



## ***Cornerstone Hydro Electric Concepts Association Inc.***

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**CHEC-RP-2004-0203/EB-2004-0502**

### **Conservation and Demand Annual Report**

#### **1.0 Introduction:**

This report summarizes the activity and successes of the Cornerstone Hydro Electric Concepts (CHEC) Group with respect to conservation and demand management undertaken in 2005. Included in this document are the sixteen (16) individual reports from the CHEC members that discuss their specific program activities and the associated insights of the members.

Consistent with CHEC members' cooperative effort to seek approval of their CDM plans as a combined group, the Annual Report reflects their commitment to work together to provide cost effective programs and to share and learn from each other's experience. Although this report is submitted as one document it is clear from the individual reports that each utility brings its own perspective and goals to the CDM activities.

Within the 16 utilities there have been a total of ninety-two (92) initiatives. These initiatives represent projects specific to individual utilities and others that are similar or a cooperative effort between utilities (Conservation Website, EnergyShop.com). Some utilities have focused on promoting and providing energy efficient technology to their customers with the associated kWh savings, while others have been more focused on laying the foundation for future programs. To achieve the "conservation culture", the overriding goal in Ontario, both types play an important role.

CHEC with its dynamic relationship, positions members well to learn from and leverage the experience of others. The combined report as well as meeting the regulatory requirement, provides a comprehensive summary to CHEC members. This report will help to provide additional insights, as utility staff plan and implement the 2006 and 2007 programs.

The experiences gained in 2005 will be invaluable for the continued development of CDM and the ability to move forward programs that save energy and develop the conservation culture. The experiences gained over 2005 add to the collective knowledge of the industry and sets the stage for on-going improvement in the development, delivery, monitoring and reporting of CDM initiatives.

## 2.0 CHEC Members:

The 2005 Annual Report on Conservation and Demand Management Activities of the following utilities are included in this report:

Centre Wellington Hydro Ltd.	Collus Power Corp
Grand Valley Energy Inc.	Innisfil Hydro
Lakefront Utilities Inc.	Lakeland Power Distribution
Midland Power Utility Corp.	Orangeville Hydro Ltd
Orillia Power Distribution Corp.	Parry Sound Power
Rideau St. Lawrence	Wasaga Distribution Inc.
Wellington North Power Inc.	West Coast Huron Energy Inc.
Westario Power	Woodstock Hydro Services

## 3.0 Evaluation of the CDM Plan:

**Total Portfolio:** The 16 CHEC members collectively ran a total of 92 programs. These programs fell within three categories:

- Savings: Delivery of energy saving products or processes: coupons, rebates, free products, etc.
- Education: Providing general energy management information through such activities as: website development, workshops, brochures, etc,
- Foundation: Preparatory work for future programs that include: program research and development, energy audits, system studies, demonstration projects, partnerships, etc.

The program results represent a total energy savings of 29,760,749 kWh at a combined “Utility Cost” of \$908,387 or approximately 3c/kWh. This low cost of energy saved was achieved while providing both education and foundation building programs in addition to the specific initiatives aimed at savings kWh. To put the energy savings in perspective the 29.7 Million kWh represent the annual energy required by 2,400 homes (at 1000 kWh/month).

Figure 1 and Figure 2 illustrates the breakdown of the programs into the three types. From the figure it can be seen that cost and activity generally correlate. Programs aimed at immediate kWh savings represent 36% of the cost while they represent 27% of the programs delivered during the year. Education and Foundation programs, that are expected to return improved kWh savings in the future, represent 64% of the cost and 73% of the activity. **From the spending and activity level in the different categories it can be seen that 2005 while providing energy savings has focused on preparing for year two and three of CDM delivery.**

Figure 1

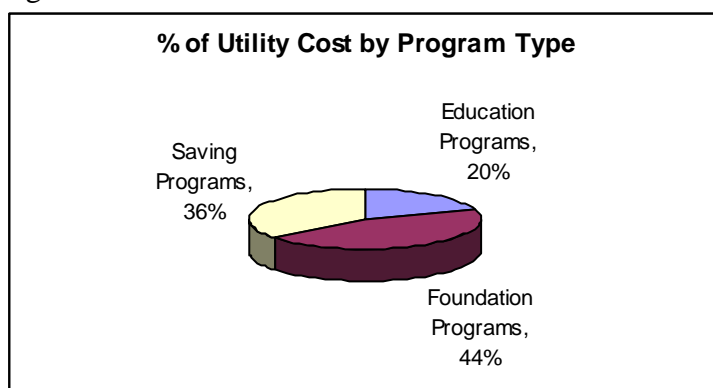
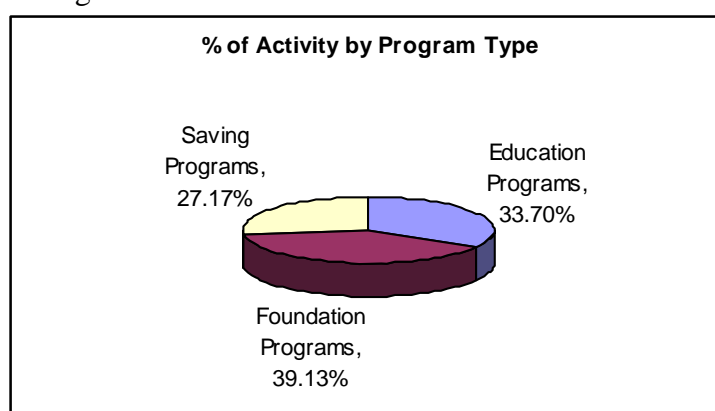


Figure 2



**Savings Programs:** The programs aimed at immediate results focused on energy savings rather than peak demand. The average cost of energy saved through the “Energy Savings” programs was 1.1c/kWh.

The use of product incentives and give-a-ways contributed significantly to achieving immediate energy savings. Programs such as the “Lighten Your Electricity Bill” and local product incentives such as CFL distribution programs resulted in energy savings throughout the membership. The wide scale programs provided an economy of scale while the local programs built on relationships and resources within the community. The product focused programs represented a utility cost of \$163,400 and a lifetime energy savings of 15,692,800 kWh or 1.1c/kWh.

Four system optimization projects (out of a total of twelve) involved field changes completed in 2005 that captured energy savings. The four field projects represent a utility cost of \$163,300 and a lifetime energy savings of 12,793,000 kWh or 1.3c/kWh (note: one program pending review to confirm savings).

**Education Programs:** These programs while not generating any immediate savings represent the future of CDM within the Province. Incentive programs while providing immediate savings cannot on their own change behaviour within the customer group. Programs aimed at increasing the customer's knowledge of energy use is required if long term savings are desired. As the saying goes – If you give a person a CFL you provide energy savings for 4 years. If you provide a person with the knowledge to save energy you provide energy savings for a lifetime. This is the role of the education programs.

Twenty percent of the total utility cost was spent on providing education to the customers. The activities within this classification vary from providing brochures to detailed customer workshops. Although the results of these programs are not immediate it is believed that they will impact positively on customer participation in future programs and prepare customers to make informed decisions with regards to energy use.

CHEC is in the process of developing a website focused on energy conservation. The website in addition to providing energy management knowledge to the customers will also allow the effective exchange of CDM information between CHEC members. The website funding includes dollars to allow the CHEC membership to engage external resources to assist in developing the site and also assist members with CDM issues of common interest.

It is interesting to note in the “Education” section the experience of one CHEC member (Orillia) with success from an industrial workshop. As a direct result of a “Dollar to Sense” workshop changes were made in an industrial setting that resulted in quantifiable savings. These results were captured because the customer communicated the action and potential energy savings to the utility. The savings of 255,000 kWh annually, clearly illustrates the role “education” can play in obtaining significant energy savings.

**Foundation Program:** These programs are those initiatives aimed at developing programs that will provide savings in the future. Thirty nine percent of the programs (44% of utility cost) focused on research and development of programs that will be delivered in year two and three of the CDM Plan. At the end of the reporting period however the programs have not been rolled out or have not generated any savings to date. For the purpose of reporting, projected savings have generally not been utilized.

Foundation Programs include initiatives such as: system optimization studies, smart meter preparation, customer audits, demonstration projects and relationship building, to name a few. Unlike education, where the activity is geared to the customer, these programs are aimed at ensuring the appropriate information and processes for the CDM activity of future years. Approaching the end of the first quarter of 2006 it is apparent that there are a number of programs that are moving

forward as a direct result of the foundation work completed in 2005 (e.g. Woodstock finance plan, Orangeville Reduce the Juice)

**Net TRC Results:** The net TRC result of the combined CHEC CDM activity for 2005 is \$499,756. Although a large number, it is difficult to determine if this represents good success of the overall portfolio. While net TRC measures the dollar benefits of avoided electrical energy cost it does not measure the education and development work that is associated with an on-going CDM program.

Reviewing the individual reports of the CHEC members indicates that ten of the members had positive Net TRCs while six had negative Net TRCs. In isolation one may conclude that anything but a positive TRC is undesirable. However it is proposed that the TRC for the first year of a multi-year program does not reflect the overall value of the effort undertaken and that the overall activity of the utility should be taken into account.

As noted above there has been a significant amount of education and foundation work undertaken by CHEC members. The individual reports indicate a mix of approaches with some focusing on preparatory work, others on immediate deliverables and others on a mix of programs. Depending on the success of programs aimed at delivering immediate savings and the cost of education and foundation programs the Net TRC will vary. **Through the sharing of program information and outcomes CHEC members will be able to learn from each others' experiences to continue to deliver effective CDM programs in the future.**

#### **4.0 Discussion of Programs:**

The individual program discussions from each utility should be examined. These discussions provide the individual utility perspective on the programs as offered in their service territory. The complete Annual CDM Report for each utility is included in the appendices. One copy of the SeeLine Total Resource Cost Test Assessment of the '2005 Lighten Your Electricity Bill' Program is also included in the appendices as a sample of the program evaluation process for the coupon program as reported in CHEC members' reports.

#### **5.0 Lessons Learned:**

Each utility report included in the attached appendices includes lessons learned from the 2005 CDM experience for each utility. Although a flavour of the "lessons learned" is summarized in this section the reader is encouraged to review the individual reports for additional insights.

**Application of TRC:** This report represents the first large scale application of TRC for the evaluation of CD&M programs in Ontario. The TRC model, while forming a base, is seen to encourage “quick return” programs and does not provide any measure of foundation or education programs that are so critical to developing a “conservation culture”. It is believed that for future year evaluation of CDM activities the TRC tool needs to be expanded to take into account education and foundation type programs.

Familiarity has been gained with the TRC tool over the past reporting year. The OEB’s initiative to provide a set of assumptions assisted with the evaluation of programs and reporting. The need to continue to refine and add to the list of assumptions for cost effective evaluation is evident. The evaluation process for programs also fails to capture additional activities of customers that are driven through exposure to programs where consumers are not directly taking advantage of a particular coupon or rebate.

Experience gained in reporting the activities of 2005 also indicates the need to ensure that measures of programs are understood at the program design stage. For education programs, in addition to some modification of the TRC model to better recognize the benefits of these programs, mechanisms for obtaining feedback from customers is required. These mechanisms however must be cost effective.

**Funding:** There remains significant third tranche dollars for the continued delivery of CDM programs in 2006 and potentially 2007. However, if CDM is to continue members will be required to submit applications for additional CDM expenditures. A simplified approval process is required to allow utilities to obtain appropriate CDM funding without being encumbered with a full rate hearing on these items. In addition, as noted above, the TRC tool requires modification to provide value to education and foundation programs. A continued lack of recognition of the value of these types of programs will focus utilities on programs that deliver immediate positive TRC result, a condition that will not foster a “conservation culture”.

**Partnerships and Sharing:** CHEC by its’ very existence is about partnerships and sharing. CHEC members are working together to move forward CDM in their service territories. In addition CHEC members have been active participants in local and provincial wide initiatives to build relationships and take advantage of scale. It is believed through these types of endeavours, the “best bang for the buck” can be achieved for the customer.

Province wide initiatives are generally supported by CHEC members as a good way to enter into partnerships with the OPA, manufacturers, contractors, and retail outlets in order to deliver cost effective programming. Within these programs the ability to provide local support and branding is important to allow the existing positive relationship that the local utility enjoys with its customers to be leveraged.

**Foundation Year:** Many of the CHEC members note in their report the “foundation building” nature of 2005. The ability of the industry to come up to speed is noted as well as the development of programs and guidelines associated with CDM. All CDM participants have been learning over 2005.

Much of the work completed in 2005 sets the stage for the next two years. With a mix of delivered savings, education and investigation of programs CHEC and the industry have prepared for continued CDM over the next two years and beyond.

**Customer Readiness:** The success of the residential programs offered to customers indicates the readiness of customers to take action to control their energy use and costs. Obtaining resources for utilities to design and deliver commercial and industrial programs requires further attention. The energy savings within these sectors can be extensive, however the lead time for design, delivery and customer implementation is much longer. Members recognize that much of the issue with this sector is the limited resources (time and money) the customers have to put on energy management. Successfully meeting the needs of this sector will require further effort and sharing of projects that have proved successful.

**Utility Resources:** To-date utilities have not generally increased internal resources to address the CDM portfolio. Utilities have worked the additional CDM demands into existing work loads by placing other issues at a lower priority. Continuation of this arrangement is not sustainable over the long term. Recognition of the impact that continued CDM programming has on resources is required in both the funding and reporting requirements. As noted above under “Funding” a simplified method for accessing CDM funding is required to ensure the appropriate resources are put in place to support the appropriate level of CDM activity.

## 6.0 Conclusion:

The first year of CDM has been a learning or foundation year. The CHEC members look back on their projects to date and recognize there has been significant learning. As the individual reports indicate there continues to be a commitment to CDM with utilities looking to capture future benefits from the work done in 2005.

CHEC members have delivered energy savings while increasing the collective knowledge of the CDM industry. CHEC members have demonstrated a willingness to be fully engaged in the process. Through the continued sharing of information and programs between members and other organizations, CHEC will continue to play an important role in the design, delivery and reporting of CDM for the benefit of their customers.

## 7.0 Appendices:

Appendix 1	Summary of CHEC Appendix A's	page 9
	Individual Utility CDM 2005 Annual Report RP-2004-0203/EB-2004-0502	
Appendix 2	Centre Wellington	page 10
Appendix 3	Collus Power	page 21
Appendix 4	Grand Valley	page 40
Appendix 5	Innisfil Hydro	page 48
Appendix 6	Lakefront Utilities	page 63
Appendix 7	Lakeland Power Distribution	page 75
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Appendix 18	SeeLine TRC Assessment for 2005 Lighten Your Electricity Bill	page 294



## Appendix A - Evaluation of the CDM Plan

	Total	Residential	Commercial	Institutional	Industrial	Agricultural	LDC System				
Net TRC value (\$):	\$499,756										
Benefit to cost ratio:	1.582										
Number of participants or units delivered:	115,815.00		<b>Summary of CHEC Appendices A</b>								
Total KWh to be saved over the lifecycle of the plan (kWh):	29,760,746.70		Detailed A's follow for all CHEC Utilities								
Total in year kWh saved (kWh):	3,048,702.30		Utilities arranged alphabetically								
Total peak demand saved (kW):	329.19										
Total kWh saved as a percentage of total kWh delivered (%):											
Peak kW saved as a percentage of LDC peak kW load (%):											
Gross in year C&DM expenditures (\$):	\$908,385.27										
Expenditures per kWh saved (\$/kWh)*:	\$0.0305										
Expenditures per kW saved (\$/kW)**:	\$2,759.4849										

# MIDLAND POWER UTILITY CORPORATION

## CDM PLAN

### ANNUAL REPORT

#### FOR THE YEAR ENDED DECEMBER 31, 2005

#### INTRODUCTION:

Midland Power Utility Corporation (MPUC) is pleased to submit its Annual Report on the progress made in applying the third tranche (\$234,433) monies to conservation and demand management programs. Attached to this report is Appendix A – Evaluation of the CDM Plan, along with Appendix B – Discussion of the Program for the individual programs. MPUC has submitted its conservation and demand management plan with the CHEC Group and has received a final order dated February 8, 2006 approving spending on the following programs:

#### DISCUSSION OF PROGRAMS:

##### #1. NAME OF PROGRAM: CUSTOMER SURVEY

##### DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)

The intent of this program is to create an active conservation culture. Engaging the community as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economies of scale the survey costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders.

The importance of customer feedback and opinion cannot be underestimated. The CHEC Group seized the opportunity of combining resources to produce one uniform survey which greatly reduced costs and increases the depth and validity of the survey findings.

Survey success is often limited due to the rather small sample of potential customers, however, the joint survey efforts of our group will maximize the value of the survey and provide the necessary background and baseline information to enable member LDCs to make better decisions on program design and targeting funds to programs of customer value. These surveys may also be used to establish baselines for assessment of future program impacts.

**TOTAL PROGRAM COST:** **\$1,000.00**

##### COSTS INCURRED

Per RRR submitted to OEB Jan 31/06

**\$23.51**

Additional Year End Adjustments

**( .42)**

Balance At December 31, 2005:

**\$ 23.09**

##### #2. NAME OF PROGRAM: WEBSITE

##### DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)

The intent of this program is to create an active conservation culture. Engaging the community as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economies of scale the website costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders.

A conservation website is a significant avenue of opportunity to educate, inform, advertise and reach out to energy consumers. Development and maintenance costs would be shared as would contribution requirements resulting in a more robust and interactive website. This website would also be linked to MPUC's main website which would be enhanced by the availability of the combined resources. Components of the website would range from energy savings concepts to various industries and load profile services.

Savings could be measured on up-take of programs, message penetration analysis and reports on the number of hits and website traffic.

**TOTAL PROGRAM COST: \$6,100.00**

**COSTS INCURRED**

Per RRR submitted to OEB Jan 31/06	\$2,926.92	
Additional Year End Adjustments	( 2.57)	
Balance At December 31, 2005:		\$2,924.35

**#3. NAME OF PROGRAM: EDUCATION/PROMOTION**

**DESCRIPTION OF PROGRAM:**(intent, design, delivery, partnerships and evaluation)

The intent of this program is to create an active conservation culture. Engaging the community as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economies of scale the education and promotion costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders.

Advancing the importance of understanding conservation to customers in all market sectors and in turn facilitating the programs to permit customers acting on the energy saving opportunities requires significant effort and consistent marketing. Common messages and approaches are implemented to achieve greatest possible penetration. It is also very important that LDC staff understand how the various activities included in the CDM plan will not only help the consumer but the LDC as well. The level of knowledge the staff has on the benefits of various programs can significantly affect the success level of any program.

Although savings cannot be quantitatively measured, it is through the education and promotion activities that the consumer will take up the conservation culture through the knowledge is power aspect.

In 2005 the brochures produced by the Ministry of Energy – “Conserve Energy and Save Money” were purchased and were provided to all residential and general service customers along with a CFL. The costs of these brochures, which supported the lightbulb give away, are included in the lightbulb program.

**TOTAL PROGRAM COST: \$12,333.00**

**COSTS INCURRED**

Per RRR submitted to OEB Jan 31/06	\$6,104.09	
Additional Year End Adjustments	( 5.19)	
Balance At December 31, 2005:		\$ 6,098.90

General Program Costs	\$ 284.77
Combined with Lightbulb Give Away	<u>\$ 5,814.13</u>
Total	\$ 6,098.90

**#4. NAME OF PROGRAM: Lightbulb Giveaway****DESCRIPTION OF PROGRAM:**(intent, design, delivery, partnerships and evaluation)

Compact Fluorescent Lamps (CFLs) have for the past 15 years been proven energy saving devices over their conventional incandescent light bulbs. This is a residential consumer and small business program targeting increased awareness and use of CFLs in this market. CFLs achieve up to 75% electricity savings over conventional incandescent bulbs and last up to 10 times longer. If used in applications where light is required a minimum of 4 hours per day or more typical paybacks range from .7 to 3 years.

Program design will include lamp specifications, procurement, distributions, etc. Key considerations include lamp selection to ensure light quality and life expectancy is achieved.

**TOTAL PROGRAM COST:**      **transferred from Smart Metering**      **\$25,000.00**

**COSTS INCURRED**

Per RRR submitted to OEB Jan 31/06	\$24,515.63	
Combined from Education & Promotion	\$ 5,814.13	
Combined from Partnership/Sponsorship	\$ 1,660.60	
Additional Year End Adjustments	( 70.56)	
<b>At December 31, 2005:</b>		<b>\$31,919.80</b>

**#5. NAME OF PROGRAM: Partnership/Sponsorship Programs****DESCRIPTION OF PROGRAM:**(intent, design, delivery, partnerships and evaluation)

The intent of this program is to create special programs for low-income families provided through strategic partnerships. Because electricity prices have the potential to impact on low-income consumers the most, special consideration must be contemplated for this group. Working with local community organizations, programs will be identified and developed to provide needed information and services to this group so that they can take actions that will have the most desirable outcome for them. Because community organizations already know the needs of this group, it is envisioned that these programs would be delivered through these organizations, with support by the LDCs.

Program #1:      Delivery of 530 CFL lightbulbs to the Social Housing Services Corporation for installation in the low income housing in the Midland community. The costs of this program have been combined with the Lightbulb Give Away Program

<b>TOTAL PROGRAM COST:</b>	<b>\$15,000.00</b>
<b>Transferred to Lightbulb Give Away</b>	<b>\$ 1,660.60</b>
<b>NET AVAILABLE</b>	<b>\$13,339.40</b>

**COSTS INCURRED**

Per RRR submitted to OEB Jan 31/06	\$ 1,953.26	
Transferred to Lightbulb Give Away	(\$ 1,660.60)	
Additional Year End Adjustments	53.69	
<b>At December 31, 2005:</b>		<b>\$ 346.35</b>

**#6. NAME OF PROGRAM: System Optimization & Implementation****DESCRIPTION OF PROGRAM:**(intent, design, delivery, partnerships and evaluation)

The intent of this program is to target reductions in distribution system losses. The overall benefits of this program will be to identify and implement projects that will improve/reduce distribution system losses and improve system efficiency. Supporting corrective action either by taking direct control over an upgrade or support customer action will result in system demand reductions and relieve network capacity, on both a local and system wide basis.

**Program #1: Transformer and other loss reductions: Infrared Study**

Through non-invasive investigations, this initiative will identify overloaded equipment and investigate operational and equipment improvement opportunities. This study will also investigate the integrity of the overhead and underground distribution systems for areas of hot spots which once repaired, will reduce line losses and improve system reliability. This study will also investigate transformers owned by MPUC's large customers to identify overloaded equipment for customer improvement opportunities.

**Program #2: Line Loss Reductions: System Optimization Study & Phase Balancing**

This study will investigate and identify the benefits of optimizing the distribution system. It will indicate areas of losses resulting from undersized conductors and undersized transformers. It will further indicate where improvements may be made to the system through the implementation of proper feeder balancing. The study will recommend system changes which will improve line losses and system reliability.

**Program #3: Voltage Conversion Substation Upgrade**

This study will investigate the benefits of increasing the distribution system voltage which will result in lower line losses, and may result in the elimination of either one or two of the existing municipal substations.

**Program #4: Substation Study**

Subject to the results obtained from the Voltage Conversion Study, this study will investigate the existing condition of the municipal substations and provide a report on applicable upgrades to the substations to maximize system reliability.

**Program #5: Load Data Study**

This study will satisfy the OEB requirement for an LDC-specific load shape analysis using the generic load shapes (residential and general service) as identified by the Province-wide group which included sampling design, customer selection and load shape analysis.

**TOTAL PROGRAM COST: \$65,000.00**

**COSTS INCURRED**

<b>Per RRR submitted to OEB Jan 31/06</b>	<b>\$17,078.20</b>	
<b>Additional Year End Adjustments</b>	<b>( 27.37)</b>	
<b>At December 31, 2005:</b>		<b>\$17,050.83</b>

**#7. NAME OF PROGRAM: Renewable Energy Study****DESCRIPTION OF PROGRAM:**(intent, design, delivery, partnerships and evaluation)

A study or studies will be conducted to identify and determine the feasibility of one or more local renewable energy projects. Midland's territory and customers present opportunities which will be canvassed for a first pass of possible implementation.

**Program #1: Wind Study**

Investigation of the concept this renewable energy source will be conducted to determine what applications can be successfully implemented in Midland. Renewable energy sources, and in particular wind power is a central focus in the supply diversity of the Ontario Government. Investigations will be conducted to determine appropriate areas where this concept can be promoted where they fit local demographic needs. Local schools will also be contacted to determine if the development of wind studies can be integrated with their program of science studies. Partnerships will be investigated to determine if a program can be designed to enhance the educational aspect of this energy source.

**TOTAL PROGRAM COST: \$40,000.00**

**COSTS INCURRED**

<b>Per RRR submitted to OEB Jan 31/06</b>	<b>\$2,107.38</b>	
<b>Additional Year End Adjustments</b>	<b>( 16.84)</b>	
<b>At December 31, 2005:</b>		<b>\$ 2,090.54</b>

**#8. NAME OF PROGRAM: Smart Metering****DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)**

Pilot studies will be conducted to investigate applicability and optimum introduction of smart meters. Steps are to include the ongoing evaluation of technologies appropriate for retrofit applications including, literature and product reviews, meetings, technical and economic assessment along with the development of the plan.

Midland, along with other members of the CHEC group have joined the OUSM group, who have coordinated the multiple technologies. This will provide Midland with the ability to gain access to documented test results from a variety of vendors that were all tested using exactly the same testing process. This has provided economies of scale as ultimately all LDCs will need to compare and spend time separating the claims of vendors from the actual services and deliverables they can provide. The ability to share information and questions with other members of the group provide additional benefits in the implementation planning as well as customer education and systems integration issues.

<b>TOTAL PROGRAM COST:</b>	<b>\$75,000.00</b>
<b>Transferred to Lightbulb</b>	<b>\$25,000.00</b>
<b>NET AVAILABLE</b>	<b>\$50,000.00</b>

**COSTS INCURRED**

<b>Per RRR submitted to OEB Jan 31/06</b>	<b>\$ 1,485.54</b>	
<b>Additional Year End Adjustments</b>	<b><u>5,205.92</u></b>	
<b>At December 31, 2005:</b>		<b>\$ 6,691.46</b>

**#9. NAME OF PROGRAM: Street Lights****DESCRIPTION OF PROGRAM:(intent, design, delivery, partnerships and evaluation)**

Throughout our local municipality street lights will be changed from 200 watt incandescent bulbs to 790 and 100 watt high pressure sodium fixtures as part of the energy conservation program with the Town of Midland. Anticipated results will include savings in consumption over conventional lights and savings in maintenance costs as the life expectancy of the new bulbs is 8-10 times that of conventional lights.

Activities for the project include surveying the municipality about their use of and opinions about lighting, concise and objective information and tools for decision makers about product performance, energy and economics, purchasing of new lighting, and the installation of the new lights.

**TOTAL PROGRAM COST:** **\$20,000.00**

**COSTS INCURRED**

Per RRR submitted to OEB Jan 31/06	\$11,047.74	
Additional Year End Adjustments	( <u>8.35</u> )	
At December 31, 2005:		<b>\$11,039.39</b>

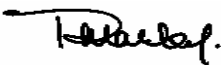
**EVALUATION OF CDM PLAN:**

See attached Appendix "B" for each program above-noted and Appendix "A" an Evaluation of the overall CDM Plan.

**LESSONS LEARNED/CONCLUSIONS/ GENERAL COMMENTS:**

1. Administration and coordination of programs and the supply of reporting documentation costs have been allocated to all programs on a prorata sharing, based on the gross amount allocated to each program in the year. MPUC believes that more administrative type costing will be incurred on larger programs. Once the program has been completed no future administration costs will be allocated to the program.
2. For the year 2005, the net TRC is a positive value of \$114,000, mainly due to the delivery of the lightbulb program.
3. Overall expenditures per kWh saved is \$.02 which is low. Midland Power has reached over 7000 users of electricity in the Town of Midland. We will continue to foster a conservation culture as we build programs in the future.
4. MPUC partnered with Simcoe County Low Income Housing to provide them with 500 CFLs which will be installed in residential complexes in Midland. MPUC also partnered with the Wye Marsh Wildlife Conservation group to donate 50 CFLs to be giveaways at a local home show. These partnerships build on the conservation education with the residents of Midland.
5. MPUC felt that the delivery of lightbulbs would provide better customer penetration than an coupon program at this time. MPUC feels that this initial give away program will support a coupon program in the future.
6. As smart metering implementation becomes reality, MPUC believes that the combined focus of the UtilAssist OUSM Group has provided great economies of scale for smaller LDCs. Through this group we are able to test various technologies and develop standards as a group as opposed to "going it alone".
7. The bulk of MPUC's programs are in the development stage and 2005 set the foundation for future program development.

Respectfully Submitted,



**Phil Marley, CMA  
President & CEO  
MIDLAND POWER UTILITY CORPORATION**

## Appendix A - Evaluation of the CDM Plan

	Total	Residential	Commercial	Institutional	Industrial	Agricultural	LDC System	Other 1	Other 2	Other 3	Other 4
<i>Net TRC value (\$):</i>	\$ 114,164.64	\$126,328	-\$2,169	\$12,959	-\$2,169		-\$20,785				
<i>Benefit to cost ratio:</i>	2.77										
<i>Number of participants or units delivered:</i>	7,055	6,300	700	55							
<i>Total KWh to be saved over the lifecycle of the plan (kWh):</i>	3,184,420.00	2,500,470	277,830	406,120							
<i>Total in year kWh saved (kWh):</i>	725,654.00	634,813	70,535	20,306							
<i>Total peak demand saved (kW):</i>	179.48	161.53	17.95	4.64							
<i>Total kWh saved as a percentage of total kWh delivered (%):</i>	0.2947%	0.2578%	0.0286%	0.0082%							
<i>Peak kW saved as a percentage of LDC peak kW load (%):</i>	0.4310%	0.3879%	0.0431%	0.0111%							
<i>Gross in year C&amp;DM expenditures (\$):</i>	\$ 72,370.58	\$32,848.01	\$7,312.17	\$11,039.39	\$4,120.19		\$17,050.83				
<i>Expenditures per KWh saved (\$/kWh)*:</i>	\$0.02	\$0.01	\$0.00	\$0.03							
<i>Expenditures per KW saved (\$/kW)**:</i>	\$403.23	\$1,247.55	\$138.62	\$2,381.75							
<i>Utility discount rate (%):</i>	8.56										

\*Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate energy savings.

\*\*Expenditures include all utility program costs (direct and indirect) for all programs which primarily generate capacity savings.



# Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Customer Survey

**Description of the program (including intent, design, delivery, partnerships and evaluation):**

The intent of this program is to create an active conservation culture. Engaging the community as a whole and fostering the conservation culture through its infancy are the expected yield from the program. Using economy of scale the survey costs are shared with other members of the CHEC group and the increased buying power of the group will leverage more value.

**Measure(s):**

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	0.00		
Measure life (years):	0.00		

B. **TRC Results:**

TRC Benefits (\$):	\$	-	
Measure's Costs (\$):			
Utility program cost (less incentives):	\$	55.44	Includes Discounted Measures Cost
Participant cost:	\$	-	
Total TRC costs:	\$	55.44	
Net TRC (in year CDN \$):		-\$55.44	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):		0.00	

C. **Results:** (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	0.00	
	Winter	0.00	
	lifecycle		in year
Energy saved (kWh):	0.00		0.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l):	0		0
Expenditures per kWh Saved (\$/kWh)	#DIV/0!		
Expenditures per kW Saved (\$/kW)	#DIV/0!		

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

Peak load savings (kW):		
	<i>lifecycle</i>	<i>in year</i>
Energy savings (kWh):		

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

**Other Programs (specify):**

Metric (specify):

**D. Program Costs\*:**

Utility direct costs (\$):	Incremental capital:	\$ -	Includes Measure's Cost - ensure full cost of measure entered in TRC!L15
	Incremental O&M:	\$ -	
	Incentive:	\$ -	
	Total:	\$ -	
Utility indirect costs (\$):	Incremental capital:	\$ -	
	Incremental O&M:	\$ 23.09	
	Total:	\$ 23.09	
Total Utility Cost of Program		\$ 23.09	
Participant costs (\$):	Incremental equipment:	\$ -	
	Incremental O&M:	\$ -	
	Total:	\$ -	
Grand Total Program Cost		\$ 23.09	

0

**E. Comments:**

The importance of customer feedback and opinion cannot be underestimated. The CHEC Group seized the opportunity of combining resources to produce one uniform survey which greatly reduced costs and increases the depth and validity of the survey findings. The joint efforts of CHEC will maximize the value of the survey and provide the necessary background and baseline information to enable the LDCs to make better decisions on program design and targeting funds to programs of customer value. Program is in development stage

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.

# Appendix B - Discussion of the Program

(complete this section for each program)

A. Name of the Program: Conservation Website

Description of the program (including intent, design, delivery, partnerships and evaluation):

The intent of this program is to create an active conservation culture using economies of scale the website cost are shared with other members of the CHEC group and the increased buying power of the group will leverage more value to customers and shareholders. Website development on Midland site will be completed in 2005.

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:		0.00	
Measure life (years):		0.00	

B. TRC Results:

TRC Benefits (\$):		\$	-	
Measure's Costs (\$):				
	Utility program cost (less incentives):	\$	3,121.68	Includes Discounted Measures Cost
	Participant cost:	\$	-	0
	Total TRC costs:	\$	3,121.68	
Net TRC (in year CDN \$):			-\$3,121.68	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):			0.00	

C. Results: (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	0.00	
	Winter	0.00	
	lifecycle		in year
Energy saved (kWh):	0.00		0.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l)	0		0
Expenditures per kWh Saved (\$/kWh)	#DIV/0!		
Expenditures per kW Saved (\$/kW)	#DIV/0!		

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

Peak load savings (kW):

lifecycle

in year

Energy savngs (kWh):

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):

Energy generated (kWh):

Peak energy generated (kWh):

Fuel type:

**Other Programs (specify):**

Metric (specify):

**D. Program Costs\*:**

Utility direct costs (\$):

Incremental capital:

\$ -

Incremental O&amp;M:

\$ 2,783.50

Incentive:

\$ -

Total:

\$ 2,783.50

Includes Measure's Cost - ensure full cost of measure entered in TRC!L15

Utility indirect costs (\$):

Incremental capital:

\$ -

Incremental O&amp;M:

\$ 140.85

Total:

\$ 140.85

Total Utility Cost of Program

\$ 2,924.35

Participant costs (\$):

Incremental equipment:

\$ -

Incremental O&amp;M:

\$ -

Total:

\$ -

0

Grand Total Program Cost

\$ 2,924.35

**E. Comments:**

A conservation website is a significant avenue of opportunity to educate, inform, advertise and reach out to energy consumers. Development and maintenance costs would be shared as would contribution requirements resulting in a more robust and interactive website. This website would also be linked to MPUC's main website which would be enhanced by the availability of the combined resources. Program is in development.

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.

# Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** CFL Give Away Program

**Description of the program (including intent, design, delivery, partnerships and evaluation):**

An energy conservation program aimed at providing a 13W CFL, MOE Conserve Energy and Save Money brochure and MPUC letter, to every residential and general service <50kW customer. MPUC also supplied low income housing complexes with 500 CFLs. CFLs purchased by the utility and delivered by students. Monitor programs by the number of CFLs delivered. Cost per bulb \$3.02

**Measure(s):**

	Measure 1	Measure 2	Measure 3
Base case technology:	60 W Incandescent	60 W Incandescent	0.00
Efficient technology:	15W CFL	15 W CFL	0.00
Number of participants or units delivered:	6,300.00	700.00	0.00
Measure life (years):	4.31	2.00	0.00

B. **TRC Results:**

TRC Benefits (\$):	\$	164,313.55	
Measure's Costs (\$):			
Utility program cost (less incentives):	\$	25,414.51	0
Participant cost:	\$	-	0
Total TRC costs:	\$	25,414.51	
Net TRC (in year CDN \$):		\$138,899.04	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):		6.47	

C. **Results:** (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	23.03	
	Winter	151.81	
	lifecycle		in year
Energy saved (kWh):	2,778,300.00		705,348.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l):	0		0
Expenditures per kWh Saved (\$/kWh)	\$	0.0115	
Expenditures per kW Saved (\$/kW)		1386.172818	

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

<u>Line 2000 Reduction Program:</u>		
Peak load savings (kW):		
	<i>lifecycle</i>	<i>in year</i>
Energy savings (kWh):		

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):  
 Energy generated (kWh):  
 Peak energy generated (kWh):  
 Fuel type:


**Other Programs (specify):**

Metric (specify):

--

**D. Program Costs\*:**

Utility direct costs (\$):	Incremental capital:	\$ -	0
	Incremental O&M:	\$ 25,066.16	
	Incentive:	\$ -	
	Total:	\$ 25,066.16	
Utility indirect costs (\$):	Incremental capital:	\$ -	
	Incremental O&M:	\$ 6,853.64	
	Total:	\$ 6,853.64	
Total Utility Cost of Program		\$ 31,919.80	
Participant costs (\$):	Incremental equipment:	\$ -	0
	Incremental O&M:	\$ -	
	Total:	\$ -	
Grand Total Program Cost		\$ 31,919.80	

**E. Comments:**

overall a good program, building on the conservation culture

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.

# Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Partnerships/Sponsorships

**Description of the program (including intent, design, delivery, partnerships and evaluation):**

Special programs will be developed for low-income families and other organizations through strategic partnerships. Working with these groups programs will be developed to provide resources and services to the groups. One such program has been incorporated with the lightbulb giveaway - 500 lightbulbs to low income housing authority for use in Midland

**Measure(s):**

	Measure 1	Measure 2	Measure 3
Base case technology:	0	0.00	0.00
Efficient technology:	0	0.00	0.00
Number of participants or units delivered:	0.00	0.00	0.00
Measure life (years):	0.00	0.00	0.00

B. **TRC Results:**

TRC Benefits (\$):	\$	-	
Measure's Costs (\$):			
Utility program cost (less incentives):	\$	831.59	0
Participant cost:	\$	-	0
Total TRC costs:	\$	831.59	
Net TRC (in year CDN \$):		-\$831.59	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):		0.00	

C. **Results:** (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	0.00	
	Winter	0.00	
	lifecycle		in year
Energy saved (kWh):	0.00		0.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l)	0		0
Expenditures per kWh Saved (\$/kWh)	#DIV/0!		
Expenditures per kW Saved (\$/kW)	#DIV/0!		

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

Peak load savings (kW):		
	<i>lifecycle</i>	<i>in year</i>
Energy savings (kWh):		

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):  
 Energy generated (kWh):  
 Peak energy generated (kWh):  
 Fuel type:


**Other Programs (specify):**

Metric (specify):

--

**D. Program Costs\*:**

Utility direct costs (\$):	Incremental capital:	\$	-	0
	Incremental O&M:	\$	-	
	Incentive:	\$	-	
	Total:	\$	-	
Utility indirect costs (\$):	Incremental capital:	\$	-	
	Incremental O&M:	\$	346.35	
	Total:	\$	346.35	
Total Utility Cost of Program		\$	346.35	
Participant costs (\$):	Incremental equipment:	\$	-	0
	Incremental O&M:	\$	-	
	Total:	\$	-	
Grand Total Program Cost		\$	346.35	

**E. Comments:**

programs are in development

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.



# Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** System Optimization

**Description of the program (including intent, design, delivery, partnerships and evaluation):**

Intent is to target reductions in distribution system losses. An Infrared Study, a System Optimization Study and Phase Balancing a Voltage Conversion Study, a Substation Study and a Load Data Study will be conducted to identify projects that will improve/reduce distribution system losses and improve system efficiency.

**Measure(s):**

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	0.00		
Measure life (years):	0.00		

B. **TRC Results:**

TRC Benefits (\$):	\$	-	
Measure's Costs (\$):			
	Utility program cost (less incentives):	\$ 20,785.27	Includes Discounted Measures Cost
	Participant cost:	\$ -	0
	Total TRC costs:	\$ 20,785.27	
Net TRC (in year CDN \$):		-\$20,785.27	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):		0.00	

C. **Results:** (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	0.00	
	Winter	0.00	
	lifecycle		in year
Energy saved (kWh):	0.00		0.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l)	0		0

Expenditures per kWh Saved (\$/kWh) #DIV/0!

Expenditures per kW Saved (\$/kW) #DIV/0!

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

Peak load savings (kW):	
	lifecycle
Energy savngs (kWh):	in year

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):  
 Energy generated (kWh):  
 Peak energy generated (kWh):  
 Fuel type:


**Other Programs (specify):**

Metric (specify):

--

**D. Program Costs\*:**

Utility direct costs (\$):	Incremental capital:	\$	-	Includes Measure's Cost - ensure full cost of measure entered in TRCIL15
	Incremental O&M:	\$	15,550.00	
	Incentive:	\$	-	
	Total:	\$	15,550.00	
Utility indirect costs (\$):	Incremental capital:	\$	-	
	Incremental O&M:	\$	1,500.83	
	Total:	\$	1,500.83	
Total Utility Cost of Program		\$	17,050.83	
Participant costs (\$):	Incremental equipment:	\$	-	
	Incremental O&M:	\$	-	
	Total:	\$	-	
Grand Total Program Cost		\$	17,050.83	

0

**E. Comments:**

The infrared and System Optimization and Phase Balancing Studies have been completed in 2005, with the balance to be done in 2006

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.

# Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Renewable Energy Study

**Description of the program (including intent, design, delivery, partnerships and evaluation):**

Investigations will be conducted to determine the feasibility of one or more local renewable energy projects which will be canvassed for a first pass of possible implementation. Partnerships will also be formed with the intent of identifying opportunities to build awareness in creating a conservation culture.

**Measure(s):**

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	0.00		
Measure life (years):	0.00		

B. **TRC Results:**

TRC Benefits (\$):	\$	-	
Measure's Costs (\$):			
Utility program cost (less incentives):	\$	3,384.51	Includes Discounted Measures Cost
Participant cost:	\$	-	0
Total TRC costs:	\$	3,384.51	
Net TRC (in year CDN \$):		-\$3,384.51	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):		0.00	

C. **Results:** (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	0.00	
	Winter	0.00	
	lifecycle		in year
Energy saved (kWh):	0.00		0.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l)	0		0
Expenditures per kWh Saved (\$/kWh)	#DIV/0!		
Expenditures per kW Saved (\$/kW)	#DIV/0!		

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

Peak load savings (kW):		
	lifecycle	in year
Energy savings (kWh):		

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):  
 Energy generated (kWh):  
 Peak energy generated (kWh):  
 Fuel type:


**Other Programs (specify):**

Metric (specify):

--

**D. Program Costs\*:**

Utility direct costs (\$):

Incremental capital:

\$ -

Incremental O&amp;M:

\$ -

Incentive:

\$ -

Total:

\$ -

Includes Measure's Cost - ensure full cost of measure entered in TRCIL15

Utility indirect costs (\$):

Incremental capital:

\$ -

Incremental O&amp;M:

\$ 2,090.54

Total:

\$ 2,090.54

Total Utility Cost of Program

\$ 2,090.54

Participant costs (\$):

Incremental equipment:

\$ -

Incremental O&amp;M:

\$ -

Total:

\$ -

0

Grand Total Program Cost

\$ 2,090.54

**E. Comments:**

project is in development

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.

# Appendix B - Discussion of the Program

(complete this section for each program)

A. Name of the Program: Smart Metering

Description of the program (including intent, design, delivery, partnerships and evaluation):

Pilot studies will be conducted to investigate applicability and optimum introduction of the smart metering technologies. By partnering with other LDCs in the OUSM (UtilAssist) Group, coordination of multiple technologies and test results will achieve economies of scale as we move to the implementation stage.

Measure(s):

	Measure 1	Measure 2 (if applicable)	Measure 3 (if applicable)
Base case technology:	0		
Efficient technology:	0		
Number of participants or units delivered:	0.00		
Measure life (years):	0.00		

B. TRC Results:

TRC Benefits (\$):	\$	-	
Measure's Costs (\$):			
Utility program cost (less incentives):	\$	8,831.53	Includes Discounted Measures Cost
Participant cost:	\$	-	
Total TRC costs:	\$	8,831.53	
Net TRC (in year CDN \$):		-\$8,831.53	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):		0.00	

C. Results: (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	0.00	
	Winter	0.00	
	lifecycle		in year
Energy saved (kWh):	0.00		0.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l)	0		0
Expenditures per kWh Saved (\$/kWh)	#DIV/0!		
Expenditures per kW Saved (\$/kW)	#DIV/0!		

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

Peak load savings (kW):		
	<i>lifecycle</i>	<i>in year</i>
Energy savings (kWh):		

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):  
 Energy generated (kWh):  
 Peak energy generated (kWh):  
 Fuel type:


**Other Programs (specify):**

Metric (specify):

--

**D. Program Costs\*:**

Utility direct costs (\$):	Incremental capital:	\$	5,128.28	Includes Measure's Cost - ensure full cost of measure entered in TRC/L15
	Incremental O&M:	\$	-	
	Incentive:	\$	-	
	Total:	\$	5,128.28	
Utility indirect costs (\$):	Incremental capital:	\$	-	
	Incremental O&M:	\$	1,563.18	
	Total:	\$	1,563.18	
Total Utility Cost of Program		\$	6,691.46	
Participant costs (\$):	Incremental equipment:	\$	-	
	Incremental O&M:	\$	-	
	Total:	\$	-	
Grand Total Program Cost		\$	6,691.46	

0

**E. Comments:**

program is in development

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.

# Appendix B - Discussion of the Program

(complete this section for each program)

A. **Name of the Program:** Streetlight Conversion

**Description of the program (including intent, design, delivery, partnerships and evaluation):**

Convert municipal streetlight from incandescent to high pressure sodium. Program to save energy and reduce streetlight demand. Replacement of 55 units, 24 as 70 W HPS and 31 as 100 W HPS.

**Measure(s):**

	Measure 1	Measure 2	Measure 3
Base case technology:	200 W incandescent	200 W Incandescent	0.00
Efficient technology:	70 W HPS	100 W HPS	0.00
Number of participants or units delivered:	24.00	31.00	0.00
Measure life (years):	20.00	20.00	0.00

B. **TRC Results:**

TRC Benefits (\$):	\$	14,308.95	
Measure's Costs (\$):			
Utility program cost (less incentives):	\$	1,349.59	Error Choose Measures Cost Paid by on TRC3
Participant cost:	\$	-	Error Choose Measures Cost Paid by on TRC3
Total TRC costs:	\$	1,349.59	
Net TRC (in year CDN \$):		\$12,959.36	
Benefit to Cost Ratio (TRC Benefits/TRC Costs):		10.60	

C. **Results:** (one or more category may apply)

**Conservation Programs:**

Demand savings (kW):	Summer	0.00	
	Winter	4.64	
	lifecycle		in year
Energy saved (kWh):	406,120.00		20,306.00
Other resources saved :			
Natural Gas (m3):	0		0
Water (l)	0		0

Expenditures per kWh Saved (\$/kWh)	\$	0.0272
Expenditures per kW Saved (\$/kW)	\$	2,381.75

**Demand Management Programs:**

Controlled load (kW)	
Energy shifted On-peak to Mid-peak (kWh):	
Energy shifted On-peak to Off-peak (kWh):	
Energy shifted Mid-peak to Off-peak (kWh):	

**Demand Response Programs:**

Dispatchable load (kW):	
Peak hours dispatched in year (hours):	

**Power Factor Correction Programs:**

Amount of KVar installed (KVar):	
Distribution system power factor at beginning of year (%):	
Distribution system power factor at end of year (%):	

**Line Loss Reduction Programs:**

Peak load savings (kW):		
	<i>lifecycle</i>	<i>in year</i>
Energy savings (kWh):		

**Distributed Generation and Load Displacement Programs:**

Amount of DG installed (kW):  
 Energy generated (kWh):  
 Peak energy generated (kWh):  
 Fuel type:


**Other Programs (specify):**

Metric (specify):

--

**D. Program Costs\*:**

Utility direct costs (\$):	Incremental capital:	\$	-	Error Choose Measures Cost Paid by on TRC3
	Incremental O&M:	\$	11,039.39	
	Incentive:	\$	-	
	Total:	\$	11,039.39	
Utility indirect costs (\$):	Incremental capital:	\$	-	
	Incremental O&M:	\$	-	
	Total:	\$	-	
Total Utility Cost of Program		\$	11,039.39	
Participant costs (\$):	Incremental equipment:	\$	-	Error Choose Measures Cost Paid by on TRC3
	Incremental O&M:	\$	-	
	Total:	\$	-	
Grand Total Program Cost		\$	11,039.39	

**E. Comments:**

Note: No free riders were shown as the City had not progressed on their own to do this although savings had been apparent. No funds to do.

\*Please refer to the TRC Guide for the treatment of equipment cost in the TRC Test.