CHEC-RP-2004-0203/EB-2004-0502

Conservation and Demand Management
2006 Annual Report

1.0 Introduction:

This report summarizes the activity and successes of the Cornerstone Hydro Electric Concepts (CHEC) Group with respect to conservation and demand management undertaken in 2006. Included in this document are the sixteen (16) individual reports from the CHEC members that discuss their specific program activities and the associated insights of the members.

Consistent with CHEC members' cooperative effort to seek approval of their CDM plans as a combined group, the Annual Report reflects their commitment to work together to provide cost effective programs and to share and learn from each other's experience. In 2006 the CHEC group worked both individually and collectively to delivery CD&M programs. The individual reports from each utility provides to the reader a better understanding of the activity and focus of each utility while this summary report provides an overview of the impact of this combined effort.

In 2006 the level of activity varied significantly from member to member dependent on their remaining funds, resources and opportunities. Individual LDC activity level ranged from only being involved in "provincially led" initiatives to the development and delivery of a wide variety of programs. From a review of the programs it is interesting to note how opportunities, partnerships and delivery have matured at different rates in the different service territories.

Within the 16 utilities there have been a total of 104 initiatives worked on in 2006. As in the first year the initiatives represent projects specific to individual utilities and projects that are cooperative efforts between utilities or agencies (the OPA EKC Programs for example). While there were 104 initiatives included in the reporting many of the reports contained a number of separate activities joined in one Appendix B.

After the initial year where much of the ground work for future programs was started, one would expect that the majority of programs would be driving a positive TRC. On the population of 104 initiatives, 43% had a positive TRC. This low percentage of initiatives with a positive TRC indicates that many initiatives continued to focus on education, studies to prepare customers for

continued energy conservation and partnership building in the second year of the CDM program.

With the activity and experience gained in 2006 the CDM industry is moving towards the final year of third tranche funding and towards the new funding model. While the funding method will change the fundamental knowledge gained in delivering two years of CDM programming has proven and will continue to prove invaluable as programs continue to be offered to residential, commercial and industrial customers across the province.

This combined report, in addition to meeting the regulatory requirement, provides a comprehensive summary to CHEC members of the impact of their combined effort.

2.0 CHEC Members:

The 2006 Annual Report on Conservation and Demand Management Activities of the following utilities are included in this report:

Centre Wellington Hydro Ltd.	COLLUS Power Corp
Grand Valley Energy Inc.	Innisfil Hydro
Lakefront Utilities Inc.	Lakeland Power Distribution
Midland Power Utility Corp.	Orangeville Hydro Ltd
Orillia Power Distribution Corp.	Parry Sound Power
Rideau St. Lawrence	Wasaga Distribution Inc.
Wellington North Power Inc.	West Coast Huron Energy Inc.
Westario Power	Woodstock Hydro Services

3.0 Evaluation of the CDM Plan:

Total Portfolio: The 16 CHEC members collectively undertook a total of 104 initiatives. These programs fell within three categories:

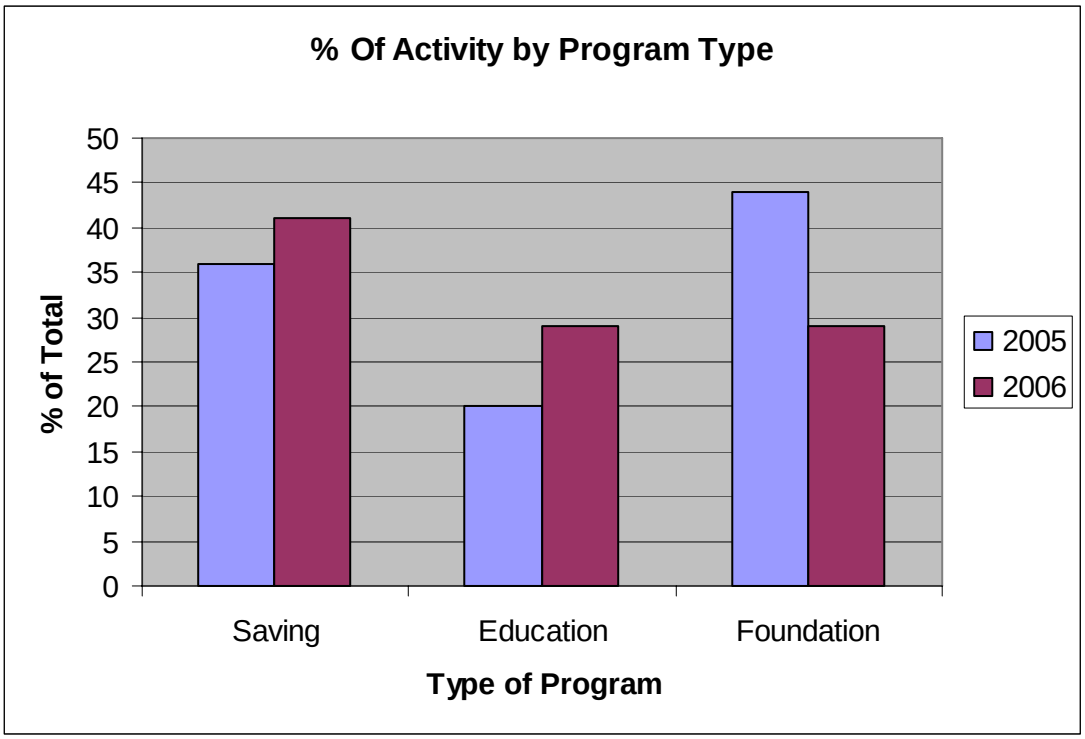
- Savings: Delivery of energy saving products or processes: coupons, rebates, free products, etc.
- Education: Providing general energy management information through such activities as: website development, workshops, brochures, etc,
- Foundation: Preparatory work for future programs that include: program research and development, energy audits, system studies, demonstration projects, partnerships, etc. This is a category that one might have expected to see reduced activity however it continues to be a major component.

The 2006 initiatives represent a total energy savings (lifecycle) of 129,330,000 kWh at a combined “Utility Cost” of $1,185,000 or approximately 1 c/kWh. This low cost of energy saved was achieved while continuing the education and foundation building programs. To put the energy savings in perspective the 129 Million kWh represent the annual energy required by 10,700 homes (at 1000

kWh/month). Comparing this to incandescent bulbs the energy saved is equivalent to removing approximately 1.5 Million, 60 W incandescent bulbs operating 4 hours per day for a year.

Figure 1 illustrates the change in program makeup from 2005 to 2006. The percentage of programs focused on "saving" and "education" have increased while the number of foundation" programs have decreased. The reduced focus on "foundation" programs in the second year is to be expected as the program mature and initiatives move from planning to delivery thereby increasing the number of "savings" and 'education' initiatives. Many "foundation" programs continue into the third year and will form the basis for conservation activities beyond third tranche by both utilities and their partners.

Figure 1



While the Figure provides a general breakdown it should be noted that there are many education programs that are now incorporating savings into the deliverables. The ability to incorporate savings and education provides an immediate conservation benefit, a positive TRC for the program and sets the stage for continued customer interest in conservation in the future.

Savings Programs: Programs were initiated both at the local and provincial level. Key to the 2006 results was the active participation of CHEC members in the OPA Every Kilowatt Counts programs. These programs in many instances provided a "savings" and "education" program that members could support without depleting their third tranche funding.

On the local level savings programs focused on local partnerships and delivery channels. Projects like municipal traffic light conversion built on the existing relationship with the municipality, provided benefits to the entire community and once installed ensured that the technology would remain in place once the benefits of lower cost and maintenance were recognized.

The use of product incentives and give-a-ways continued to play a significant role in the local programming. Capitalizing on the ability to participate in local events the provision of energy efficient product was a direct method of demonstrating the technology to the customer.

System optimization projects continue to be included in the portfolio. Nine initiatives focused on either completing the studies associated with system optimization or the implementation of field changes. System optimization continues to be an area for potential savings.

Education Programs: LDC's started to see opportunities to partner with others to provide programs into the education system. CHEC members along with other utilities in the service territory of Boards of Education are funding the development of programs for delivery in the schools. During 2006 third party providers (in many instances not-for-profits) made approaches to members for support and delivery of programs. As the conservation culture continues to develop the resources to provide this type of education will most likely continue to increase. The third tranche funding and the LDCs interest in partnering have helped this process.

Members have also been active in supporting education programs for the commercial and industrial sector. The challenge to date has been evaluating the results of this training. In most cases the proof of success is mostly anecdotal where mention is made of actions taken as a result of the training without any firm data. For this reason most education initiatives in this sector do not show a positive TRC.

Foundation Program: Many of the "foundation" type programs underway during 2006 were aimed at providing information to partners for further action. The CHEC members have actively supported alternate energy initiatives with a number of projects specific to these types of initiatives. The support provided at this stage, on the local level, can be pivotal on the success of future activities by community based groups.

In 2005 the "foundation" programs included initiatives such as: system optimization studies, smart meter preparation, customer audits and demonstration projects. In 2006 the increase in "education" and "savings" programs in some instances were the results of the 2005 foundation work. 2005 work on system optimization was a critical precursor to the project implementation in 2006 (and

2007). In some instances the full studies will only be completed in 2007 with the impact of implementation only being taken beyond the third tranche time frame.

Net TRC Results: The net TRC result of the combined CHEC CDM activity for 2006 is $3,800,000 up from $500,000 in 2005. The increase in TRC indicates the development of the industry over the first year resulting in deliverables in the second year.

Part of the development of the CDM industry was the provincial EKC programs – a program that built on the experience gained from the 2005 program coordinated by Energyshop.com and subscribed by a number of CHEC members. The involvement of CHEC members in the EKC programs resulted in 86% of the TRC results for member LDCs. The benefits of combining local support in wider based programs are clearly demonstrated by the success of these programs.

4.0 Discussion of Programs:

The individual program discussions from each utility are included in the following sections of this report. These discussions provide the individual utility perspective on the programs as offered in their service territory. The complete Annual CDM Report for each utility is included in the appendices.

5.0 Lessons Learned:

Application of TRC: 2005 was the introduction to the TRC tool. While the tool can be used to evaluate programs to ensure a positive TRC result in many instances the 2006 programs were set prior to experience with the tool.

The principles of TRC are generally easy to understand: energy efficiency case vs base case. However the mechanics of determining the details of the evaluation can be quite complex depending on the application. CHEC members spent considerable time ensuring the assumptions and discounted costs were properly applied. In many instances the experience of one member was utilized to assist others within the group.

One of the greatest challenges with TRC remains the carryover of familiarity with its use. While the second year of applying the TRC was a bit more familiar the application is still a challenge as the use of the tool tends to occur in discreet measures (ie to do the Annual Report).

Funding: CHEC members in general have funds for continued programs in 2007 (with a few exceptions). With the advent of provincial programs the ability to stretch the third tranche funding has occurred. Hence the need for additional funding based on the LDCs plan can, to a large extent, be avoided until the LDCs Funding through the OPA is available.

Partnerships and Sharing: The ability to partner has increased in year two of the CDM Funding. Not-for-Profit Agencies, municipalities, local groups etc. have become aware of potential for partnering and have either approached members or have been very positive to LDC initiatives. It is anticipated that the ability to partner with a wide variety of groups within our communities should continue to grow. As such, it will be an important aspect of program delivery that the LDC community will need to broach with the OPA through 2008 and beyond.

The sharing of experience and insights by CHEC members is on-going. In 2006 CHEC members had the opportunity to participate in the development of the CDM industry structure for moving forward. The perspective brought by smaller participants helps to ensure the success of program delivery across the entire province in both large and small communities.

Customer Readiness: The results of the 2006 programs highlights that the conservation message is starting to be understood and that residential customers will take action.

In 2007 and beyond programs will need to reach beyond the compact fluorescent light to clearly demonstrate to customers that they have a wide variety of opportunities. There may be additional challenges to overcome to move these messages forward as the cost to implement and the payback may not be as favourable.

While programs have been successful with residential customers more work is required to make inroads into the commercial and industrial sector. These sectors continue to be difficult to get actively engaged. Future programs will need to take into account the customer's limited resources, long lead times, and provide demonstrated value of conservation to their business. Experience is showing that in this sector, the progression from initial discussion, to decision, to action is slow and methodical.

Utility Resources: Utilities continue to utilize internal resources for much of the CDM work as it is integrated into the systems of the LDC. CDM calls received, the manager's time to promote CDM, the accountant's time to record and report, are all functions immersed in the activities of existing positions. The ability to manage these requirements as the industry moves forward will need to be addressed by LDCs.

6.0 Conclusion:

The second year of CDM delivered a significant increase in the kWhs saved and continues to set the stage for on-going development of the CDM industry.

LDCs continue to support CDM and the involvement at the local level. CHEC members through their local programs, involvement in provincial programs and participation in the design of the industry continue to demonstrate their support for CDM, for the provincial initiative and their customers.

7.0 Appendices:

Westario Power Services Inc.

385 Queen Street
Kincardine ON N2Z 2R4
Tel: 519-396-3485

To: Mr., Guy Cluff, President / CEO

Re: C&DM Plan Summary For Westario Power Inc. for 2006

Date: March 28, 2007

Early in 2004, the Provincial Government enacted Bill 4, *The Ontario Energy Board (Electricity Pricing) Act.* The law permitted LCDs to apply for the remaining one-third of the Ontario Energy Board (OEB) approved rate-of-return in 2005 providing that the first year's additional revenue is spent on Conservation and Demand Management (C&DM) programs over a three year period.

Westario Power Inc. applied for and received approval for the remaining one-third of its rate-of-return. The company is obligated under the C&DM Project amounts to approximately $656,000.

In 2006, Westario Power C&DM Programs included:

- **Smart Meter Pilot Project**. In conjunction with the Ontario Utilities Smart Meter (OUSM) initiative, 125 residential smart meters were installed in the village of Mildmay in 2005. All expenditures in 2006 were for meter maintenance and site verification. No new capital expenses were incurred.

- **Discount Coupon Program and Residential Energy Efficiency Program**. The coupon program ended in November 2005, but the final invoice for redemptions was not received until 2006.

  Although also offered as part of the Discount Coupon Program, Westario Power participated in the standalone Residential Energy Efficiency Program (REEP). The REEP program offered incentives beyond those offered in the coupon program. These expenditures were rebates in progress, that had not be processed before the end of 2005.

  In conjunction with the OPA, Westario Power participated in the spring & fall *Every Kilowatt* Counts coupon programs. These programs provided incentives for customers to purchase energy efficient technology. The programs utilized direct mail, in-store promotion, and local advertising.

- **Promotional and Educational**. Thirty-second radio spots, promoting conservation, were aired on a local radio station.

- **Customer Appliance Survey**. In conjunction with the CHEC group, an appliance survey was conducted. These results fed into our development of an EnergyStar appliance rebate program, to be launched in the spring of 2007.

- **Sponsorship – Energy Conservation Demonstration.** Westario Power has agreed to fund an energy conservation demonstration project, at Saugeen District Secondary School. The project compares energy use in two school portables.

Discussion of the Initiatives:

1. **Smart Meters**
   Smart meters were deployed in Mildmay in the autumn of 2005. We are now in the maintenance phase of the deployment. Most of these costs were for field verification and field maintenance of the first generation of smart meters.

2. **Coupon Program and Residential Energy Efficiency Program**
   These were the straggler invoices from the fall "Lighten Your Load" discount coupon program. The costs included two REEP audit rebates, final installment payment for the coupon (marketing and promotion), and the coupon redemption. Unfortunately, the Federal Government cancelled the REEP program in the spring of 2006.

   Westario Power participated in the spring and fall *Every Kilowatt* Counts coupon programs. These programs provided incentives for customers to purchase energy efficient technology. The programs utilized direct mail, in-store promotion, and local advertising. Redeemed were:

   Spring Program:
   - 3,377 compact florescent bulbs,
   - 51 ceiling fans,
   - 79 timers, and
   - 16 programmable thermostats

   Fall Program:
   - 5293 Compact Florescent bulbs
   - 332 Thermostats
   - 82 Dimmers
   - 34 Motion Sensors
   - 3820 Seasonal LEDs

   The growth in up-take demonstrates the interest and awareness these campaigns are achieving and the benefits of combined programs operating across the province. The program provides significant kWh's savings as reflected in the Appendices.

3. **Educational and Promotional Materials**
   Thirty-second radio spots were featured on a local radio station. These provided conservation and energy saving tips for consumers. The results of our customer survey indicate that 21% of our customers remembered hearing the radio ads, and 67% of those respondents felt the tips were helpful and useful. Typically, only about 15% of respondents say they recall radio advertising.

4. **Customer Appliance Survey**
   In conjunction with the CHEC members, the appliance survey was conducted to determine the feasibility of launching an EnergyStar appliance rebate program in the Westario Power service territory. The results showed that there is sufficient numbers of old appliances to be replaced. Further, the local merchants are willing to participate with WPI to run the program and administer the paperwork to qualified consumers.

5. **Sponsorships – Saugeen District Secondary School**
   A Technical Trades instructor at Saugeen District Secondary School approached Westario Power late in 2006. His idea was to use two identical portables in an energy conservation project, which would include his students. One portable would be left "as is", while the other would be modified.

   The Tech instructor planned to leave the heating and cooling systems as is, although the systems were both verified to be functioning efficiently. The scope of the project was that

given the same heating and cooling technology could a portable be made more energy efficient with simple modifications.

The Modifications included heat retaining/reflective ceramic paint, caulking and weather strip improvements, programmable thermostats, and other small upgrades. The students were actively, and enthusiastically, involved in planning and upgrading the portable. This project will continue into 2007.

Evaluation of the C&DM Plan

The year 2006 saw Westario Power regroup and refocus the CDM initiative. A redesign of the CDM plan has been submitted to the Ontario Energy Board and we are proceeding with various initiatives to complete our CDM commitment.

Both the customer survey and the appliance survey clearly show the need for incentives for appliance upgrades. A rough-cut cost calculation clearly indicates positive societal benefits. These tasks, though onerous, have helped lay the foundation to a successful and beneficial CDM plan. Ultimately, the goal is reduction of electrical consumption in Ontario.

The coupon program remains a popular and successful program. Gauging by the number of coupons redeemed, the customers are in-tune with the energy efficiency message and only need the slight incentive to buy the technology.

The CDM radio advertising was another bright spot. We feel that by breaking past the 15% wall, we have been able to extend our reach from mailers, which are usually discarded, to engaging our customers.

Finally, the encouraging and enthusiastic energy of the Tech instructor at Saugeen District Secondary School has been infectious, and has helped engage a group of teens to view energy efficiency as not just attainable, but beneficial. Westario Power will continue our work with the instructor and the school to support this endeavor. The next generation of energy users is growing-up in an environment that fosters good ideas and a conservation mindset.

Mr. Patrick Protomanni, P. Eng.
Manager, System Reliability
Westario Power Inc.

Appendix A - Evaluation of the CDM Plan

Highlighted boxes are to be completed manually, white boxes are linked to Appendix C and will be brought forward automatically.

	[5] Cumulative Totals Life-to-date	Total for 2006	Residential	Commercial	Institutional	Industrial	Agricultural	LDC System	[4] Smart Meters	Other #1	Other #2
Net TRC value ($):	*592,782*	**$ 557,212**	**$ 557,212**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**		**$ -**	**$ -**
Benefit to cost ratio:	*6.34*	9.31	9.31	0.00	0.00	0.00	0.00	0.00		0.00	0.00
Number of participants or units delivered:	*31,418*	*29,573*	29,573	0	0	0	0	0		0	0
Lifecycle (kWh) Savings:	*14,330,694.16*	12,609,214	12,609,214	0	0	0	0	0		0	0
Report Year Total kWh saved (kWh):	*2,162,794.55*	1,983,971	1,983,970	1	0	0	0	0		0	0
Total peak demand saved (kW):		399	399	0	0	0	0	0		0	0
Total kWh saved as a percentage of total kWh delivered (%):	*#DIV/0!*	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!	#DIV/0!
Peak kW saved as a percentage of LDC peak kW load (%):		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!	#DIV/0!
[1] *Report Year Gross C&DM expenditures ($):*	*143,551.41*	$ 14,250	$ 13,626	$ -	$ -	$ -	$ -	$ -	$ 624	$ -	$ -
[2] *Expenditures per KWh saved ($/kWh):*	0.0100	0.0011	0.0011	$ -	$ -	$ -	$ -	$ -		$ -	$ -
[3] *Expenditures per KW saved ($/kW):*		$ 35.73	$ 34.16	$ -	$ -	$ -	$ -	$ -		$ -	$ -

Utility discount rate (%):	8.57

[1] Expenditures are reported on accrual basis.
[2] Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate energy savings.
[3] Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate capacity savings.
[4] Please report spending related to 3rd tranche of MARR funding only. TRC calculations are not required for Smart Meters. Only actual expenditures for the year need to be reported.
[5] Includes total for the reporting year, plus prior year, if any (for example, 2006 CDM Annual report for third tranche will include 2005 and 2004 numbers, if any.

Appendix C - Program and Portfolio Totals

Report Year:

1. Residential Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
2005 Lighten Your Electricity Bill Prog	$ -	$ 6,618	-$ 6,618	0.00	0	0	0	$ 6,618
Customer Survey 2006	$ -	$ 4,000	-$ 4,000	0.00	0	0	0	$ 4,000
promotion and education	$ -	$ 3,008	-$ 3,008	0.00	0	0	0	$ 3,008
conservation website	$ -	$ -	$ -	0.00	0	0	0	$ -
Fall EKC Program	$ 530,132	$ 42,889	$ 487,243	12.36	1,645,160	10,899,131	397	$ -
Spring Every Kilowatt Counts (EKC) I	$ 94,165	$ 10,571	$ 83,594	8.91	338,810	1,710,083	1	$ -
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B - Residential**	$ 624,297	$ 67,085	$ 557,212	9.31	1,983,970	12,609,214	399	$ 13,626
Residential Indirect Costs not attributable to any specific program	→	$ -		*Total Residential kWh Delivered in 2006*				
Total Residential TRC Costs		$ 67,085			Residential Peak in 2006 in kW			
****Totals TRC - Residential**	**$ 624,297**	**$ 67,085**	**$ 557,212**	**9.31**				

2. Commercial Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00	1			
***Totals App. B -**	$ -	$ -	$ -	0.00	1	0	0	$ -
Commercial Indirect Costs not attributable to any specific program	→			*Total Commercial kWh Delivered in 2006*				
Total TRC Costs		$ -			Commercial Peak in 2006 in kW			
****Totals TRC - Commercial**	**$ -**	**$ -**	**$ -**	**0.00**				

3. Institutional Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
Institutional Indirect Costs not attributable to any specific program	→			*Total Institutional kWh Delivered in 2006*				
Total TRC Costs		$ -			Institutional Peak in 2006 in kW			
****Totals TRC - Institutional**	**$ -**	**$ -**	**$ -**	**0.00**				

4. Industrial Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Prorgam B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
Industrial Indirect Costs not attributable to any specific program	→			*Total Industrial kWh Delivered in 2006*				
Total TRC Costs		$ -			Industrial Peak in 2006 in kW			
****Totals TRC - Industrial**	**$ -**	**$ -**	**$ -**	**0.00**				

5. Agricultural Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
Agricultural Indirect Costs not attributable to any specific program	→			*Total Agricultural kWh Delivered in 2006*				
Total TRC Costs		$ -			Agricultural Peak in 2006 in kW			
****Totals TRC - Agricultural**	**$ -**	**$ -**	**$ -**	**0.00**				

6. LDC System Programs

List each Appendix B in the cells below; Insert additional rows as required.

Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
***Totals App. B -**	$ -	$ -	$ -	0.00	0	0	0	$ -
LDC System Indirect Costs not attributable to any specific program	→			*Total Losses kWh Delivered in 2006*				
Total TRC Costs		$ -			LDC Peak in 2006 in kW			
****Totals TRC - LDC System**	**$ -**	**$ -**	**$ -**	**0.00**				

7. Smart Meters Program

Only spending information that was authorized under the 3rd tranche of MARR is required to be reported for Smart Meters.

Report Year Gross C&DM Expenditures ($)	624

8. Other #1 Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
**Totals App. B -	$ -	$ -	$ -	0.00	0	0	0	$ -
Other #1 Indirect Costs not attributable to any specific program				*Total Other kWh Delivered in 2006*				
Total TRC Costs		$ -			"Other" Peak in 2006 in kW			
****Totals TRC - Other #1**	**$ -**	**$ -**	**$ -**	**0.00**				

9. Other #2 Programs

List each Appendix B in the cells below; Insert additional rows as required.
Note: To ensure the integrity of the formulas, please insert the additional rows in the middle of the list below.

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
Name of Program A			$ -	0.00				
Name of Program B			$ -	0.00				
Name of Program C			$ -	0.00				
Name of Program D			$ -	0.00				
Name of Program E			$ -	0.00				
Name of Program F			$ -	0.00				
Name of Program G			$ -	0.00				
Name of Program H			$ -	0.00				
Name of Program I			$ -	0.00				
Name of Program J			$ -	0.00				
**Totals App. B -	$ -	$ -	$ -	0.00	0	0	0	$ -
Other #2 Indirect Costs not attributable to any specific program				*Total Other kWh Delivered in 2006*				
Total TRC Costs		$ -			"Other" Peak in 2006 in kW			
****Totals TRC - Other #2**	**$ -**	**$ -**	**$ -**	**0.00**				

LDC's CDM PORTFOLIO TOTALS

	TRC Benefits (PV)	TRC Costs (PV)	$ Net TRC Benefits	Benefit/Cost Ratio	Report Year Total kWh Saved	Lifecycle (kWh) Savings	Total Peak Demand (kW) Saved	Report Year Gross C&DM Expenditures ($)
***TOTALS FOR ALL APPENDIX B**	$ 624,297	$ 67,085	$ 557,212	9.31	$ 1,983,971	$ 12,609,214	$ 399	$ 14,250
*Any **other** Indirect Costs not attributable to any specific program*				*Total kWh Delivered in 2006*				
TOTAL ALL LDC COSTS		$ 67,085			Total Peak in 2006 in kW			
****LDC' PORTFOLIO TRC**	$ 624,297	$ 67,085	$ 557,212	9.31				
				Total kWh Delivered in 2005				

* The savings and spending information from this row is to be carried forward to Appendix A.
** The TRC information from this row is to be carried forward to Appendix A.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** 2005 Lighten Your Electricity Bill Program

Description of the program (including intent, design, delivery, partnerships and evaluation):

Westario participated with 31 other LDCs in a fall campaign with Canadian Tire. EnegyShop.com ran the program that was aimed providing energy savings coupons to residential customers. The program was designed to increase both public awareness of energy conservation and to increase the purchase of energy efficient product. The program results was quantified by tracking the coupons redeemed.

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	2.00		
Measure life (months):	0.00		
Number of participants or units 2005	1845		
Number of Participants or units delivered life-to-date	1,847.00		

B. **TRC Results:**

	Reporting Year	2005 TRC Results	Life-to-date TRC Results:
[1] *TRC Benefits ($):*	$ -	$ 79,551.00	$ 79,551.00
[2] *TRC Costs ($):*			
Utility program cost (less incentives):	$ 6,617.52	$ 9,269.00	$ 15,886.52
Incremental Measure Costs (Equipment Costs)	$ -	$ 10,176.00	$ 10,176.00
Total TRC costs:	$ 6,617.52	$ 19,445.00	$ 26,062.52
Net TRC (in year CDN $):	-$ 6,617.52	$ 60,106.00	$ 53,488.48
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	0.00	$ 4.09	$ 3.05

C. **Results:** (one or more category may apply)

Conservation Programs:

			Cumulative Results:	
Demand savings (kW):	*Summer*	0.00	Report Winter Demand (kW)	
	Winter	0.00	0.00	
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*0.00*	0.00	1721480	178825
			2005 Lifecycle	*2005 Annual*
			1721480	178825

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

Demand Response Programs:

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

Power Factor Correction Programs:

Amount of KVar installed (KVar):	

Distribution system power factor at begining of year (%):
Distribution system power factor at end of year (%):

Line Loss Reduction Programs:
Peak load savings (kW):

	lifecycle	*in year*
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:
Amount of DG installed (kW):
Energy generated (kWh):
Peak energy generated (kWh):
Fuel type:

Other Programs (specify):
Metric (specify):

D. **Program Costs*:**

		Reporting Year	2005 Costs	Cumlative Life to Date
Utility direct costs ($):	*Incremental capital:*	$ -	$ 4,437.00	$ 4,437.00
Includes Measure's Cost - ensure full cost of measure entered in TRC!L15	*Incremental O&M:*	$ 6,617.52	$ 4,832.00	$ 11,449.52
	Incentive:	$ -	$ 9,358.00	$ 9,358.00
	Total:	$ 6,617.52	$ 18,627.00	$ 25,244.52
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ 6,617.52	18,627.00	25,244.52

E. Assumptions & Comments:

2006 costs for "straggler" billing on two REEP rebates, and balance payment on CLD coupon program.

[1] Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit b

[2] For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Customer Survey 2006

Description of the program (including intent, design, delivery, partnerships and evaluation):

Survey customers on whether the media ad campaign reached the target audience

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	800.00		
Measure life (months):	0.00		
Number of participants or units 2005	0		
Number of Participants or units delivered life-to-date	800.00		

B.

TRC Results:	**Reporting Year**	**2005 TRC Results**	**Life-to-date TRC Results:**
[1] *TRC Benefits ($):*	$ -	$ -	$ -
[2] *TRC Costs ($):*			
Utility program cost (less incentives):	$ 4,000.00	$ -	$ 4,000.00
Incremental Measure Costs (Equipment Costs)	$ -	$ -	$ -
Total TRC costs:	$ 4,000.00	$ -	$ 4,000.00
Net TRC (in year CDN $):	-$ 4,000.00	$ -	-$ 4,000.00
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	0.00	#DIV/0!	$ -

C. **Results:** (one or more category may apply)

Conservation Programs:

			Cumulative Results:	
Demand savings (kW):	*Summer*	0.00	Report Winter Demand (kW)	
	Winter	0.00	0.00	
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*0.00*	0.00	0	0
			2005 Lifecycle	*2005 Annual*

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

Demand Response Programs:

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

Power Factor Correction Programs:

Amount of KVar installed (KVar):	
Distribution system power factor at begining of year (%):	
Distribution system power factor at end of year (%):	

Line Loss Reduction Programs:

Peak load savings (kW):		
	lifecycle	*in year*
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):	
Energy generated (kWh):	
Peak energy generated (kWh):	
Fuel type:	

Other Programs (specify):

Metric (specify):	

D. **Program Costs*:**

		Reporting Year	2005 Costs	Cumlative Life to Date
Utility direct costs ($):	*Incremental capital:*	$ -	$ -	$ -
Includes Measure's Cost - ensure full cost of measure entered in TRC!L15	*Incremental O&M:*	$ 4,000.00	$ -	$ 4,000.00
	Incentive:	$ -	$ -	$ -
	Total:	$ 4,000.00	$ -	$ 4,000.00
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ 4,000.00	-	4,000.00

E. Assumptions & Comments:

Customer survey to about 800 participants inquiring about our 30-second conservation tips on local radio stations. Reach was approx 1/4 of our service territory.

1 Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit b

2 For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** promotion and education

Description of the program (including intent, design, delivery, partnerships and evaluation):

promotion and education packages to Westario Customers

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	5,000.00		
Measure life (months):	0.00		
Number of participants or units 2005	0		
Number of Participants or units delivered life-to-date	5,000.00		

B. **TRC Results:**

	Reporting Year	2005 TRC Results	Life-to-date TRC Results:
[1] *TRC Benefits ($):*	$ -		$ -
[2] *TRC Costs ($):*			
Utility program cost (less incentives):	$ 3,008.00	$ 9,198.05	$ 12,206.05
Incremental Measure Costs (Equipment Costs)	$ -	$ -	$ -
Total TRC costs:	$ 3,008.00	$ 9,198.05	$ 12,206.05
Net TRC (in year CDN $):	-$ 3,008.00	-$ 9,198.05	-$ 12,206.05
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	0.00	$ -	$ -

C. **Results:** (one or more category may apply)

Conservation Programs:

			Cumulative Results:	
Demand savings (kW):	*Summer*	0.00	Report Winter Demand (kW)	
	Winter	0.00	0.00	
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*0.00*	0.00	0	0
			2005 Lifecycle	*2005 Annual*

Other resources saved :		
Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

Demand Response Programs:

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

Power Factor Correction Programs:

Amount of KVar installed (KVar):	
Distribution system power factor at begining of year (%):	
Distribution system power factor at end of year (%):	

Line Loss Reduction Programs:

	lifecycle	in year
Peak load savings (kW):		
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):	
Energy generated (kWh):	
Peak energy generated (kWh):	
Fuel type:	

Other Programs (specify):

Metric (specify):	

D. **Program Costs*:**

		Reporting Year	2005 Costs	Cumlative Life to Date
Utility direct costs ($):	*Incremental capital:*	$ -	$ -	$ -
Includes Measure's Cost - ensure full cost of measure entered in TRC!L15	*Incremental O&M:*	$ 3,008.00	$ 9,198.05	$ 12,206.05
	Incentive:	$ -	$ -	$ -
	Total:	$ 3,008.00	$ 9,198.05	$ 12,206.05
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ 3,008.00	9,198.05	12,206.05

E. **Assumptions & Comments:**

Conservation radio advertising in 2006. Coverage reached estimate 1/4 of WPI customers.

1 Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit b

2 For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** smart meter pilot project

Description of the program (including intent, design, delivery, partnerships and evaluation):

Pilot project, smart meters

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	conventional meters		
Efficient technology:	smart meters		
Number of participants or units delivered:	0.00	N/A	N/A
Measure life (years):	0.00		
Number of participants or units 2005	125		
Number of Participants or units delivered life-to-date	125.00		

B.

TRC Results:	**Reporting Year**	**2005 TRC Results**	**Life-to-date TRC Results:**
[1] *TRC Benefits ($):*	$ -		$ -
[2] *TRC Costs ($):*			
Utility program cost (less incentives):	$ 624.28	$ 86,763.31	$ 87,387.59
Incremental Measure Costs (Equipment Costs)	$ -		$ -
Total TRC costs:	$ 624.28	$ 86,763.31	$ 87,387.59
Net TRC (in year CDN $):	-$ 624.28	-$ 86,763.31	-$ 87,387.59
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	0.00	$ -	$ -

C. **Results:** (one or more category may apply)

Cumulative Results:

Conservation Programs:

Demand savings (kW):	*Summer*	0.00	Report Winter Demand (kW)	
	Winter	0.00	0.00	
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*0.00*	0.00	0	0
			2005 Lifecycle	*2005 Annual*

Other resources saved :		
Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

Demand Response Programs:

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

Power Factor Correction Programs:

Amount of KVar installed (KVar):	
Distribution system power factor at begining of year (%):	
Distribution system power factor at end of year (%):	

Line Loss Reduction Programs:

	lifecycle	in year
Peak load savings (kW):		
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):	
Energy generated (kWh):	
Peak energy generated (kWh):	
Fuel type:	

Other Programs (specify):

Metric (specify):	

D. **Program Costs*:**

		Reporting Year	2005 Costs	Cumlative Life to Date
Utility direct costs ($):	*Incremental capital:*	$ -	$ 30,345.94	$ 30,345.94
Includes Measure's Cost - ensure full cost of measure entered in TRC!L15	*Incremental O&M:*	$ 624.28	$ 56,417.37	$ 57,041.65
	Incentive:	$ -	$ -	$ -
	Total:	$ 624.28	$ 86,763.31	$ 87,387.59
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ 624.28	86,763.31	87,387.59

E. Assumptions & Comments:

maintenance of 125 smart meters. No new meters added to the original pilot. Utility expenditure adjusted by 86,763 to account for Smart Meter expenditures in 2005. Required adjustment due to change in reporting requirements by OEB.

[1] Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit b

[2] For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** conservation website

Description of the program (including intent, design, delivery, partnerships and evaluation):

conservation website, jointly with CHEC group

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	1,000.00		
Measure life (months):	0.00		
Number of participants or units 2005	0		
Number of Participants or units delivered life-to-date	1,000.00		

B. **TRC Results:**

	Reporting Year	2005 TRC Results	Life-to-date TRC Results:
[1] *TRC Benefits ($):*	$ -	$ -	$ -
[2] *TRC Costs ($):*			
Utility program cost (less incentives):	$ -	$ 15,337.84	$ 15,337.84
Incremental Measure Costs (Equipment Costs)	$ -	$ -	$ -
Total TRC costs:	$ -	$ 15,337.84	$ 15,337.84
Net TRC (in year CDN $):	$ -	-$ 15,337.84	-$ 15,337.84
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	#DIV/0!	$ -	$ -

C. **Results:** (one or more category may apply)

Cumulative Results:

Conservation Programs:

Demand savings (kW):	*Summer*	0.00	Report Winter Demand (kW)	
	Winter	0.00	0.00	
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*0.00*	0.00	0	0
			2005 Lifecycle	*2005 Annual*

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

Demand Response Programs:

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

Power Factor Correction Programs:

Amount of KVar installed (KVar):	
Distribution system power factor at begining of year (%):	
Distribution system power factor at end of year (%):	

Line Loss Reduction Programs:

Peak load savings (kW):		
	lifecycle	*in year*
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:

Amount of DG installed (kW):	
Energy generated (kWh):	
Peak energy generated (kWh):	
Fuel type:	

Other Programs (specify):

Metric (specify):	

D. **Program Costs*:**

		Reporting Year	2005 Costs	Cumlative Life to Date
Utility direct costs ($):	*Incremental capital:*	$ -	$ -	$ -
Includes Measure's Cost - ensure full cost of measure entered in TRC!L15	*Incremental O&M:*	$ -	$ 15,337.84	$ 15,337.84
	Incentive:	$ -	$ -	$ -
	Total:	$ -	$ 15,337.84	$ 15,337.84
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ -	15,337.84	15,337.84

E. **Assumptions & Comments:**

Conservation website "went live" in 2006.

1 Benefits should be estimated if costs have been incurred and the technology has been deployed. Benefits reflect the present value of the measure for the number of units deployed in the year, i.e. the numebr of units times the net present value per unit b

2 For technologies which have not been deployed but for which the LDC has incurred costs, report only the TRC costs on a present value basis. Incentives (e.g. rebates) from the LDC to a customer are not a component of the TRC costs. However, payments made

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Fall EKC Program

Description of the program (including intent, design, delivery, partnerships and evaluation):

In partnership with the OPA provided customer incentives for energy efficient technologies. Involved both direct mail and in-store promotion along with local advertising and support.

Measure(s):

	Measure 1	Measure 2	Measure 3	Measure 4	Measure 5	Measure 6
Base case technology:	0	5W & Minis	Mini	0.00	0.00	0.00
Efficient technology:	CFLs	LED Xmas Lights	Prg. Thermostats	pStat Baseboard	Dimmers	Motion Sensors
Number of participants or units delivered:	15,138.00	3,820.00	152.00	22.00	82.00	34.00
Measure life (years):	4.00	20.00	20.00	18.00	0.00	0.00
Number of participants or units 2005						
Number of Participants or units delivered life-to-date	15,138.00	3,820.00	152.00	22.00	82.00	34.00

B.

TRC Results:	**Reporting Year**	**2005 TRC Results**	**Life-to-date TRC Results:**
TRC Benefits ($):	$ *530,132.00*		$ 530,132.00
Measure's Costs ($):			
Utility program cost (less incentives):	$ -		$ -
Incremental Measure Costs (Equipment Costs)	$ 42,889.00		$ 42,889.00
Total TRC costs:	$ 42,889.00	$ -	$ 42,889.00
Net TRC (in year CDN $):	$487,243.00	$ -	$ 487,243.00
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	12.36	#DIV/0!	$ 12.36

C. **Results:** (one or more category may apply)

Cumulative Results:

Conservation Programs:

			Report Winter Demand (kW)	
Demand savings (kW):	*Summer*	16.17	16.17	
	Winter	397.48		
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*10,899,131.00*	1,645,160.00	10899131	1645160
			2005 Lifecycle	*2005 Annual*

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)

Energy shifted On-peak to Mid-peak (kWh):
Energy shifted On-peak to Off-peak (kWh):
Energy shifted Mid-peak to Off-peak (kWh):

Demand Response Programs:
Dispatchable load (kW):
Peak hours dispatched in year (hours):

Power Factor Correction Programs:
Amount of KVar installed (KVar):
Distribution system power factor at begining of year (%):
Distribution system power factor at end of year (%):

Line Loss Reduction Programs:
Peak load savings (kW):

	lifecycle	*in year*
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:
Amount of DG installed (kW):
Energy generated (kWh):
Peak energy generated (kWh):
Fuel type:

Other Programs (specify):
Metric (specify):

D. **Program Costs*:**

			2005 Costs	**Cumlative Life to Date**
Utility direct costs ($):	*Incremental capital:*	$ -		$ -
Error Choose Measures Cost Paid By on TRC1	*Incremental O&M:*	$ -		$ -
	Incentive:	$ -		$ -
	Total:	$ -	$ -	$ -
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ -	-	-

E. Assumptions & Comments:

Total of 637 direct mail coupons and 8924 in-store coupons.

[1] net present value per unit benefit specified in the TRC Guide.

[2] TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.

Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Spring Every Kilowatt Counts (EKC) Program

Description of the program (including intent, design, delivery, partnerships and evaluation):

In partnership with the OPA provided customer incentives for energy efficient technologies. Involved both direct mail and in-store promotion along with local advertising and support.

Measure(s):

	Measure 1	Measure 2	Measure 3	Measure 4	Measure 5	Measure 6
Base case technology:	0	0.00	0.00	0.00	0.00	0.00
Efficient technology:	CFLs	Ceiling Fan	Timers	Progr. Thermostats	0.00	0.00
Number of participants or units delivered:	3,377.00	51.00	79.00	16.00	0.00	0.00
Measure life (years):	4.00	20.00	20.00	18.00	0.00	0.00
Number of participants or units 2005						
Number of Participants or units delivered life-to-date	3,377.00	51.00	79.00	16.00	0.00	0.00

B.

TRC Results:	**Reporting Year**	**2005 TRC Results**	**Life-to-date TRC Results:**
TRC Benefits ($):	$ 94,164.98		$ 94,164.98
Measure's Costs ($):			
Utility program cost (less incentives):	$ -		$ -
Incremental Measure Costs (Equipment Costs)	$ 10,570.50		$ 10,570.50
Total TRC costs:	$ 10,570.50	$ -	$ 10,570.50
Net TRC (in year CDN $):	$83,594.48	$ -	$ 83,594.48
Benefit to Cost Ratio (TRC Benefits/TRC Costs):	8.91	#DIV/0!	$ 8.91

C. **Results:** (one or more category may apply)

Cumulative Results:

Conservation Programs:

			Report Winter Demand (kW)	
Demand savings (kW):	*Summer*	1.36	1.36	
	Winter	0.00		
	lifecycle	*in year*	*Cumulative Lifecycle*	*Cumulative Annual Savings*
Energy saved (kWh):	*1,710,083.16*	338,809.55	1710083.16	338809.554
			2005 Lifecycle	*2005 Annual*

Other resources saved :

Natural Gas (m3):	0	0
Water (l)	0	0

Demand Management Programs:

Controlled load (kW)

Energy shifted On-peak to Mid-peak (kWh):
Energy shifted On-peak to Off-peak (kWh):
Energy shifted Mid-peak to Off-peak (kWh):

Demand Response Programs:
Dispatchable load (kW):
Peak hours dispatched in year (hours):

Power Factor Correction Programs:
Amount of KVar installed (KVar):
Distribution system power factor at begining of year (%):
Distribution system power factor at end of year (%):

Line Loss Reduction Programs:
Peak load savings (kW):

	lifecycle	*in year*
Energy savngs (kWh):		

Distributed Generation and Load Displacement Programs:
Amount of DG installed (kW):
Energy generated (kWh):
Peak energy generated (kWh):
Fuel type:

Other Programs (specify):
Metric (specify):

D. **Program Costs*:**

			2005 Costs	**Cumlative Life to Date**
Utility direct costs ($):	*Incremental capital:*	$ -		$ -
Error Choose Measures Cost Paid By on TRC1	*Incremental O&M:*	$ -		$ -
	Incentive:	$ -		$ -
	Total:	$ -	$ -	$ -
Utility indirect costs ($):	*Incremental capital:*	$ -		$ -
	Incremental O&M:	$ -		$ -
	Total:	$ -	$ -	$ -
Total Utility Cost of Program		$ -	-	-

E. **Assumptions & Comments:**

[1] net present value per unit benefit specified in the TRC Guide.
[2] TRC costs. However, payments made to a third party service provider to run an incentives program are program costs, and are to be included as TRC costs under the "Utility Program Costs" line.