

1 **Wirebury Connections Inc. INTERROGATORY #4**

2
3 **Interrogatory**

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5 Networks believes that customer choice can be a criterion in determining the service
6 provider for new or prospective customers, but not at the expense of other customers or
7 the public interest.

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9 Reference: p.4, L3-7

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11 a) If the benefits of rate savings and service value enhancements to attaching customers
12 are greater than the detriment to existing customers, would the public interest be
13 better served by allowing competition for distribution services? Please explain your
14 response.
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16 b) If there are no adverse impacts on existing customers or they are fully mitigated and
17 future customers stand to gain from the benefits of customer choice, is there any
18 public interest reason for not allowing competition for new customers? Please
19 explain in detail.

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22 **Response**

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24 (a) No. The premise of the question is incorrect. Transitional rates do not allow for an
25 appropriate comparison of rates, which is required to complete the assessment
26 proposed in the question. The benefits to the attaching new customers are not shared
27 with all customers. The detriments to existing customers are shared across the pool of
28 customers. All customers should be held harmless. The Board should consider other
29 factors, including safety, that impact on the public interest.
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31 (b) The principle of the question is not supported by evidence analysis. Networks
32 contends that competition for distribution customers should only be considered if the
33 pool of all customers, existing and future are held harmless.
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