

Scorecard - Hydro Ottawa Limited

10/21/2020

Performance Outcomes	Performance Categories	Measures	2015	2016	2017	2018	2019	Trend	Target		
									Industry	Distributor	
Customer Focus Services are provided in a manner that responds to identified customer preferences.	Service Quality	New Residential/Small Business Services Connected on Time	100.00%	100.00%	100.00%	100.00%	100.00%	➡	90.00%		
		Scheduled Appointments Met On Time	97.10%	99.60%	99.43%	99.65%	99.59%	⬆	90.00%		
		Telephone Calls Answered On Time	82.50%	83.80%	85.07%	88.74%	86.15%	⬆	65.00%		
	Customer Satisfaction	First Contact Resolution	84.56%	84.99%	84.27%	85.52%	89.32%				
		Billing Accuracy	99.80%	99.90%	99.90%	99.89%	99.90%	⬆	98.00%		
		Customer Satisfaction Survey Results	87%	81%	90.00	93.00%	94.00%				
Operational Effectiveness Continuous improvement in productivity and cost performance is achieved; and distributors deliver on system reliability and quality objectives.	Safety	Level of Public Awareness	70.00%	70.00%	70.00%	70.00%	72.00%				
		Level of Compliance with Ontario Regulation 22/04 ¹	C	C	C	C	C	➡		C	
		Serious Electrical Incident Index	Number of General Public Incidents	1	0	0	0	0	➡		0
			Rate per 10, 100, 1000 km of line	0.182	0.000	0.000	0.000	0.000	➡		0.076
	System Reliability	Average Number of Hours that Power to a Customer is Interrupted ²	1.08	1.00	1.11	0.85	0.77	⬇		1.42	
		Average Number of Times that Power to a Customer is Interrupted ²	0.71	0.74	0.73	0.78	0.75	⬇		1.04	
	Asset Management	Distribution System Plan Implementation Progress	94.0%	94%	95.00	113.00%	84.69%				
	Cost Control	Efficiency Assessment	4	4	4	4	4				
		Total Cost per Customer ³	\$656	\$664	\$653	\$701	\$733				
		Total Cost per Km of Line ³	\$38,154	\$38,794	\$37,950	\$40,766	\$42,694				
Public Policy Responsiveness Distributors deliver on obligations mandated by government (e.g., in legislation and in regulatory requirements imposed further to Ministerial directives to the Board).	Conservation & Demand Management	Net Cumulative Energy Savings ⁴	14.51%	33.47%	69.98%	85.00%	102.00%			394.54 GWh	
	Connection of Renewable Generation	Renewable Generation Connection Impact Assessments Completed On Time	92.86%	100.00%	100.00%	100.00%	87.50%				
		New Micro-embedded Generation Facilities Connected On Time	100.00%	100.00%	100.00%	100.00%	100.00%	➡	90.00%		
Financial Performance Financial viability is maintained; and savings from operational effectiveness are sustainable.	Financial Ratios	Liquidity: Current Ratio (Current Assets/Current Liabilities)	1.04	1.19	1.23	0.80	1.14				
		Leverage: Total Debt (includes short-term and long-term debt) to Equity Ratio	1.61	1.65	1.73	1.86	1.90				
		Profitability: Regulatory Deemed (included in rates)	9.42%	9.19%	9.19%	9.19%	8.98%				
		Return on Equity Achieved	7.92%	9.80%	10.10%	9.14%	8.82%				

1. Compliance with Ontario Regulation 22/04 assessed: Compliant (C); Needs Improvement (NI); or Non-Compliant (NC).

2. The trend's arrow direction is based on the comparison of the current 5-year rolling average to the distributor-specific target on the right. An upward arrow indicates decreasing reliability while downward indicates improving reliability.

3. A benchmarking analysis determines the total cost figures from the distributor's reported information.

4. The CDM measure is based on the now discontinued 2015-2020 Conservation First Framework. 2019 results include savings reported to the IESO up until the end of February 2020.

Legend:

5-year trend
 ⬆ up ⬇ down ➡ flat

Current year
 ● target met ● target not met

2019 Scorecard Management Discussion and Analysis (“2019 Scorecard MD&A”)

The link below provides a document titled “Scorecard - Performance Measure Descriptions” that has the technical definition, plain language description and how the measure may be compared for each of the Scorecard’s measures in the 2020 Scorecard MD&A:

http://www.ontarioenergyboard.ca/OEB/_Documents/scorecard/Scorecard_Performance_Measure_Descriptions.pdf

Scorecard MD&A - General Overview

In 2012, the OEB adopted its current performance-based approach to regulation through its application of what is referred to as the Renewed Regulatory Framework (“RRF”). The RRF is intended to serve several key purposes: act as a more consumer-centric approach to utility regulation; better align the interests of customers and utilities; facilitate the achievement of distinct performance outcomes by utilities; and place a greater focus on delivering value for money. A cornerstone of the RRF is a set of outcomes against which utilities are measured as a means of gauging the strength of their overall performance in delivering results that are valued by customers. The categories of the RRF performance outcomes are as follows: Customer Focus, Operational Effectiveness, Public Policy Responsiveness, and Financial Performance. This Electricity Utility Scorecard is a key mechanism which facilitates the OEB’s performance monitoring and distributor benchmarking, and ultimately enables the OEB to align the needs of a sustainable, financially viable electricity sector with the expectations of customers, who want reliable service at a reasonable cost.

Since the inception of the RRF, Hydro Ottawa has endeavoured to incorporate RRF principles across its business operations, execute its corporate plans and capital investment programs in accordance with RRF objectives, and continually align its interest with those of its customers. In particular, Hydro Ottawa would like to highlight the fundamental alignment between the categories of performance outcomes under the RRF and the principle areas of focus in its own business strategy. Hydro Ottawa’s vision is to serve as the trusted energy advisor for its customers and as a leading partner in a smart energy future. To achieve this vision, Hydro Ottawa has organized its business strategy around the following four strategic objectives and areas of performance:

- **Customer Value:** We will deliver value across the entire customer experience by providing reliable, responsive, and innovative services at competitive rates.

- **Organizational Effectiveness:** We will achieve performance excellence by cultivating a culture of innovation and continuous improvement.
- **Financial Strength:** We will create sustainable growth in our business and our earnings by improving productivity and pursuing business growth opportunities that leverage our strengths – our core capabilities, our assets, and our people.
- **Corporate Citizenship:** We will contribute to the well-being of the community by acting at all times as a responsible and engaged corporate citizen.

Of these objectives, the most important driver of Hydro Ottawa’s business strategy remains Customer Value, with the utility striving to put the customer at the centre of everything it does.

Hydro Ottawa is thus pleased with its 2019 Electricity Utility Scorecard results, which continue its strong performance with notable achievement in its reliability and customer focus measures. In 2020, Hydro Ottawa expects to continue to improve its overall scorecard performance as a result of its significant investment in its distribution system infrastructure, along with ongoing customer engagement and responsiveness to customer feedback.

Service Quality

- **New Residential/Small Business Services Connected on Time**

Section 7.2 of the Distribution System Code stipulates that connections for a new service request for low voltage service (<750 volts) must be completed within five business days from the day on which all applicable service conditions are satisfied, or at such later date as agreed to by the customer and distributor. This service quality requirement must be met at least 90% of the time on a yearly basis. In 2019, Hydro Ottawa connected 4,835 new residential and small business services, of which 100% were completed within 5 days or as scheduled with the customer.

- **Scheduled Appointments Met On Time**

Section 7.4 of the Distribution System Code prescribes that when an appointment is scheduled that requires the presence of a customer, a distributor must offer to schedule the appointment during regular business hours within a window of time that is no greater than four hours. The distributor must then arrive for the appointment within the scheduled time frame. This service quality requirement must be met at least 90% of the time on a yearly basis. In 2019, Hydro Ottawa scheduled 6,883 appointments with its customers to complete service upgrades, meter checks and service layouts. This is an increase of 14% from the number of

appointments scheduled in 2018. In 2019, Hydro Ottawa met 99.59% of these appointments on time, thus significantly exceeding the OEB-mandated target of 90%.

Appointments that are missed are predominantly a result of significant emergencies or inclement weather events that redirect the required resources to power restoration efforts.

- **Telephone Calls Answered On Time**

Section 7.6 of the Distribution System Code stipulates that qualified incoming calls to the distributor's customer care telephone number must be answered within 30 seconds. This service quality requirement must be met at least 65% of the time on a yearly basis. In 2019, Hydro Ottawa's customer contact center agents received 210,116 calls from its customers. Of those calls, 86.15% were answered within 30 seconds, thus significantly exceeding the industry target of 65%.

Call volumes continue to decline (9.8% less than 2018) due to the implementation of improved self-serve options, a streamlined online experience, and introduction of web chat as a communication channel.

Customer Satisfaction

- **First Contact Resolution**

First Contact Resolution increased from 85.52% in 2018 to 89.32% in 2019. This increase can be attributed to the stabilization of Hydro Ottawa's new customer contact center, and continued focus on customer contact agent training and development.

This statistic is based on telephone results only. Customers who have recently contacted Hydro Ottawa by phone are chosen at random throughout the year to participate in a customer satisfaction survey. In 2019, 3089 customers responded to the survey and 2759 reported that their issue had been resolved.

- **Billing Accuracy**

As defined in Section 7.1 of the Distribution System Code, a bill is considered to be accurate if it contains correct customer information, correct meter readings and correct rates information that result in an accurately calculated bill. Billing accuracy in

2019 remained at 99.9%. Hydro Ottawa consistently surpasses the industry target of 98%. In 2019, Hydro Ottawa issued more than 3.9 million bills.

- **Customer Satisfaction Survey Results**

For over a decade, Hydro Ottawa has engaged a third party to conduct customer satisfaction surveys. These customer satisfaction surveys provide information that supports the analysis and planning of customer service improvements and offerings within Hydro Ottawa. The survey questions cover a wide variety of relevant topics, including overall satisfaction with Hydro Ottawa, reliability, customer service, power outages, billing, cost of electricity and corporate image. Hydro Ottawa makes use of this information to gain insight into customer expectations and needs, and to further inform customer engagement activities. Customer satisfaction surveys also help to identify the most effective means of communication with customers.

Feedback from these surveys is incorporated into Hydro Ottawa's planning process and ultimately forms the basis of plans which address customer needs and service offerings. A final report of survey outcomes confirms customer satisfaction levels and identifies areas for improvement.

In 2019, Hydro Ottawa's customer satisfaction level continued to improve with an overall satisfaction rating of 94%.

Hydro Ottawa will continue to prioritize its customers' preferences by providing additional communication channels, improved self-service options, and enhanced website and online platforms.

Safety

- **Public Safety**

- **Component A – Public Awareness of Electrical Safety**

Helping customers understand the importance of staying safe and using electricity wisely is a priority for Hydro Ottawa. Hydro Ottawa works to continuously enhance public awareness of electrical safety through three primary vehicles: the Hydro Ottawa website and related social media tools, Hydro Ottawa's well-established student education program, and hazard-specific education campaigns such as Hydro Ottawa's annual promotion and support of the Ontario Regional Common Ground Alliance's ("ORCGA") Dig Safe Month, the Electrical Safety Authority's ("ESA") Powerline Safety Month and the ESA's Holiday Safety Campaign. The Hydro Ottawa website provides electrical safety information to the public in a variety of subject areas including

safety inside the home, outside the home, during tree trimming, during electrical emergencies, and safety tips for students.

Hydro Ottawa commissioned a research firm to conduct its 2019 Public Awareness of Electrical Safety Scorecard Survey between March 2 and March 9, 2020. The online survey consisted of a representative sample of 509 Ottawa residents, 18 years or older, currently residing in Hydro Ottawa's service territory. Responses to the six core survey questions resulted in a 2019 Public Safety Awareness Index of 72%, which is an increase of 2% over the 2018 survey. The results of the survey inform Hydro Ottawa's ongoing public safety messaging and program priorities.

o Component B – Compliance with Ontario Regulation 22/04

In 2019, Hydro Ottawa demonstrated its ongoing compliance with Ontario Regulation 22/04 (Electrical Distribution Safety) through its successful completion of, and response to Due Diligence Inspections, Public Safety Concerns, Compliance Investigations and annual audits conducted by the ESA. Ontario Regulation 22/04 establishes objective-based electrical safety requirements for the design, construction, and maintenance of electrical distribution systems owned by licensed distributors. Hydro Ottawa's repeat success in these compliance audits and supporting activities is achieved by its strong commitment to employee and public safety, and adherence to company policies and procedures.

The 2019 Electrical Safety Authority audit report of Hydro Ottawa's compliance with Regulation 22/04 highlighted that Hydro Ottawa was compliant in the five key compliance sections examined; that Hydro Ottawa had implemented the action plans developed for the recommendations cited in the 2018 audit; and that equipment and plans or standard design drawings used in the construction of Hydro Ottawa's distribution system were approved, and that constructed plant was inspected and certified safe before being put into use.

o Component C – Serious Electrical Incident Index

Under Regulation 22/04, Hydro Ottawa is required to report all serious electrical incidents of which they become aware to the Electrical Safety Authority. Under the Regulation, "serious electrical incident" means (a) any electrical contact that caused death or critical injury to a person, (b) any inadvertent contact with any part of a distribution system operating at 750 volts or above that caused or had the potential to cause death or critical injury to a person, or (c) any fire or explosion in any part of a distribution system operating at 750 volts or above that caused or had the potential to cause death or critical injury to a person, except a fire or explosion caused by lightning strike.

Hydro Ottawa reported 20 electrical incidents in the public domain to the ESA in 2019 involving contact with Hydro Ottawa

overhead or underground infrastructure. The 20 incidents resulted from contractors and homeowners contacting overhead or underground lines with equipment or materials. None of the 20 incidents were deemed to be a serious electrical incident, so for the 2019 ESA Public Safety Scorecard measure, Hydro Ottawa exceeded its General Public Incident Industry target of one by experiencing zero General Public Serious Electrical Incidents; and exceeded its Serious Electrical Incident Index rate industry target of 0.076 per 1,000 km of line by achieving a rate of zero.

Historically, the number of serious electrical incidents involving the general public in the City of Ottawa has been very low due in part to Hydro Ottawa's public education initiatives outlined under Component A above. The number of incidents is expected to continue to remain low.

System Reliability

Hydro Ottawa's reliability performance in 2019 exceeded the OEB performance standard for reliability. Hydro Ottawa continually assesses the distribution system's service reliability. Where issues are found, the appropriate analysis and action is undertaken to address weaknesses and improve performance. System reliability is integral to all work undertaken as part of system planning and asset management processes.

Hydro Ottawa strives to maintain or improve its system reliability performance indicators from year to year. Towards this goal, Hydro Ottawa's asset management practices are essential for managing the reliability impact of its assets by ensuring infrastructure renewal is keeping pace with the need. In addition, Hydro Ottawa continues to seek improvements by assessing and implementing new methods of operation to increase system resilience and investing in grid technology, which ultimately reduce restoration times when outages occur.

- **Average Number of Hours that Power to a Customer is Interrupted**

In 2019, Hydro Ottawa's average number of hours that power to a customer was interrupted was 0.77. This is an improvement from the 2018 result of 0.85, and remains well below the OEB's annual target of 1.42.

Hydro Ottawa experienced three major events in 2019 that impacted reliability: Loss of Supply at Hydro One's Nepean Transformer Station on April 15th, Loss of Supply due to lightning activity on July 5th, and Adverse Weather from high winds on November 1st. Excluding these events, the top contributors to outages in 2019 were Defective Equipment, Foreign Interference, and Loss of Supply from the provincial grid.

- **Average Number of Times that Power to a Customer is Interrupted**

In 2019, Hydro Ottawa's average number of times that power to a customer was interrupted was 0.75. This is an improvement from the 2018 result of 0.78 and remains well below the OEB's annual target of 1.04.

Excluding the three major events in 2019, the top contributors to outages in 2019 were Defective Equipment, Foreign Interference, and Loss of Supply from the provincial grid.

Asset Management

- **Distribution System Plan Implementation Progress**

The Distribution System Plan ("DSP") Implementation Progress measure is intended to assess each distributor's effectiveness at planning and implementing its own DSP. The DSP is an OEB requirement that forecasts the capital expenditures that are required over a five year term to maintain and expand the system to serve current and future customers. The DSP also details prioritization processes, tools and methods that direct distributors' capital expenditure planning process.

At this time, there is no standardized methodology to measure progress across the province. Hydro Ottawa measures the progress of its DSP implementation as a ratio of actual total capital expenditures made in a calendar year over the total amount of planned capital expenditures for that calendar year in the System Renewal and System Service investment categories. Hydro Ottawa excludes unplanned asset failures (Emergency Renewal), System Access, and General Plant investments from its measurement.

Hydro Ottawa's goal is ultimately to complete 100% of its planned project spending on an annual basis. In 2019, Hydro Ottawa completed 84.69% of its planned project spending. 100% of its planned project spending was not achieved in 2019, as expenditure plans in 2019 and 2020 were reduced as a result of overspending in 2018. The overspend in 2018 can be attributed to an increase in planned station projects and emergency work as a result of three significant storms in Ottawa.

Cost Control

- **Efficiency Assessment**

The total costs for Ontario local electricity distribution companies are evaluated by the Pacific Economics Group (“PEG”) LLC on behalf of the OEB to produce a single efficiency ranking. The electricity distributors are divided into five groups based on the magnitude of the difference between their respective individual actual and predicted costs. In 2019 Hydro Ottawa’s results placed the company in Group 4, which is considered “fair” and defined as having actual costs between 10% and 25% above predicted costs, according to PEG’s econometric model. Hydro Ottawa remains committed to achieving productivity savings and embraces continuous improvement in all of its operations. As part of its 2021 to 2025 Custom Incentive Rate Application submitted in 2020, Hydro Ottawa filed evidence to demonstrate its achievements and future plans with respect to productivity and continuous improvement.

- **Total Cost per Customer**

Total cost per customer is evaluated by the PEG LLC on behalf of the OEB, and is calculated as the sum of Hydro Ottawa’s capital and operating costs, divided by the total number of customers that Hydro Ottawa serves. The cost performance result for 2019 is \$733 per customer. Similar to most distributors in the province, Hydro Ottawa has experienced increases in its total costs required to deliver quality and reliable services to customers. The delivery of Province-wide consumer programs, investments in new information systems technology and the renewal and growth of the distribution system are some of the contributing factors to increasing operating and capital costs. However, Hydro Ottawa remains focused on productivity and cost reduction initiatives and the overall strategic direction to deliver reliable service while operating efficiently and effectively to keep rates competitive.

- **Total Cost per Km of Line**

The total cost per km of line is evaluated by PEG LLC on behalf of the OEB and the cost is calculated as the sum of Hydro Ottawa's capital and operating costs, divided by the kilometers of line that Hydro Ottawa operates within its service territory to serve its customers. Hydro Ottawa’s total cost per km of line in 2019 is \$42,694. This measure, as calculated by PEG, does not account for Hydro Ottawa’s unique service territory: its physical size; comprised of a geographically diverse area with significant population dispersion and a mix of urban and rural service areas. The amount of km of line in Hydro Ottawa’s territory is the fourth largest in the province. Hydro Ottawa’s distribution system is an even mix of overhead wires and underground cables. While underground wires are less likely to be damaged by storms or other environmental factors, they are much more expensive to build and maintain. And, when there is a power outage, it often takes longer to locate and repair the problem, compared to overhead wires.

Conservation & Demand Management

- **Net Cumulative Energy Savings**

2019 was a transition year for Conservation and Demand Management across the Province as a result of the Ministerial Directive issued on March 21, 2019 mandating the discontinuance and wind-down of the Conservation First Framework (“CFF”). This subsequently resulted in Hydro Ottawa taking the necessary steps to wind down its CFF activities in an orderly manner following the March directive. In 2019, the IESO also stopped the issuance of annual verified savings reports and monthly program participation and cost reports that included performance data for Hydro Ottawa towards its six-year, 395 GWh energy savings goal that was previously approved under the 2015-2020 Conservation First Framework, prior to the CFF being terminated.

For 2019 (which would have represented year five of the six-year CFF), the Ontario Energy Board reported that Hydro Ottawa achieved 102% of its six year, 395 GWh energy savings goal. This represents 17% of the 395 GWh energy saving goal and an achievement of 67 GWh of net energy savings in 2019. Although Hydro Ottawa continues to report gross energy savings to the IESO for the CFF, Hydro Ottawa does not have any IESO reporting to validate this result for 2019.

Connection of Renewable Generation

- **Renewable Generation Connection Impact Assessments Completed on Time**

Electricity distributors are required to conduct Connection Impact Assessments (“CIAs”) for large generation facilities (projects exceeding 10 kW) within OEB defined timelines. A CIA consists of an assessment, detailed cost estimate and an Offer to Connect within the time prescribed. Timelines vary from 60 to 90 days, depending on a number of variables such as size of project and/or whether system expansion or reinforcement is required. In 2019, Hydro Ottawa completed eight CIAs, totaling 2,133kW; all except for one CIA were completed within the defined time frame. The one assessment which exceeded the required timeframe was completed 18 days past the allowable time frame mainly due to limited internal resources to complete the assessment.

Hydro Ottawa performs all CIA work internally, and regularly reviews its processes for continuous improvement to benefit the customer.

- **New Micro-embedded Generation Facilities Connected On Time**

Hydro Ottawa connected 30 new Micro-embedded Generation Facilities (microFIT projects of 10 kW or less) in which 100% were completed within the prescribed time frame of five business days. The minimum acceptable performance level for this measure is 90% of the connection volume. Hydro Ottawa worked closely with its customers and their contractors to identify and address potential issues prior to connection in order to ensure the projects were completed within the prescribed timelines. New connections for the Micro-embedded Generation Facilities program ended on December 31st, 2018.

Financial Ratios

- **Liquidity: Current Ratio (Current Assets/Current Liabilities)**

Hydro Ottawa's liquidity ratio has increased from 0.80 in 2018 to 1.14 in 2019. This indicates that for every one dollar of current liabilities within the year, the company had \$1.14 in current assets to cover the obligations.

- **Leverage: Total Debt (includes short-term and long-term debt) to Equity Ratio**

The OEB uses a deemed capital structure of 60% debt and 40% equity for electricity distributors when establishing rates (debt to equity ratio of 1.5 [60/40]). A debt to equity ratio of more than 1.5 indicates that a distributor is more highly leveraged than the deemed capital structure. In 2019, Hydro Ottawa's debt to equity ratio was 1.90. Hydro Ottawa seeks to maintain its financial health and the viability of its assets to performance standards set by the OEB for the ultimate benefit of its customers. For the past five years, Hydro Ottawa has carried a higher debt to equity ratio as a result of the significant capital expenditure program required to replace the aging distribution system infrastructure. Although Hydro Ottawa is more highly leveraged than the deemed capital structure, the company has been able to mitigate its cost of borrowing due to favourable interest rates on its long-term debt.

- **Profitability: Regulatory Return on Equity – Deemed (included in rates)**

Hydro Ottawa's current distribution rates were approved by the OEB under the expectation that it will earn an 8.98% regulatory return on equity (deemed return). Should the achieved return fall outside of this expectation by plus or minus 3%, a regulatory

review of Hydro Ottawa's revenues and cost structure may be conducted by the OEB.

- **Profitability: Regulatory Return on Equity – Achieved**

Hydro Ottawa achieved an 8.82% regulatory return on equity in 2018, which is 0.16% below the deemed rate and well within the +/- 3% range allowed by the OEB.

Note to Readers of 2019 Scorecard MD&A

The information provided by distributors on their future performance (or what can be construed as forward-looking information) may be subject to a number of risks, uncertainties and other factors that may cause actual events, conditions or results to differ materially from historical results or those contemplated by the distributor regarding their future performance. Some of the factors that could cause such differences include legislative or regulatory developments, financial market conditions, general economic conditions and the weather. For these reasons, the information on future performance is intended to be management's best judgement on the reporting date of the performance scorecard, and could be markedly different in the future.