CHEC-RP-2004-0203/EB-2004-0502

Conservation and Demand Management
2006 Annual Report

1.0 Introduction:

This report summarizes the activity and successes of the Cornerstone Hydro Electric Concepts (CHEC) Group with respect to conservation and demand management undertaken in 2006. Included in this document are the sixteen (16) individual reports from the CHEC members that discuss their specific program activities and the associated insights of the members.

Consistent with CHEC members' cooperative effort to seek approval of their CDM plans as a combined group, the Annual Report reflects their commitment to work together to provide cost effective programs and to share and learn from each other's experience. In 2006 the CHEC group worked both individually and collectively to delivery CD&M programs. The individual reports from each utility provides to the reader a better understanding of the activity and focus of each utility while this summary report provides an overview of the impact of this combined effort.

In 2006 the level of activity varied significantly from member to member dependent on their remaining funds, resources and opportunities. Individual LDC activity level ranged from only being involved in "provincially led" initiatives to the development and delivery of a wide variety of programs. From a review of the programs it is interesting to note how opportunities, partnerships and delivery have matured at different rates in the different service territories.

Within the 16 utilities there have been a total of 104 initiatives worked on in 2006. As in the first year the initiatives represent projects specific to individual utilities and projects that are cooperative efforts between utilities or agencies (the OPA EKC Programs for example). While there were 104 initiatives included in the reporting many of the reports contained a number of separate activities joined in one Appendix B.

After the initial year where much of the ground work for future programs was started, one would expect that the majority of programs would be driving a positive TRC. On the population of 104 initiatives, 43% had a positive TRC. This low percentage of initiatives with a positive TRC indicates that many initiatives continued to focus on education, studies to prepare customers for

continued energy conservation and partnership building in the second year of the CDM program.

With the activity and experience gained in 2006 the CDM industry is moving towards the final year of third tranche funding and towards the new funding model. While the funding method will change the fundamental knowledge gained in delivering two years of CDM programming has proven and will continue to prove invaluable as programs continue to be offered to residential, commercial and industrial customers across the province.

This combined report, in addition to meeting the regulatory requirement, provides a comprehensive summary to CHEC members of the impact of their combined effort.

2.0 CHEC Members:

The 2006 Annual Report on Conservation and Demand Management Activities of the following utilities are included in this report:

Centre Wellington Hydro Ltd.	COLLUS Power Corp
Grand Valley Energy Inc.	Innisfil Hydro
Lakefront Utilities Inc.	Lakeland Power Distribution
Midland Power Utility Corp.	Orangeville Hydro Ltd
Orillia Power Distribution Corp.	Parry Sound Power
Rideau St. Lawrence	Wasaga Distribution Inc.
Wellington North Power Inc.	West Coast Huron Energy Inc.
Westario Power	Woodstock Hydro Services

3.0 Evaluation of the CDM Plan:

Total Portfolio: The 16 CHEC members collectively undertook a total of 104 initiatives. These programs fell within three categories:

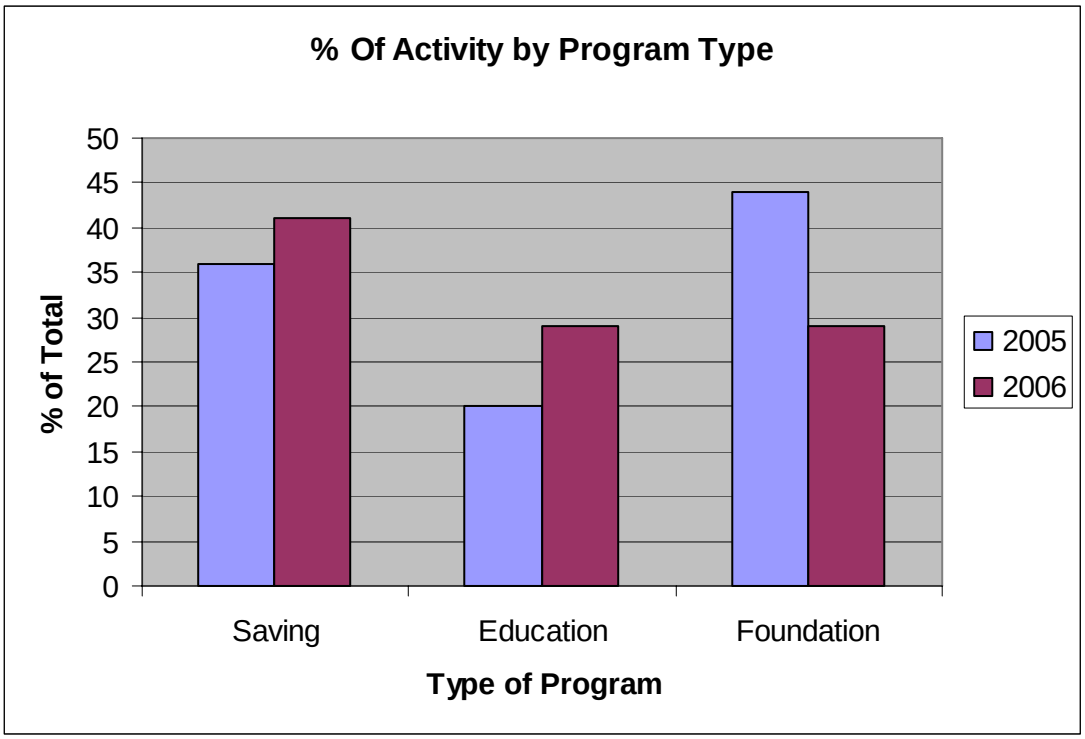
- Savings: Delivery of energy saving products or processes: coupons, rebates, free products, etc.
- Education: Providing general energy management information through such activities as: website development, workshops, brochures, etc,
- Foundation: Preparatory work for future programs that include: program research and development, energy audits, system studies, demonstration projects, partnerships, etc. This is a category that one might have expected to see reduced activity however it continues to be a major component.

The 2006 initiatives represent a total energy savings (lifecycle) of 129,330,000 kWh at a combined “Utility Cost” of $1,185,000 or approximately 1 c/kWh. This low cost of energy saved was achieved while continuing the education and foundation building programs. To put the energy savings in perspective the 129 Million kWh represent the annual energy required by 10,700 homes (at 1000

kWh/month). Comparing this to incandescent bulbs the energy saved is equivalent to removing approximately 1.5 Million, 60 W incandescent bulbs operating 4 hours per day for a year.

Figure 1 illustrates the change in program makeup from 2005 to 2006. The percentage of programs focused on "saving" and "education" have increased while the number of foundation" programs have decreased. The reduced focus on "foundation" programs in the second year is to be expected as the program mature and initiatives move from planning to delivery thereby increasing the number of "savings" and 'education' initiatives. Many "foundation" programs continue into the third year and will form the basis for conservation activities beyond third tranche by both utilities and their partners.

Figure 1



While the Figure provides a general breakdown it should be noted that there are many education programs that are now incorporating savings into the deliverables. The ability to incorporate savings and education provides an immediate conservation benefit, a positive TRC for the program and sets the stage for continued customer interest in conservation in the future.

Savings Programs: Programs were initiated both at the local and provincial level. Key to the 2006 results was the active participation of CHEC members in the OPA Every Kilowatt Counts programs. These programs in many instances provided a "savings" and "education" program that members could support without depleting their third tranche funding.

On the local level savings programs focused on local partnerships and delivery channels. Projects like municipal traffic light conversion built on the existing relationship with the municipality, provided benefits to the entire community and once installed ensured that the technology would remain in place once the benefits of lower cost and maintenance were recognized.

The use of product incentives and give-a-ways continued to play a significant role in the local programming. Capitalizing on the ability to participate in local events the provision of energy efficient product was a direct method of demonstrating the technology to the customer.

System optimization projects continue to be included in the portfolio. Nine initiatives focused on either completing the studies associated with system optimization or the implementation of field changes. System optimization continues to be an area for potential savings.

Education Programs: LDC's started to see opportunities to partner with others to provide programs into the education system. CHEC members along with other utilities in the service territory of Boards of Education are funding the development of programs for delivery in the schools. During 2006 third party providers (in many instances not-for-profits) made approaches to members for support and delivery of programs. As the conservation culture continues to develop the resources to provide this type of education will most likely continue to increase. The third tranche funding and the LDCs interest in partnering have helped this process.

Members have also been active in supporting education programs for the commercial and industrial sector. The challenge to date has been evaluating the results of this training. In most cases the proof of success is mostly anecdotal where mention is made of actions taken as a result of the training without any firm data. For this reason most education initiatives in this sector do not show a positive TRC.

Foundation Program: Many of the "foundation" type programs underway during 2006 were aimed at providing information to partners for further action. The CHEC members have actively supported alternate energy initiatives with a number of projects specific to these types of initiatives. The support provided at this stage, on the local level, can be pivotal on the success of future activities by community based groups.

In 2005 the "foundation" programs included initiatives such as: system optimization studies, smart meter preparation, customer audits and demonstration projects. In 2006 the increase in "education" and "savings" programs in some instances were the results of the 2005 foundation work. 2005 work on system optimization was a critical precursor to the project implementation in 2006 (and

2007). In some instances the full studies will only be completed in 2007 with the impact of implementation only being taken beyond the third tranche time frame.

Net TRC Results: The net TRC result of the combined CHEC CDM activity for 2006 is $3,800,000 up from $500,000 in 2005. The increase in TRC indicates the development of the industry over the first year resulting in deliverables in the second year.

Part of the development of the CDM industry was the provincial EKC programs – a program that built on the experience gained from the 2005 program coordinated by Energyshop.com and subscribed by a number of CHEC members. The involvement of CHEC members in the EKC programs resulted in 86% of the TRC results for member LDCs. The benefits of combining local support in wider based programs are clearly demonstrated by the success of these programs.

4.0 Discussion of Programs:

The individual program discussions from each utility are included in the following sections of this report. These discussions provide the individual utility perspective on the programs as offered in their service territory. The complete Annual CDM Report for each utility is included in the appendices.

5.0 Lessons Learned:

Application of TRC: 2005 was the introduction to the TRC tool. While the tool can be used to evaluate programs to ensure a positive TRC result in many instances the 2006 programs were set prior to experience with the tool.

The principles of TRC are generally easy to understand: energy efficiency case vs base case. However the mechanics of determining the details of the evaluation can be quite complex depending on the application. CHEC members spent considerable time ensuring the assumptions and discounted costs were properly applied. In many instances the experience of one member was utilized to assist others within the group.

One of the greatest challenges with TRC remains the carryover of familiarity with its use. While the second year of applying the TRC was a bit more familiar the application is still a challenge as the use of the tool tends to occur in discreet measures (ie to do the Annual Report).

Funding: CHEC members in general have funds for continued programs in 2007 (with a few exceptions). With the advent of provincial programs the ability to stretch the third tranche funding has occurred. Hence the need for additional funding based on the LDCs plan can, to a large extent, be avoided until the LDCs Funding through the OPA is available.

Partnerships and Sharing: The ability to partner has increased in year two of the CDM Funding. Not-for-Profit Agencies, municipalities, local groups etc. have become aware of potential for partnering and have either approached members or have been very positive to LDC initiatives. It is anticipated that the ability to partner with a wide variety of groups within our communities should continue to grow. As such, it will be an important aspect of program delivery that the LDC community will need to broach with the OPA through 2008 and beyond.

The sharing of experience and insights by CHEC members is on-going. In 2006 CHEC members had the opportunity to participate in the development of the CDM industry structure for moving forward. The perspective brought by smaller participants helps to ensure the success of program delivery across the entire province in both large and small communities.

Customer Readiness: The results of the 2006 programs highlights that the conservation message is starting to be understood and that residential customers will take action.

In 2007 and beyond programs will need to reach beyond the compact fluorescent light to clearly demonstrate to customers that they have a wide variety of opportunities. There may be additional challenges to overcome to move these messages forward as the cost to implement and the payback may not be as favourable.

While programs have been successful with residential customers more work is required to make inroads into the commercial and industrial sector. These sectors continue to be difficult to get actively engaged. Future programs will need to take into account the customer's limited resources, long lead times, and provide demonstrated value of conservation to their business. Experience is showing that in this sector, the progression from initial discussion, to decision, to action is slow and methodical.

Utility Resources: Utilities continue to utilize internal resources for much of the CDM work as it is integrated into the systems of the LDC. CDM calls received, the manager's time to promote CDM, the accountant's time to record and report, are all functions immersed in the activities of existing positions. The ability to manage these requirements as the industry moves forward will need to be addressed by LDCs.

6.0 Conclusion:

The second year of CDM delivered a significant increase in the kWhs saved and continues to set the stage for on-going development of the CDM industry.

LDCs continue to support CDM and the involvement at the local level. CHEC members through their local programs, involvement in provincial programs and participation in the design of the industry continue to demonstrate their support for CDM, for the provincial initiative and their customers.

7.0 Appendices:

Lakeland Power Distribution Ltd.
(serving the communities of Sundridge, Magnetawan, Burk's Falls, Huntsville and Bracebridge)

5-45 Cairns Crescent
Huntsville Ontario P1H 2M2
(705) 789-5442 or 1-888-282-7711
Fax (705) 789-3110
E-mail: service@lakelandpower.on.ca

March 16, 2007

Lakeland Power Distribution Ltd. – Executive Summary
Implementation of CDM Programs

Lakeland Power Distribution Ltd. is committed to investing our 'third tranche' funds to developing and implementing CDM programs in conjunction with the Minister of Energy's energy conservation goals. Lakeland Power Distribution Ltd. will focus its attention on the below noted programs. In an effort to ensure we obtain the maximum conservation benefit from the investment, we will be reviewing the effectiveness of our initiatives on an ongoing basis.

Programs:

1. Customer Survey – a telephone survey was implemented in the second quarter of 2006 to assess the impact of our customer education program as well as any giveaway programs.
2. Conservation Website – we are in the process of implementing a conservation website in association with the CHEC group. This website will give us an opportunity to educate, inform, advertise, and reach out to energy consumers. The website was implemented in the last quarter of 2006.
3. Education and Promotion – in the fall of 2005, Lakeland Power distributed a conservation brochure, Switch-To-Cold $1 off coupon, and coupons for energy saving items available at Canadian Tire. This package was hand delivered to each of Lakeland Power's customers as well as being available at our payment desk for walk-in customers. The conservation brochure was redistributed in the spring of 2006.
4. System Optimization – in 2005, Lakeland Power Distribution Ltd. undertook a capital project to improve line losses in Bracebridge, Ontario. Without the availability of these funds, we would have been unable to implement the full project and realize the savings in line loss. Embedded electricity production from Bracebridge Generation was being transmitted by direct current to a station in Bracebridge. With Barcebridge Generation's new waterpower generation expansion, Lakeland Power used the CDM funds to implement a distribution system that converts the direct current of 6900 volts and 4160 volts from the other two generation plants, to 27.6 kV. In the past, the direct current was transmitted to a station and then converted to a distribution voltage and sent back to consumers close to the generation plants. Therefore, the system optimization reduced the number of distribution lines, different voltages and line losses. It is expected that the benefit will be a 2% line loss reduction to over 2,000 consumers.

5. Spring and Fall Every Kilowatt Counts Program – in 2006, Lakeland Power Distribution Ltd. participated in the OPA programs that delivered cost savings coupons for energy efficient products such as timers and LED Christmas Lights. These programs were very well received in our service territory, particularly the LED Christmas Lights rebate and CFL rebate.

Respectively submitted,

Chris Litschko
President & CEO
LAKELAND HOLDING

LAKELAND POWER DISTRIBUTION LTD.

CDM PLAN

ANNUAL REPORT

FOR THE YEAR ENDED DECEMBER 31, 2006

INTRODUCTION:

Lakeland Power Distribution Ltd. (LLPD) is pleased to submit its Annual Report on the progress made in applying the third tranche ($162,000) monies to conservation and demand management programs. Attached to this report is Appendix A – Evaluation of the CDM Plan, along with Appendix B – Discussion of the Program for the individual programs. LLPD has submitted its conservation and demand management plan with the CHEC Group and has received a final order dated February 8, 2005 approving spending on the following programs:

DISCUSSION OF PROGRAMS:

#1. NAME OF PROGRAM: CUSTOMER SURVEY

DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)
The intent of this program is to create an active conservation culture. Engaging the community as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economies of scale the survey costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders.

The importance of customer feedback and opinion cannot be underestimated. The CHEC Group seized the opportunity of combining resources to produce one uniform survey which greatly reduced costs and increases the depth and validity of the survey findings.

Survey success is often limited due to the rather small sample of potential customers, however, the joint survey efforts of our group will maximize the value of the survey and provide the necessary background and baseline information to enable member LDCs to make better decisions on program design and targeting funds to programs of customer value. These surveys may also be used to establish baselines for assessment of future program impacts.

TOTAL PROGRAM COST: $1,000.00

COSTS INCURRED
Per RRR submitted to OEB Jan 31/07 $1,000.00

#2. NAME OF PROGRAM: WEBSITE

DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)
The intent of this program is to create an active conservation culture. Engaging the community as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economies of scale the website costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders.

A conservation website is a significant avenue of opportunity to educate, inform, advertise and reach out to energy consumers. Development and maintenance costs would be shared as would contribution requirements resulting in a more robust and interactive website. This website would also be linked to LLPD's main website which would be enhanced by the availability of the combined resources. Components of the website would range from energy savings concepts to various industries and load profile services.

Savings could be measured on up-take of programs, message penetration analysis and reports on the number of hits and website traffic.

TOTAL PROGRAM COST: **$9,000.00**

COSTS INCURRED
Per RRR submitted to OEB Jan 31/07 **$4,493.53**

#3. NAME OF PROGRAM: EDUCATION/PROMOTION

DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)
The intent of this program is to create an active conservation culture. Engaging the community as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economies of scale the education and promotion costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders.

Advancing the importance of understanding conservation to customers in all market sectors and in turn facilitating the programs to permit customers acting on the energy saving opportunities requires significant effort and consistent marketing. Common messages and approaches are implemented to achieve greatest possible penetration. It is also very important that LDC staff understand how the various activities included in the CDM plan will not only help the consumer but the LDC as well. The level of knowledge the staff has on the benefits of various programs can significantly affect the success level of any program.

Although savings cannot be quantitatively measured, it is through the education and promotion activities that the consumer will take up the conservation culture through the knowledge is power aspect.

In 2005 the brochures produced by the Ministry of Energy – "Conserve Energy and Save Money" were purchased and hand-delivered to all residential and general service customers along with two coupons, Switch-To-Cold and Lighten Your Electricity Bill. Another distribution of educational material was undertaken in spring 2006.

TOTAL PROGRAM COST: **$20,000.00**

$19,656.99

COSTS INCURRED
Per RRR submitted to OEB Jan 31/07

#4. NAME OF PROGRAM: Lightbulb Giveaway

DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)
Compact Fluorescent Lamps (CFLs) have for the past 15 years been proven energy saving devices over their conventional incandescent light bulbs. This is a residential consumer and small business program targeting increased awareness and use of CFLs in this market. CFLs achieve up to 75% electricity savings over conventional incandescent bulbs and last up to 10 times longer. If used in applications where light is required a minimum of 4 hours per day or more typical paybacks range from .7 to 3 years.

Program design will include lamp specifications, procurement, distributions, etc. Key considerations include lamp selection to ensure light quality and life expectancy is achieved. Included in this program is the participation in OPA's Every Kilowatt Counts which provides rebates to customers that purchase energy saving products.

TOTAL PROGRAM COST: $30,000.00

COSTS INCURRED
Per RRR submitted to OEB Jan 31/07 **$16,600.33**

#5. NAME OF PROGRAM: System Optimization

DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)

The intent of this program is to improve line losses in our distribution area. In 2005, Lakeland Power Distribution Ltd. undertook a capital project to improve line losses in Bracebridge, Ontario. Without the availability of these funds, we would have been unable to implement the full project and realize the savings in line loss. Embedded electricity production from Bracebridge Generation was being transmitted by direct current to a station in Bracebridge. With Bracebridge Generation's new waterpower generation expansion, Lakeland Power used the CDM funds to implement a distribution system that converts the direct current of 6900 volts and 4160 volts from the other two generation plants, to 27.6 kV. In the past, the direct current was transmitted to a station and then converted to a distribution voltage and sent back to consumers close to the generation plants. Therefore, the system optimization reduced the number of distribution lines, different voltages and line losses. It is expected that the benefit will be a 2% line loss reduction to over 2,000 consumers. A system optimization study will be undertaken in the spring of 2007 to finalize true savings.

TOTAL PROGRAM COST: $102,000.00

$102,000.00

COSTS INCURRED
Per RRR submitted to OEB Jan 31/07

See attached Appendix "B" for each program above-noted and Appendix "A" an Evaluation of the overall CDM Plan.

LESSONS LEARNED/CONCLUSIONS/ GENERAL COMMENTS:

1. **Administration and coordination of programs and the supply of reporting documentation costs have been allocated to all programs on a prorata sharing, based on the gross amount allocated to each program in the year. LLPD believes that more administrative type costing will be incurred on larger programs. Once the program has been completed no future administration costs will be allocated to the program.**

2. **For the year 2005, the net TRC is a positive value of $133 K, mainly due to the system optimization and for the year 2006, the net TRC is $574 K.**

3. **As smart metering implementation becomes reality, LLPD believes that the combined focus of the UtilAssist OUSM Group has provided great economies of scale for smaller LDCs. Through this group we are able to test various technologies and develop standards as a group as opposed to "going it alone".**

Respectfully Submitted,

Chris Litschko
President & CEO
LAKELAND POWER DISTRIBUTION LTD.

Appendix A - Evaluation of the CDM Plan

Highlighted boxes are to be completed manually, white boxes are linked to Appendix C and will be brought forward automatically.

	[5] Cumulative Totals Life-to-date	Total for 2006	Residential	Commercial	Institutional	Industrial	Agricultural	LDC System	[4] Smart Meters	Other #1	Other #2
Net TRC value ($):	*707335.8506*	**$ 574,350**	**$ 593,746**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**		**$ -**	**$ (19,396)**
Benefit to cost ratio:	*4.44*	8.44	11.27	0.00	0.00	0.00	0.00	0.00		0.00	0.00
Number of participants or units delivered:	*20,090*	*18,867*	18,866	0	0	0	0	0		0	1
Lifecycle (kWh) Savings:	*18562357.18*	12,521,799	12,521,799	0	0	0	0	0		0	0
Report Year Total kWh saved (kWh):	*1962497.222*	1,603,310	1,603,309	1	0	0	0	0		0	0
Total peak demand saved (kW):		297	297	0	0	0	0	0		0	0
Total kWh saved as a percentage of total kWh delivered (%):	*0.43%*	0.70%	2.03%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		0%	0%
Peak kW saved as a percentage of LDC peak kW load (%):		1%	1%	0%	0%	0%	0%	0%		0%	0%
[1] *Report Year Gross C&DM expenditures ($):*	*155582.85*	$ 36,806	$ 17,410	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 19,396
[2] *Expenditures per KWh saved ($/kWh):*	0.008	0.003	0.001	$ -	$ -	$ -	$ -	$ -		$ -	$ -
[3] *Expenditures per KW saved ($/kW):*		$ 123.79	$ 58.55	$ -	$ -	$ -	$ -	$ -		$ -	$ -

Utility discount rate (%):	6.69

[1] Expenditures are reported on accrual basis.
[2] Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate energy savings.
[3] Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate capacity savings.
[4] Please report spending related to 3rd tranche of MARR funding only. TRC calculations are not required for Smart Meters. Only actual expenditures for the year need to be reported.
[5] Includes total for the reporting year, plus prior year, if any (for example, 2006 CDM Annual report for third tranche will include 2005 and 2004 numbers, if any.

Appendix C - Program and Portfolio Totals

Report Year: **2006 Lakeland Power Distribution**

1. Residential Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Spring Every Kilowatt Counts (EKC) I	$ 173,398	$ 20,106	$ 153,292	8.62	532,117	2,946,266	5	$ 15,910
Fall Every Kilowatt Counts (EKC) Pro	$ 478,141	$ 36,187	$ 441,954	13.21	1,071,192	9,575,533	292	$ -
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B - Residential**	$ 651,539	$ 56,293	$ 595,246	11.57	1,603,309	12,521,799	297	$ 17,410
Residential Indirect Costs not attributable to any specific program	→	$ 1,500			*Total Residential kWh Delivered in 2006*	78930880		
Total Residential TRC Costs		$ 57,793			Residential Peak in 2006 in kW	38,483		
****Totals TRC - Residential**	**$ 651,539**	**$ 57,793**	**$ 593,746**	**11.27**				

2. Commercial Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00	1			
***Totals App. B -**	$ -	$ -	$ -	0.00	1	0	0	$ -
Commercial Indirect Costs not attributable to any specific program	→				*Total Commercial kWh Delivered in 2006*			
Total TRC Costs		$ -			Commercial Peak in 2006 in kW	38,483		
****Totals TRC - Commercial**	**$ -**	**$ -**	**$ -**	**0.00**				

3. Institutional Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
Institutional Indirect Costs not attributable to any specific program	→				*Total Institutional kWh Delivered in 2006*			
Total TRC Costs		$ -			Institutional Peak in 2006 in kW	38,483		
****Totals TRC - Institutional**	**$ -**	**$ -**	**$ -**	**0.00**				

4. Industrial Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Prorgam B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
Industrial Indirect Costs not attributable to any specific program	→			*Total Industrial kWh Delivered in 2006*				
Total TRC Costs		$ -			Industrial Peak in 2006 in kW		38,483	
****Totals TRC - Industrial**	**$ -**	**$ -**	**$ -**	**0.00**				

5. Agricultural Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
Agricultural Indirect Costs not attributable to any specific program	→			*Total Agricultural kWh Delivered in 2006*				
Total TRC Costs		$ -			Agricultural Peak in 2006 in kW		38,483	
****Totals TRC - Agricultural**	**$ -**	**$ -**	**$ -**	**0.00**				

6. LDC System Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
LDC System Indirect Costs not attributable to any specific program	→			*Total Losses kWh Delivered in 2006*				
Total TRC Costs		$ -			LDC Peak in 2006 in kW		38,483	
****Totals TRC - LDC System**	**$ -**	**$ -**	**$ -**	**0.00**				

7. Smart Meters Program

Only spending information that was authorized under the 3rd tranche of MARR is required to be reported for Smart Meters.

Report Year Gross C&DM Expenditures ($) →

8. Other #1 Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
System Optimization - Line Loss Impr	$ -	$ -	$ -	0.00	0	0	0	$ -
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
Other #1 Indirect Costs not attributable to any specific program →				*Total Other kWh Delivered in 2006*		227620500		
Total TRC Costs		$ -			"Other" Peak in 2006 in kW		38,483	
****Totals TRC - Other #1**	**$ -**	**$ -**	**$ -**	**0.00**				

9. Other #2 Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Education and Promotion	$ -	$ 19,396	-$ 19,396	0.00	0	0	0	$ 19,396
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ 19,396	-$ 19,396	0.00	0	0	0	$ 19,396
Other #2 Indirect Costs not attributable to any specific program →				*Total Other kWh Delivered in 2006*		227620500		
Total TRC Costs		$ 19,396			"Other" Peak in 2006 in kW		38,483	
****Totals TRC - Other #2**	**$ -**	**$ 19,396**	**-$ 19,396**	**0.00**				

LDC's CDM PORTFOLIO TOTALS

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
***TOTALS FOR ALL APPENDIX B**	$ 651,539	$ 77,189	$ 574,350	8.44	$ 1,603,310	$ 12,521,799	$ 297	$ 36,806
*Any **other** Indirect Costs not attributable to any specific program* →				*Total kWh Delivered in 2006*		227620500		
TOTAL ALL LDC COSTS		$ 77,189			Total Peak in 2006 in kW		38,483	
****LDC' PORTFOLIO TRC**	$ 651,539	$ 77,189	$ 574,350	8.44				
				Total kWh Delivered in 2005		231468661		

* The savings and spending information from this row is to be carried forward to Appendix A.
** The TRC information from this row is to be carried forward to Appendix A.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Spring Every Kilowatt Counts (EKC) Program

Description of the program (including intent, design, delivery, partnerships and evaluation):

In partnership with the OPA provided customer incentives for energy efficient technologies. Involved both direct mail and in-store promotion along with local advertising and support.

Measure(s):

	Measure 1	Measure 2	Measure 3	Measure 4	Measure 5	Measure 6
Base case technology:	60 W incandescent	No fan	No timer	Standard thermostats	Christmas Lights	0.00
Efficient technology:	CFLs	Ceiling Fan	Timers	Progr. Thermostats	LED Christmas Lights	0.00
Number of participants or units delivered:	5,110.00	28.00	184.00	101.00	0.00	0.00
Measure life (years):	4.00	20.00	20.00	18.00	30.00	0.00
Number of participants	790	16	37	50	328	
Number of Participants or units delivered life-to-date	5,900.00	44.00	221.00	151.00	328.00	0.00

B. **TRC Results:**

	Reporting Year	2005 TRC Results	Life-to-date TRC Results:
TRC Benefits ($):	*$ 173,397.74*	$ 51,668.00	$ 225,065.74
Measure's Costs ($):			
Utility program cost (less incentives):	$ -	$ 2,058.00	$ 2,058.00
Incremental Measure Costs (Equipment Costs)	$ 20,106.00	$ 5,833.00	$ 25,939.00
Total TRC costs:	$ 20,106.00	$ 7,891.00	$ 27,997.00
Net TRC (in year CDN $):	$153,291.74	$ 43,777.00	$ 197,068.74
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	8.62	$ 6.55	$ 8.04

C. **Results: (one or more category may apply)**

Cumulative Results:

Conservation Programs:

Demand savings (kW):	*Summer*	4.90	Report Winter Demand (kW)	
	Winter	0.00	4.90	
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*2,946,266.46*	532,116.61	4090824.18	646505.222
			2005 Lifecycle	*2005 Annual*
			1144557.72	114388.61

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	

Energy shifted Mid-peak to Off-peak (kWh):

Demand Response Programs:

Dispatchable load (kW):

Peak hours dispatched in year (hours):

Power Factor Correction Programs:

Amount of KVar installed (KVar):

Distribution system power factor at begining of year (%):

Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):

	lifecycle	*in year*
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

Other Programs (specify):

Metric (specify):

D. **Program Costs*:**

			2005 Costs	**Cumlative Life to Date**
Utility direct costs ($):	*Incremental capital:*	$ -		$ -
0	*Incremental O&M:*	$ -	$ 2,058.00	$ 2,058.00
	Incentive:	$ 15,910.00	$ 3,922.00	$ 19,832.00
	Total:	$ 15,910.00	$ 5,980.00	$ 21,890.00
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -	$ -	$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ 15,910.00	5,980.00	21,890.00

E. Assumptions & Comments:

Although there were no incremental costs borne by the Utility, there were internal costs to direct the program, handle inquiries and handout coupon books in the community

[1] Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit benefit specified in the TRC Guide.

[2] For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Fall Every Kilowatt Counts (EKC) Program

Description of the program (including intent, design, delivery, partnerships and evaluation):

In partnership with the OPA provided customer incentives for energy efficient technologies. Involved both direct mail and in-store promotion along with local advertising and support.

Measure(s):

	Measure 1	Measure 2	Measure 3	Measure 4	Measure 5	Measure 6	Measure 7
Base case technology:	60 W incandescent	5 w Christmas lights	Incandescent Mini Lights	No dimmer	Standard Thermostat	Standard Thermostat Baseboard	3 100 w bulbs
Efficient technology:	CFL	LED Christmas Lights	LED Christmas Lights	Dimmer switch	Programmable Thermostat	ogrammable Thermostat Baseboa	Motion Detector
Number of participants or units delivered:	8,423.00	2,323.00	2,323.00	188.00	149.00	37.00	51.00
Measure life (years):	4.00	30.00	30.00	10.00	18.00	18.00	10.00
	see Spring Program for 2005 results						
Number of participants or units 2005							
Number of Participants or units delivered life-to-date	8,423.00	2,323.00	2,323.00	188.00	149.00	37.00	51.00

B.

TRC Results:	**Reporting Year**	**2005 TRC Results**	**Life-to-date TRC Results:**
TRC Benefits ($):	$ 478,141.00		$ 478,141.00
Measure's Costs ($):		see Spring Program for 2005 results	
Utility program cost (less incentives):	$ -		$ -
Incremental Measure Costs (Equipment Costs)	$ 36,187.00		$ 36,187.00
Total TRC costs:	$ 36,187.00	$ -	$ 36,187.00
Net TRC (in year CDN $):	$441,954.00	$ -	$ 441,954.00
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	13.21	#DIV/0!	$ 13.21

C. **Results: (one or more category may apply)**

Cumulative Results:

Conservation Programs:

			Report Winter Demand (kW)	
Demand savings (kW):	*Summer*	15.78		
	Winter	292.43	15.78	
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*9,575,533.00*	1,071,192.00	9575533	1071192
			2005 Lifecycle	*2005 Annual*

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

Demand Response Programs:

Dispatchable load (kW):

Peak hours dispatched in year (hours):

Power Factor Correction Programs:

Amount of KVar installed (KVar):

Distribution system power factor at begining of year (%):

Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):

	lifecycle	*in year*
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

Other Programs (specify):

Metric (specify):

D. **Program Costs*:**

			2005 Costs	**Cumlative Life to Date**
Utility direct costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Incentive:	$ -		$ -
	Total:	$ -	$ -	$ -
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ -	-	-

E. Assumptions & Comments:

[1] Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit benefit specified in the TRC Guide.

[2] For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** System Optimization - Line Loss Improvement

Description of the program (including intent, design, delivery, partnerships and evaluation):

10 km of line within our shareholder's municpality was converted from 4167 v to 27600 v. The new circuit was built then load was converted to the new line. It is expected that this voltage conversion will reduce line loss. A system optimization study will be performed to finalize savings in line loss.

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	0.00	N/A	N/A
Measure life (years):	20.00		
Number of participants or units 2005	1		
Number of Participants or units delivered life-to-date	1.00		

B.

TRC Results:	**Reporting Year**	**2005 TRC Results**	**Life-to-date TRC Results:**
[1] *TRC Benefits ($):*	$ -	$ 209,700.70	$ 209,700.70
[2] *TRC Costs ($):*			
Utility program cost (less incentives):	$ -	$ 100,194.74	$ 100,194.74
Incremental Measure Costs (Equipment Costs)	$ -		$ -
Total TRC costs:	$ -	$ 100,194.74	$ 100,194.74
Net TRC (in year CDN $):	$ -	$ 109,505.96	$ 109,505.96
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	#DIV/0!	$ 2.09	$ 2.09

C. **Results: (one or more category may apply)**

Conservation Programs:

			Report Winter Demand (kW)	
Demand savings (kW):	*Summer*	0.00	0.00	
	Winter	0.00		
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*0.00*	0.00	4896000	244800
			2005 Lifecycle	*2005 Annual*
			4896000	244800

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)
Energy shifted On-peak to Mid-peak (kWh):
Energy shifted On-peak to Off-peak (kWh):
Energy shifted Mid-peak to Off-peak (kWh):

Demand Response Programs:

Dispatchable load (kW):
Peak hours dispatched in year (hours):

Power Factor Correction Programs:

Amount of KVar installed (KVar):
Distribution system power factor at begining of year (%):
Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

	lifecycle	in year
Peak load savings (kW):		
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):	
Energy generated (kWh):	
Peak energy generated (kWh):	
Fuel type:	

Other Programs (specify):

Metric (specify):	

D. **Program Costs*:**

		Reporting Year	2005 Costs	Cumlative Life to Date
Utility direct costs ($):	*Incremental capital:*	$ -	$ 94,000.00	$ 94,000.00
Includes Measure's Cost - ensure full cost of measure entered in TRC!L15	*Incremental O&M:*	$ -		$ -
	Incentive:	$ -		$ -
	Total:	$ -	$ 94,000.00	$ 94,000.00
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ -	94,000.00	94,000.00

E. Assumptions & Comments:

[1] Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit b

[2] For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Education and Promotion

Description of the program (including intent, design, delivery, partnerships and evaluation):

Brochures on Tips to Help You Conserve Energy and Save Money were distributed to all customers along with money savings coupons for Tide Cold Water Wash Detergent (Switch to Cold Program). Each package was hand-delivered to the customer's door. Brochures and coupons were also distributed to customers that came into the utility office to pay their bill. A website is also in the design phase to allow customers to find additional information on pricing, how the market works, and conservation tips.

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	1.00	N/A	N/A
Measure life (years):	0.00		
Number of participants or units 2005	1		
Number of Participants or units delivered life-to-date	2.00		

B.

TRC Results:	**Reporting Year**	**2005 TRC Results**	**Life-to-date TRC Results:**
[1] *TRC Benefits ($):*	$ -	$ -	$ -
[2] *TRC Costs ($):*			
Utility program cost (less incentives):	$ 19,396.02	$ 20,296.83	$ 39,692.85
Incremental Measure Costs (Equipment Costs)	$ -		$ -
Total TRC costs:	$ 19,396.02	$ 20,296.83	$ 39,692.85
Net TRC (in year CDN $):	-$ 19,396.02	-$ 20,296.83	-$ 39,692.85
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	0.00	$ -	$ -

C. **Results: (one or more category may apply)**

Conservation Programs:

Demand savings (kW): *Summer* 0.00 — Report Winter Demand (kW): 0.00

Winter 0.00

	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*0.00*	0.00	0	0
			2005 Lifecycle	*2005 Annual*
			0	0

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)
Energy shifted On-peak to Mid-peak (kWh):
Energy shifted On-peak to Off-peak (kWh):
Energy shifted Mid-peak to Off-peak (kWh):

Demand Response Programs:

Dispatchable load (kW):
Peak hours dispatched in year (hours):

Power Factor Correction Programs:

Amount of KVar installed (KVar):

Distribution system power factor at begining of year (%):
Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

	lifecycle	in year
Peak load savings (kW):		
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):
Energy generated (kWh):
Peak energy generated (kWh):
Fuel type:

Other Programs (specify):

Metric (specify):

D. **Program Costs*:**

		Reporting Year	2005 Costs	Cumlative Life to Date
Utility direct costs ($):	*Incremental capital:*	$ -	$ -	$ -
Includes Measure's Cost - ensure full cost of measure entered in TRC!L15	*Incremental O&M:*	$ 19,396.02	$ 20,296.83	$ 39,692.85
	Incentive:	$ -		$ -
	Total:	$ 19,396.02	$ 20,296.83	$ 39,692.85
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ 19,396.02	20,296.83	39,692.85

E. **Assumptions & Comments:**

[1] Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit b

[2] For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made