



# 2010 Yearbook of Natural Gas Distributors

Ontario Energy Board

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## Background on 2010 Statistical Yearbook of Natural Gas Distributors

The Ontario Energy Board is the regulator of Ontario's natural gas and electricity industries. In the natural gas sector, the Board reviews and approves rates proposed to be charged to customers by regulated natural gas distributors\*. The OEB licenses all marketers who sell natural gas to residential and small commercial customers.

The 2010 statistical yearbook of Natural Gas Distributors provides interested parties and the general public with financial and operational information collected from regulated natural gas distributors. It is compiled from data for the fiscal year ending in 2010, submitted by the distributors through the Ontario Energy Board's Reporting and Record-Keeping Requirements system. This yearbook is also available electronically on the OEB website.

\*There are five small gas companies that are exempt from rate regulation under the OEB Act, as well as two municipally owned gas companies (City of Kitchener and City of Kingston) that are not rate regulated by the Board.

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**BALANCE SHEET**

**ASSETS**

**Current Assets**

Cash  
Accounts Receivable  
Gas Inventories  
Other Current Assets

**Total Current Assets**

**Non-Current Assets**

Property, Plant & Equipment  
Long-Term Investments  
Deferred Charges  
Other Non-Current Assets

**Total Non-Current Assets**

**TOTAL ASSETS**

**LIABILITIES & SHAREHOLDERS' EQUITY**

**Current Liabilities**

Bank Overdraft, Loans and Notes Payable  
Accounts Payable & Accrued Liabilities  
Other Current Liabilities  
Income Taxes Payable  
Current Portion of Long-Term Debt

**Total Current Liabilities**

**Non-Current Liabilities**

Long-Term Debt  
Deferred Income Taxes  
Other Non-Current Liabilities

**Total Non-Current Liabilities**

**TOTAL LIABILITIES**

**SHAREHOLDERS' EQUITY**

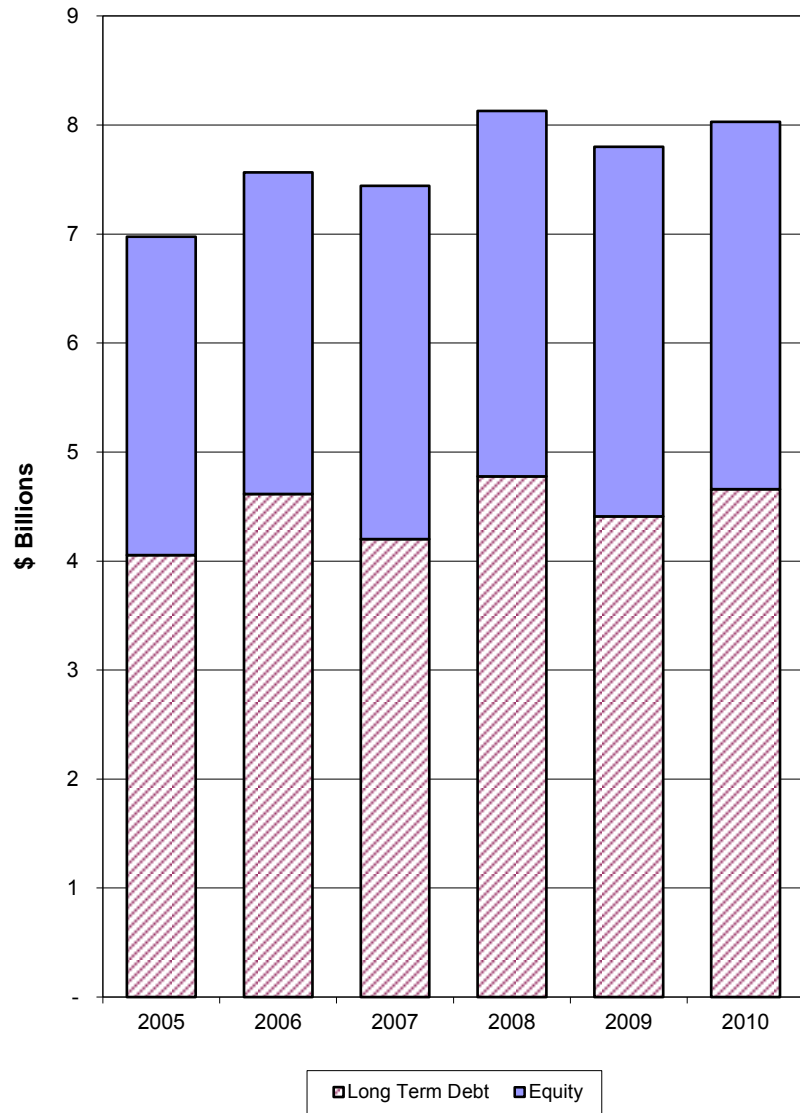
Share Capital & Retained Earnings

**LIABILITIES & SHAREHOLDERS' EQUITY**

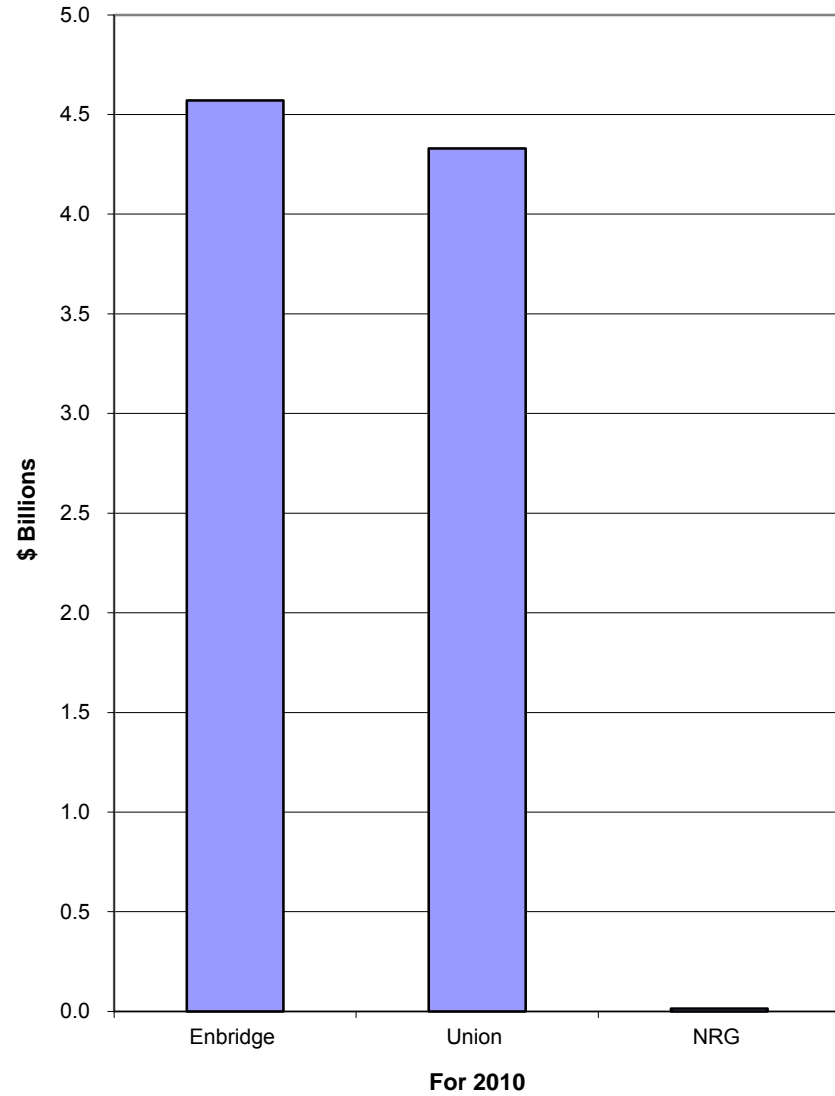
	<b>ENBRIDGE</b>	<b>UNION</b>	<b>NRG</b>	<b>TOTAL</b>
Cash	\$ -	\$ -	\$ 483,631	\$ 483,631
Accounts Receivable	724,882,372	484,918,745	3,486,935	1,213,288,052
Gas Inventories	398,256,126	167,287,257	-	565,543,383
Other Current Assets	28,440,300	48,691,050	110,388	77,241,738
<b>Total Current Assets</b>	<b>1,151,578,799</b>	<b>700,897,052</b>	<b>4,080,953</b>	<b>1,856,556,805</b>
Property, Plant & Equipment	4,570,786,807	4,330,515,541	13,518,091	8,914,820,439
Long-Term Investments	829,668,886	37,594,290	350,000	867,613,176
Deferred Charges	99,796,279	358,860,932	180,486	458,837,697
Other Non-Current Assets	244,430,737	8,832,535	268,335	253,531,608
<b>Total Non-Current Assets</b>	<b>5,744,682,709</b>	<b>4,735,803,298</b>	<b>14,316,912</b>	<b>10,494,802,919</b>
<b>TOTAL ASSETS</b>	<b>\$ 6,896,261,508</b>	<b>\$ 5,436,700,351</b>	<b>\$ 18,397,865</b>	<b>\$ 12,351,359,724</b>
Bank Overdraft, Loans and Notes Payable	340,714,260	145,843,204	-	486,557,463
Accounts Payable & Accrued Liabilities	505,803,468	649,147,551	2,144,484	1,157,095,504
Other Current Liabilities	83,317,598	48,711,344	187,412	132,216,354
Income Taxes Payable	28,959,348	7,524,429	-	36,483,777
Current Portion of Long-Term Debt	150,000,000	250,000,000	638,963	400,638,963
<b>Total Current Liabilities</b>	<b>1,108,794,674</b>	<b>1,101,226,529</b>	<b>2,970,859</b>	<b>2,212,992,062</b>
Long-Term Debt	2,655,000,000	1,994,858,600	9,592,252	4,659,450,852
Deferred Income Taxes	5,167,158	360,972,137	589,000	366,728,295
Other Non-Current Liabilities	1,210,369,173	532,730,351	-	-
<b>Total Non-Current Liabilities</b>	<b>3,870,536,331</b>	<b>2,888,561,088</b>	<b>10,181,252</b>	<b>6,769,278,671</b>
<b>TOTAL LIABILITIES</b>	<b>4,979,331,005</b>	<b>3,989,787,617</b>	<b>13,152,111</b>	<b>8,982,270,732</b>
Share Capital & Retained Earnings	1,916,930,503	1,446,912,734	5,245,755	3,369,088,992
<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>	<b>\$ 6,896,261,508</b>	<b>\$ 5,436,700,351</b>	<b>\$ 18,397,865</b>	<b>\$ 12,351,359,724</b>



Long-Term Debt & Equity

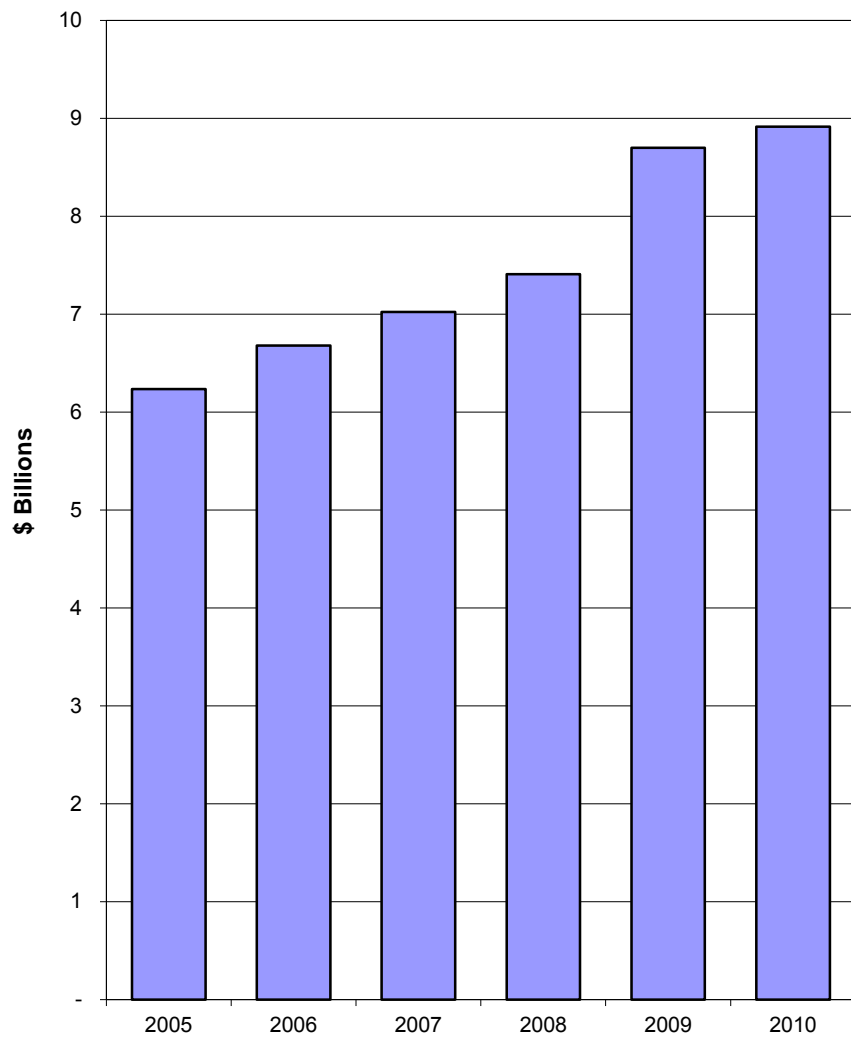


Net Property and Equipment by Distributor  
\$ 8.9 Billion





### Net Property Plant and Equipment





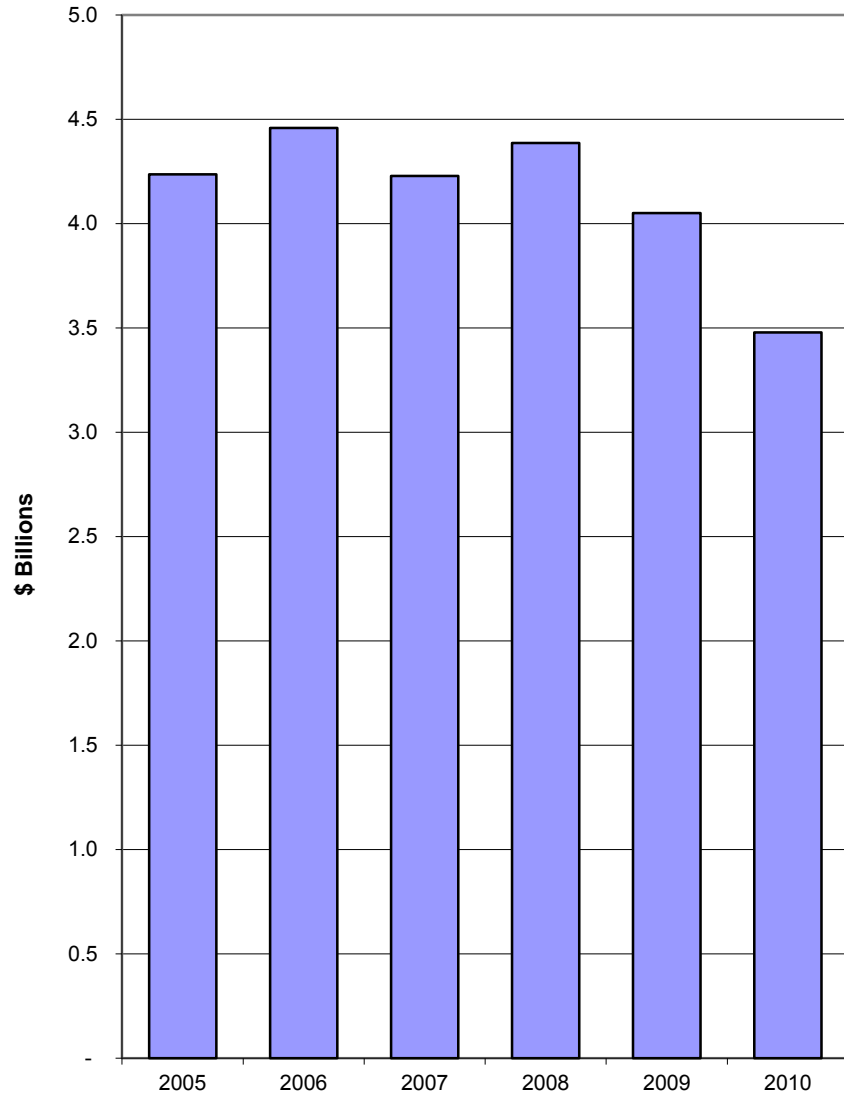
## INCOME STATEMENT

	<b>ENBRIDGE</b>	<b>UNION</b>	<b>NRG</b>	<b>TOTAL</b>
Revenues				
Operating Revenues	\$ 2,426,217,123	\$ 1,800,864,133	\$ 11,210,734	\$ 4,238,291,990
Other Income	6,544,702	28,514,765	8,781	35,068,248
	<b>2,432,761,825</b>	<b>1,829,378,898</b>	<b>11,219,515</b>	<b>4,273,360,238</b>
Expenses				
Gas Cost, Operating and Maintenance	2,042,932,735	1,424,572,247	10,475,647	3,477,980,629
Interest	185,628,605	156,608,790	571,806	342,809,202
	<b>2,228,561,340</b>	<b>1,581,181,038</b>	<b>11,047,454</b>	<b>3,820,789,831</b>
Net Operating Income	<b>204,200,485</b>	<b>248,197,861</b>	<b>172,061</b>	<b>452,570,407</b>
Miscellaneous Income	48,426,136	175,660	567,234	49,169,030
Income Before Income Taxes	252,626,620	248,373,521	739,295	501,739,437
Income Taxes (Current and Future)	59,383,740	40,886,233	190,000	100,459,973
<b>Net Income</b>	<b>\$ 193,242,880</b>	<b>\$ 207,487,288</b>	<b>\$ 549,295</b>	<b>\$ 401,279,464</b>

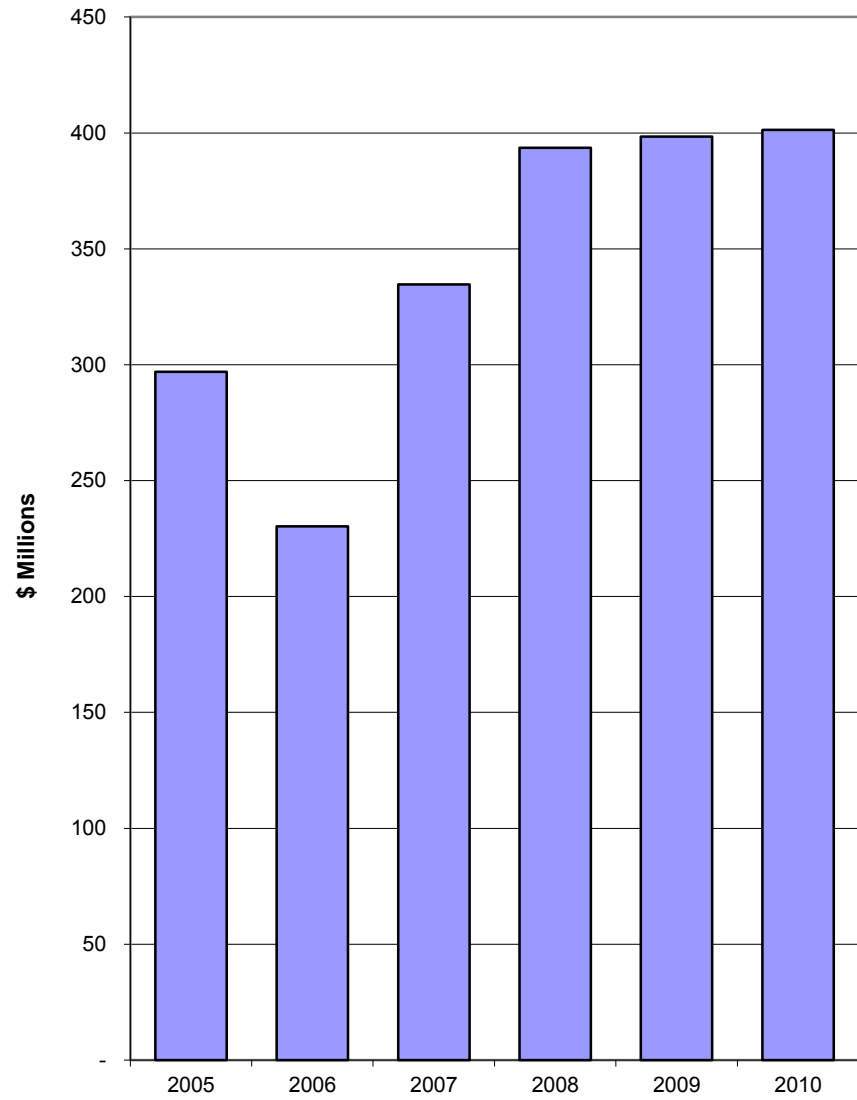
Note: Reported results include certain non-utility activities that are not regulated by the Ontario Energy Board.



**Total Operating and Maintenance  
Expense**



**Net Income**





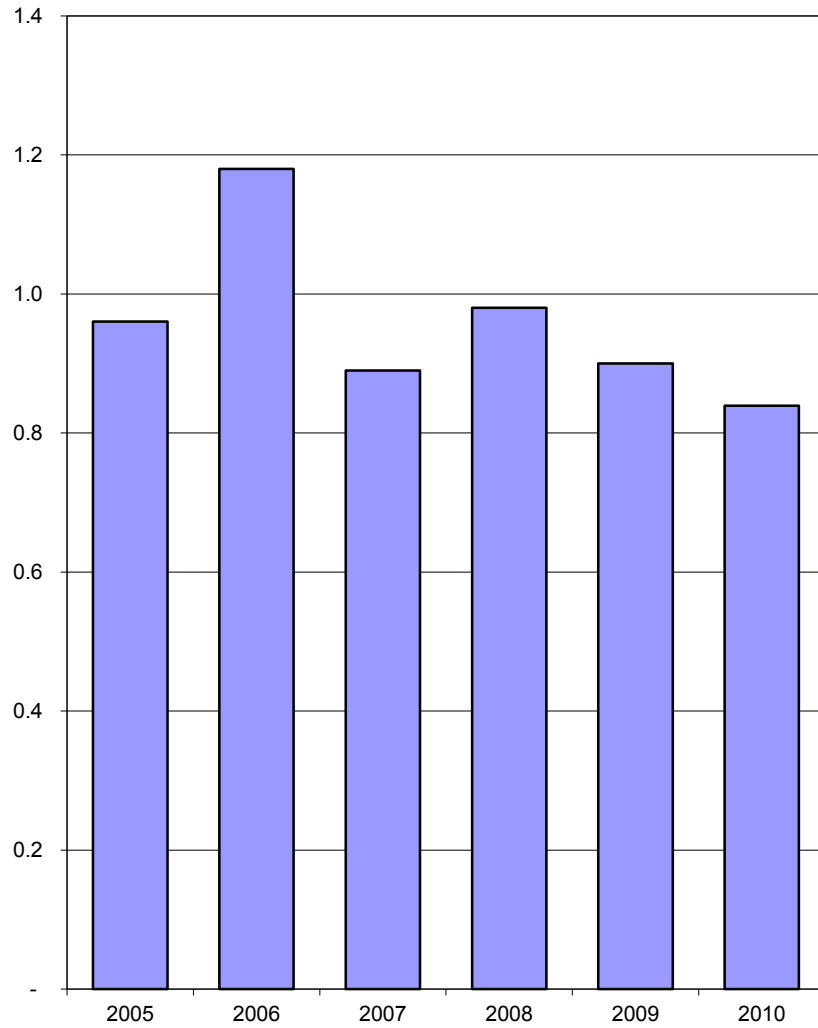
**FINANCIAL RATIOS**

	<b>ENBRIDGE</b>	<b>UNION</b>	<b>NRG</b>	<b>TOTAL</b>
<b>Liquidity Ratios</b>				
Current Ratio (Current Assets/Current Liabilities)	1.04	0.64	1.37	0.84
<b>Leverage Ratios</b>				
Debt Ratio (Long-Term Debt/Total Assets)	38%	37%	52%	38%
Debt to Equity Ratio (Long-Term Debt/Shareholders' Equity)	1.39	1.38	1.83	1.38
Interest Coverage (EBIT/Interest Charges)	2.36	2.59	2.29	2.46
<b>Profitability Ratios</b>				
Financial Statement Return on Assets (Net Income/Total Assets)	2.80%	3.82%	2.99%	3.25%
Financial Statement Return on Equity (Net Income/Shareholders' Equity)	10.08%	14.34%	10.47%	11.91%

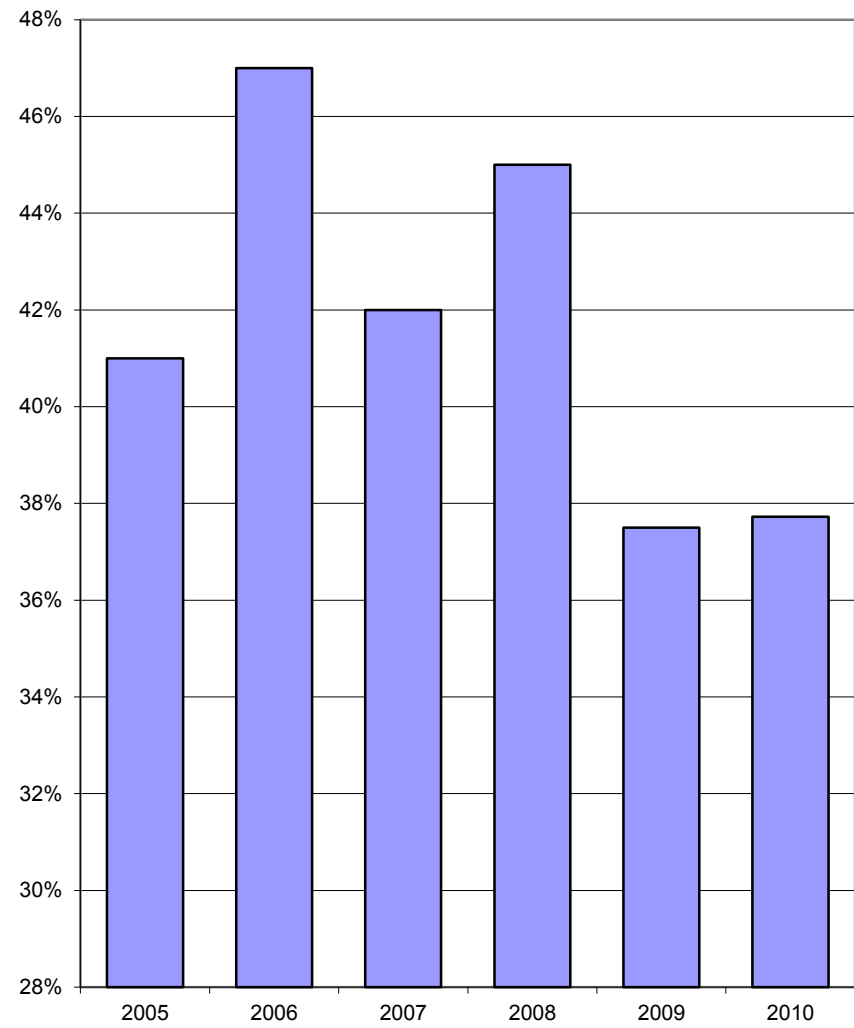




**Current Ratio**  
**(Current Assets/ Current Liabilities)**

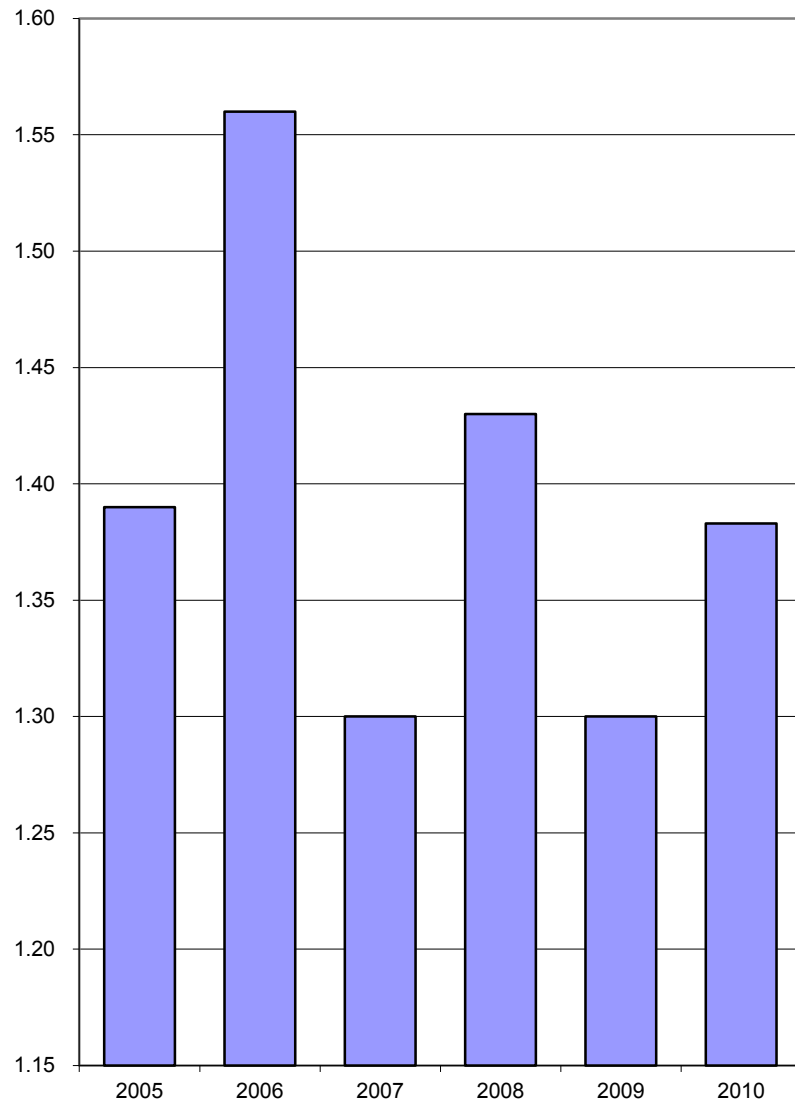


**Debt Ratio**  
**(Long-Term Debt/Total Assets)**

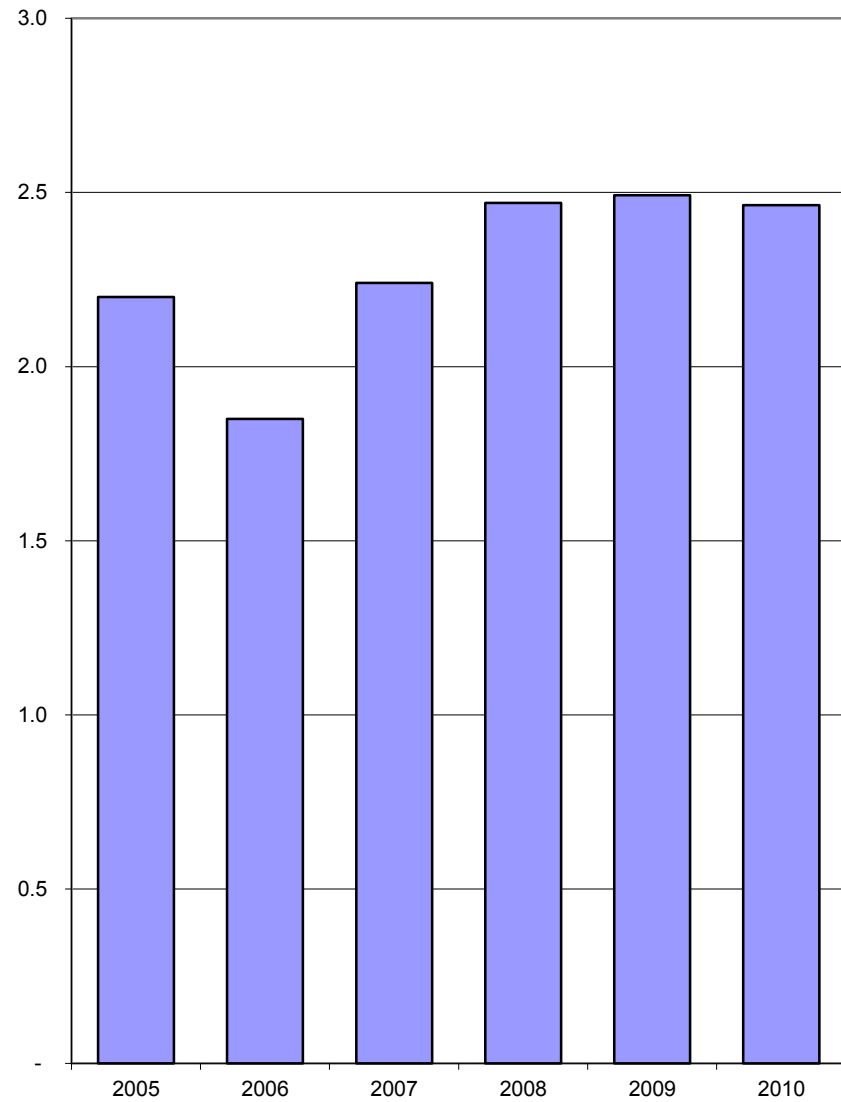




**Debt to Equity Ratio  
(Long-Term Debt/Equity)**

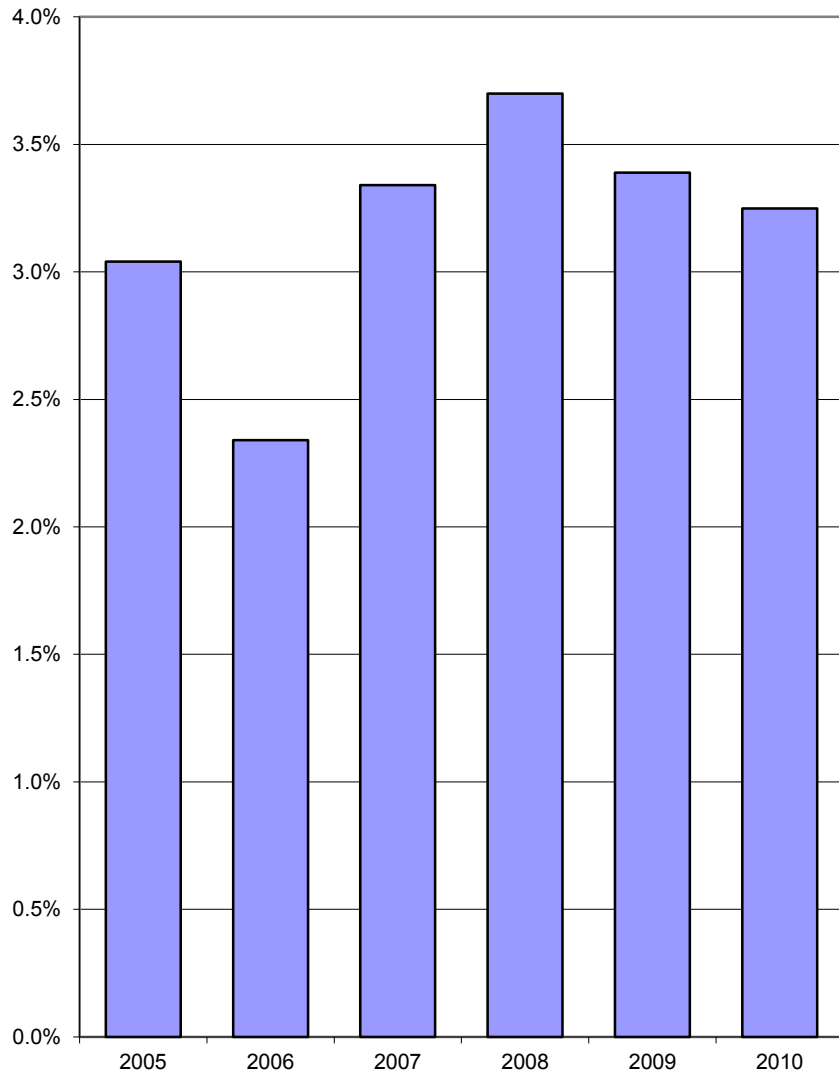


**Interest Coverage  
(EBIT/Interest Charges)**

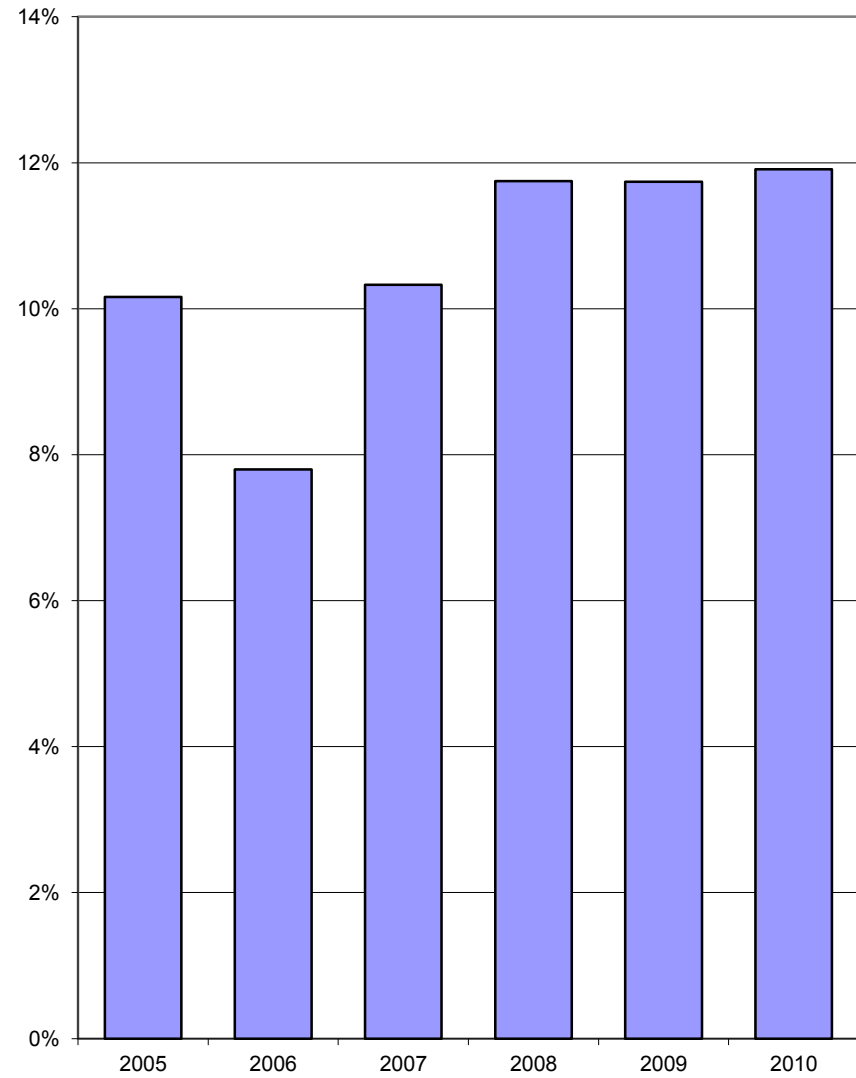




**Financial Statement Return on Assets  
(Net Income/Total Assets)**



**Financial Statement Return on Equity  
(Net Income/Shareholder's Equity)**





## **NUMBER OF CUSTOMERS in 2010**

### **System Gas Customers \***

Low Volume

Large Volume

ENBRIDGE	UNION	NRG	TOTAL
1,448,477	1,007,671	6,976	2,463,124
7,478	4,228	5	11,711

### **Total Number of Customers**

Total (includes customers of marketers)

ENBRIDGE	UNION	NRG	TOTAL
1,961,904	1,343,795	7,037	3,312,736

### **Service Quality Requirements**

#### **Call Answering Service Level**

(OEB Minimum Standard: 75%)

#### **Number of Calls Abandon Rate**

(OEB Standard: not exceed 10%)

#### **Meter Reading Performance**

(OEB Standard: not exceed 0.5%)

#### **Appointments Met within Designated Time Period**

(OEB Minimum Standard: 85%)

#### **Time to Reschedule Missed Appointments**

(OEB Standard: 100%)

#### **Emergency Calls Responded within One Hour**

(OEB Minimum Standard: 90%)

#### **Number of Days to provide a Written Response**

(OEB Minimum Standard: 80%)

#### **Number of Days to Reconnect a Customer**

(OEB Minimum Standard: 85%)

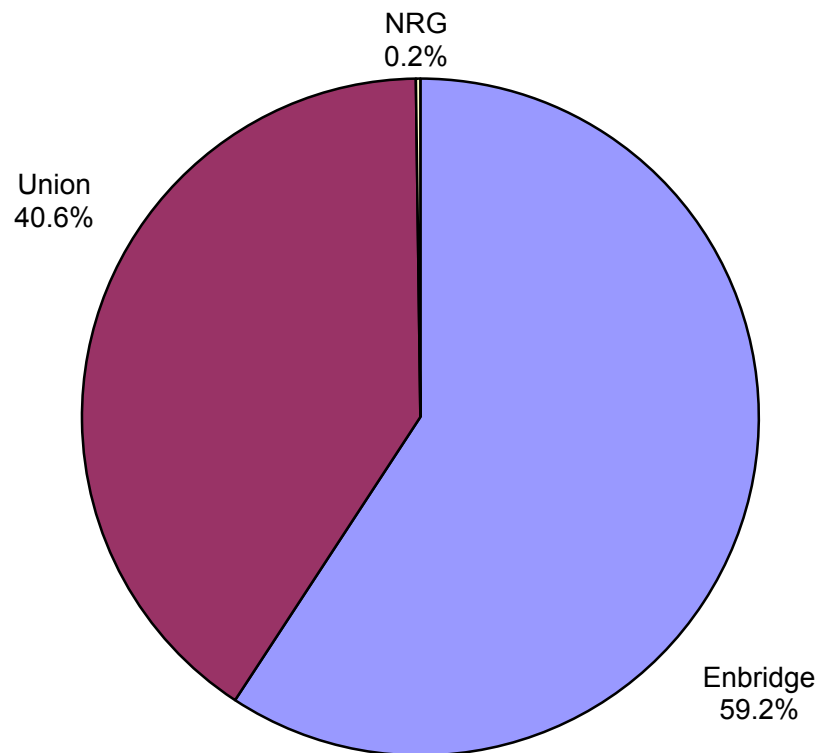
ENBRIDGE	UNION	NRG
65.30%	82.50%	N/A
11.60%	3.20%	N/A
0.70%	0.10%	0.00%
94.70%	97.10%	95.80%
94.79%	99.90%	100.00%
94.20%	98.00%	93.10%
N/A	100.00%	N/A
93.90%	91.50%	100.00%

\*Low Volume Customer - Less than 50,000 cubic meters/year; Large Volume Customer - 50,000 cubic meters/year or more.

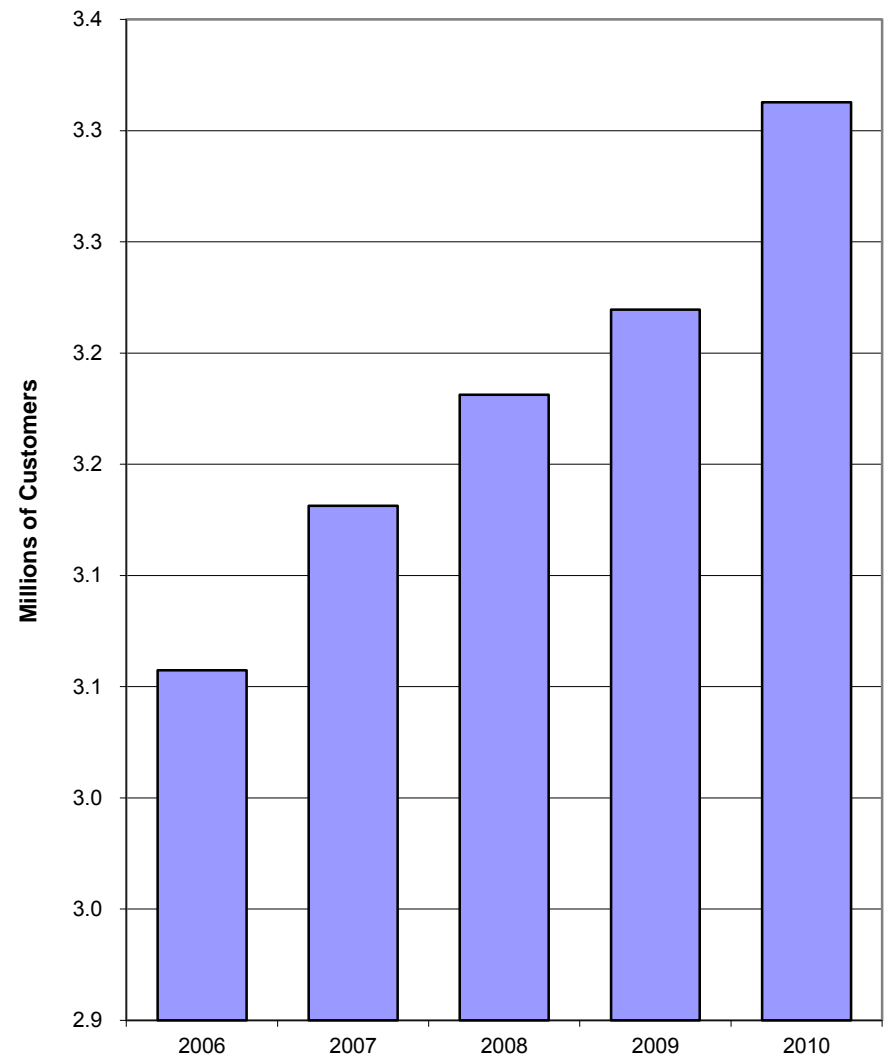
N/A - Information not available for the 2010 reporting period.



Percentage of Customers by Distributor  
for 2010



Total Number of Customers





## Cross-Reference to Uniform System of Accounts

	<b>Aggregation of Trial Balance (RRR section 2.1.7) accounts</b>
<b>Cash</b>	Accounts 130-131 if debit balance
<b>Accounts Receivable - Net</b>	Accounts 132+140-147
<b>Gas Inventories</b>	Accounts 152+153
<b>Other Current Assets</b>	Accounts 150+151+160-163
<b>Property, Plant &amp; Equipment</b>	Accounts 100-116
<b>Long Term Investments</b>	Accounts 120-123
<b>Deferred Charges</b>	Accounts 170-179
<b>Other Non-Current Assets</b>	Accounts 180-183
<b>Bank Overdraft, Loans and Notes Payable</b>	Accounts 130-131 if credit balance + 250
<b>Accounts Payable &amp; Accrued Liabilities</b>	Accounts 251+252+254+259
<b>Other Current Liabilities</b>	Accounts 253+255+257+260+263
<b>Income Taxes Payable</b>	Account 256
<b>Current Portion of Long-term Loan</b>	Accounts 258+262
<b>Long-term Debt</b>	Accounts 220-249
<b>Deferred Income Taxes</b>	Account 276
<b>Other Non-Current Liabilities</b>	Accounts 270+271+278+279+290
<b>Share Capital Retained Earnings</b>	Accounts 200-216
<b>Operating Revenues</b>	Account 300
<b>Other Income</b>	Account 319
<b>Gas Cost, Operating and Maintenance Expenses</b>	Accounts 301-305+311+321+326-331
<b>Interest Expense</b>	Accounts 320+322+323
<b>Miscellaneous Income (Expense)</b>	Accounts 307+308+310+312-316+324+325+333
<b>Income Taxes (Current and Future)</b>	Account 306
<b>Extraordinary Items</b>	Accounts 338-339