# STANDARD &POOR'S



# Credit Ratings Methodology February 19, 2004

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## LDC Efficiency Consultation

Why are we here?

What is Standard & Poor's role in the market place?

What is a credit rating?



# **Credit Ratings Standard & Poor's Symbols**

#### Investment Grades

AAA Extremely Strong

AA Very Strong

A Strong

BBB Adequate

#### Speculative Grades

BB Faces ongoing uncertainties

B Adverse conditions will impair ability to

meet obligations

Currently vulnerable to non payment

Default

CCC/C



## **Key Components of a Business Profile**

- Regulation
- Markets
- Operations
- Competitive Position
- Management



### **Key Components of a Financial Profile**

- Profitability and Cash flow
- Liquidity
- Financial Flexibility
- Sensitivity Analysis



Debt aspect of purchased power agreements

Government support

Consolidated approach



#### **Observations**

## Improved operational efficiency

- is a credit positive
- could strengthen but not necessarily change a credit rating opinion

#### Uncontrollable cost drivers

 are considered in a credit rating opinion and are often contributor to business risk and cash flow variability

#### Economies of scale

may enhance financial flexibility and access to capital

Level of business risk sets the expectation for the financial risk a company can afford a a particular rating level

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# Thank you