# SCALE ECONOMIES IN ELECTRICITY DISTRIBUTION: A SEMIPARAMETRIC ANALYSIS

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## SUMMARY

We estimate the costs of distributing electricity using data on municipal electric utilities in Ontario, Canada for the period 1993–5. The data reveal substantial evidence of increasing returns to scale with minimum efficient scale being achieved by firms with about 20,000 customers. Larger firms exhibit constant or decreasing returns. Utilities which deliver additional services (such as water/sewage), have significantly lower costs, indicating the presence of economies of scope. Our basic specifications comprise semiparametric variants of the translog cost function where output enters non-parametrically and remaining variables (including their interactions with output) are parametric. We rely upon non-parametric differencing techniques and extend a previous differencing test of equality of non-parametric regression functions to a panel data setting. Copyright © 2000 John Wiley & Sons, Ltd.

# 1. INTRODUCTION

In various parts of the world electricity industries have been undergoing restructuring. The main driver has been a fundamental change in the economics of *generating* electricity. As a result of low natural gas prices and improved gas turbine technology, minimum efficient scale has fallen dramatically in this segment of the industry so that competitive markets in generation can be established. *Transmission* and *distribution* of electricity, however, continue to be natural monopolies. Ownership of such facilities conveys considerable market power and thus continues to attract regulatory oversight.

The structure and ownership of electricity industry varies. In many jurisdictions, all stages of the electricity production process — generation, transmission and distribution — are dominated by a single vertically integrated firm which may be privately or publicly owned. In others, distinct firms subsume varying combinations of these functions. For example, a number of jurisdictions have multiple generating companies some of which also own transmission and distribution. Only a few jurisdictions have many distribution companies.

In this paper we focus on the economics of *distributing* electricity. While there are many empirical studies which analyse the electricity industry as a whole or the generation segment specifically, there are precious few (we will reference them momentarily) which deal principally with distribution. There are three reasons for this. First, many regulatory jurisdictions have too few distinct entities engaged in distribution to permit serious statistical analysis. Second, interjurisdictional comparisons are difficult because of varying accounting practices and differing definitions of distribution (which is usually defined by the voltage at which power is taken from the transmission system). Third, where distribution is part of a vertically integrated utility — and this is frequently the case — a clear and comparable separation of distribution costs from those of other stages of production is typically not available.

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The data we examine do not suffer from these difficulties. Our analysis involves 81 municipal distributing utilities in Ontario, Canada, ranging in size from about 600 to 220,000 customers. Accounts are kept on a uniform basis as prescribed by the regulator, thus facilitating comparability in empirical work. Almost all power delivered by these utilities is purchased from Ontario Hydro, the dominant provincial generator—very few are involved in self-generation or ownership of transmission facilities.

Three recent studies examine electricity distribution costs in detail. Giles and Wyatt (1993) estimate a total cost function for 60 distributors in New Zealand. Salvanes and Tjotta (1994) estimate a variable cost function for 100 Norwegian distributors. Both of these studies are cross-sectional. Filippini (1996, 1997) estimates both variable and total cost functions using panel data on 39 Swiss distributors for the period 1987–91. All the above studies find evidence of scale economies in the distribution of electricity, though for New Zealand and Norway, minimum efficient scale occurs at surprisingly small levels of operation.<sup>1</sup>

In this paper we estimate total cost functions where total costs (TC) consist of operations and maintenance (OM), billing/collection/administration (BCA), depreciation (DEP) and interest (INT) costs. While each of the above three studies include the cost of power in their dependent variable, we exclude this component in order to focus exclusively on the distribution service provided by the utility. The cost of power, which includes generation and transmission, dominates distribution costs (in Ontario by a factor of more than 5:1), thus even small percentage errors in its measurement could substantially reduce the accuracy of estimates of distribution cost parameters. In Ontario, the prices paid for this power are established through a quasi-regulatory process. Volume discounts on power purchases are not available. Thus, one would not expect any significant scale economies in the power procurement function of these utilities, adding justification to our analysis of pure distribution costs. We find substantial evidence of increasing returns to scale with minimum efficient scale being achieved by firms with about 20,000 customers. Larger firms exhibit constant or decreasing returns. Utilities which deliver additional services (46% of the utilities under study provide other municipal services— such as water/sewage) have lower costs, indicating the presence of economies of scope.

Our basic specifications are variants of the translog cost function where output enters nonparametrically while remaining variables (including their interaction with output) enter in a parametric fashion. Section 2 describes the model and provides additional details about the data. Section 3 uses single-equation differencing techniques to analyse costs. Section 4 outlines differencing estimation of variance components, extends a previous differencing test of equality of non-parametric regression functions (Yatchew, 1998b) to this setting and reports results of tests applied to the panel data. For an alternative test procedure see Baltagi *et al.* (1996). The concluding Section 5 compares our results to those of previous studies.

# 2. MODEL AND DATA

During the period of our analysis there were approximately 300 municipal distributing utilities in Ontario. We use the 81 utilities for which the most complete data exist. Since data tend to be missing for small utilities, our truncated data-set actually represents over 70% of the municipal

<sup>&</sup>lt;sup>1</sup>Other studies which focus on the distribution sector include Neuberg (1977), Nelson (1990), Hjalmarsson and Veiderpass (1992a,b) and Salvanes and Tjotta (1998). For studies of the generation segment or vertically integrated electric utilities see references contained in e.g. Pollitt (1995) or Kwoka (1997).

distributor customer base. In 1995, Ontario municipal distributors purchased about 90 twh of electricity at 6.5 ¢/kwh. (Throughout the paper, monetary amounts are in Canadian dollars.) The electricity was sold to end-users at an average price of about 7.6 ¢/kwh. Thus total municipal distributor revenues were about \$1 billion after subtracting the cost of power. Variable costs which consist of *OM* plus *BCA* costs represent about 52% of this amount (with *OM* and *BCA* costs taking 27% and 25% shares respectively). Depreciation and interest expense represent 25% and 3%, (collectively, these utilities have very low debt). The remaining 20% of revenues flows to net income.

Our main empirical objective is to estimate scale economies of delivering electricity. *A priori*, the relationship between firm size and unit costs may be flat, increasing, decreasing or U-shaped; it may be concave or it may have multiple inflection points. We propose therefore to estimate the scale effect using a semiparametric model.

In addition to the level of output, a number of variables may influence costs and therefore need to be incorporated into the model. These covariates include the conventional arguments of cost functions — the price of labour which we measure by the hourly wage (WAGE) of linemen of identical grade; and the price of capital (PCAP), which we measure by dividing accumulated gross investment in plant and facilities (TOTPLANT) by total kilometres of distribution wire (KMWIRE).

We also include a series of covariates which reflect differences among utilities. Since the level of service to a 'typical' customer will in general influence costs, we include the total quantity of electricity delivered per customer (KWH/CUST). The remaining lifetime of assets (LIFE) is included to allow for vintage effects—for example, one might expect older capital to require more maintenance. Load factor (LF)—which measures capacity utilization relative to peak usage—is included since high load factor utilities require greater expenditures in order to maintain reliability. There is considerable variation in the density of customers across utilities. To capture this effect, we divide the total kilometres of distribution wire by the number of customers (KMWIRE/CUST). One would expect higher costs, the greater the distance between customers.

About 46% of our distributors (37 of 81) are part of local Public Utility Commissions (PUCs) which deliver additional services such as water and sewage removal. The regulator requires that costs of the various services be separated as far as possible and provides detailed accounting rules for this purpose (see Ontario Hydro, 1995). Although operations are indeed separate, other functions (e.g. billing and collection) are performed on a shared basis and each service is allocated a pro rata share of costs. Thus, one would expect PUCs to exhibit some cost savings. One of our objectives will be to assess whether this is indeed the case.

Our basic econometric specification is given by:

$$\log(TC/CUST) = f(\log(CUST)) + \beta_1 \log(WAGE) + \beta_2 \log(PCAP) + \frac{1}{2}\beta_{11} \log^2(WAGE) + \frac{1}{2}\beta_{22} \log^2(PCAP) + \beta_{12} \log(WAGE) \log(PCAP) + \beta_{31} \log(CUST) \log(WAGE) + \beta_{32} \log(CUST) \log(PCAP) + \beta_4 PUC + \beta_5 \log(KWH/CUST) + \beta_6 \log(LIFE) + \beta_7 \log(LF) + \beta_6 \log(KMWIRE/CUST) + v$$
(1)

We assume little about the function f beyond smoothness, thus, equation (1) is a translog cost function, with the output variable (*CUST*) entering both non-parametrically (through f) and

parametrically (through the interaction terms between output and the price variables). It is readily verified that if these interaction terms are zero (i.e.  $\beta_{31} = \beta_{32} = 0$ ) then the cost function is homothetic. The model has a partial linear structure  $y = f(x) + z\beta + v$  where the *non-parametric* variable x is log(CUST) and the vector z is composed of the various price and other variables which enter parametrically. We adopt the notational convention that lower-case italicized names represent transformed variables in logarithmic form, e.g.  $kwh = \log(KWH/CUST)$ . For convenient reference variable definitions and summary statistics are contained in Appendix 2.

The partial linear structure is amenable to some particularly simple 'differencing' techniques because the parametric and non-parametric portions of the model are additively separable. The essential idea is to reorder the data so that the values of the non-parametric variable are 'close'. then to take first- or higher-order differences to remove the non-parametric effect. We will avail ourselves of this device extensively in this paper.<sup>2</sup>

When applying the differencing procedures used in this paper, the first few observations may be treated differently or lost.<sup>3</sup> For the mathematical arguments below, such effects are negligible. Thus, we will use the symbol  $\doteq$  to denote 'equal except for end effects'. In the panel data portion of the paper, asymptotics are on N (the number of observations in each period) with T (the number of time periods) fixed. Throughout,  $I_N$ ,  $I_T$ ,  $I_{NT}$  will denote identity matrices of dimension N, T and N \* T respectively,  $\iota_T$  will be a  $T \times 1$  column vector of ones,  $1_T = \iota_T \iota'_T$  a T-dimensional square matrix of ones. We use the abbreviations tr for trace, dim for dimension.  $A \odot B$  is the matrix whose *ij*th entry is  $A_{ii}B_{ii}$ .

### 3. SINGLE-EQUATION ANALYSIS

### 3.1 **Basic Setup and Differencing Procedures**

Our model may be written in the form:

$$y_{it} = f_t(x_{it}) + z_{it}\beta_t + v_{it}$$
<sup>(2)</sup>

where t = 1, 2, 3 for the years 1993–5 and i = 1, ..., N indexes utilities. Throughout the paper, the non-parametric variable  $x_{it}$  is a scalar.

Let  $y_t = (y_{1t}, \dots, y_{Nt})'$  be the N-dimensional column vector of the values of the dependent variable in year t. Define  $x_t = (x_{1t}, \dots, x_{Nt})'$  and  $v_t = (v_{1t}, \dots, v_{Nt})'$  in a similar fashion. We assume that for fixed t, the residuals are distributed independently and homoscedastically across firms. For each firm, the k-dimensional row vector  $z_{it}$  contains data on the parametric variables and we define the  $N \times k$  matrix  $Z_t = (z'_{1t}, \dots, z'_{Nt})'$ . We emphasize that for purposes of this section, the data have already been ordered so that within each year, the x's are in increasing order, i.e.  $x_{1t} \leq \cdots \leq x_{Nt}$ , t = 1, 2, 3. In matrix notation, we write our model as:

$$y_t = f_t(x_t) + Z_t \beta_t + v_t \tag{3}$$

where  $f_t(x_t)' = (f_t(x_{1t}), \dots, f_t(x_{Nt})).$ 

<sup>&</sup>lt;sup>2</sup>Differencing has been used in the pure non-parametric regression model by Rice (1984), Hall et al. (1990), Yatchew (1988, 1998b) and Cox and Koh (1989). In the partial linear model it has been used by Powell (1987), Ahn and Powell (1993) and Yatchew (1997). <sup>3</sup> For example, the simplest differencing estimator of the residual variance in a non-parametric regression is of the form

 $s^2 = \sum_{i=1}^{N} (y_i - y_{i-1})^2 / 2N$ , whence the summation begins at i = 2.

Let *m* be the order of differencing and  $d_0, d_1, \ldots, d_m$  the optimal differencing weights.<sup>4</sup> The weights satisfy the conditions:

$$\sum_{j=0}^{m} d_j = 0 \qquad \sum_{j=0}^{m} d_j^2 = 1$$
(4)

The first condition ensures that differencing removes the non-parametric effect as sample size increases and the x's become close, (see equation (6) below). The second condition is a normalization which implies that the residuals in the differenced equation (6) have the same variance as those in the original equation (3). Define the differencing matrix:

$$D_{N \times N} = \begin{bmatrix} d_0, d_1, d_2, \dots, d_m, 0, \dots, \dots, 0\\ 0, d_0, d_1, d_2, \dots, d_m, 0, \dots, \dots, 0\\ \vdots \vdots \\ 0, \dots, 0, d_0, d_1, d_2, \dots, d_m, 0\\ 0, \dots, \dots, 0, d_0, d_1, d_2, \dots, d_m\\ 0, \dots, \dots, 0, d_0, d_1, d_2, \dots, d_m\\ 0, \dots, \dots, \dots, 0 \end{bmatrix}$$
(5)

(Properties of D and related matrices are summarized in Appendix 1.) Application of the differencing matrix to model (3) permits direct estimation of the parametric effect. In particular, take:

$$Dy_t = Df_t(x_t) + DZ_t\beta_t + Dv_t$$
(6)

Since the data have been reordered so that the x's are close, the application of the differencing matrix D in model (6) removes the non-parametric effect in large samples. Under general conditions, the OLS regression of  $Dy_t$  on  $DZ_t$  exhibits the following large sample behaviour (see Appendix 1 for further details):

$$\hat{\beta}_{t} = [(DZ_{t})'DZ_{t}]^{-1}(DZ_{t})'Dy_{t} \stackrel{A}{\sim} N\left(\beta_{t}, \left(1 + \frac{1}{2m}\right)\frac{\sigma_{\nu}^{2}}{N}\Sigma_{z|x}^{-1}\right)$$
(7a)

where  $\Sigma_{z|x} = E[\text{Cov}(z|x)]$  is estimated consistently using

$$\hat{\Sigma}_{z|x} = \frac{1}{N} (DZ_t)' DZ_t \tag{7b}$$

<sup>&</sup>lt;sup>4</sup> Hall *et al.* (1990) propose optimal weights for non-parametric differencing procedures. They claim that optimal differencing weights are unique. In fact, as *m* increases, there is an increasing number of optimal differencing sequences but only one which corresponds to an MA process with roots on or outside the unit circle. For the unique optimal differencing weights satisfying the latter property see Yatchew (1998a, p. 697).

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the residual variance is estimated consistently using

$$s_{v}^{2} = \frac{1}{N} (Dy_{t} - DZ_{t}\hat{\beta}_{t})' (Dy_{t} - DZ_{t}\hat{\beta}_{t})$$
(7c)

and the covariance matrix of the differencing estimator of  $\beta$  may be estimated using:

$$\hat{\Sigma}_{\hat{\beta}_{t}} = \left(1 + \frac{1}{2m}\right) \frac{s_{\nu}^{2}}{N} \hat{\Sigma}_{z|x}^{-1}$$
(7d)

By increasing the order of differencing m, the estimator may be shown to be asymptotically efficient. In all applications of the differencing estimator, the principal requirement is that the average distance between the values of the non-parametric variable x decline to zero sufficiently quickly. (For details, see Yatchew, 1997.)

Linear restrictions of the form  $R\beta_i = r$  may be tested using the conventional statistic  $(R\hat{\beta}_i - r)'(R\hat{\Sigma}_{\hat{\beta}}R')^{-1}(R\hat{\beta}_i - r)$  which converges in distribution to a chi-square with degrees of freedom equal'to the rank of R.

# 3.2 Discussion of Empirical Results

Differencing estimates of the parametric component of the Full Model, equation (1), are presented for the years 1993 to 1995 in Tables I(a)–(Ic). (Throughout the paper we use third-order differencing (m = 3). Results for other orders of differencing were similar.) We do not find significant statistical evidence against either the Homothetic Model or the Loglinear Models. Focusing on the latter, the estimated wage effect is positive and moderately significant while the effect of *pcap* is positive and strongly significant. The estimate of cost savings associated with distributors that are part of a Public Utility Commission ranges from 7% to 10%. The level of per

Table I(a). Semiparametric analysis of total costs - 1993

	Full M	odel	Homotheti	c Model	Loglinear	Model
Variable	Coef	SE	Coef	SE	Coef	SE
wage	1.6303	13.883	1.5082	12.999	0.3543	0.3119
pcap	-3.5079	2.5194	-2.0913	1.5894	0.5041	0.0676
$\frac{1}{2}wage^2$	-3.7813	4.9276	-2.2686	4.2613		
$\frac{1}{2}pcap^2$	0.1667	0.1636	0.0954	0.1320		
wage $\cdot$ pcap	0.7795	0.7067	0.4867	0.5791		
cust · wage	0.1298	0.1787				
cust · pcap	-0.0351	0.0479			_	
PUC	-0.0855	0.0386	-0.0893	0.0384	-0.0870	0.0378
kwh	0.0476	0.0841	0.0476	0.0841	0.0301	0.0838
life	-0.6002	0.1168	-0.6099	0.1151	-0.6265	0.1144
lf	0.5047	0.2256	0.5789	0.2036	0.6016	0.2019
kmwire	0.3573	0.0856	0.3593	0.0860	0.3690	0.0849
$s_v^2$	0.018	34	0.018	35	0.019	03
$R^2$	0.666	5	0.664	4	0.650	)

Test of Homothetic Model versus Full Model,  $\chi_2^2$  under H<sub>0</sub>: 0.54. Test of Loglinear Model versus Homothetic Model,  $\chi_3^2$  under H<sub>0</sub>: 2.77. Order of differencing m = 3.

	Full M	odel	Homotheti	c Model	Loglinear	Model
Variable	Coef	SE	Coef	SE	Coef	SE
wage	-1.0949	13.4211	-1.0005	12.4863	0.4726	0.2870
рсар	-1.6346	2.2463	-1.1040	1.4690	0.6176	0.0608
$\frac{1}{2}wage^2$	-1.2183	4.7920	-0.6763	4.2536		
$\frac{1}{2}pcap^2$	0.0927	0.1433	0.0687	0.1205		
wage $\cdot$ pcap	0.4182	0.6630	0.3003	0.5457		
cust · wage	0.0457	0.1512				
$cust \cdot pcap$	-0.0127	0.0407				
PUC	-0.1053	0.0349	-0.1062	0.0348	-0.1029	0.0335
kwh	0.0911	0.0739	0.0904	0.0735	0.0806	0.0718
life	-0.4848	0.0970	-0.4879	0.0955	-0.4930	0.0938
lf	0.3417	0.2040	0.3695	0.1834	0.3911	0.1795
kmwire	0.5433	0.0783	0.5439	0.0784	0.5485	0.0773
$s_v^2$	0.014	19	0.014	49	0.015	52
$R^2$	0.745		0.744	4	0.739	)

Table I(b). Semiparametric analysis of total costs - 1994

Test of Homothetic Model versus Full Model,  $\chi_2^2$  under H<sub>0</sub>: 0.54. Test of Loglinear Model versus Homothetic Model,  $\chi_3^2$  under H<sub>0</sub>: 1.42. Order of differencing m = 3.

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	Full M	odel	Homotheti	c Model	Loglinear	Model
Variable	Coef	SE	Coef	SE	Coef	SE
wage	8.4377	14.5471	4.2684	13.6000	0.5745	0.2692
рсар	0.2941	2.2338	0.0118	1.4807	0.5012	0.0583
$\frac{1}{2}wage^2$	-2.1468	5.0816	-0.9708	4.5408		
$\frac{1}{2}pcap^2$	0.0588	0.1398	0.0593	0.1173		
wage $\cdot$ pcap	-0.1476	0.6621	-0.0648	0.5520		
cust · wage	0.0438	0.1491				
cust · pcap	-0.0032	0.0398				
PUC	-0.0626	0.0349	-0.0649	0.0348	-0.0678	0.0329
kwh	0.0759	0.0724	0.0808	0.0720	0.0839	0.0689
life	-0.3397	0.0883	-0.3494	0.0875	-0.3584	0.0860
lf	0.3778	0.2040	0.3991	0.1851	0.3906	0.1788
kmwire	0.3850	0.0768	0.3836	0.0773	0.3798	0.0761
$s_v^2$	0.014	19	0.01	50	0.015	51
$R^2$	0.678	3	0.67	5	0.673	

Test of Homothetic Model versus Full Model,  $\chi^2_2$  under  $H_0$ : 2·14. Test of Loglinear Model versus Homothetic Model,  $\chi^2_3$  under  $H_0$ : 0·34. Order of differencing m = 3.

customer electricity sales (kwh) has a small and insignificant impact on costs. The remaining life of assets (life) has a strong impact on costs — firms with older plant experience substantially higher costs. Higher load factors (lf) evidently also result in significantly higher costs. Utilities with lower density and hence greater distances between customers (kmwire) have significantly higher costs. We note that estimates of non-price covariate effects exhibit little variation as one moves from the Full Model to the Homothetic and Loglinear Models.

For comparison purposes we provide estimates of the parametric analogues of the models in Tables II(a)–(c). These are the Translog, the Homothetic and the Loglinear Models where the level of output *cust* (=log(CUST)) is modelled using a quadratic. Estimates of price effects differ substantially between parametric and semiparametric versions of the Full and Homothetic

	Full Translo	og Model	Homotheti	c Model	Loglinear	Model
Variable	Coef	SE	Coef	SE	Coef	SE
cust	-5.3264	1.9171	-0.7776	0.1945	-0.8567	0.1672
cust <sup>2</sup>	-0.0269	0.0477	0.0776	0.0212	0.0860	0.0178
wage	52.6179	24.1400	3.0115	13.5428	0.6407	0.3037
pcap	1.7469	3.0096	-1.3122	1.6537	0.5292	0.0686
$\frac{1}{2}wage^2$	-19.3633	7.8971	-2.5065	4.4294		
$\frac{1}{2}pcap^2$	-0.0024	0.1641	0.0411	0.1351		
wage $\cdot$ pcap	-0.5685	0.8586	0.4449	0.5762		
cust · wage	1.5803	0.6246				
$cust \cdot pcap$	0.0543	0.0584				
PUC	-0.0859	0.0370	-0.0841	0.0381	-0.0821	0.0366
kwh	0.0239	0.0825	0.0152	0.0856	0.0020	0.0828
life	-0.5147	0.1166	-0.6036	0.1154	-0.6097	0.1124
lf	0.2737	0.2359	0.5735	0.2044	0.5742	0.2009
kmwire	0.3196	0.0856	0.3915	0.0836	0.3989	0.0814
$s_v^2$	0.019	94	0.021	10	0.021	4
$\dot{R}^2$	0.647	7	0.620	)	0.613	5

Table II(a). Parametric analysis of total costs — 1993

Test of Homothetic Model versus Full Model,  $\chi^2_2$  under H<sub>0</sub>: 6·43. Test of Loglinear Model versus Homothetic Model,  $\chi^2_3$  under H<sub>0</sub>: 0·32.

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	Full Translo	og Model	Homotheti	c Model	Loglinear	Model
Variable	Coef	SE	Coef	SE	Coef	SE
cust	-2.6463	1.7335	-0.6746	0.1785	-0.7226	0.1546
cust <sup>2</sup>	0.0229	0.0414	0.0644	0.0195	0.0700	0.0164
wage	18.7046	23.4773	-3.9877	13.6240	0.7541	0.2875
рсар	1.1019	2.7553	-0.1492	1.5490	0.6270	0.0637
$\frac{1}{2}wage^2$	-6.8931	7.5552	0.6182	4.6111		
$\frac{1}{2}pcap^2$	0.0012	0.1517	0.0015	0.1277		
wage $\cdot$ pcap	-0.2313	0.8290	0.2408	0.5446		
cust · wage	0.6800	0.5496				
$cust \cdot pcap$	0.0214	0.0532				
PUC	-0.1102	0.0357	-0.1088	0.0358	-0.1028	0.0337
kwh	0.0430	0.0763	0.0429	0.0770	0.0309	0.0734
life	-0.4354	0.1056	-0.4856	0.0987	-0.4777	0.0954
lf	0.2725	0.2154	0.3948	0.1894	0.4127	0.1845
kmwire	0.5233	0.0813	0.5499	0.0790	0.5526	0.0767
$s_v^2$	0.01	76	0.01	79	0.018	30
$\dot{R}^2$	0.698	3	0.692	3	0.691	[

Table II(b). Parametric analysis of total costs - 1994

Test of Homothetic Model versus Full Model,  $\chi^2_2$  under H<sub>0</sub>: 1.56. Test of Loglinear Model versus Homothetic Model,  $\chi^2_3$  under H<sub>0</sub>: 0.02.

	Full Translo	og Model	Homotheti	c Model	Loglinear	Model
Variable	Coef	SE	Coef	SE	Coef	SE
cust	-1.5286	1.4527	-0.6918	0.1750	-0.6802	0.1495
cust <sup>2</sup>	0.0522	0.0336	0.0670	0.0191	0.0656	0.0159
wage	13.1980	21.7723	2.1635	14.3457	0.7147	0.2721
рсар	0.2027	2.4039	0.5519	1.5228	0.5067	0.0606
$\frac{1}{2}wage^2$	-5.4914	7.3342	-0.9339	4.8095		
$\frac{1}{2}pcap^2$	0.0092	0.1451	-0.0353	0.1226		
wage $\cdot$ pcap	0.1020	0.7190	0.1186	0.5373		
cust · wage	0.3696	0.4807				
$cust \cdot pcap$	-0.0148	0.0449				
PUC	-0.0781	0.0356	-0.0814	0.0356	-0.0814	0.0328
kwh	0.0566	0.0741	0.0620	0.0736	0.0624	0.0693
life	-0.3586	0.0915	-0.3798	0.0889	-0.3782	0.0867
lf	0.2927	0.2135	0.3888	0.1877	0.3860	0.1820
kmwire	0.3907	0.0779	0.4015	0.0769	0.4067	0.0752
$s_v^2$	0.017	73	0.017	75	0.017	'6
$R^2$	0.62		0.621		0.620	

Table II(c). Parametric analysis of total costs — 1995

Test of Homothetic Model versus Full Model,  $\chi_2^2$  under  $H_0: 0.87$ . Test of Loglinear Model versus Homothetic Model,  $\chi_3^2$  under  $H_0: 0.04$ .

Models. This is perhaps not surprising given the low precision with which they are estimated. However, estimates of non-price covariate effects are similar. The  $R^2$ , which we define as  $R^2 = 1 - s_v^2/s_y^2$  is 2–5% higher in the semiparametric specifications relative to the pure parametric ones.

Returning to our semiparametric specification, we may now remove the estimated parametric effect from the dependent variable and analyse the non-parametric effect. In particular, for purposes of the tests below, the approximation  $y_{it} - z_{it}\hat{\beta}_t = z_{it}(\beta_t - \hat{\beta}_t) + f_t(x_{it}) + v_{it} \cong f_t(x_{it}) + v_{it}$  does not alter the large sample properties of the procedures.

We use the estimates of the Loglinear Model to remove the parametric effect. Figure 1 displays the ordered pairs  $(y_{it} - z_{it}\hat{\beta}_t, x_{it})$  as well as kernel estimates of  $f_t$  bordered by 95% uniform confidence bands. Quadratic estimates of scale effects are also illustrated. Parametric null hypotheses may be tested against non-parametric alternatives using the statistic:

$$(mN)^{1/2} \frac{s_{res}^2 - s_v^2}{s_v^2} \xrightarrow{D} N(0, 1) \text{ under } H_0$$
 (8)

where  $s_{res}^2$  is the estimate of the residual variance from the parametric regression and  $s_v^2$  is the differencing estimate from model (7c) above.<sup>5</sup> (For details see Yatchew, 1997, Proposition 2.) If we insert a constant function for *f* then the procedure constitutes a test of significance of the scale variable *x* against a non-parametric alternative. The resulting statistics range from 8.15 to 10.09 indicating a strong effect of output on unit costs, that is, a strong scale effect. Next we test a quadratic model for output. The resulting test statistics vary from 1.68 to 2.86, suggesting that the quadratic model is likely inadequate even though the quadratic estimates lie within the

<sup>&</sup>lt;sup>5</sup> Statistic (8) may also be used to test non-parametric null hypotheses such as monotonicity or concavity. In these cases,  $s_{res}^2$  may be obtained from an isotonic regression.

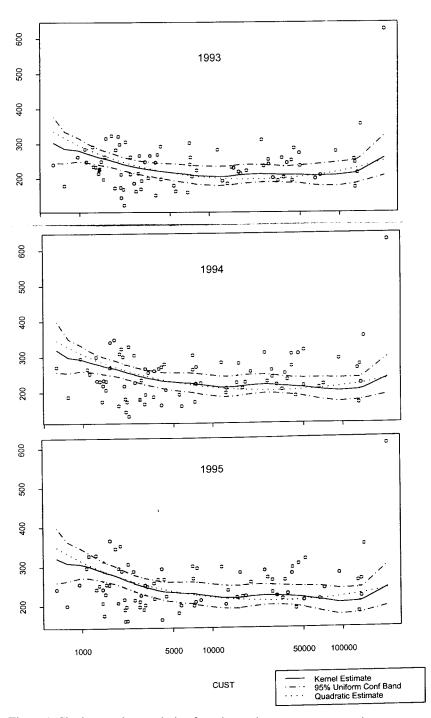


Figure 1. Single-equation analysis of total cost data - non-parametric component

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asymptotic 95% confidence bands. Keeping in mind that (8) is a one-sided test, one would reject the parametric translog in favour of the semiparametric translog at the 5% level in each of the three years.

# 4. PANEL DATA ANALYSIS

# 4.1 Basic Setup

The availability of several years of data permits us to assess the stability of parametric effects over time as well as the stability of the non-parametric scale effect. The testing of these hypotheses will be the two main objectives of our panel data analysis. Recall that our basic model is given by  $y_{it} = z_{it}\beta_t + f_t(x_{it}) + v_{it}$ . We now elaborate the assumptions about the residual:

$$\mathbf{v}_{it} = u_i + \varepsilon_{it} \tag{9}$$

where, conditional on the x's,  $E(u_i) = 0$ ,  $Var(u_i) = \sigma_u^2$ ,  $E(u_i^4) = \eta_u$ ,  $E(\varepsilon_{ii}) = 0$ ,  $Var(\varepsilon_{ii}) = \sigma_{\varepsilon}^2$ ,  $E\varepsilon_{ii}^4 = \eta_{\varepsilon}$ ,  $Cov(\varepsilon_{ii}, \varepsilon_{is}) = 0$  for  $s \neq t$ ,  $Cov(u_i, \varepsilon_{ii}) = 0$  for all t. Define  $u_0 = (u_1, \dots, u_N)'$ —the subscript 0 is intended to connote that individuals are endowed with these effects at birth. We also assume that  $((y_{i1}, x_{i1}), \dots, (y_{iT}, x_{iT}))$  is independent of  $((y_{i1}, x_{i1}), \dots, (y_{iT}, x_{iT}))$  for  $i \neq j$ .

assume that  $((y_{i1}, x_{i1}), \dots, (y_{iT}, x_{iT}))$  is independent of  $((y_{j1}, x_{j1}), \dots, (y_{jT}, x_{jT}))$  for  $i \neq j$ . As before, let  $v_t = (v_{1t}, \dots, v_{Nt})'$  be the N-dimensional column vector of residuals during period t and  $v = (v'_1, \dots, v'_T)'$  the NT-dimensional concatenation of these column vectors. Define  $\varepsilon$ , x and y in a similar way. Then  $v = \varepsilon + \iota_T \otimes u_0$  and  $\text{Cov}(v) = \sigma_{\varepsilon}^2 I_{NT} + \sigma_u^2 (1_T \otimes I_N)$ . Given T years of data, we write our model as:

$$\begin{pmatrix} y_1 \\ y_2 \\ \vdots \\ y_T \end{pmatrix} = \begin{pmatrix} f_1(x_1) \\ f_2(x_2) \\ \vdots \\ f_T(x_T) \end{pmatrix} + \begin{pmatrix} Z_1 & 0 & 0 & \dots & 0 \\ 0 & Z_2 & 0 & \dots & 0 \\ \vdots & \vdots & \vdots & \vdots & \vdots \\ 0 & 0 & 0 & 0 & Z_T \end{pmatrix} \begin{pmatrix} \beta_1 \\ \beta_2 \\ \vdots \\ \beta_T \end{pmatrix} + \begin{pmatrix} v_1 \\ v_2 \\ \vdots \\ v_T \end{pmatrix}$$
(10)  
$$y = f(x) + Z\beta + v$$

where, as before,  $f_t(x_t)' = (f_t(x_{1t}), \dots, f_t(x_{Nt})).$ 

Unfortunately, the presence of individual effects will require us to carefully keep track of how data have been reordered. By convention, we will assume that in period 1, data are already ordered so that the x's are in increasing order. Data in all subsequent periods are *initially* in the same order as the data in the first period. This, of course, does not ensure that their corresponding x's are 'close', but it does ensure that the corresponding individual effects are in the same position in each year. We will need permutation matrices to reorder data and quadratic forms to estimate variances. To denote permutation matrices we will use P usually with a subscript and Q will denote matrices used in the construction of quadratic forms.

For each period t, define  $P_t$  to be the  $N \times N$  permutation matrix which reorders the data within the period so that x's are in increasing order. Our above convention implies  $P_1$  is the identity matrix. Define  $P_w$ , the  $NT \times NT$  'within' permutation matrix, to be the block diagonal permutation matrix with diagonal blocks  $P_1, \ldots, P_T$ . When applied to data stacked across all periods, it reorders so that corresponding x's are close within each period. Thus if  $x^* = P_w x$  then  $x_{1t}^* \leq \cdots \leq x_{Nt}^*$  for each t. Define  $P_p$  the 'pooled' permutation matrix to be the matrix which reorders data so that the x's are close regardless of which period they are in.

We transform the stacked model (10) by applying  $(I_T \otimes D)P_w$  which yields:

$$\begin{pmatrix} DP_1y_1 \\ DP_2y_2 \\ \vdots \\ DP_Ty_T \end{pmatrix} = \begin{pmatrix} DP_1f_1(x_1) \\ DP_2f_2(x_2) \\ \vdots \\ DP_Tf_T(x_T) \end{pmatrix} + \begin{pmatrix} DP_1Z_1 & 0 & 0 & \dots & 0 \\ 0 & DP_2Z_2 & 0 & \dots & 0 \\ \vdots & \vdots & \vdots & \vdots & \vdots \\ 0 & 0 & \dots & \dots & DP_TZ_T \end{pmatrix} \begin{pmatrix} \beta_1 \\ \beta_2 \\ \vdots \\ \beta_T \end{pmatrix} + \begin{pmatrix} DP_1v_1 \\ DP_2v_2 \\ \vdots \\ DP_Tv_T \end{pmatrix}$$
$$(I_T \otimes D)P_w y = (I_T \otimes D)P_w f(x) + (I_T \otimes D)P_w Z\beta + (I_T \otimes D)P_w v (11)$$

The OLS estimator applied to these reordered, differenced and stacked data:

$$\hat{\beta} = (Z'P'_{w}(I_T \otimes D'D)P_{w}Z)^{-1}Z'P'_{w}(I_T \otimes D'D)P_{w}Y$$
(12)

is identical to the estimator in equation (7a) applied equation by equation. However, its asymptotic covariance matrix must account for correlations between residuals over time arising out of the individual specific effect:

$$\Sigma_{\hat{\beta}} = [Z' P'_{w} (I_{T} \otimes D'D) P_{w} Z]^{-1} Z' P'_{w} (I_{T} \otimes D'D) P_{w}$$
  
 
$$\cdot [\sigma_{\varepsilon}^{2} I_{NT} + \sigma_{u}^{2} (I_{T} \otimes I_{N})] \cdot P'_{w} (I_{T} \otimes D'D) P_{w} Z[Z' P'_{w} (I_{T} \otimes D'D) P_{w} Z]^{-1}$$
(13)

and thus requires consistent estimation of  $\sigma_u^2$  and  $\sigma_{\varepsilon}^2$ . We will need an estimate of  $\Sigma_{\hat{\beta}}$  to perform tests on the parametric component of the model. Estimates of  $\sigma_u^2$  and  $\sigma_{\varepsilon}^2$  will also be used to test the stability of the non-parametric effect.

# 4.2 Estimation of Variance Components and a Test of Equality of Regression Functions

To simplify exposition, suppose that the parametric effect has been removed from the dependent variable, so that equation (10) becomes:

$$y = f(x) + v \tag{14}$$

Applying the 'within' permutation matrix and differencing yields:

$$(I_T \otimes D)P_w y = (I_T \otimes D)P_w f(x) + (I_T \otimes D)P_w y$$
(15)

To estimate  $\sigma_v^2 = \sigma_u^2 + \sigma_\varepsilon^2$  define  $Q_v = P'_w(I_T \otimes D'D)P_w$  and

$$s_{\nu}^2 = \frac{1}{NT} y' Q_{\nu} y \tag{16}$$

To estimate  $\sigma_u^2$  define  $Q_u = P'_w(I_T \otimes D')P_w((1_T - I_T) \otimes I_N)P'_w(I_T \otimes D)P_w$  and suppose  $\hat{\pi}_u \to \pi_u > 0$ , where

$$\hat{\pi}_u = \frac{1}{NT(T-1)} \operatorname{tr}(\iota_T \otimes I_N)' \mathcal{Q}_u(\iota_T \otimes I_N)$$

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Let

$$s_{u}^{2} = \frac{1}{\operatorname{tr}(\iota_{T} \otimes I_{N})' Q_{u}(\iota_{T} \otimes I_{N})} y' Q_{u} y = \frac{1}{NT(T-1)} \frac{1}{\hat{\pi}_{u}} y' Q_{u} y$$
(17)

Reordering within periods and applying the differencing estimator removes the regression effect in large samples so that we have  $(I_T \otimes D)P_w y \cong (I_T \otimes D)P_w v$ . Thus the quadratic forms used to estimate  $\sigma_v^2$  and  $\sigma_u^2$  are approximately  $v'Q_v v$  and  $v'Q_u v$  respectively. To gain some intuition on how these quadratic forms yield estimates of the corresponding variances, suppose we are using firstorder differencing. A typical term in  $v'Q_v v$  will be of the form  $\frac{1}{2}(v_{it}^* - v_{i-1t}^*)^2 = \frac{1}{2}(u_i^* + \varepsilon_{it}^* - u_{i-1}^* - \varepsilon_{i-1t}^*)^2$  the expectation of which is  $\sigma_v^2 = \sigma_u^2 + \sigma_\varepsilon^2$ . (Asterisks denote reordered data.)

Consider now the quadratic form  $v'Q_uv$ . After reordering and differencing, (that is, after applying  $(I_T \otimes D)P_w$ ), we apply  $P'_w$ , the inverse of the reordering matrix  $P_w$ . This realigns the data so that within each period, the *i*th firm forms part of the (differenced) *i*th observation. Interposing the matrix  $(1_T - I_T) \otimes I_N$  takes covariances of differenced residuals across periods. For first-order differencing, a typical term in  $v'Q_uv$  is given by  $\frac{1}{2}(v_{is} - v_{i-1s}^*)(v_{it} - v_{i-1t}^*) = \frac{1}{2}(u_i + \varepsilon_{is} - u_{i-1}^* - \varepsilon_{i-1s}^*)(u_i + \varepsilon_{it} - u_{i-1}^{**} - \varepsilon_{i-1t}^{**})$  where single and double asterisks indicate reordering within periods *s* and *t* respectively. Thus the expectation of a typical term is  $\frac{1}{2}(\sigma_u^2 + Eu_{i-1}^*u_{i-1}^{**})$  which equals  $\sigma_u^2$  if the same firm precedes the *i*th firm in each of the two reorderings and  $\frac{1}{2}\sigma_u^2$  otherwise. Dividing by  $tr(\iota_T \otimes I_N)'Q_u(\iota_T \otimes I_N)$  ensures that these consequences of reordering are properly taken into account when estimating  $\sigma_u^2$ .

For purposes of testing equality of regression functions, we will also want to use a statistic based on the pooled reordered data. Let  $Q_p = P'_p(I_T \otimes D'D)P_p$  and define:

$$s_p^2 = \frac{1}{NT} y' Q_p y \tag{18}$$

Proposition 1 establishes consistency of  $s_v^2$ ,  $s_u^2$  and  $s_p^2$ . Proofs may be found in Appendix 1.

**Proposition 1:** (a)  $s_v^2 \xrightarrow{P} \sigma_v^2$ ; (b) Suppose  $\hat{\pi}_u \xrightarrow{P} \pi_u > 0$ , then  $s_u^2 \xrightarrow{P} \sigma_u^2$ ; (c) Suppose  $\hat{\pi}_p \xrightarrow{P} = \text{tr}(i_T' \otimes I_N) Q_p(i_T \otimes I_N)/NT \rightarrow \pi_p$  and all regression functions are identical, then  $s_p^2 \xrightarrow{P} \sigma_\varepsilon^2 + \pi_p \sigma_u^2$ . Proposition 1 implies consistent estimation of  $\sigma_\varepsilon^2 = \sigma_v^2 - \sigma_u^2$ . In order to construct a test of

Proposition 1 implies consistent estimation of  $\sigma_{\varepsilon}^2 = \sigma_{\nu}^2 - \sigma_{u}^2$ . In order to construct a test of equality of regression functions we will also need consistent estimates of the fourth-order moments  $\eta_u$ ,  $\eta_{\varepsilon}$ .

**Proposition 2:** Let  $d_0 = 1/\sqrt{2}$ ,  $d_1 = -1/\sqrt{2}$  be the usual first-order differencing weights and D the corresponding first differencing matrix. Define

$$\hat{\eta}_{u} = \left(\frac{2}{NT(T-1)} \sum_{s \neq t} (P_{s}^{\prime} DP_{s} y_{s} \odot P_{s}^{\prime} DP_{s} y_{s})^{\prime} (P_{t}^{\prime} DP_{t} y_{t} \odot P_{t}^{\prime} DP_{t} y_{t}) - 4s_{u}^{2} s_{\varepsilon}^{2} - 3\hat{\pi}_{u} s_{u}^{4} - 2s_{\varepsilon}^{4}\right) / \hat{\pi}_{u}$$
$$\hat{\eta}_{\varepsilon} = \left(\frac{2}{NT} \sum_{t} (P_{t}^{\prime} DP_{t} y_{t} \odot P_{t}^{\prime} DP_{t} y_{t})^{\prime} (P_{t}^{\prime} DP_{t} y_{t} \odot P_{t}^{\prime} DP_{t} y_{t}) - \hat{\eta}_{u} - 12s_{u}^{2} s_{\varepsilon}^{2} - 3s_{u}^{4} - 3s_{\varepsilon}^{4}\right)$$
(19)

where  $P_{1,p} \dots, P_T$  are the  $N \times N$  permutation matrices that make up the diagonal blocks of  $P_w$ . Then  $\hat{\eta}_u \to \eta_u$  and  $\hat{\eta}_{\varepsilon} \to \eta_{\varepsilon}$ .

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**Proposition 3:** Define

$$Q_{\Upsilon} = Q_{p} - Q_{v} + \frac{1 - \hat{\pi}_{p}}{(T - 1)\hat{\pi}_{u}}Q_{u}$$
(20)

and  $\bar{Q}_{\Upsilon} = (\iota_T \otimes I_N)' Q_{\Upsilon} (\iota_T \otimes I_N)$ . Let

$$\Upsilon = \frac{y' \mathcal{Q}_{\Upsilon} y}{(NT)^{1/2}} = (NT)^{1/2} (s_p^2 - s_v^2 + (1 - \hat{\pi}_p) s_u^2)$$
(21)

Then under the null hypothesis that all regression functions are identical  $\Upsilon/s_{\Upsilon} \xrightarrow{D} N(0, 1)$  where

$$s_{\Upsilon}^{2} = (\hat{\eta}_{\varepsilon} - 3s_{\varepsilon}^{4}) \operatorname{tr} Q_{\Upsilon} \odot Q_{\Upsilon} / NT + s_{\varepsilon}^{4} 2 \operatorname{tr} Q_{\Upsilon} Q_{\Upsilon} / NT + (\hat{\eta}_{u} - 3s_{u}^{4}) \operatorname{tr} \bar{Q}_{\Upsilon} \odot \bar{Q}_{\Upsilon} / NT + s_{u}^{4} 2 \operatorname{tr} \bar{Q}_{\Upsilon} \bar{Q}_{\Upsilon} / NT + s_{\varepsilon}^{2} s_{u}^{2} 4 \operatorname{tr} (\iota_{T} \otimes I_{N}) / Q_{\Upsilon} Q_{\Upsilon} (\iota_{T} \otimes I_{N}) / NT$$

$$(22)$$

Before we apply these procedures to our cost data, we consider two polar cases for the data generating mechanism of the x's.

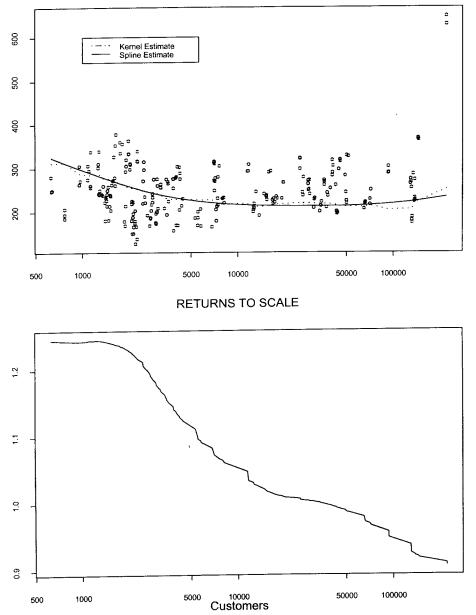
*Example 1*: for each *i*,  $x_{it}$  are perfectly correlated over time. In this case,  $P_w = I_{NT}$ ,  $Q_u = (1_T - I_T) \otimes D'D$  and  $\hat{\pi}_u \doteq 1$ . The matrix  $P_p$  interleaves the data so that the first *T* observations correspond to the first firm, the next *T* to the second firm and so on. Thus with first-order differencing,  $\hat{\pi}_p = 1/T$  and hence  $s_p^2 \rightarrow \sigma_{\varepsilon}^2 + (1/T)\sigma_u^2$  since differencing pooled data removes individual effects for all observations except those which are preceded by an observation corresponding to a different firm. In the empirical application in this paper, firm size is highly (though not perfectly) correlated over time so that individual electrical utilities have their observations clustered in the pooled data-set.

*Example 2*:  $x_{it}$  are independent over time. Reorderings within each period and in the pooled data are random. With first-order differencing,  $\hat{\pi}_u \rightarrow d_0^2 = \frac{1}{2}$  since the firm that is 'closest' to firm *i* in one period is unlikely to be 'closest' in another period. Furthermore  $\hat{\pi}_p \rightarrow 1$  since individual effects will rarely be differenced out in the pooled data.

### 4.3 Empirical Results

We begin by obtaining estimates of the variance components  $\sigma_u^2$  and  $\sigma_{\varepsilon}^2$ . Using equation (12) (or equivalently (7a) applied equation by equation ), we estimate  $\beta$ , where the Z matrix contains the explanatory variables corresponding to the Loglinear Model. Replacing y with  $y - Z\hat{\beta}$  in equations (16) and (17) we obtain  $s_v^2 = 0.0170$ ,  $s_u^2 = 0.0145$  and by subtraction  $s_{\varepsilon}^2 = 0.0025$ . Thus, about 85% of the variance of the residual is attributable to the individual specific effect. To test constancy of parametric effects over time, we insert our estimate of the covariance matrix (13) into the conventional asymptotic chi-square statistic for testing linear restrictions. Our Loglinear Model involves seven regression parameters for each year (see e.g. Table I(a)). Thus a test of equality of regression coefficients over time should be approximately  $\chi_{14}^2$  under the null. We obtain a value of 63·18, indicating rejection. Casual comparison of Loglinear Model estimates contained in Tables I(a)–(c) would suggest that they are not too different. However, since the residuals are dominated by a firm-specific effect and the explanatory variables are highly

200



TOTAL COST PER CUSTOMER

Figure 2. Estimation of non-parametric component-pooled data

correlated over time, coefficient estimates are also highly correlated over time. As a result, even small differences are statistically significant.

Next, we apply the test of equality of non-parametric regression functions in Proposition 3. The standardized statistic has a standard normal distribution under the null hypothesis. Our value is 0.139, indicating that the null cannot be rejected. Figure 2 provides kernel and spline estimates of the non-parametric scale effect using all three years of data where the estimated parametric effects have been removed using the Loglinear Model. It also illustrates the estimated scale economies as a function of the number of customers. Evidently minimum efficient scale is achieved by firms with approximately 20,000 customers. Unit costs appear flat or increase slightly for larger firms with the exception of the largest distributor, which has much higher unit costs.

### 5. CONCLUSIONS

A central objective of this paper has been to estimate scale economies of electricity distribution under relatively weak functional form assumptions. We have done this by implementing variants of the translog cost function where output—which in our case is the number of customers served—enters non-parametrically, while other variables are parametric. Our tests do not reject homotheticity or linearity in the logs of factor prices. Formal testing rejects the parametric translog in favour of its semiparametric counterpart (equation (1)). Our estimates indicate that minimum efficient scale in Ontario is achieved by utilities with about 20,000 customers. Those utilities which also participated in the delivery of other municipal services had costs that were 7–10% lower, suggesting the presence of economies of scope.

It may be useful to compare our findings to those of other studies. For comparison purposes, we reiterate that our utilities range in size from about 600 to 220,000 customers while sales range from 14 gwh to over 9000 gwh. Giles and Wyatt (1993) analyse data on 60 distributors in New Zealand ranging in size from less than 2000 to over 200,000 customers (Auckland)—a range that is quite comparable to that under study in this paper. Output ranges from about 17 gwh to about 3400 gwh. Giles and Wyatt (1993, p. 378) state that '... any output in the range 500–3500 gwh is essentially consistent with minimum AC'. We have subsequently accessed New Zealand distributor data and found that the implied minimum efficient scale corresponds to utilities with about 30,000 customers.

In their analysis of 100 Norwegian distributors, Salvanes and Tjotta (1994, p. 35) find that '... optimal size comprises plants serving about 20,000 customers and is relatively independent of the level of gwh produced'. Indeed, they also conclude that larger firms exhibit modest decreasing returns to scale. The firms under analysis in the Norwegian study range in size from 655 to 290,560 customers while output ranges from about 11 gwh to 7500 gwh. (See also Salvanes and Tjotta, 1998.) Thus, both the Norwegian and New Zealand results are quite consistent with ours.

Filippini (1996, 1997) analyses 39 Swiss distributors and finds increasing returns to scale throughout his sample. While customer data is apparently not contained in his studies, Filippini defines small utilities to be those with output of about 73 gwh and large utilities to have output of about 300 gwh. Thus, Filippini's 'large utilities' are smaller than those which achieve minimum efficient scale in the Giles and Wyatt study. Comparisons with Salvanes and Tjotta and the current study are somewhat more tenuous because per capita electricity consumption is substantially higher in Norway and Canada. Nevertheless, it would appear that the 'large utilities' Filippini studies are substantially smaller than the large utilities in the Norwegian and

Ontario data.<sup>6</sup> Thus, Filippini's findings of increasing returns to scale throughout his sample may not be inconsistent with the other studies.

The results of our study suggest that *horizontal* mergers between distributors are not likely to produce substantial scale economies *in the operation of their usual wires business*. There are likely to be substantial economies in power procurement, a function which has not been previously performed by most Ontario distributors because the preponderance of electricity has been supplied on an 'as required' basis by Ontario Hydro, the main generator. In Ontario, current restructuring initiatives separate the wires business — which is a natural monopoly and would be regulated — from electricity supply, which would be deregulated. On the other hand, since regulation of the wires business will continue, the presence of a number of distributors within one jurisdiction would help to mitigate the informational asymmetries which encumber the regulator. For example, a larger comparison group would improve the regulator's ability to use techniques such as frontier production function estimation and data envelopment analysis to estimate best practices.<sup>7</sup>

### APPENDIX 1

# **Properties of Permutation and Differencing Matrices**

Permutation matrices *P* have exactly one '1' in every row and column and zeros elsewhere. They are closed under matrix multiplication and  $P^{-1} = P'$ . Furthermore, tr*P*, tr*PP*, tr*P*  $\odot$  *P* are all  $\leq$  dim *P*. For an arbitrary matrix *B*, *P'BP* shuffles but otherwise does not alter the diagonal elements of *B*. (For notation, see last paragraph of Section 2. For more on permutation and related matrices, see Magnus, 1988.)

We may define a more general class of matrices as those that have *at most* one '1' in every row and column and 0's elsewhere. Such matrices are also closed under multiplication and G' is the pseudo-inverse where G is any general permutation matrix; trG, trGG, trG  $\odot$  G are all  $\leq$  dim G. Suppose G is of dimension  $NT \times NT$ , and define  $\bar{G} = (\iota_T' \otimes I_N)G(\iota_T \otimes I_N)$ . Then  $\sup \bar{G} \leq T$ , tr $\bar{G} \leq TN$ , tr $\bar{G} \odot \bar{G} \leq T^2N$ , tr $\bar{G}\bar{G} \leq T^2N$ .

Within the set of general permutation matrices are the lag matrices. Suppose i > 0 and define  $L'_i$  to have 0's everywhere except on the *i*th diagonal above the main diagonal where it has 1's. If i < 0,  $L'_i$  has 1's on the *i*th diagonal below the main diagonal.  $L_0$  is defined to be the usual identity matrix,  $L'_i = L_{-i}$  and  $L_i L_j \doteq L_{i+j}$ .

Optimal differencing weights have the property  $\sum_j d_j d_{j+k} = -1/2m$ ,  $k = 1, \ldots, m$  (see Hall *et al.*, 1990). Given the order of differencing *m*, the differencing matrix *D* may be written as  $D = d_0L_0 + d_1L'_1 + \cdots + d_mL'_m$ . Thus, *D* is a finite linear combination of general permutation matrices as are D'D, DD', D'DD'D, DG and D'G where *G* is any general permutation matrix. The matrix D'D has a symmetric band structure with (except for end effects), ones on the main diagonal, -1/2m on the *m* adjacent diagonals and zeros elsewhere. That is,  $D'D \doteq L_0 - (1/2m)(L_1 + L'_1 + \cdots + L'_m)$  so that  $\operatorname{tr}(D'D) \doteq N$ . The matrix D'DD'D has a symmetric band

<sup>&</sup>lt;sup>6</sup> Per capita annual electricity consumption in Switzerland and New Zealand are quite comparable at 7346 and 8865 kwh per year respectively. For Norway and Canada the figures are 24,033 and 16,413 kwh. (Source: International Energy Agency, http://www.iea.org/stat.htm, 1996 data.)

<sup>&</sup>lt;sup>7</sup> Green and Jackson (1994) use frontier production function techniques to analyse distributor data in the United Kingdom, but their data-set consists of only 12 observations.

structure with 1 + 1/2m on the main diagonal so that  $tr(D'DD'D) \doteq N(1 + 1/2m)$ . The first *m* diagonals adjacent to the main diagonal take the value:

$$-\frac{1}{m}+j\frac{1}{4m^2}$$

 $j = 2m - 2, 2m - 3, \dots, m - 1$ . The next *m* diagonals take the value:  $j(1/4m^2), j = m, m - 1, \dots, 1$ . The remainder of the matrix is 0.

Throughout the paper, traces divided by N converge in probability by virtue of our assumptions on the data-generating mechanisms for the x's. (In Section 3, Single Equation Analysis  $x_{it}$  is independent of  $x_{js}$  if  $i \neq j$  or  $s \neq t$ . In Section 4, Panel Data Analysis,  $(x_{i1}, \ldots, x_{iT})$  is independent of  $(x_{j1}, \ldots, x_{jT})$  if  $i \neq j$ .)

### Asymptotic Distribution of Differencing Estimator

In the following, brief justification is provided for equation (7a). (For expositional purposes, the 't' subscript is dropped.) See also Yatchew (1997, 1998a, pp. 670–2, 694–9).

Using equation 6 note that since differencing removes the non-parametric effect f we have  $Dy \cong DZ\beta + Dv$ . Next, write Z = g(X) + U where g is a smooth vector function of conditional means of each *parametric* explanatory variable given the *non-parametric* variable; g(X) is an  $N \times k$  matrix whose *i*th row contains the components of g evaluated at  $x_i$ . Since differencing removes g,  $DZ \cong DU$ . Note that  $U'U/n \to \Sigma_{z|x}$ . Now

$$\hat{\beta} = [(DZ)'DZ]^{-1}(DZ)'Dy \cong \beta + [(DU)'DU]^{-1}(DU)'Dv$$

hence

$$\operatorname{Cov}(n^{1/2}(\hat{\beta} - \beta)) \cong \sigma_{\nu}^{2} \left(\frac{U'D'DU}{n}\right)^{-1} \left(\frac{U'D'DD'DU}{n}\right) \left(\frac{U'D'DU}{n}\right)^{-1}$$

Since D'D has (except for end effects) ones on the main diagonal,  $U'D'DU/n \xrightarrow{P} \sum_{z|x}$ . Furthermore, since D'DD'D has (except for end effects) 1 + 1/2m on the main diagonal  $U'D'DD'DU/n \xrightarrow{P} (1 + 1/2m)\sum_{z|x}$ . Thus

$$\operatorname{Cov}(n^{1/2}(\hat{\beta}-\beta)) \xrightarrow{P} \sigma_{v}^{2} \left(1+\frac{1}{2m}\right) \Sigma_{z|x}^{-1}$$

**Lemma 1:** Define the *NT*-dimensional stacked vector *v* as in equation (10) with  $\text{Cov}(v) = \sigma_{\varepsilon}^2 I_{NT} + \sigma_u^2 (1_T \otimes I_N)$ . Let *Q* be an *NT* × *NT* symmetric matrix,  $\bar{Q} = (\iota_T \otimes I_N)' Q(\iota_T \otimes I_N)$ . Then  $E(v'Qv) = \sigma_{\varepsilon}^2 \text{tr}Q + \sigma_u^2 \text{tr}\bar{Q}$  and

$$Var(v'Qv) = (\eta_{\varepsilon} - 3\sigma_{\varepsilon}^{4})trQ \odot Q + \sigma_{\varepsilon}^{4}2trQQ + (\eta_{u} - 3\sigma_{u}^{4})tr\bar{Q} \odot \bar{Q} + \sigma_{u}^{4}2tr\bar{Q}\bar{Q} + \sigma_{\varepsilon}^{2}\sigma_{u}^{2}4tr(\iota_{T} \otimes I_{N})'QQ(\iota_{T} \otimes I_{N}) \blacksquare$$

**Comment on Lemma 1:** Lemma 1 can be used to calculate asymptotic variances of the quadratic forms in  $s_v^2$ ,  $s_u^2$  and  $s_p^2$  as well as of test statistic  $\Upsilon$  in Proposition 3. To prove Lemma 1 we will use the following. Suppose  $\vartheta = (\vartheta_1, \ldots, \vartheta_{\xi})'$  where  $E\vartheta_i = 0$ ,  $\operatorname{Var}(\vartheta_i) = \sigma_{\vartheta}^2$ ,  $E\vartheta_i^4 = \eta_{\vartheta}$  and  $\vartheta$  has covariance matrix  $\sigma_{\vartheta}^2 I_{\xi}$ . If A is a symmetric matrix, then  $E(\vartheta'A\vartheta) = \sigma_{\vartheta}^2 \operatorname{tr} A$  and  $\operatorname{Var}(\vartheta'A\vartheta) = (\eta_{\vartheta} - 3\sigma_{\vartheta}^4)\operatorname{tr} A \odot A + \sigma_{\vartheta}^4 2\operatorname{tr} A A$ . For results of this type see e.g. Schott (1997) or they may be proved directly.

**Proof of Lemma 1:** Rewrite  $v'Qv = \varepsilon'Q\varepsilon + u'Qu + 2\varepsilon'Qu = \varepsilon'Q\varepsilon + u'_0\bar{Q}u_0 + 2\varepsilon'Qu$  where  $u = \iota_T \otimes u_0$  and  $u_0 = (u_1, \ldots, u_N)'$  contains the individual effects with which individuals are endowed at birth. Note that the three terms in the expansion are mutually uncorrelated. Using the Comment above obtain  $E(\varepsilon'Q\varepsilon)$  and  $E(u'_0\bar{Q}u_0)$ . Collect terms to obtain E(v'Qv). Again referring to the Comment above, calculate  $Var(\varepsilon'Q\varepsilon)$  and  $Var(u'_0\bar{Q}u_0)$ . Note that  $Var(\varepsilon'Qu) = E(u'Q\varepsilon\varepsilon'Qu) = \sigma_{\varepsilon}^2 E_u(u'QQu) = \sigma_{\varepsilon}^2 \sigma_u^2 tr(\iota'_T \otimes I_N)QQ(\iota_T \otimes I_N)$ . Collect terms to obtain Var(v'Qv).

**Lemma 2:** Suppose  $(x_i, \varepsilon_i), i = 1, ..., \xi$  are i.i.d. The  $x_i$  have density bounded away from zero on the unit interval and  $\varepsilon_i | x_i \sim (0, \sigma_{\varepsilon}^2)$ . Assume data have been reordered so that  $x_1 \leq \cdots \leq x_{\xi}$ . Define  $\tilde{f} = (f(x_1), \ldots, f(x_{\xi}))'$  where the function f has a bounded first derivative. Let D be a differencing matrix of, say, order m. Then  $\tilde{f}'D'D\tilde{f} = O_P(\xi^{-1+\delta})$  and  $\operatorname{Var}(\tilde{f}'D'D\varepsilon) = O_P(\xi^{-1+\delta})$  where  $\delta$  is positive and arbitrarily close to 0.

**Proof of Lemma 2:** The results follow immediately from Yatchew (1997, Appendix, equations (A.2 and (A.3)). ■

**Lemma 3:** Let  $G_N$  be a sequence of  $N \times N$  general permutation matrices such that  $\operatorname{tr} G_N/N$  and  $\operatorname{tr} G_N G_N/N$  converge in probability to constants  $\lambda$  and  $\gamma$  respectively. Let  $\vartheta_i \sim (0, \sigma_{\vartheta}^2)$  be i.i.d. random variables with finite fourth-moment  $\eta_{\vartheta}$  and define  $\vartheta = (\vartheta_1, \ldots, \vartheta_N)'$ . Then

$$N^{1/2}\left(\frac{1}{N}\vartheta'G_N\vartheta - \frac{\sigma_\vartheta^2}{N}\operatorname{tr} G_N\right) \xrightarrow{D} N(0,\,\lambda(\eta_\vartheta - 3\sigma_\vartheta^4) + \gamma 2\sigma_\vartheta^4)$$

**Proof of Lemma 3:** Rewrite  $G_N = \Lambda_N + \Gamma_N$  where  $\Lambda_N$  is a diagonal matrix (with 1's and 0's on the diagonal) and  $\Gamma_N$  which has 0's on the main diagonal. Note that  $\vartheta' \Lambda_N \vartheta$  and  $\vartheta' \Gamma_N \vartheta$  are uncorrelated. Since  $\operatorname{tr} \Lambda_N / N = \operatorname{tr} G_N / N \xrightarrow{P} \lambda$  we have

$$N^{1/2}\left(\frac{1}{N}\vartheta'\Lambda_N\vartheta - \frac{\sigma_\vartheta^2}{N}\operatorname{tr} G_N\right) \xrightarrow{D} N(0,\,\lambda(\eta_\vartheta - \sigma_\vartheta^4))$$

Next, note that the eigenvalues of  $\Gamma_N$  are bounded in absolute value by 1 and that each row of  $\Gamma_N$  contains at most one non-zero element (which equals 1). Further,

$$\mathrm{tr}\Gamma_N\Gamma_N/N \xrightarrow{P} \gamma - \lambda$$

We may now apply de Jong (1987, Theorem 5.2) to conclude that

$$N^{1/2} \frac{\vartheta' \Gamma_N \vartheta}{N} \xrightarrow{D} N(0, 2(\gamma - \lambda)\sigma_\vartheta^4)$$

and the result of Lemma 3 follows immediately.

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**Comments on Lemma 3:** Suppose *P* is a permutation matrix. Then

$$P'D'DP \doteq L_0 - \frac{1}{2m}[P'L_1P + P'L_1'P + \dots + P'L_mP + P'L_m'P]$$

Note that  $P'L_iP$  and  $PL'_iP$  are matrices of the form used in the quadratic form of Lemma 3 since each is a (general) permutation matrix. More generally, let  $P_A$ ,  $P_B$  be (general) permutation matrices and consider:

$$P'_{A}D'DP_{B} \doteq P'_{A}L_{0}P_{B} - \frac{1}{2m}[P'_{A}L_{1}P_{B} + P'_{A}L'_{1}P_{B} + \dots + P'_{A}L_{m}P_{B} + P'_{A}L'_{m}P_{B}]$$

which is a weighted combination of matrices that satisfy the form used in the quadratic form of Lemma 3 since  $P'_{A}L_{i}P_{B}$  and  $P'_{A}L'_{i}P_{B}$  are (general) permutation matrices.

Similarly, by straightforward expansion and regrouping of terms, it can be shown that  $P'_A D' P_A P'_B D P_B$  and  $P'_B D' P_B P'_A D P_A$  can be rewritten as a weighted sum of matrices of the form used in the quadratic form of Lemma 3.

**Proof of Proposition 1:** In the following we make use of the above 'Properties of Permutations and Differencing Matrices'.

Consistency of  $s_v^2$ : tr $Q_v \doteq NT$  and tr $\bar{Q}_v \doteq NT$  where  $\bar{Q}_v = (\iota_T \otimes I_N)Q_v(\iota_T \otimes I_N)$ . Note that tr $Q_v \odot Q_v$ , tr $\bar{Q}_v Q_v$ , tr $\bar{Q}_v \odot \bar{Q}_v$ , tr $\bar{Q}_v Q_v$ , tr $\bar{Q}_v$ , tr $\bar{Q}_v Q_v$ , tr $\bar{Q}_v$ , tr

Consistency of  $s_p^2$ : tr $Q_p \doteq NT$  and tr $\bar{Q}_p = NT\hat{\pi}_p$  where  $\bar{Q}_p = (i_T \otimes I_N)Q_p(i_T \otimes I_N)$  so that conditional on the x's,  $E(v'Q_pv/NT) \doteq \sigma_{\varepsilon}^2 + \hat{\pi}_p\sigma_u^2$ . Note that tr $Q_p \odot Q_p$ , tr $Q_pQ_p$ , tr $\bar{Q}_p \odot \bar{Q}_p$ , tr $\bar{Q}_p\bar{Q}_p$  and tr $(i_T \otimes I_N)'Q_pQ_p(i_T \otimes I_N)$  are O(N). Now follow the above proof of consistency of  $s_v^2$ . Consistency of  $s_u^2$ :  $Q_u$  has diagonal elements 0, thus tr $Q_u = \text{tr}Q_u \odot Q_u = 0$ . Write  $\bar{Q}_u = (i_T' \otimes I_N)Q_u(i_T \otimes I_N) = \sum_{s \neq t} P'_s D' P_s P'_t DP_t$  where  $P_1, \ldots, P_T$  are the  $N \times N$  permutation matrices that make up the diagonal blocks of  $P_w$ . We have tr $\bar{Q}_u = NT(T-1)\hat{\pi}_u$  and conditional on the x's  $E(v'Q_uv/(NT(T-1)\hat{\pi}_u)) \doteq \sigma_u^2$ . Next, note that tr $Q_uQ_u = \sum_{s \neq t} \text{tr} P'_s DD' P_s P'_t DD' P_t$ tr $\bar{Q}_u \odot \bar{Q}_u$ , tr $\bar{Q}_u \bar{Q}_u$  and tr $(i_T' \otimes I_N)Q_uQ_u(i_T \otimes I_N)$  are O(N). Now follow the above proof of consistency  $s_v^2$ .

**Proof of Proposition 2:** Using arguments similar to Lemma 2 it can be shown that differencing removes the nonparametric effect quickly enough so that

$$\frac{1}{NT}\sum_{t}(P_{t}^{\prime}DP_{t}y_{t}\odot P_{t}^{\prime}DP_{t}y_{t})^{\prime}(P_{t}^{\prime}DP_{t}y_{t}\odot P_{t}^{\prime}DP_{t}y_{t}) - (P_{t}^{\prime}DP_{t}v_{t}\odot P_{t}^{\prime}DP_{t}v_{t})^{\prime}(P_{t}^{\prime}DP_{t}v_{t}\odot P_{t}^{\prime}DP_{t}v_{t}) \xrightarrow{P} 0$$

$$\frac{1}{NT(T-1)}\sum_{s\neq t}(P_s'DP_sy_s \odot P_s'DP_sy_s)'(P_t'DP_ty_t \odot P_t'DP_ty_t) - (P_s'DP_sy_s \odot P_s'DP_sy_s)'(P_t'DP_ty_t \odot P_t'DP_ty_t) \xrightarrow{P} 0$$

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We will show that

$$\frac{1}{NT}\sum_{t}(P_{t}'DP_{t}v_{t}\odot P_{t}'DP_{t}v_{t})'(P_{t}'DP_{t}v_{t}\odot P_{t}'DP_{t}v_{t}) \xrightarrow{P} \frac{1}{2}\eta_{e} + \frac{1}{2}\eta_{e} + 6\sigma_{u}^{2}\sigma_{e}^{2} + \frac{3}{2}\sigma_{u}^{4} + \frac{3}{2}\sigma_{e}^{4}$$

$$\frac{1}{NT(T-1)}\sum_{s\neq t}(P_{s}'DP_{s}v_{s}\odot P_{s}'DP_{s}v_{s})'(P_{t}'DP_{t}v_{t}\odot P_{t}'DP_{t}v_{t}) \xrightarrow{P} \frac{1}{2}\pi_{u}\eta_{u} + 2\sigma_{u}^{2}\sigma_{e}^{2} + \frac{3}{2}\pi_{u}\sigma_{u}^{4} + \sigma_{e}^{4}$$
(A1.1)

Existence of fourth-order moments of  $u_i$  and  $\varepsilon_{ii}$  is sufficient to ensure that the LHS of the above equations converge to constants. To determine those constants, we need to compute certain expectations. Rewrite  $P'_t DP_t v_t = P'_t (d_0 L_0 + d_1 L'_1) P_t v_t = (v_t + A_t v_t)/\sqrt{2}$  noting that  $A_t \equiv P'_t L'_1 P_t$ is a (general) permutation matrix with the important property that it has 0's on the diagonal. Note also that  $A_t v_t \odot A_t v_t = A_t (v_t \odot v_t)$  and  $(v_t \odot A_t v_t)' (v_t \odot A_t v_t) = (v_t \odot v_t)' (A_t v_t \odot A_t v_t) =$  $(v_t \odot v_t)' A_t (v_t \odot v_t).$ 

Define  $\eta_v = Ev_{ii}^4 = \eta_u + 6\sigma_u^2 \sigma_\varepsilon^2 + \eta_\varepsilon$  and note that  $(Ev_{ii}^2)^2 = (\sigma_u^2 + \sigma_\varepsilon^2)^2 = \sigma_u^4 + 2\sigma_\varepsilon^2 \sigma_u^2 + \sigma_\varepsilon^4$ . Consider

$$E(P'_t DP_t v_t \odot P'_t DP_t v_l)'(P'_t DP_t v_t \odot P'_t DP_t v_l)$$

$$= \frac{1}{4}E(v_t \odot v_t + 2v_t \odot A_t v_t + A_t(v_t \odot v_l))'(v_t \odot v_t + 2v_t \odot A_t v_t + A_t(v_t \odot v_l))$$
(A1.2)

which can be expanded and the expectations evaluated term by term. The non-zero terms are:

(i)  $E(v_t \odot v_t)'(v_t \odot v_t) = NEv_{it}^4$ (ii)  $E(v_t \odot v_t)'A_t(v_t \odot v_t) \doteq N(Ev_{it}^2)^2$ (iii)  $E4(v_t \odot A_t v_t)'(v_t \odot A_t v_t) = E4(v_t \odot v_t)'(A_t v_t \odot A_t v_t) \doteq N4(Ev_{it}^2)^2$ (iv)  $E(v_t \odot v_t)'A_t'A_t(v_t \odot v_t) \doteq E(v_t \odot v_t)'(v_t \odot v_t) = NEv_{it}^4$ 

Now collect terms to conclude that, except for 'end effects', equation (A1.2) equals

$$\frac{1}{4}N[2(\eta_u + 6\sigma_u^2\sigma_\varepsilon^2 + \eta_\varepsilon) + 6(\sigma_u^4 + 2\sigma_u^2\sigma_\varepsilon^2 + \sigma_\varepsilon^4)] = N[\frac{1}{2}\eta_u + \frac{1}{2}\eta_\varepsilon + 6\sigma_u^2\sigma_\varepsilon^2 + \frac{3}{2}\sigma_u^4 + \frac{3}{2}\sigma_\varepsilon^4]$$

Next, for  $s \neq t$  consider

$$E(P'_s DP_s v_s \odot P'_s DP_s v_s)'(P'_t DP_t v_t \odot P'_t DP_t v_t)$$

$$= \frac{1}{4}E(v_s \odot v_s + 2v_s \odot A_s v_s + A_s(v_s \odot v_s))'(v_t \odot v_t + 2v_t \odot A_t v_t + A_t(v_t \odot v_t))$$
(A1.3)

which can be expanded and expectations evaluated term by term. The non-zero terms are:

(i)  $E(v_s \odot v_s)'(v_t \odot v_t) = E(u_0 \odot u_0 + 2u_0 \odot \varepsilon_s + \varepsilon_s \odot \varepsilon_s)'(u_0 \odot u_0 + 2u_0 \odot \varepsilon_t + \varepsilon_t \odot \varepsilon_t)$ =  $N(\eta_u + 2\sigma_u^2 \sigma_s^2 + \sigma_s^4)$ 

(ii) 
$$E(v_s \odot v_s)' A_t(v_t \odot v_t) \doteq N(\sigma_u^4 + 2\sigma_\varepsilon^2 \sigma_u^2 + \sigma_\varepsilon^4)$$

- (ii)  $E(v_s \odot v_s) A_t(v_t \odot v_t) \doteq N(\sigma_u^* + 2\sigma_\varepsilon^2 \sigma_u^2 + \sigma_\varepsilon^4)$ (iii)  $E4(v_s \odot A_s v_s)'(v_t \odot A_t v_t) = 4E(u_0 \odot A_s u_0)'(u_0 \odot A_t u_0) = 4E(u_0 \odot u_0)'(A_s u_0 \odot A_t u_0)$  $= 4\sigma_{\mu}^4 \text{tr} A'_s A_t$
- (iv)  $E(v_s \odot v_s)'A'_s(v_t \odot v_t) \doteq N(\sigma_u^4 + 2\sigma_\varepsilon^2 \sigma_u^2 + \sigma_\varepsilon^4)$
- (v)  $E(v_s \odot v_s)'A_s'A_t(v_t \odot v_t) = E(u_0 \odot u_0 + 2u_0 \odot \varepsilon_s + \varepsilon_s \odot \varepsilon_s)'A_s'A_t(u_0 \odot u_0 + 2u_0 \odot \varepsilon_t + \varepsilon_t \odot \varepsilon_t)$  $= N(\eta_u \operatorname{tr} A_s'A_t/N + \sigma_u^4(1 \operatorname{tr} A_s'A_t/N) + 2\sigma_u^2 \sigma_\varepsilon^2 + \sigma_\varepsilon^4)$

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Now collect terms to conclude that, except for end effects, equation (A1.3) equals

$$\frac{1}{4}N\left[\eta_u\left(1+\frac{\mathrm{tr}A_s'A_t}{N}\right)+3\sigma_u^4\left(1+\frac{\mathrm{tr}A_s'A_t}{N}\right)+8\sigma_u^2\sigma_\varepsilon^2+4\sigma_\varepsilon^4\right]$$

Note that  $1 + \text{tr}A'_sA_t/N = 2\text{tr}P'_sD'P_sP'_tDP_t/N$  and that  $\hat{\pi}_u = \text{tr}\Sigma_{s\neq t}P'_sD'P_sP'_tDP_t/NT(T-1)$ . Thus we have shown that equation (A1.1) holds.

Using equation (A1.1) we may now conclude that

$$\eta_{u} = \left( \operatorname{plim}\left(\frac{2}{NT(T-1)} \sum_{s \neq t} (P_{s}'DP_{s}y_{s} \odot P_{s}'DP_{s}y_{s})'(P_{t}'DP_{t}y_{t} \odot P_{t}'DP_{t}y_{t}) \right) - 4\sigma_{u}^{2}\sigma_{\varepsilon}^{2} - 3\pi_{u}\sigma_{u}^{4} - 2\sigma_{\varepsilon}^{4} \right) / \pi_{u}$$
$$\eta_{\varepsilon} = \operatorname{plim}\left(\frac{2}{NT} \sum_{t} (P_{t}'DP_{t}y_{t} \odot P_{t}'DP_{t}y_{t})'(P_{t}'DP_{t}y_{t} \odot P_{t}'DP_{t}y_{t}) \right) - \eta_{u} - 12\sigma_{u}^{2}\sigma_{\varepsilon}^{2} - 3\sigma_{u}^{4} - 3\sigma_{\varepsilon}^{4}$$

Replacing quantities on the right-hand sides with consistent estimates yields consistent estimators of  $\eta_u$  and  $\eta_{\varepsilon}$ .

**Proof of Proposition 3:** Using Lemma 2, conclude that  $(NT)^{1/2}(s_v^2 - v'Q_vv/NT) \xrightarrow{P} 0$ ,  $(NT)^{1/2}(s_p^2 - v'Q_pv/NT) \xrightarrow{P} 0$ ,  $(NT)^{1/2}(s_u^2 - v'Q_uv/(\pi_uNT(T-1))) \xrightarrow{P} 0$  in which case using equation (21) we may conclude that  $(\Upsilon - v'Q_{\Upsilon}v/(NT)^{1/2}) \xrightarrow{P} 0$ .

Rewrite  $v'Q_v v$ ,  $v'Q_p v$  and  $v'Q_u v$  as finite weighted combinations of terms of the form  $\varepsilon'_t G\varepsilon_t$ ,  $u'_0 Gu_0$ ,  $\varepsilon'_s G\varepsilon_t$  and  $u'_0 G\varepsilon_t$  where G is a general permutation matrix of dimension  $N \times N$  (see comments following Lemma 3 above). The number of such terms depends on T and m but not on N. Now apply Lemma 3 to terms of the first and second type. For terms of the form  $\varepsilon'_s G\varepsilon_t$  and  $u'_0 G\varepsilon_t$  note that since G has at most one '1' in each row and column, such terms are sums of independent random variables so that a conventional CLT may be applied. Using equation (20) conclude that  $v'Q_{\Upsilon}v/(NT)^{1/2}$  and hence  $v'Q_{\Upsilon}v/(NT)^{1/2}$  are asymptotically normal. Recall  $trQ_v \doteq NT$ ,  $trQ_p \doteq NT$  and  $Q_u$  has diagonal elements 0. Hence, conditional on the x's,  $E(v'Q_{\Upsilon}v/(NT)^{1/2}) = trQ_{\Upsilon}/(NT)^{1/2} \doteq 0$ . Using Lemma 1,  $Var(v'Q_{\Upsilon}v/(NT)^{1/2})$  may be calculated. Replacing various moments with consistent estimates yields equation (22).

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			199	[993			1994	4			1995	5	
		Mean	SD	Min	Max	Mean	SD	Min	Max	Mean	SD	Min	Max
Raw data													
TC	total costs (\$mill/annum)	6.73	17.22	0.137	137.0	7.02	17-44	0.144		7.02	17.06	0.153	134.0
CUST	number of customers	23538	41012	629	219376	23718	41236	624		23895	41474	636	220215
WAGE	wage of lineman (\$/hour)	21.35	1.92	16.50	24.53	21.54	1.88	16.75		21.64	1.86	17.00	24.53
TOTPLANT	accum. gross investment	53.08	116.0	0.891	767.0	55.80	121.0	0.945	776.0	59.98	133.0	0.970	881.0
PUC	public utility commission	0.457	0.501	0	1	0.457	0.501	0	1	0.457	0.501	0	1
KWH	kilowatt hour sales (gwh/yr)		1630	14.2	9220	1 662	1640	14.51	9310	802	1640	15.3	9150
LIFE	assets rei	14.41	2.303	8.90	21.2	13.41	2.303	7.90	20.2	12.41	2.303	6.90	19.2
L	(yrs)												
LF KMWIRF	load lactor (%) kilometres of distribution	311.24	52.5 579.83	96-75 10-01	82·54 3000-0	311.79	52.5 579.75	6.75 10.7	3000-1	312.22	52.5 579.73	96-75 10-8	82-54 3000-2
	wire												1
Denendent variable: v	inhle . v												
tc	log(TC/CUST)	5.439	0.236	4.816	6.439	5.474	0.243	4.894	6.439	5.500	0.216	5.080	6.410
Non-narametri	Non-narametric indenendent variable: y												
cust	log(CUST)	8.875	1.540	6.444	12.299	8.886	1.540	6.436	12.300	8.894	1.539	6.455	12.300
Parametric ind	Parametric indenendent variables												
PUC	chaimair an marca	0.457	0.501	0		0.457	0.501	0	1	0.457	0.501	0	1
wage	$\log(WAGE)$	3.057	0.092	2.803	3.20	3.066	0.089	2.818	3.20	3.070	0.088	2.833	3.20
pcap	log(TOTPLANT/KMWIRE)	11.686	0.454	10.305		11.732	0.454	10.381	12.68	11.792	0.458	10.430	12.76
kwh	$\log(KWH/CUST)$	10.088	0.285	9.392		10.085	0.295	9.340	10.72	10.078	0.302	9.313	10.74
life	$\log(LIFE)$	2.655	0.162	2.186		2.581	0.175	2.067	3.01	2.501	0.190	1.932	2.95
lf	$\log(LF)$	4.258	0.087	3.627		4.259	0.087	3.627	4.41	4·258	0.087	3.627	4.41
kmwire	$\log(KMWIRE/CUST)$	-4.292	0.317	-4.989		-4.292	0.312	-4.994	-3.630	-4.292	0.313	-5.000	-3.607

# APPENDIX 2. VARIABLE DEFINITIONS AND SUMMARY STATISTICS

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