



Cornerstone Hydro Electric Concepts Association Inc.

CHEC-RP-2004-0203/EB-2004-0502

Conservation and Demand Management 2006 Annual Report

1.0 Introduction:

This report summarizes the activity and successes of the Cornerstone Hydro Electric Concepts (CHEC) Group with respect to conservation and demand management undertaken in 2006. Included in this document are the sixteen (16) individual reports from the CHEC members that discuss their specific program activities and the associated insights of the members.

Consistent with CHEC members' cooperative effort to seek approval of their CDM plans as a combined group, the Annual Report reflects their commitment to work together to provide cost effective programs and to share and learn from each other's experience. In 2006 the CHEC group worked both individually and collectively to delivery CD&M programs. The individual reports from each utility provides to the reader a better understanding of the activity and focus of each utility while this summary report provides an overview of the impact of this combined effort.

In 2006 the level of activity varied significantly from member to member dependent on their remaining funds, resources and opportunities. Individual LDC activity level ranged from only being involved in "provincially led" initiatives to the development and delivery of a wide variety of programs. From a review of the programs it is interesting to note how opportunities, partnerships and delivery have matured at different rates in the different service territories.

Within the 16 utilities there have been a total of 104 initiatives worked on in 2006. As in the first year the initiatives represent projects specific to individual utilities and projects that are cooperative efforts between utilities or agencies (the OPA EKC Programs for example). While there were 104 initiatives included in the reporting many of the reports contained a number of separate activities joined in one Appendix B.

After the initial year where much of the ground work for future programs was started, one would expect that the majority of programs would be driving a positive TRC. On the population of 104 initiatives, 43% had a positive TRC. This low percentage of initiatives with a positive TRC indicates that many initiatives continued to focus on education, studies to prepare customers for

continued energy conservation and partnership building in the second year of the CDM program.

With the activity and experience gained in 2006 the CDM industry is moving towards the final year of third tranche funding and towards the new funding model. While the funding method will change the fundamental knowledge gained in delivering two years of CDM programming has proven and will continue to prove invaluable as programs continue to be offered to residential, commercial and industrial customers across the province.

This combined report, in addition to meeting the regulatory requirement, provides a comprehensive summary to CHEC members of the impact of their combined effort.

2.0 CHEC Members:

The 2006 Annual Report on Conservation and Demand Management Activities of the following utilities are included in this report:

| | |
|----------------------------------|------------------------------|
| Centre Wellington Hydro Ltd. | COLLUS Power Corp |
| Grand Valley Energy Inc. | Innisfil Hydro |
| Lakefront Utilities Inc. | Lakeland Power Distribution |
| Midland Power Utility Corp. | Orangeville Hydro Ltd |
| Orillia Power Distribution Corp. | Parry Sound Power |
| Rideau St. Lawrence | Wasaga Distribution Inc. |
| Wellington North Power Inc. | West Coast Huron Energy Inc. |
| Westario Power | Woodstock Hydro Services |

3.0 Evaluation of the CDM Plan:

Total Portfolio: The 16 CHEC members collectively undertook a total of 104 initiatives. These programs fell within three categories:

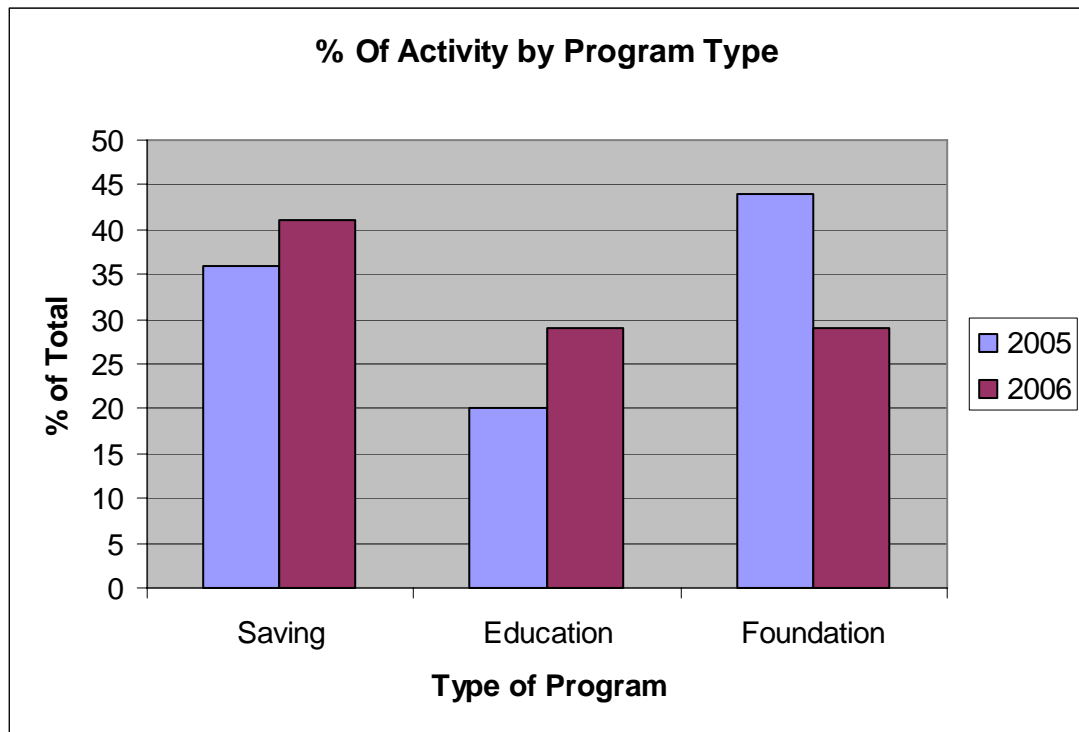
- Savings: Delivery of energy saving products or processes: coupons, rebates, free products, etc.
- Education: Providing general energy management information through such activities as: website development, workshops, brochures, etc,
- Foundation: Preparatory work for future programs that include: program research and development, energy audits, system studies, demonstration projects, partnerships, etc. This is a category that one might have expected to see reduced activity however it continues to be a major component.

The 2006 initiatives represent a total energy savings (lifecycle) of 129,330,000 kWh at a combined “Utility Cost” of \$1,185,000 or approximately 1 c/kWh. This low cost of energy saved was achieved while continuing the education and foundation building programs. To put the energy savings in perspective the 129 Million kWh represent the annual energy required by 10,700 homes (at 1000

kWh/month). Comparing this to incandescent bulbs the energy saved is equivalent to removing approximately 1.5 Million, 60 W incandescent bulbs operating 4 hours per day for a year.

Figure 1 illustrates the change in program makeup from 2005 to 2006. The percentage of programs focused on “saving” and “education” have increased while the number of foundation” programs have decreased. The reduced focus on “foundation” programs in the second year is to be expected as the program mature and initiatives move from planning to delivery thereby increasing the number of “savings” and ‘education’ initiatives. Many “foundation” programs continue into the third year and will form the basis for conservation activities beyond third tranche by both utilities and their partners.

Figure 1



While the Figure provides a general breakdown it should be noted that there are many education programs that are now incorporating savings into the deliverables. The ability to incorporate savings and education provides an immediate conservation benefit, a positive TRC for the program and sets the stage for continued customer interest in conservation in the future.

Savings Programs: Programs were initiated both at the local and provincial level. Key to the 2006 results was the active participation of CHEC members in the OPA Every Kilowatt Counts programs. These programs in many instances provided a “savings” and “education” program that members could support without depleting their third tranche funding.

On the local level savings programs focused on local partnerships and delivery channels. Projects like municipal traffic light conversion built on the existing relationship with the municipality, provided benefits to the entire community and once installed ensured that the technology would remain in place once the benefits of lower cost and maintenance were recognized.

The use of product incentives and give-a-ways continued to play a significant role in the local programming. Capitalizing on the ability to participate in local events the provision of energy efficient product was a direct method of demonstrating the technology to the customer.

System optimization projects continue to be included in the portfolio. Nine initiatives focused on either completing the studies associated with system optimization or the implementation of field changes. System optimization continues to be an area for potential savings.

Education Programs: LDC's started to see opportunities to partner with others to provide programs into the education system. CHEC members along with other utilities in the service territory of Boards of Education are funding the development of programs for delivery in the schools. During 2006 third party providers (in many instances not-for-profits) made approaches to members for support and delivery of programs. As the conservation culture continues to develop the resources to provide this type of education will most likely continue to increase. The third tranche funding and the LDCs interest in partnering have helped this process.

Members have also been active in supporting education programs for the commercial and industrial sector. The challenge to date has been evaluating the results of this training. In most cases the proof of success is mostly anecdotal where mention is made of actions taken as a result of the training without any firm data. For this reason most education initiatives in this sector do not show a positive TRC.

Foundation Program: Many of the "foundation" type programs underway during 2006 were aimed at providing information to partners for further action. The CHEC members have actively supported alternate energy initiatives with a number of projects specific to these types of initiatives. The support provided at this stage, on the local level, can be pivotal on the success of future activities by community based groups.

In 2005 the "foundation" programs included initiatives such as: system optimization studies, smart meter preparation, customer audits and demonstration projects. In 2006 the increase in "education" and "savings" programs in some instances were the results of the 2005 foundation work. 2005 work on system optimization was a critical precursor to the project implementation in 2006 (and

2007). In some instances the full studies will only be completed in 2007 with the impact of implementation only being taken beyond the third tranche time frame.

Net TRC Results: The net TRC result of the combined CHEC CDM activity for 2006 is \$3,800,000 up from \$500,000 in 2005. The increase in TRC indicates the development of the industry over the first year resulting in deliverables in the second year.

Part of the development of the CDM industry was the provincial EKC programs – a program that built on the experience gained from the 2005 program coordinated by Energyshop.com and subscribed by a number of CHEC members. The involvement of CHEC members in the EKC programs resulted in 86% of the TRC results for member LDCs. The benefits of combining local support in wider based programs are clearly demonstrated by the success of these programs.

4.0 Discussion of Programs:

The individual program discussions from each utility are included in the following sections of this report. These discussions provide the individual utility perspective on the programs as offered in their service territory. The complete Annual CDM Report for each utility is included in the appendices.

5.0 Lessons Learned:

Application of TRC: 2005 was the introduction to the TRC tool. While the tool can be used to evaluate programs to ensure a positive TRC result in many instances the 2006 programs were set prior to experience with the tool.

The principles of TRC are generally easy to understand: energy efficiency case vs base case. However the mechanics of determining the details of the evaluation can be quite complex depending on the application. CHEC members spent considerable time ensuring the assumptions and discounted costs were properly applied. In many instances the experience of one member was utilized to assist others within the group.

One of the greatest challenges with TRC remains the carryover of familiarity with its use. While the second year of applying the TRC was a bit more familiar the application is still a challenge as the use of the tool tends to occur in discreet measures (ie to do the Annual Report).

Funding: CHEC members in general have funds for continued programs in 2007 (with a few exceptions). With the advent of provincial programs the ability to stretch the third tranche funding has occurred. Hence the need for additional funding based on the LDCs plan can, to a large extent, be avoided until the LDCs Funding through the OPA is available.

Partnerships and Sharing: The ability to partner has increased in year two of the CDM Funding. Not-for-Profit Agencies, municipalities, local groups etc. have become aware of potential for partnering and have either approached members or have been very positive to LDC initiatives. It is anticipated that the ability to partner with a wide variety of groups within our communities should continue to grow. As such, it will be an important aspect of program delivery that the LDC community will need to broach with the OPA through 2008 and beyond.

The sharing of experience and insights by CHEC members is on-going. In 2006 CHEC members had the opportunity to participate in the development of the CDM industry structure for moving forward. The perspective brought by smaller participants helps to ensure the success of program delivery across the entire province in both large and small communities.

Customer Readiness: The results of the 2006 programs highlights that the conservation message is starting to be understood and that residential customers will take action.

In 2007 and beyond programs will need to reach beyond the compact fluorescent light to clearly demonstrate to customers that they have a wide variety of opportunities. There may be additional challenges to overcome to move these messages forward as the cost to implement and the payback may not be as favourable.

While programs have been successful with residential customers more work is required to make inroads into the commercial and industrial sector. These sectors continue to be difficult to get actively engaged. Future programs will need to take into account the customer's limited resources, long lead times, and provide demonstrated value of conservation to their business. Experience is showing that in this sector, the progression from initial discussion, to decision, to action is slow and methodical.

Utility Resources: Utilities continue to utilize internal resources for much of the CDM work as it is integrated into the systems of the LDC. CDM calls received, the manager's time to promote CDM, the accountant's time to record and report, are all functions immersed in the activities of existing positions. The ability to manage these requirements as the industry moves forward will need to be addressed by LDCs.

6.0 Conclusion:

The second year of CDM delivered a significant increase in the kWhs saved and continues to set the stage for on-going development of the CDM industry.

LDCs continue to support CDM and the involvement at the local level. CHEC members through their local programs, involvement in provincial programs and participation in the design of the industry continue to demonstrate their support for CDM, for the provincial initiative and their customers.

7.0 Appendices:

| | | |
|--|------------------------------|----------|
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| Individual Utility CDM 2006 Annual Report RP-2004-0203/EB-2004-0502 | | |
| Appendix 2 | Centre Wellington | page 9 |
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WASAGA DISTRIBUTION INC.**CDM PLAN****ANNUAL REPORT****FOR THE YEAR ENDED DECEMBER 31, 2006****INTRODUCTION:**

Wasaga Distribution Inc. is pleased to submit its Annual Report on the progress made in applying the third tranche (\$238,574) monies to conservation and demand management programs. Attached to this report is Appendix A – Evaluation of the CDM Plan, along with Appendix B – Discussion of the Program for the individual programs and Appendix C. Wasaga Distribution Inc. had submitted its conservation and demand management plan with the CHEC Group and has received a final order dated February 8, 2005 approving spending on the following programs:

DISCUSSION OF PROGRAMS:**#1. NAME OF PROGRAM: CUSTOMER SURVEY****DESCRIPTION OF PROGRAM:**

The intent of this program is to create an active conservation culture. Engaging the community, as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economies of scale the survey costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders.

The importance of customer feedback and opinion cannot be underestimated. The CHEC Group seized the opportunity of combining resources to produce one uniform survey, which greatly reduced costs and increases the depth and validity of the survey findings, which will be undertaken in 2006.

Survey success is often limited due to the rather small sample of potential customers, however, the joint survey efforts of our group will maximize the value of the survey and provide the necessary background and baseline information to enable member LDCs to make better decisions on program design and targeting funds to programs of customer value. These surveys may also be used to establish baselines for assessment of future program impacts.

TOTAL PROGRAM COST: \$1,000.00

COSTS INCURRED

| | | |
|---|------------------|------------------|
| Per RRR submitted to OEB Jan 31/07 | \$1353.24 | |
| Additional Year End Adjustments | \$0 | |
| Balance At December 31, 2006: | | \$1353.24 |

#2. NAME OF PROGRAM: WEBSITE**DESCRIPTION OF PROGRAM:**

The intent of this program is to create an active conservation culture while providing conservation information to our community as a whole, through the use of the world wide web and all the resources that it provides. The website costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders. The website was up and running in the fall of 2006.

A conservation website is a significant avenue of opportunity to educate, inform, advertise and reach out to energy consumers. Development and maintenance costs would be shared as would contribution requirements resulting in a more robust and interactive website.

Savings could be measured on up-take of programs, message penetration analysis and reports on the number of hits and web site traffic.

TOTAL PROGRAM COST: \$10,000.00

COSTS INCURRED

| | | |
|---|-------------------|-------------------|
| Per RRR submitted to OEB Jan 31/07 | \$6,235.03 | |
| Additional Year End Adjustments | | |
| Balance At December 31, 2006: | | \$6,235.03 |

#3. NAME OF PROGRAM: EDUCATION/PROMOTION

Advancing the importance of understanding conservation to customers in all market sectors and in turn facilitating the programs to permit customers acting on the energy saving opportunities requires significant effort and consistent marketing. Common messages and approaches are implemented to achieve greatest possible penetration. It is also very important that LDC staff understand how the various activities included in the CDM plan will not only help the consumer but the LDC as well. The level of knowledge the staff has on the benefits of various programs can significantly affect the success level of any program.

Although savings cannot be quantitatively measured, it is through the education and promotion activities that the consumer will take up the conservation culture through the knowledge is power aspect.

In 2005 the brochures produced by the Ministry of Energy – “Conserve Energy and Save Money” were purchased and on two separate occasions, once in the summer of 2005 and a second time in February 2006, these brochures were mailed out to all residential and general service customers in our community.

We took the opportunity to send instructors into our four elementary schools at each grade level and make presentations and displays, which included safety and conservation messages. Judging by the response from the teachers who responded to a questionnaire, the presentations were very enthusiastically received by the children. Starting with our youth to set the mindset of conservation will only bode well for our future generations.

In early 2007 we have partnered with the 2 school boards in our service territory, Catholic and Simcoe County, to provide a program called Energy Conservation for Teachers Project, also known as “Teach the Teachers” which is the development of an energy conservation program to be taught to grade 5 students at each of the schools in our Town. It has also been adopted by a number of other utilities in our area and in our CHEC organization. The program is currently just getting underway in the schools.

TOTAL PROGRAM COST: \$29,000.00

COSTS INCURRED

| | | |
|---|--------------------|---------------------|
| Per RRR submitted to OEB Jan 31/07 | \$11,867.76 | |
| Additional Expenditures Early '07 | 0 | |
| Balance: | | \$ 11,867.76 |

#4. NAME OF PROGRAM: Light bulb Giveaway

DESCRIPTION OF PROGRAM:

Compact Fluorescent Lamps (CFLs) have for the past 15 years been proven energy saving devices over their conventional incandescent light bulbs. This is a residential consumer and small business program targeting increased awareness and use of CFLs in this market. CFLs achieve up to 75% electricity savings over conventional incandescent bulbs and last up to 10 times longer, if used in applications where light is required a minimum of 4 hours per day or more typical paybacks range from .7 to 3 years.

Wasaga Distribution has been involved with the “Every Kilowatt Counts” programs that have run in the spring and fall of 2006 and both programs have been very successful, with each new program being more successful than the previous one. The direct mail coupons have been very well received by our customers and the local retailers have shown great enthusiasm with the programs. A very worth while program.

TOTAL PROGRAM COST: \$30,574.00

COSTS INCURRED

| | | |
|-------------------------------------|-----------|-------------------|
| Per RRR submitted to OEB Jan 3 1/07 | \$5960.68 | |
| Additional Expenditures Early '07 | \$0 | |
| Balance: | | \$5,960.68 |

#5. NAME OF PROGRAM: System Optimization & Implementation

DESCRIPTION OF PROGRAM:

The intent of this program is to target reductions in distribution system losses. The overall benefits of this program will be to identify and implement projects that will improve/reduce distribution system losses and improve system efficiency. Supporting corrective action either by taking direct control over an upgrade or support customer action will result in system demand reductions and relieve network capacity, on both a local and system wide basis.

Program #1: Transformer and other loss reductions: Infrared Study

Through non-invasive investigations, this initiative will identify overloaded equipment and investigate operational and equipment improvement opportunities. This study will also investigate the integrity of the overhead and underground distribution systems for areas of hot spots, which once repaired, will reduce line losses and improve system reliability.

Program #2: Line Loss Reductions: System Optimization Study & Phase Balancing This study will investigate and identify the benefits of optimizing the distribution system. It will indicate areas of losses resulting from undersized conductors and undersized transformers. It will further indicate where improvements may be made to the system through the implementation of proper feeder balancing. The study will recommend system changes, which will improve line losses and system reliability.

Program #3: Voltage Conversion Substation Upgrade

This study will investigate the benefits of increasing the distribution system voltage, which will result in lower line losses, and may result in the elimination of either one or two of the existing municipal substations.

Program #4: Substation Study

Subject to the results obtained from the Voltage Conversion Study, this study will investigate the existing condition of the municipal substations and provide a report on applicable upgrades to the substations to maximize system reliability.

Program #5: Load Data Study

This study will satisfy the OEB requirement for an LDC-specific load shape analysis using the generic load shapes (residential and general service) as identified by the Province-wide group which included sampling design, customer selection and load shape analysis.

TOTAL PROGRAM COST: \$20,000.00

COSTS INCURRED

| | | |
|------------------------------------|-----------|-------------------|
| Per RRR submitted to OEB Jan 31/07 | \$7131.90 | |
| Additional Expenditures Early '07 | \$6500.00 | |
| Balance: | | \$13631.90 |

#6 NAME OF PROGRAM: Investigate/Implement Demand Reduction Programs**DESCRIPTION OF PROGRAM:**

Demand Response Programs will focus on the re-activating existing systems currently in place by some LDC's, expanding those systems, introducing new systems and funding customer incentives. Data from customer surveys could be useful for this effort and will be leveraged to support these initiatives. Current systems are somewhat outdated and limited to hot water heater control. Additional opportunities potentially exist for control of air conditioners, refrigerators and pool pumps among others. These initiatives will contribute to many benefits including system constraints experienced by LDC's in certain localized areas as well as system constraints experienced by the total Ontario electricity system.

| | |
|--|-----------------------------|
| TOTAL PROGRAM COST: | \$79,000.00 |
| TRANSFERRED TO SMART METERING AVAILABLE | <u>(\$30,000.00)</u> |
| COSTS INCURRED | \$49,000.00 |
| Per RRR submitted to OEB Jan 31/07 | \$0 |

#7. NAME OF PROGRAM: Smart Metering**DESCRIPTION OF PROGRAM:**

A pilot program with 576 meters has been undertaken in our community with the intention to investigate applicability and optimum introduction of smart meters. Part of our program included the ongoing evaluation of technologies appropriate for retrofit applications including equipment procurement, assessment of staff training needs and delivery of training, scheduling rollout and deployment and identification of target groups for applicable technologies.

Our residential pilot includes the use of automatic meter reading devices and their applicability to urban customers, utilization of the Itron metering technology, makes use of a wireless communication technology and the use of web enabled electricity consumption profile data.

Wasaga along with other members of the CHEC group have joined the OUSM group, who has coordinated the multiple technologies. This will provide Wasaga with the ability to gain access to documented test results from a variety of vendors that were all tested using exactly the same testing process. This has provided economies of scale as ultimately all LDC's will need to compare and spend time separating the claims of vendors from the actual services and deliverables they can provide. The ability to share information and questions with other members of the group provide additional benefits in the implementation planning as well as customer education and system integration issues.

| | |
|--|---------------------------|
| TOTAL PROGRAM COST: | \$69,000.00 |
| Transferred from Demand Reduction | <u>\$30,000.00</u> |
| NET AVAILABLE | \$99,000.00 |

| | |
|--|--------------------|
| COSTS INCURRED | |
| Per RRR submitted to OEB Jan 3 1/07 | \$97,641.79 |
| At December 31, 2006: | \$97,641.79 |

EVALUATION OF CDM PLAN:

See attached Appendix "B" for each program noted above, Appendix "A" an Evaluation of the overall CDM Plan .

LESSONS LEARNED/CONCLUSIONS/ GENERAL COMMENTS:

For the reporting year 2005-2006, the cumulative totals life to date net TRC value is a positive value of \$124,144.

We have completed a number of the different programs described in the System Optimization section, and will work to completing the balance of programs during 2007.

As reported on the providing of discount coupons for the purchase of CFL, LED Christmas lights, timers, thermostats and ceiling fans, the program was a complete success across the Province. The program was a partnership with the Energyshop, OPA, Retail Outlets, and a number of LDC's from the CHEC Group.

In the Education and Promotion Program we partnered with the Ministry of Energy for the delivery of conservation brochures within our community and partnered with Electricity Safety & Conservation to provide instruction and presentations to our four elementary schools at all grade levels. Going forward a number of utilities from our CHEC group have combined together and partnered with local school boards in a program called Energy Conservation for Teachers to develop a conservation curriculum to be part of the education program for all grade 5 students in the service area's of the partnered LDC's.

Our Smart Metering pilot has been up and running smoothly for almost two years. With 576 meters in the field they provide us with a great deal of information and usage data and the ability to do a number of field related tasks directly from our office.

Respectfully Submitted,

**Michael Lalonde
Manager, Administrative & Financial Services
WASAGA DISTRIBUTION INC.**

Appendix A - Evaluation of the CDM Plan

Highlighted boxes are to be completed manually, white boxes are linked to Appendix C and will be brought forward automatically.

| | ⁵ Cumulative Totals Life-to-date | Total for 2006 | Residential | Commercial | Institutional | Industrial | Agricultural | LDC System | ⁴ Smart Meters | Other #1 | Other #2 |
|---|---|----------------|-------------|------------|---------------|------------|--------------|------------|---------------------------|----------|----------|
| Net TRC value (\$): | 124144.0418 | \$ 108,121 | \$ 108,121 | \$ - | \$ - | \$ - | \$ - | \$ - | | \$ - | \$ - |
| Benefit to cost ratio: | 3.45 | 6.54 | 6.54 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 |
| Number of participants or units delivered: | 17,443 | 2,807 | 2,807 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 |
| Lifecycle (kWh) Savings: | 3934256.559 | 2,884,275 | 2,884,275 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 |
| Report Year Total kWh saved (kWh): | 318553.7127 | 216,554 | 216,553 | 1 | 0 | 0 | 0 | 0 | | 0 | 0 |
| Total peak demand saved (kW): | | 105 | 105 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 |
| Total kWh saved as a percentage of total kWh delivered (%): | 0.14% | 0.20% | 0.27% | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | | #DIV/0! | #DIV/0! |
| Peak kW saved as a percentage of LDC peak kW load (%): | | 0% | 1% | 0% | 0% | 0% | 0% | 0% | | 0% | 0% |
| ¹ Report Year Gross C&DM expenditures (\$): | 136690.61 | \$ 9,992 | \$ 9,992 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| ² Expenditures per kWh saved (\$/kWh): | 0.0347 | 0.0035 | 0.0035 | \$ - | \$ - | \$ - | \$ - | \$ - | | \$ - | \$ - |
| ³ Expenditures per kW saved (\$/kW): | | \$ 94.83 | \$ 94.83 | \$ - | \$ - | \$ - | \$ - | \$ - | | \$ - | \$ - |
| Utility discount rate (%): | 7.68 | | | | | | | | | | |

¹ Expenditures are reported on accrual basis.

² Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate energy savings.

³ Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate capacity savings.

⁴ Please report spending related to 3rd tranche of MARR funding only. TRC calculations are not required for Smart Meters. Only actual expenditures for the year need to be reported.

⁵ Includes total for the reporting year, plus prior year, if any (for example, 2006 CDM Annual report for third tranche will include 2005 and 2004 numbers, if any).

Appendix C - Program and Portfolio Totals

Report Year: **2006**

1. Residential Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| | TRC Benefits (PV) | | TRC Costs (PV) | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year Total kWh Saved | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|---|-------------------|------------------|----------------|---------------------|--------------------|--|-------------------------|------------------------------|--|
| Fall 2006 Every Kilowatt Counts | \$ 113,515 | \$ 7,452 | \$ - | \$ 106,063 | 15.23 | 183,805 | 2,614,662 | 104 | \$ - |
| Spring Every Kilowatt Counts (EKC) | \$ 14,140 | \$ 2,090 | \$ - | \$ 12,050 | 6.76 | 32,748 | 269,613 | 1 | \$ - |
| Customer Survey | \$ - | \$ 1,353 | \$ - | \$ 1,353 | 0.00 | 0 | 0 | 0 | \$ 1,353 |
| Education and Promotion | \$ - | \$ 61 | \$ - | \$ 61 | 0.00 | 0 | 0 | 0 | \$ 61 |
| Conservation Website 2005 Project | \$ - | \$ - | \$ - | \$ - | 0.00 | 0 | 0 | 0 | \$ - |
| System Optimization | \$ - | \$ 8,578 | \$ - | \$ 8,578 | 0.00 | 0 | 0 | 0 | \$ 8,578 |
| Name of Program H | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | \$ - | 0.00 | | | | |
| *Totals App. B - Residential | \$ 127,655 | \$ 19,534 | \$ - | \$ 108,121 | 6.54 | 216,553 | 2,884,275 | 105 | \$ 9,992 |
| Residential Indirect Costs not attributable to any specific program | \$ - | | | | | Total Residential kWh Delivered in 2006 78924156.49 | | | |
| Total Residential TRC Costs | | \$ 19,534 | | | | Residential Peak in 2006 in kW | 18,597 | | |
| **Totals TRC - Residential | \$ 127,655 | \$ 19,534 | \$ - | \$ 108,121 | 6.54 | | | | |

2. Commercial Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| | TRC Benefits (PV) | | TRC Costs (PV) | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year Total kWh Saved | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|--|-------------------|-------------|----------------|---------------------|--------------------|--|-------------------------|------------------------------|--|
| Name of Program A | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program B | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program C | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program D | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program E | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program F | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program G | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program H | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | \$ - | 0.00 | 1 | | | |
| *Totals App. B - | \$ - | \$ - | \$ - | \$ - | 0.00 | 1 | 0 | 0 | \$ - |
| Commercial Indirect Costs not attributable to any specific program | \$ - | | | | | Total Commercial kWh Delivered in 2006 | | | |
| Total TRC Costs | | \$ - | | | | Commercial Peak in 2006 in kW | 26,156 | | |
| **Totals TRC - Commercial | \$ - | \$ - | \$ - | \$ - | 0.00 | | | | |

3. Institutional Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| | TRC Benefits (PV) | | TRC Costs (PV) | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year Total kWh Saved | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|---|-------------------|-------------|----------------|---------------------|--------------------|---|-------------------------|------------------------------|--|
| Name of Program A | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program B | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program C | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program D | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program E | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program F | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program G | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program H | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | \$ - | 0.00 | | | | |
| *Totals App. B - | \$ - | \$ - | \$ - | \$ - | 0.00 | 0 | 0 | 0 | \$ - |
| Institutional Indirect Costs not attributable to any specific program | \$ - | | | | | Total Institutional kWh Delivered in 2006 | | | |
| Total TRC Costs | | \$ - | | | | Institutional Peak in 2006 in kW | 26,156 | | |
| **Totals TRC - Institutional | \$ - | \$ - | \$ - | \$ - | 0.00 | | | | |

4. Industrial Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| Name of Program | TRC Benefits (PV) | | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|--|-------------------|----------------|---------------------|--------------------|--|-------------------------|------------------------------|--|
| | | TRC Costs (PV) | | | Total kWh Saved | | | |
| Name of Program A | | | \$ - | 0.00 | | | | |
| Name of Program B | | | \$ - | 0.00 | | | | |
| Name of Program C | | | \$ - | 0.00 | | | | |
| Name of Program D | | | \$ - | 0.00 | | | | |
| Name of Program E | | | \$ - | 0.00 | | | | |
| Name of Program F | | | \$ - | 0.00 | | | | |
| Name of Program G | | | \$ - | 0.00 | | | | |
| Name of Program H | | | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | 0.00 | | | | |
| *Totals App. B - | \$ - | \$ - | \$ - | 0.00 | 0 | 0 | 0 | \$ - |
| Industrial Indirect Costs not attributable to any specific program | | | | | Total Industrial kWh Delivered in 2006 | | | |
| Total TRC Costs | | \$ - | | | Industrial Peak in 2006 in kW | | 26,156 | |
| **Totals TRC - Industrial | \$ - | \$ - | \$ - | 0.00 | | | | |

5. Agricultural Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| Name of Program | TRC Benefits (PV) | | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|--|-------------------|----------------|---------------------|--------------------|--|-------------------------|------------------------------|--|
| | | TRC Costs (PV) | | | Total kWh Saved | | | |
| Name of Program A | | | \$ - | 0.00 | | | | |
| Name of Program B | | | \$ - | 0.00 | | | | |
| Name of Program C | | | \$ - | 0.00 | | | | |
| Name of Program D | | | \$ - | 0.00 | | | | |
| Name of Program E | | | \$ - | 0.00 | | | | |
| Name of Program F | | | \$ - | 0.00 | | | | |
| Name of Program G | | | \$ - | 0.00 | | | | |
| Name of Program H | | | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | 0.00 | | | | |
| *Totals App. B - | \$ - | \$ - | \$ - | 0.00 | 0 | 0 | 0 | \$ - |
| Agricultural Indirect Costs not attributable to any specific program | | | | | Total Agricultural kWh Delivered in 2006 | | | |
| Total TRC Costs | | \$ - | | | Agricultural Peak in 2006 in kW | | 26,156 | |
| **Totals TRC - Agricultural | \$ - | \$ - | \$ - | 0.00 | | | | |

6. LDC System Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| Name of Program | TRC Benefits (PV) | | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|--|-------------------|----------------|---------------------|--------------------|------------------------------------|-------------------------|------------------------------|--|
| | | TRC Costs (PV) | | | Total kWh Saved | | | |
| Name of Program A | | | \$ - | 0.00 | | | | |
| Name of Program B | | | \$ - | 0.00 | | | | |
| Name of Program C | | | \$ - | 0.00 | | | | |
| Name of Program D | | | \$ - | 0.00 | | | | |
| Name of Program E | | | \$ - | 0.00 | | | | |
| Name of Program F | | | \$ - | 0.00 | | | | |
| Name of Program G | | | \$ - | 0.00 | | | | |
| Name of Program H | | | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | 0.00 | | | | |
| *Totals App. B - | \$ - | \$ - | \$ - | 0.00 | 0 | 0 | 0 | \$ - |
| LDC System Indirect Costs not attributable to any specific program | | | | | Total Losses kWh Delivered in 2006 | | | |
| Total TRC Costs | | \$ - | | | LDC Peak in 2006 in kW | | 26,156 | |
| **Totals TRC - LDC System | \$ - | \$ - | \$ - | 0.00 | | | | |

7. Smart Meters Program

Only spending information that was authorized under the 3rd tranche of MARR is required to be reported for Smart Meters.

Report Year Gross C&DM Expenditures (\$)

8. Other #1 Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| | TRC Benefits (PV) | TRC Costs (PV) | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year Total kWh Saved | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|--|-------------------|----------------|---------------------|--------------------|-----------------------------------|-------------------------|------------------------------|--|
| Name of Program A | | | \$ - | 0.00 | | | | |
| Name of Program B | | | \$ - | 0.00 | | | | |
| Name of Program C | | | \$ - | 0.00 | | | | |
| Name of Program D | | | \$ - | 0.00 | | | | |
| Name of Program E | | | \$ - | 0.00 | | | | |
| Name of Program F | | | \$ - | 0.00 | | | | |
| Name of Program G | | | \$ - | 0.00 | | | | |
| Name of Program H | | | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | 0.00 | | | | |
| *Totals App. B - | \$ - | \$ - | \$ - | 0.00 | 0 | 0 | 0 | \$ - |
| Other #1 Indirect Costs not attributable to any specific program | | | | | Total Other kWh Delivered in 2006 | | | |
| Total TRC Costs | | \$ - | | | "Other" Peak in 2006 in kW | | 26,156 | |
| **Totals TRC - Other #1 | \$ - | \$ - | \$ - | 0.00 | | | | |

9. Other #2 Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

| | TRC Benefits (PV) | TRC Costs (PV) | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year Total kWh Saved | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|--|-------------------|----------------|---------------------|--------------------|-----------------------------------|-------------------------|------------------------------|--|
| Name of Program A | | | \$ - | 0.00 | | | | |
| Name of Program B | | | \$ - | 0.00 | | | | |
| Name of Program C | | | \$ - | 0.00 | | | | |
| Name of Program D | | | \$ - | 0.00 | | | | |
| Name of Program E | | | \$ - | 0.00 | | | | |
| Name of Program F | | | \$ - | 0.00 | | | | |
| Name of Program G | | | \$ - | 0.00 | | | | |
| Name of Program H | | | \$ - | 0.00 | | | | |
| Name of Program I | | | \$ - | 0.00 | | | | |
| Name of Program J | | | \$ - | 0.00 | | | | |
| *Totals App. B - | \$ - | \$ - | \$ - | 0.00 | 0 | 0 | 0 | \$ - |
| Other #2 Indirect Costs not attributable to any specific program | | | | | Total Other kWh Delivered in 2006 | | | |
| Total TRC Costs | | \$ - | | | "Other" Peak in 2006 in kW | | 26,156 | |
| **Totals TRC - Other #2 | \$ - | \$ - | \$ - | 0.00 | | | | |

LDC's CDM PORTFOLIO TOTALS

| | TRC Benefits (PV) | TRC Costs (PV) | \$ Net TRC Benefits | Benefit/Cost Ratio | Report Year Total kWh Saved | Lifecycle (kWh) Savings | Total Peak Demand (kW) Saved | Report Year Gross C&DM Expenditures (\$) |
|---|-------------------|----------------|---------------------|--------------------|-----------------------------|-------------------------|------------------------------|--|
| *TOTALS FOR ALL APPENDIX B | \$ 127,655 | \$ 19,534 | \$ 108,121 | 6.54 | \$ 216,554 | \$ 2,884,275 | \$ 105 | \$ 9,992 |
| Any other Indirect Costs not attributable to any specific program | | | | | Total kWh Delivered in 2006 | | 111044825 | |
| TOTAL ALL LDC COSTS | | \$ 19,534 | | | Total Peak in 2006 in kW | | 26,156 | |
| **LDC' PORTFOLIO TRC | \$ 127,655 | \$ 19,534 | \$ 108,121 | 6.54 | | | | |
| | | | | | Total kWh Delivered in 2005 | | 112556578 | |

* The savings and spending information from this row is to be carried forward to Appendix A.

** The TRC information from this row is to be carried forward to Appendix A.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Fall 2006 Every Kilowatt Counts

Description of the program (including intent, design, delivery, partnerships and evaluation):

Direct mail coupon program run in conjunction with OPA, local utilities and retail stores, to provide rebates on the purchase of thermostats, dimmers, CFL's, and seasonal LED's.

Measure(s):

| | Measure 1 | Measure 2 | Measure 3 | Measure 4 | Measure 5 | Measure 6 |
|---|-------------------------|-----------|-------------------|----------------------|--------------------|-----------|
| <i>Base case technology:</i> | Conventional Thermostat | No Dimmer | 60 W incandescent | Indoor/outdoor C7 | No Motion Detector | 0.00 |
| <i>Efficient technology:</i> | Programmable Thermostat | Dimmer | CFLs | LED Christmas Lights | Motion Detector | 0.00 |
| <i>Number of participants or units delivered:</i> | 73.00 | 71.00 | 633.00 | 961.00 | 10.00 | 0.00 |
| <i>Measure life (years):</i> | 18.00 | 10.00 | 4.31 | 30.00 | 10.00 | 0.00 |
| <i>Number of participants or units 2005</i> | 48 | 0 | 681 | 270 | 0 | 59 |
| <i>Number of Participants or units delivered life-to-date</i> | 121.00 | 71.00 | 1,314.00 | 1,231.00 | 10.00 | 59.00 |

| B. TRC Results: | Reporting Year | | Life-to-date TRC Results: | |
|--|-----------------------|---------------------|----------------------------------|----------------------|
| | | | 2005 TRC Results | |
| ¹ TRC Benefits (\$): | \$ | 113,514.93 | \$ 47,065.00 | \$ 160,579.93 |
| ² Measure's Costs (\$): | | | | |
| Utility program cost (less incentives): | \$ | - | \$ 2,530.68 | \$ 2,530.68 |
| Participant cost: | \$ | 7,451.80 | \$ 5,415.00 | \$ 12,866.80 |
| Total TRC costs: | \$ | 7,451.80 | \$ 7,945.68 | \$ 15,397.48 |
| Net TRC (in year CDN \$): | | \$106,063.13 | \$ 39,119.32 | \$ 145,182.45 |
| <i>Benefit to Cost Ratio (TRC Benefits/TRC Costs):</i> | | 15.23 | \$ 5.92 | \$ 10.43 |

| C. Results: (one or more category may apply) | | | Cumulative Results: | |
|---|------------------|----------------|-----------------------------|----------------------------------|
| Conservation Programs: | | | | |
| <i>Demand savings (kW):</i> | Summer | 0.00 | Report Summer Demand (kW) | |
| | Winter | 104.49 | 0.00 | |
| <i>Energy saved (kWh):</i> | <i>lifecycle</i> | <i>in year</i> | <i>Cumulative Lifecycle</i> | <i>Cumulative Annual Savings</i> |
| | 2,614,662.50 | 183,804.81 | 3664643.559 | 285805.2507 |
| <i>Other resources saved :</i> | | | <i>2005 Lifecycle</i> | <i>2005 Annual</i> |
| | | | 1049981.06 | 102000.44 |
| Natural Gas (m3): | 0 | 0 | | |
| Water (l) | 0 | 0 | | |
| Demand Management Programs: | | | | |
| <i>Controlled load (kW)</i> | | | | |

Energy shifted On-peak to Mid-peak (kWh):
 Energy shifted On-peak to Off-peak (kWh):
 Energy shifted Mid-peak to Off-peak (kWh):

Demand Response Programs:

Dispatchable load (kW):
 Peak hours dispatched in year (hours):

Power Factor Correction Programs:

Amount of KVar installed (KVar):
 Distribution system power factor at beginning of year (%):
 Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):
 Energy savngs (kWh):

| | | |
|--|----------------------|----------------------|
| | lifecycle | in year |
| | <input type="text"/> | <input type="text"/> |

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):
 Energy generated (kWh):
 Peak energy generated (kWh):
 Fuel type:

Other Programs (specify):

Metric (specify):

| D. <u>Program Costs*:</u> | | 2005 Costs | Cumulative Life to Date |
|--|----------------------|-------------|-------------------------|
| Utility direct costs (\$): | Incremental capital: | \$ - | \$ - |
| Error Choose Measures Cost Paid By on TRC1 | Incremental O&M: | \$ 2,530.68 | \$ 2,530.68 |
| | Incentive: | \$ 3,430.00 | \$ 3,430.00 |
| | Total: | \$ 5,960.68 | \$ 5,960.68 |
| Utility indirect costs (\$): | Incremental capital: | \$ - | \$ - |
| | Incremental O&M: | \$ - | \$ - |
| | Total: | \$ - | \$ - |
| Total Utility Cost of Program | | \$ 5,960.68 | \$ 5,960.68 |

E. Comments:

Direct Mail Coupons: Baseboard pStats - 6, Dimmers - 14, CFL - 210, Motion Sensor - 6, pStat - 42, Seasonal LED's - 107 In-Store Baseboard pStats 6, Dimmers 71, CFL 633, Motion Sensor 10, pStat 67, LED's 961

¹ Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the number of units times the net present value per unit benefit specified in the TRC Guide.

² For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Spring Every Kilowatt Counts (EKC) Program

Description of the program (including intent, design, delivery, partnerships and evaluation):

In partnership with the OPA provided customer incentives for energy efficient technologies. Involved both direct mail and in-store promotion along with local advertising and support.

Measure(s):

| | Measure 1 | Measure 2 | Measure 3 | Measure 4 | Measure 5 | Measure 6 |
|---|-------------------|--------------|-----------|----------------------|-----------|-----------|
| <i>Base case technology:</i> | 60 W incandescent | No fan | No timer | Standard Thermostats | 0.00 | 0.00 |
| <i>Efficient technology:</i> | CFLs | Ceiling Fans | Timers | Progr. Thermostats | 0.00 | 0.00 |
| <i>Number of participants or units delivered:</i> | 253.00 | 13.00 | 26.00 | 16.00 | 0.00 | 0.00 |
| <i>Measure life (years):</i> | 4.00 | 20.00 | 20.00 | 18.00 | 0.00 | 0.00 |
| <i>Number of participants or units 2005</i> | | | | | | |
| <i>Number of Participants or units delivered life-to-date</i> | 253.00 | 13.00 | 26.00 | 16.00 | 0.00 | 0.00 |

| B. TRC Results: | Reporting Year | | Life-to-date TRC Results: | |
|--|-------------------------|-------------|----------------------------------|--|
| | 2005 TRC Results | | | |
| ¹ TRC Benefits (\$): | \$ 14,139.77 | \$ - | \$ 14,139.77 | |
| ² Measure's Costs (\$): | | | | |
| <i>Utility program cost (less incentives):</i> | \$ - | | \$ - | |
| <i>Participant cost:</i> | \$ 2,090.25 | | \$ 2,090.25 | |
| <i>Total TRC costs:</i> | \$ 2,090.25 | \$ - | \$ 2,090.25 | |
| Net TRC (in year CDN \$): | \$12,049.52 | \$ - | \$ 12,049.52 | |
| <i>Benefit to Cost Ratio (TRC Benefits/TRC Costs):</i> | 6.76 | #DIV/0! | 6.76 | |

| C. Results: (one or more category may apply) | | | Cumulative Results: | |
|---|------------------|------------|-----------------------------------|----------------------------------|
| Conservation Programs: | | | | |
| <i>Demand savings (kW):</i> | <i>Summer</i> | 0.88 | Report Summer Demand (kW) 0.88 | |
| | <i>Winter</i> | 0.00 | | |
| <i>Energy saved (kWh):</i> | <i>lifecycle</i> | 269,613.00 | <i>Cumulative Lifecycle</i> | <i>Cumulative Annual Savings</i> |
| | <i>in year</i> | 32,748.46 | 269613 | 32748.462 |
| | | | <i>2005 Lifecycle</i> | <i>2005 Annual</i> |
| <i>Other resources saved :</i> | | | 0 | 0 |
| <i>Natural Gas (m3):</i> | 0 | 0 | | |
| <i>Water (l)</i> | 0 | 0 | | |
| Demand Management Programs: | | | | |
| <i>Controlled load (kW)</i> | | | | |

Energy shifted On-peak to Mid-peak (kWh):
 Energy shifted On-peak to Off-peak (kWh):
 Energy shifted Mid-peak to Off-peak (kWh):

Demand Response Programs:

Dispatchable load (kW):
 Peak hours dispatched in year (hours):

Power Factor Correction Programs:

Amount of KVar installed (KVar):
 Distribution system power factor at beginning of year (%):
 Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):
 Energy savngs (kWh):

| | | |
|--|----------------------|----------------------|
| | lifecycle | in year |
| | <input type="text"/> | <input type="text"/> |

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):
 Energy generated (kWh):
 Peak energy generated (kWh):
 Fuel type:

Other Programs (specify):

Metric (specify):

| D. <u>Program Costs*:</u> | | 2005 Costs | Cumulative Life to Date |
|--|----------------------|------------|-------------------------|
| Utility direct costs (\$): | Incremental capital: | \$ - | \$ - |
| Error Choose Measures Cost Paid By on TRC1 | Incremental O&M: | \$ - | \$ - |
| | Incentive: | \$ - | \$ - |
| | Total: | \$ - | \$ - |
| Utility indirect costs (\$): | Incremental capital: | \$ - | \$ - |
| | Incremental O&M: | \$ - | \$ - |
| | Total: | \$ - | \$ - |
| Total Utility Cost of Program | | \$ - | \$ - |

E. Comments:

¹ Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit benefit specified in the TRC Guide.

² For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Customer Survey

Description of the program (including intent, design, delivery, partnerships and evaluation):

The importance of customer feedback and opinion cannot be underestimated, and in conjunction with the CHEC Group Wasaga Distribution will use the survey, primarily for residential customers, to maximize the value of the survey and provide the necessary background to enable ourselves to make better decisions on program design and target funds to programs of customer value.

Measure(s):

| | Measure 1 | Measure 2 (if applicable) | Measure 3 (if applicable) |
|--|-----------|---------------------------|---------------------------|
| Base case technology: | 0 | | |
| Efficient technology: | 0 | | |
| Number of participants or units delivered: | 750.00 | | |
| Measure life (months): | 0.00 | | |
| Number of participants or units 2005 | | | |
| Number of Participants or units delivered life-to-date | 750.00 | | |

| | <u>Reporting Year</u> | <u>2005 TRC Results</u> | <u>Life-to-date TRC Results:</u> |
|---|-----------------------|-------------------------|----------------------------------|
| B. ¹ TRC Benefits (\$): | \$ - | | \$ - |
| ² TRC Costs (\$): | | | |
| Utility program cost (less incentives): | \$ 1,353.24 | | \$ 1,353.24 |
| Incremental Measure Costs (Equipment Costs) | \$ - | | \$ - |
| Total TRC costs: | \$ 1,353.24 | \$ - | \$ 1,353.24 |
| <u>Net TRC (in year CDN \$):</u> | <u>-\$ 1,353.24</u> | <u>\$ -</u> | <u>-\$ 1,353.24</u> |
| Benefit to Cost Ratio (TRC Benefits/TRC Costs): | 0.00 | #DIV/0! | \$ - |

C. **Results:** (one or more category may apply) Cumulative Results:

Conservation Programs:

| | | | Report Summer Demand (kW) | |
|-------------------------|-----------|------|---------------------------|---------------------------|
| Demand savings (kW): | Summer | 0.00 | 0.00 | |
| | Winter | 0.00 | | |
| Energy saved (kWh): | lifecycle | 0.00 | in year | 0.00 |
| | | | Cumulative Lifecycle | Cumulative Annual Savings |
| | | | 0 | 0 |
| | | | 2005 Lifecycle | 2005 Annual |
| Other resources saved : | | | | |
| Natural Gas (m3): | 0 | 0 | | |
| Water (l) | 0 | 0 | | |

Demand Management Programs:

| | |
|--|--|
| Controlled load (kW) | |
| Energy shifted On-peak to Mid-peak (kWh): | |
| Energy shifted On-peak to Off-peak (kWh): | |
| Energy shifted Mid-peak to Off-peak (kWh): | |

Demand Response Programs:

| | |
|--|--|
| Dispatchable load (kW): | |
| Peak hours dispatched in year (hours): | |

Power Factor Correction Programs:

| | |
|--|--|
| Amount of KVar installed (KVar): | |
| Distribution system power factor at beginning of year (%): | |

Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):

lifecycle *in year*

Energy savngs (kWh):

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

Other Programs (specify):

Metric (specify):

| D. <u>Program Costs*:</u> | | <u>Reporting Year</u> | <u>2005 Costs</u> | <u>Cumulative Life to Date</u> |
|---------------------------------------|----------------------|------------------------------|--------------------------|---------------------------------------|
| Utility direct costs (\$): | Incremental capital: | \$ - | | \$ - |
| Error: Choose Measure's cost paid by: | Incremental O&M: | \$ 1,353.24 | | \$ 1,353.24 |
| | Incentive: | \$ - | | \$ - |
| | Total: | \$ 1,353.24 | \$ - | \$ 1,353.24 |
| Utility indirect costs (\$): | Incremental capital: | \$ - | | \$ - |
| | Incremental O&M: | \$ - | | \$ - |
| | Total: | \$ - | \$ - | \$ - |
| Total Utility Cost of Program | | \$ 1,353.24 | \$ - | \$ 1,353.24 |

E. Assumptions & Comments:

¹ Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit benefit specified in the TRC Guide.

² For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Education and Promotion

Description of the program (including intent, design, delivery, partnerships and evaluation):

This program is primarily targeted at Residential, however our General Service customers were also supplied the brochures, Conserve Energy and Save Money, that were created by the Ministry of Energy. We had 2 separate mailings, summer of 2005 and in February 2006. This program also included a segment that had instructors go to each school and each class in our community and demonstrated both safety and conservation ideas and tips to the children.

Measure(s):

| | Measure 1 | Measure 2 (if applicable) | Measure 3 (if applicable) |
|--|-----------|---------------------------|---------------------------|
| Base case technology: | 0 | | |
| Efficient technology: | 0 | | |
| Number of participants or units delivered: | 0.00 | | |
| Measure life (months): | 0.00 | | |
| Number of participants or units 2005 | 13000 | | |
| Number of Participants or units delivered life-to-date | 13,000.00 | | |

| B. TRC Results: | Reporting Year | 2005 TRC Results | Life-to-date TRC Results: |
|---|---------------------------------|------------------|---------------------------|
| | ¹ TRC Benefits (\$): | \$ - | \$ - |
| ² TRC Costs (\$): | | | |
| Utility program cost (less incentives): | \$ 61.19 | \$ 11,806.57 | \$ 11,867.76 |
| Incremental Measure Costs (Equipment Costs) | \$ - | \$ - | \$ - |
| Total TRC costs: | \$ 61.19 | \$ 11,806.57 | \$ 11,867.76 |
| Net TRC (in year CDN \$): | -\$ 61.19 | -\$ 11,806.57 | -\$ 11,867.76 |
| Benefit to Cost Ratio (TRC Benefits/TRC Costs): | 0.00 | \$ - | \$ - |

C. **Results:** (one or more category may apply) Cumulative Results:

Conservation Programs:

| | | | Report Summer Demand (kW) | |
|-----------------------------|-----------|------|---------------------------|---------------------------|
| | | | Cumulative Lifecycle | Cumulative Annual Savings |
| Demand savings (kW): | Summer | 0.00 | 0.00 | |
| | Winter | 0.00 | | |
| Energy saved (kWh): | lifecycle | 0.00 | 0 | 0 |
| | in year | 0.00 | 2005 Lifecycle | 2005 Annual |
| | | | 0 | 0 |
| Other resources saved : | | | | |
| Natural Gas (m3): | | 0 | | 0 |
| Water (l) | | 0 | | 0 |

Demand Management Programs:

| | |
|--|--|
| Controlled load (kW) | |
| Energy shifted On-peak to Mid-peak (kWh): | |
| Energy shifted On-peak to Off-peak (kWh): | |
| Energy shifted Mid-peak to Off-peak (kWh): | |

Demand Response Programs:

| | |
|--|--|
| Dispatchable load (kW): | |
| Peak hours dispatched in year (hours): | |

Power Factor Correction Programs:

| | |
|--|--|
| Amount of KVar installed (KVar): | |
| Distribution system power factor at beginning of year (%): | |

Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):

lifecycle *in year*

Energy savngs (kWh):

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

Other Programs (specify):

Metric (specify):

| D. <u>Program Costs*:</u> | | <u>Reporting Year</u> | <u>2005 Costs</u> | <u>Cumulative Life to Date</u> |
|---------------------------------------|----------------------|------------------------------|--------------------------|---------------------------------------|
| Utility direct costs (\$): | Incremental capital: | \$ - | \$ - | \$ - |
| Error: Choose Measure's cost paid by: | Incremental O&M: | \$ 61.19 | \$ 11,806.57 | \$ 11,867.76 |
| | Incentive: | \$ - | \$ - | \$ - |
| | Total: | \$ 61.19 | \$ 11,806.57 | \$ 11,867.76 |
| Utility indirect costs (\$): | Incremental capital: | \$ - | \$ - | \$ - |
| | Incremental O&M: | \$ - | \$ - | \$ - |
| | Total: | \$ - | \$ - | \$ - |
| Total Utility Cost of Program | | \$ 61.19 | \$ 11,806.57 | \$ 11,867.76 |

E. Assumptions & Comments:

¹ Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit benefit specified in the TRC Guide.

² For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Conservation Website 2005 Project

Description of the program (including intent, design, delivery, partnerships and evaluation):

The intention is to provide Wasaga Distribution customers, primarily Residential, but also General Service, with a website to enable them to access conservation tips, new programs, energy calculators and energy efficient products. This would be developed as a partnership with CHEC members, with links from our own website, as a 2005 project.

Measure(s):

| | Measure 1 | Measure 2 (if applicable) | Measure 3 (if applicable) |
|--|-----------|---------------------------|---------------------------|
| Base case technology: | 0 | | |
| Efficient technology: | 0 | | |
| Number of participants or units delivered: | 0.00 | | |
| Measure life (months): | 0.00 | | |
| Number of participants or units 2005 | 1 | | |
| Number of Participants or units delivered life-to-date | 1.00 | | |

| B. TRC Results: | Reporting Year | 2005 TRC Results | Life-to-date TRC Results: |
|---|---------------------------------|------------------|---------------------------|
| | ¹ TRC Benefits (\$): | \$ - | \$ - |
| ² TRC Costs (\$): | | | |
| Utility program cost (less incentives): | \$ - | \$ 6,235.03 | \$ 6,235.03 |
| Incremental Measure Costs (Equipment Costs) | \$ - | \$ - | \$ - |
| Total TRC costs: | \$ - | \$ 6,235.03 | \$ 6,235.03 |
| Net TRC (in year CDN \$): | \$ - | -\$ 6,235.03 | -\$ 6,235.03 |
| Benefit to Cost Ratio (TRC Benefits/TRC Costs): | #DIV/0! | \$ - | \$ - |

C. **Results:** (one or more category may apply) **Cumulative Results:**

Conservation Programs:

| Demand savings (kW): | Summer | 0.00 | Report Summer Demand (kW) | |
|-----------------------------|-----------|---------|---------------------------|---------------------------|
| | Winter | 0.00 | | 0.00 |
| | lifecycle | in year | Cumulative Lifecycle | Cumulative Annual Savings |
| Energy saved (kWh): | 0.00 | 0.00 | 0 | 0 |
| | | | 2005 Lifecycle | 2005 Annual |
| | | | 0 | 0 |
| Other resources saved : | | | | |
| Natural Gas (m3): | 0 | 0 | | |
| Water (l) | 0 | 0 | | |

Demand Management Programs:

| | |
|--|--|
| Controlled load (kW) | |
| Energy shifted On-peak to Mid-peak (kWh): | |
| Energy shifted On-peak to Off-peak (kWh): | |
| Energy shifted Mid-peak to Off-peak (kWh): | |

Demand Response Programs:

| | |
|--|--|
| Dispatchable load (kW): | |
| Peak hours dispatched in year (hours): | |

Power Factor Correction Programs:

| | |
|--|--|
| Amount of KVar installed (KVar): | |
| Distribution system power factor at beginning of year (%): | |

Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):

lifecycle *in year*

Energy savngs (kWh):

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

Other Programs (specify):

Metric (specify):

| | | <u>Reporting Year</u> | <u>2005 Costs</u> | <u>Cumulative Life to Date</u> |
|--------------------------------------|---|-----------------------|-------------------|--------------------------------|
| D. <u>Program Costs*:</u> | <i>Utility direct costs (\$):</i> | \$ - | | \$ - |
| | <i>Includes Measure's Cost - ensure full cost of measure entered in TRC!L15</i> | | | |
| | <i>Incremental capital:</i> | \$ - | | \$ - |
| | <i>Incremental O&M:</i> | \$ - | \$ 6,235.03 | \$ 6,235.03 |
| | <i>Incentive:</i> | \$ - | | \$ - |
| | <i>Total:</i> | \$ - | \$ 6,235.03 | \$ 6,235.03 |
| <i>Utility indirect costs (\$):</i> | <i>Incremental capital:</i> | \$ - | | \$ - |
| | <i>Incremental O&M:</i> | \$ - | | \$ - |
| | <i>Total:</i> | \$ - | \$ - | \$ - |
| <i>Total Utility Cost of Program</i> | | \$ - | \$ 6,235.03 | \$ 6,235.03 |

E. Assumptions & Comments:

¹ Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit benefit specified in the TRC Guide.

² For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** System Optimization

Description of the program (including intent, design, delivery, partnerships and evaluation):

This program is targeting a reduction in distribution system losses through line loss reductions, transformer and other loss reductions, and voltage conversions. Software has been purchased to assist us.

Measure(s):

| | Measure 1 | Measure 2 (if applicable) | Measure 3 (if applicable) |
|--|-----------|---------------------------|---------------------------|
| Base case technology: | 0 | | |
| Efficient technology: | 0 | | |
| Number of participants or units delivered: | 1.00 | | |
| Measure life (months): | 0.00 | | |
| Number of participants or units 2005 | 1 | | |
| Number of Participants or units delivered life-to-date | 2.00 | | |

| B. TRC Results: | <u>Reporting Year</u> | <u>2005 TRC Results</u> | <u>Life-to-date TRC Results:</u> |
|---|---------------------------------|-------------------------|----------------------------------|
| | ¹ TRC Benefits (\$): | \$ - | \$ - |
| ² TRC Costs (\$): | | | |
| Utility program cost (less incentives): | \$ 8,577.50 | \$ 5,054.40 | \$ 13,631.90 |
| Incremental Measure Costs (Equipment Costs) | \$ - | \$ - | \$ - |
| Total TRC costs: | \$ 8,577.50 | \$ 5,054.40 | \$ 13,631.90 |
| <u>Net TRC (in year CDN \$):</u> | -\$ 8,577.50 | -\$ 5,054.40 | -\$ 13,631.90 |
| Benefit to Cost Ratio (TRC Benefits/TRC Costs): | 0.00 | \$ - | \$ - |

C. **Results:** (one or more category may apply) Cumulative Results:

Conservation Programs:

| | | | Report Summer Demand (kW) | |
|-------------------------|-----------|------|---------------------------|---------------------------|
| | | | Cumulative Lifecycle | Cumulative Annual Savings |
| Demand savings (kW): | Summer | 0.00 | 0.00 | |
| | Winter | 0.00 | | |
| Energy saved (kWh): | lifecycle | 0.00 | 0 | 0 |
| | in year | 0.00 | 2005 Lifecycle | 2005 Annual |
| | | | | |
| Other resources saved : | | | | |
| Natural Gas (m3): | 0 | 0 | | |
| Water (l) | 0 | 0 | | |

Demand Management Programs:

| | |
|--|--|
| Controlled load (kW) | |
| Energy shifted On-peak to Mid-peak (kWh): | |
| Energy shifted On-peak to Off-peak (kWh): | |
| Energy shifted Mid-peak to Off-peak (kWh): | |

Demand Response Programs:

| | |
|--|--|
| Dispatchable load (kW): | |
| Peak hours dispatched in year (hours): | |

Power Factor Correction Programs:

| | |
|--|--|
| Amount of KVar installed (KVar): | |
| Distribution system power factor at beginning of year (%): | |

Distribution system power factor at end of year (%):

Line Loss Reduction Programs:

Peak load savings (kW):

lifecycle *in year*

Energy savngs (kWh):

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

Other Programs (specify):

Metric (specify):

| D. <u>Program Costs*:</u> | | <u>Reporting Year</u> | <u>2005 Costs</u> | <u>Cumulative Life to Date</u> |
|---------------------------------------|----------------------|------------------------------|--------------------------|---------------------------------------|
| Utility direct costs (\$): | Incremental capital: | \$ - | | \$ - |
| Error: Choose Measure's cost paid by: | Incremental O&M: | \$ 8,577.50 | \$ 5,054.40 | \$ 13,631.90 |
| | Incentive: | \$ - | | \$ - |
| | Total: | \$ 8,577.50 | \$ 5,054.40 | \$ 13,631.90 |
| Utility indirect costs (\$): | Incremental capital: | \$ - | | \$ - |
| | Incremental O&M: | \$ - | | \$ - |
| | Total: | \$ - | \$ - | \$ - |
| Total Utility Cost of Program | | \$ 8,577.50 | \$ 5,054.40 | \$ 13,631.90 |

E. Assumptions & Comments:

¹ Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit benefit specified in the TRC Guide.

² For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Smart Meter Pilot Program

Description of the program (including intent, design, delivery, partnerships and evaluation):

A pilot program of 576 meters installed on residential homes to enable Wasaga Distribution to gain knowledge into this new and changing technology.

Measure(s):

| | Measure 1 | Measure 2 (if applicable) | Measure 3 (if applicable) |
|--|----------------|---------------------------|---------------------------|
| Base case technology: | Standard Meter | | |
| Efficient technology: | Smart Meter | | |
| Number of participants or units delivered: | 576.00 | | |
| Measure life (years): | 0.00 | | |
| Number of participants or units 2005 | | | |
| Number of participants or units delivered life-to-date | 576.00 | | |

| B. TRC Results: | Reporting Year | 2005 TRC Results | | Life-to-date TRC Results: | |
|---|----------------|------------------|---------------|---------------------------|---------------|
| | | | | | |
| ¹ TRC Benefits (\$): | \$ - | \$ - | \$ - | \$ - | \$ - |
| ² TRC Costs (\$): | | | | | |
| Utility program cost (less incentives): | \$ - | \$ 97,641.79 | \$ 97,641.79 | \$ 97,641.79 | \$ 97,641.79 |
| Incremental Measure Costs (Equipment Costs) | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total TRC costs: | \$ - | \$ 97,641.79 | \$ 97,641.79 | \$ 97,641.79 | \$ 97,641.79 |
| Net TRC (in year CDN \$): | \$ - | -\$ 97,641.79 | -\$ 97,641.79 | -\$ 97,641.79 | -\$ 97,641.79 |
| Benefit to Cost Ratio (TRC Benefits/TRC Costs): | #DIV/0! | \$ - | \$ - | \$ - | \$ - |

C. **Results:** (one or more category may apply) **Cumulative Results:**

Conservation Programs:

| | | | | |
|-------------------------|-----------|------|---------------------------|---------------------------|
| Demand savings (kW): | Summer | 0.00 | Report Summer Demand (kW) | |
| | Winter | 0.00 | 0.00 | |
| Energy saved (kWh): | lifecycle | 0.00 | in year | 0.00 |
| | | | Cumulative Lifecycle | Cumulative Annual Savings |
| | | | 0 | 0 |
| | | | 2005 Lifecycle | 2005 Annual |
| | | | 0 | 0 |
| Other resources saved : | | | | |
| Natural Gas (m3): | 0 | 0 | | |
| Water (l) | 0 | 0 | | |

Demand Management Programs:

| | |
|--|--|
| Controlled load (kW) | |
| Energy shifted On-peak to Mid-peak (kWh): | |
| Energy shifted On-peak to Off-peak (kWh): | |
| Energy shifted Mid-peak to Off-peak (kWh): | |

Demand Response Programs:

| | |
|--|--|
| Dispatchable load (kW): | |
| Peak hours dispatched in year (hours): | |

Power Factor Correction Programs:

| | |
|----------------------------------|--|
| Amount of KVar installed (KVar): | |
|----------------------------------|--|

