Filed: 2003-09-26 RP-2003-0044 Exhibit J12 Tab 2 Schedule 15 Page 1 of 1

## **VERIDIAN CONNECTIONS INTERROGATORY #15**

## INTERROGATORY

Please describe Wirebury's new operating model as highlighted in paragraph 64 and how Wirebury would work with a host distribution company to provide additional or enhanced distribution services to customers.

## RESPONSE

As stated in its response to LDC Coalition's interrogatory, Ex. J12, T15, S2, Wirebury's proposed operating model is based on offering customers superior services at competitive rates through an Embedded Electrical Distribution Utility that will employ 'best-in-class' service providers to design, maintain and operate its electrical infrastructure. This model is neither new nor unique and many of the service providers that are partnered with Wirebury provide similar services to the incumbent LDC's. These 'best-in-class' providers are all experts in their fields with some, such as Enbridge, having been in the energy distribution business for many years.

The service bundle that Wirebury will be providing utilizes innovative design and construction techniques, optimized business processes, and interval metering technology as a standard service. This innovative offering will bring an enhanced level of services and optimum value for customers.

Wirebury will work with the host LDC to facilitate timely cost effective connections to the grid and to ensure safe, reliable delivery of electricity in Ontario. Each utility will have the responsibility to provide its standard distribution services to its customers.

