserted that the provincial government must not only determine whether or not expansion is appropriate but also whether natural gas is the preferred energy alternative. 415

Was Page 54. See Image [OEB:11L1W-0:57]

If the government perceives a public interest in taxpayers or existing customers subsidizing extension, 416

the subsidy should be explicitly initiated by government.

- 7.17 In Energy Probe's view the Board must have explicit policy direction from the government regarding what constitutes the public interest before the Board incorporates broader public interest factors into the decision making.

#### Parry Sound Area Economic Development Commission

- 7.18 This group indicated that the government should determine the priority in which marginal areas are to be served and that a government subsidy should be provided.

#### Deep River

- 7.19 This municipality indicated the importance to a community of having natural gas service and stated that both the federal and provincial governments should encourage service of natural gas to small towns in Ontario by way of subsidies. It stated that it would not refuse to provide a contribution towards construction but that municipal funds for such projects would be difficult to raise.

Was Page 55. See Image [\[OEB:11L1W-0:58\]](#)

#### Public Interest Participants

- 7.20 This group stated that the policy of subsidization must be resolved by the government before any matters concerning feasibility tests should be considered.

#### City of Toronto

- 7.21 This municipality opposed system expansion which would impose an undue burden on existing customers.

#### Committee of Southwestern Ontario Municipalities

- 7.22 This group indicated that it is the role of federal and provincial governments to provide financial assistance where needed for system expansion into areas not currently served.

- 7.23 It submitted that municipal contributions in aid of construction would be inappropriate as such contributions would have implications on a municipality's financial integrity and would suggest the involvement of the Ontario Municipal Board.

#### The Board's Findings on Subsidy

- 7.24 As noted earlier, the Board considers that in general, the public interest is satisfied if  
the welfare of the public is enhanced without imposing an undue burden on any individual, group or class.
- 7.25 The Board has previously stated herein that the economic feasibility of a project should not be the sole criteria examined nor the determining factor in the approval process.
- 7.26 The economic feasibility tests currently employed by the utilities result in projects being accepted that require a degree of subsidy from existing customers. With the five-year rate of return test the project may require a subsidy from existing customers for the first four years. Similarly the DCF methodology may result in approval of a project which requires a subsidy from existing customers in its early years, with the subsidy being offset by the benefits in later years. The Board has, in the past, considered that subsidy as reasonable, recognizing that future benefits may offset the subsidy in later years.
- 7.27 The implication of accepting an economic test which has a broader definition of economic feasibility than that employed in the past is that the subsidy required may in general be greater than that which was deemed reasonable by the Board in the past.
- 7.28 The Board notes that several projects that received DSEP funding did not meet the fifth year rate of return test. Nevertheless the Board accepted that the projects were in the public interest and approved these projects even though a subsidy would still be required from existing customers in the fifth year of the project.
- 7.29 The Board finds that a contribution-in-aid of construction should be required for those projects where the sole purpose is to supply gas into a new area and where the evaluation process demonstrates an undue burden on existing customers.
- 7.30 The Board would expect an agreement to be reached between the utility and the community regarding the contribution before an application is made to the Board.
- 7.31 In certain cases, the Board considers that special rates and/or loans by the utility to finance a contribution-in-aid of construction, may facilitate the expansion of the natural gas system.
- 7.32 A number of the participants strongly suggested that the provincial government encourage expansion of the natural gas system in Ontario by  
developing a program to fund uneconomic projects. The Board considers that, in addition to the methods of subsidy referred to above, some government support might be justified where the overall benefits to

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Was Page 56. See Image [OEB:11L1W-0:59]

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Was Page 57. See Image [OEB:11L1W-0:60]

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Was Page 58. See Image [OEB:11L1W-0:61]

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the community as a whole warrant such action.

Completion of the Proceedings

7.33 The Board will issue a procedural order in future proceedings to adopt the Board's findings in this Report.

Dated at Toronto this 1st day of June, 1987.

<signed>  
J.C. Butler  
Vice-Chairman and  
Presiding Member

<signed>  
J.A. Dekort  
Member

<signed>  
M.A. Daub  
Member

Was Page 59. See Image [\[OEB:11L1W-0:62\]](#)  
444

Appendix A

Economic Feasibility Tests

Was Page 60. See Image [\[OEB:11L1W-0:63\]](#)  
446

### **Economic Feasibility Tests: A Summary**

Was Page 61. See Image [\[OEB:11L1W-0:64\]](#)  
447

Economic Feasibility Tests:

Details

A. Consumers' Gas Feasibility Cash Flow Test

Type Discounted Cash Flow (DCF)

Applicability - Large Volume Customers (340 10(3)m(3)/year+) Mains cost \$50,000 +

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Time Horizon Residential 50 years Small commercial and industrial 25 years Large volume 5 years  
Interruptible 3 years

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Revenue	Years 1-5:	estimated incremental revenues
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454

(assuming today's rates)

455

Year 6+: 5th year estimate used

456

Gas Cost	Years 1-5:	estimated incremental gas costs
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457

(assuming today's incremental price of gas)

458

Year 6+: 5th year estimate used

459

Storage Cost Storage costs (average incremental) are included in gas cost estimate

460

O&M Costs	Years 1-5:	estimated incremental O&M costs
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461

Year 6+: 5th year estimate

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Was Page 63. See Image [\[OEB:11L1W-0:66\]](#)

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Consumers' Gas  
Feasibility Cash Flow Test (cont.)

Capital Cost	Years 1-5:	Budget average unit costs or field
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464

estimates

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Year 6+: 0 Salvage Value?

466

Overhead Cost	Incremental Overhead cost relating to the system expansion program is capitalized and allocated to each project in proportion to the capital cost of mains	467
Discount Rate	Marginal after tax cost of capital (M.A.T.C.C.)	468
Risk Adjustment	see Time Horizon	469
Inflation Adjustment	none	470
Required Rate of Return	see Discount Rate	471
Taxes	Incremental taxes are estimated	472
Feasibility Calculation	A project is feasible if the cumulative after tax net present value of operating cash flows is greater than or equal to the net present value of capital expenditures.	473
	Was Page 64. See Image <a href="#">[OEB:11L1W-0:67]</a>	474
Consumers' Gas Feasibility Cash Flow Test (cont.)		
Calculation of Contribution in Aid of Construction	Capital contribution required to make the project' net present value equal zero.	475
	Was Page 65. See Image <a href="#">[OEB:11L1W-0:68]</a>	476
B. Consumers' Gas	Capital Requisition Test	
Type	DCF	477
Applicability	Small system expansion projects	478
Time Horizon	Same as CFT	479
Revenues	Same as Cash Flow Test (CFT)	480
Gas Costs	Same as CFT	481
Storage Costs	Same as CFT	482
O&M Costs	Same as CFT	483

Capital Costs	Same as CFT	484
Overhead Costs	Same as CFT	485
Discount Rate	Same as CFT	486
Risk Adjustment	See Time Horizon	487
		Was Page 66. See Image <a href="#">[OEB:11L1W-0:69]</a>
Consumers' Gas Capital Requisition Test (cont.)		488
Required Rate of Return	Marginal after tax cost of capital	489
Taxes	Incremental municipal, capital and income taxes are estimated as a % of capital and miscellaneous costs	490
Feasibility Criteria	A project is feasible if its 5th year annual revenues are greater than or equal to its 5th year annual costs (operating and maintenance, gas, capital and taxes). The fifth year annual costs also include a return on the estimated capitalized revenue short fall during the first four years.	491
Calculation of Contribution in Aid of Construction	Capital contribution required to make 5th year annual cost equal to 5th year annual revenue.	492
		Was Page 67. See Image <a href="#">[OEB:11L1W-0:70]</a>
C. Consumers' Gas	Short Main Extensions	493
Applicability	Main extensions of 300 metres or less	494
Feasibility Criteria	Approved if average main extension, exclusive of road crossings, is 18 metres or less	495
		Was Page 68. See Image <a href="#">[OEB:11L1W-0:71]</a>
D. Consumers' Gas	Leave to Construct Test	496
Type	5th Year Rate of Return	497
Applicability	Leave to Construct Applications	498
		499



Time Horizon	See Feasibility Criteria	
Revenues	Same as CFT	500
Gas Cost	Same as CFT	501
Storage Cost	Same as CFT	502
O&M costs	Same as CFT	503
Capital Costs	Same as CFT	504
Overhead Costs	Same as CFT	505
Discount Rate	Not applicable	506
Risk Adjustment	None	507
		Was Page 69. See Image <a href="#">[OEB:11L1W-0:72]</a>
Consumers' Gas Leave to Construct Test (cont.)		508
Required Rate of Return	See Feasibility Criteria	509
Taxes	Incremental taxes are estimated	510
Feasibility Criteria	A project is feasible if its estimated 5th year rate of return [5th year annual incremental revenues less 5th year annual incremental gas costs, operating and maintenance expense, municipal and capital taxes, depreciation (an accounting value") and income taxes divided by estimated rate base (an "accounting value") equals the company's marginal regulatory cost of capital.	511
Calculation of Contribution in Aid of Construction	Capital contribution necessary to make project feasible	512
		Was Page 70. See Image <a href="#">[OEB:11L1W-0:73]</a>
E. Consumers' Gas	Upgrading or Replacing Existing Facilities	513
Type	DCF if quantifiable	514
Applicability	Capital projects to upgrade or replace existing facilities	515

Time Horizon	Economic life of project	516
Revenues	Incremental if applicable	517
Discount Rate	Marginal cost of capital	518
Feasibility Criteria	Choose the minimum cost alternative. N.B.: Unquantified factors such as safety will be taken into consideration	519

Was Page 71. See Image [\[OEB:11L1W-0:74\]](#)

F. Union Gas	General Service Test (GST)	520
Type	DCF	521
Applicability	Non-Contract customers	522
Time Horizon	20 years	523

Revenues	Years 1-5:	Estimated incremental distribution
----------	------------	------------------------------------

revenues (assuming today's rates)	525	
Year 6 +:	5th year estimate	526

Gas Costs	Years 1-5:	Incremental volumes per year x
-----------	------------	--------------------------------

current average cost of gas	528	
Year 6 +:	5th year estimate used	529

Storage Cost	Not included	530
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O&M Cost	Years 1-5:	Number of customers added per year x
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531

Union's average O&M costs	532
Year 6 +: 5th year estimate used	533
Capital Cost Project Specific estimate Salvage value not included	534
	Was Page 72. See Image <a href="#">[OEB:11L1W-0:75]</a>
Union Gas	535
General Service Test (GST) (cont.)	536
Overhead Cost Incremental	537
Discount Rate Board approved cost of capital (B.A.C.C.)	538
Risk Adjustment None	539
Inflation Adjustment None	540
Taxes Incremental income taxes are calculated Municipal taxes are estimated to be 1% of total capital expenditures.	541
Required Rate of Return See Discount Rate	542
Feasibility Criteria A project is feasible if the net present value of cash inflows divided by the net present value of capital costs is greater than or equal to one.	543
Calculation of Contribution in Aid of Construction Capital contribution necessary to make project feasible	544
	Was Page 73. See Image <a href="#">[OEB:11L1W-0:76]</a>
G. Union Gas Contract Customer Test	545
Type Pay Back	546
Applicability Contract customers	547
	548

Time Horizon	Contract length	
Revenues	Contract volumes x contract rate	549
Gas Costs	Contract volumes x the current average cost of gas	550
Storage Costs	Not included	551
O&M Costs	Number of customers x average incremental operating cost of a contract customer	552
Capital Costs	All incremental capital costs associated with supplying gas to customers	553
Overhead Costs	See GST	554
Discount Rate	Not applicable	555
		Was Page 74. See Image <a href="#">[OEB:11L1W-0:77]</a>
Union Gas		556
Contract Customer Test (cont.)		
Risk Adjustment	All risk borne by customer	557
Inflation Adjustment	None	558
Required Rate of Return	Board approved pre-tax cost of capital	559
Taxes	Analysis conducted on a pre-tax basis	560
Feasibility Criteria	A project is feasible if the payback period is less than or equal to the contract period. The payback period is:	561
		562
	$F X = \text{-----} N - (RF)$	563
	where:	564
X =	The number of years required to return the facilities investment plus a required rate of return on invested capital	565
N =	Gross Margin (Revenue less cost of gas less other operating and maintenance costs)	

R = Pre-tax rate of return on rate base 566

F = Facilities capital costs 567

Was Page 75. See Image [OEB:11L1W-0:78] 568

Union Gas  
Contract Customer Test (cont.) 569

Calculation of Contribution in Aid of Contribution The contribution is:  $F - X$  where:  $Y = \frac{F - X}{1 + (YR)}$

F = Facilities Capital Costs 570  
X = Union's contribution

Y = Contract term in years where Y cannot be greater than 3 N = Gross Margin R = Pre-tax rate of return F-X = cannot be less than zero 571

Was Page 76. See Image [OEB:11L1W-0:79] 572

H. Union Gas Leave to Construct Test 573

Type DCF or 5th Year Rate of Return 574

Applicability Leave to Construct applications 575

Time Horizon Same as GST 576

Revenues	Years 1-5:	Estimated incremental distribution
----------	------------	------------------------------------

revenues (assuming today's rates) 577

Year 6 +: 5th year estimate 578

Gas Costs Estimated volume per year x (current average cost of gas) 579

Storage Costs Not included 580

O&M Costs Estimated number of customers per year x average O&M cost as approved in last rate 581

	case; plus incremental compression fuel and operating expenses	
Capital Costs	Project specific estimate of transmission costs plus average distribution cost x number of new customers	582
Overhead Costs	Incremental	583
		Was Page 77. See Image <a href="#">[OEB:11L1W-0:80]</a>
Union Gas		584
Leave to Construct Test (cont.)		
Discount Rate	Marginal Cost of Capital	585
Risk Adjustment	Same as GST	586
Inflation Adjustment	Same as GST	587
Required Rate of Return	See Discount Rate	588
Taxes	Same as GST	589
Feasibility Criteria	Same as GST	590
Calculation of Contribution in Aid of Construction	N.B. Unless there is one major customer for whom the line is being built, Union will not attempt to collect an aid to construct.	591
		Was Page 78. See Image <a href="#">[OEB:11L1W-0:81]</a>
I. Union Gas		592
Cost Reduction Test		593
Type	DCF	594
Applicability	Distribution main replacements, storage wells, compressors etc.	595
Time Horizon	Economic Life	596
Revenues	Incremental savings resulting from the capital expenditure	597
		598

Gas Costs	Not Applicable	
Storage Costs	Not Applicable	599
O&M costs	All incremental expenses associated with project	600
Capital Costs	Incremental capital costs plus salvage value	601
Overhead Costs	Incremental	602
Discount Rate	Marginal cost of capital	603
		Was Page 79. See Image <a href="#">[OEB:11L1W-0:82]</a>
Union Gas Cost Reduction Test (cont.)		604
Risk Adjustment	None	605
Inflation Adjustment	Yes	606
Taxes	Incremental income taxes are calculated. Municipal taxes are included if applicable.	607
Required Rate of Return	See Discount Rate	608
Feasibility Criteria	A project is feasible if the net present value of the savings associated with the capital project are greater than the net present value of the total project costs.	609
		610
	Where there are alternative ways of meeting a particular need the project alternative with the lowest revenue requirement, on a net present value basis, is considered the least cost alternative.	
		Was Page 80. See Image <a href="#">[OEB:11L1W-0:83]</a>
J. ICG Earnings and Expenses Test		611
Type	5th Year Rate of Return	612
Applicability	All projects which are not approved by the 60 metre rule	613
Time Horizon	5 Years	614
		615

Revenues	Estimated incremental revenues (assuming today's rates)	
Gas Costs	Estimated load x incremental gas costs	616
Storage Costs	Incremental costs (Union's current rates)	617
O&M Costs	Average incremental costs	618
Capital Costs	Estimated incremental capital costs	619
Overhead Costs	Incremental overhead costs are included	620
Discount Rate	Not applicable - methodology does not discount cash flows	621
		Was Page 81. See Image <a href="#">[OEB:11L1W-0:84]</a>
ICG Earnings and Expenses Test (cont.)		622
Risk Adjustment	See Feasibility Criteria	623
Inflation Adjustment	None	624
Taxes	General taxes = 0.88% of the investment in mains, regulator stations and service lines Incremental income taxes are calculated	625
Required Rate of Return	Board approved rate of return	626
Feasibility	A project is feasible if its 5th year operating income (revenues minus operating costs minus income taxes) as a percentage of its 5th year rate base (90.6% of net plant investment) is greater than or equal to the Board approved rate of return. A higher rate of return is required for projects that serve industrial customers.	627
Calculation of Contribution in Aid of Construction	.1274R -OI C= ----- .0831	628
		629
	C = contribution required OI = operating income in 5th year without contribution R = 5th year rate base without contribution	
		Was Page 82. See Image <a href="#">[OEB:11L1W-0:85]</a>
K. ICG 60 Metre Rule		630
Applicability	Extensions up to 300 metres	631



Feasibility An extension averaging 30 metres per customer is automatically approved 632

An extension averaging 60 metres per customer is automatically approved if for every customer there is also one potential customer 633

Was Page 83. See Image [OEB:11L1W-0:86] 634

#### L. Comparative Cost Test

Type 5th Year Rate of Return 635

Applicability All distribution system expansion projects 636

Time Horizon 5 years 637

Revenue Not applicable 638

Gas Cost Not applicable 639

Storage Cost 5th year depreciated project specific cost 640

O&M Costs 5th year project specific cost 641

Capital Cost 5th year depreciated project specific cost 642

Overhead Cost ? 643

Discount Rate Not applicable 644

Risk Adjustment Load risk factor (measures relative certainty of load forecast by customer class) 645

Was Page 84. See Image [OEB:11L1W-0:87] 646

#### Comparative Cost Test (cont.)

Inflation Adjustment None 647

Required Rate of Return Board approved cost of capital 648

Taxes 5th year project specific taxes 649

Feasibility Criteria      A project is feasible if: 650

$SC \times LNF \div EPC \times LRF \text{ ----- } PIF$  651

where: 652

SC = existing system's depreciated (5th year) unit replacement cost 653

LNF = load normalization factor (Actual Load) ----- (Normalized Load) 654

EPC = expansion project's depreciated (5th year) unit cost 655

LRF = load risk factor 656

PIF = public interest factor (measures project's relative public interest merit, e.g., 1.0 to 1.5) 657

Was Page 85. See Image [\[OEB:11L1W-0:88\]](#) 658

#### M. Aggregate Customer Net Benefit Test

Type      DCF 659

Applicability      All distribution system expansion projects 660

Time Horizon      Economic life of project 661

Revenue      Not applicable 662

Gas Cost      Incremental gas costs 663

Storage Cost      Incremental storage cost 664

O&M Costs      Incremental O&M costs 665

Capital Cost      Incremental capital cost 666

Overhead Cost      Incremental overhead cost 667

Discount Rate      Project-specific, risk-adjusted, customer-oriented social discount rate 668

Risk Adjustment See Discount Rate and Required Rate of Return

Was Page 86. See Image [OEB:11L1W-0:89]

Aggregate Customer Net Benefit Test (cont.)

Inflation Adjustment Implicit in forecast of customer benefits of using gas over alternate fuels

Required Rate of Return The utility's project-specific, marginal cost of capital, reflecting the risk impact of the project from a shareholder's perspective, is incorporated in the capital recovery factor

Taxes Incremental taxes

Feasibility Criteria A project is feasible if the sum of the discounted life cycle marginal benefits to the new customers is greater than or equal to the sum of the discounted life cycle marginal costs to existing customers.

The marginal benefits are the value of customers' total fuel cost savings resulting from the ability to purchase natural gas instead of the next cheapest energy source (typically oil). The marginal costs are the incremental changes in the gas bills of the utility's existing customers.

Symbolically,

n	MB	n	Mc
ä -----	ò	ä	-----

$\sum_{i=0}^n \frac{MB}{(1+s)^i} - \sum_{i=0}^n \frac{MC}{(1+s)^i}$  where:

MB = the marginal benefits to the new customers MC = the marginal cost to the existing customers s = the social discount rate n = the project's economic life in years.