



1 an embedded distributor, stranding or underutilization is likely for the incumbent LDC.  
2 If, however, a second new subdivision, adjacent to the first, also establishes itself as a  
3 separate embedded LDC that is able to compete for customers from the first embedded  
4 LDC subdivision, the result would be a second instance of stranded costs. The situation  
5 could repeat itself further.

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7 Networks' view is that the public interest dictates, first and foremost, that stranded costs  
8 should be avoided wherever possible. Where the public interest results in service territory  
9 amendments that create stranding or underutilization (partial stranding), compensation  
10 should be geared to ensuring that the customers of the incumbent LDC are held harmless  
11 for all stranding (full or partial). In Networks' view, compensation must be structured to  
12 include all affected assets, not just the installed connection assets necessary to connect  
13 the specific customers. This would also encompass the opportunity costs for lowering  
14 overheads. The reason for an encompassing treatment of stranding and underutilization is  
15 that distribution connections require not just incremental additions to assets, but also  
16 upstream capacity and overheads that need to be installed in minimum tranches for  
17 capital efficiency.

18  
19 Compensation must reflect all elements of the stranding and underutilization that results  
20 from the unanticipated boundary or service territory adjustment, and this would be the  
21 case for both new and existing customers. The reason why new customers need to be  
22 included, not just existing, is the resulting lost opportunity to spread fixed overhead over  
23 expected load and planned customer growth.

24  
25 In considering how compensation for stranding and underutilization be developed,  
26 Networks believes that the incumbent LDC should be compensated for the lost revenue  
27 associated with existing and future customers less the costs that it is able to mitigate.

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29 In the determination of compensation, Networks holds that every effort should be made  
30 to encourage voluntary settlements in a market of willing sellers and buyers, as  
31 contemplated in section 86 of the OEB Act (and the MAADs process derived from this  
32 section).

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