

2011 Yearbook of Natural Gas Distributors

Ontario Energy Board

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Background on 2011 Statistical Yearbook of Natural Gas Distributors

The Ontario Energy Board is the regulator of Ontario's natural gas and electricity industries. In the natural gas sector, the Board reviews and approves rates proposed to be charged to customers by regulated natural gas distributors*. The OEB licenses all marketers who sell natural gas to residential and small commercial customers.

The 2011 statistical yearbook of Natural Gas Distributors provides interested parties and the general public with financial and operational information collected from regulated natural gas distributors. It is compiled from data for the fiscal year ending in 2011, submitted by the distributors through the Ontario Energy Board's Reporting and Record-Keeping Requirements system. This yearbook is also available electronically on the OEB website.

*There are five small gas companies that are exempt from rate regulation under the OEB Act, as well as two municipally owned gas companies (City of Kitchener and City of Kingston) that are not rate regulated by the Board.

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BALANCE SHEET

ASSETS

Current Assets

Cash
Accounts Receivable
Gas Inventories
Other Current Assets

Total Current Assets

Non-Current Assets

Property, Plant & Equipment
Long-Term Investments
Deferred Charges
Other Non-Current Assets

Total Non-Current Assets

TOTAL ASSETS

LIABILITIES & SHAREHOLDERS' EQUITY

Current Liabilities

Bank Overdraft, Loans and Notes Payable
Accounts Payable & Accrued Liabilities
Other Current Liabilities
Income Taxes Payable
Current Portion of Long-Term Debt

Total Current Liabilities

Non-Current Liabilities

Long-Term Debt
Deferred Income Taxes
Other Non-Current Liabilities

Total Non-Current Liabilities

TOTAL LIABILITIES

SHAREHOLDERS' EQUITY

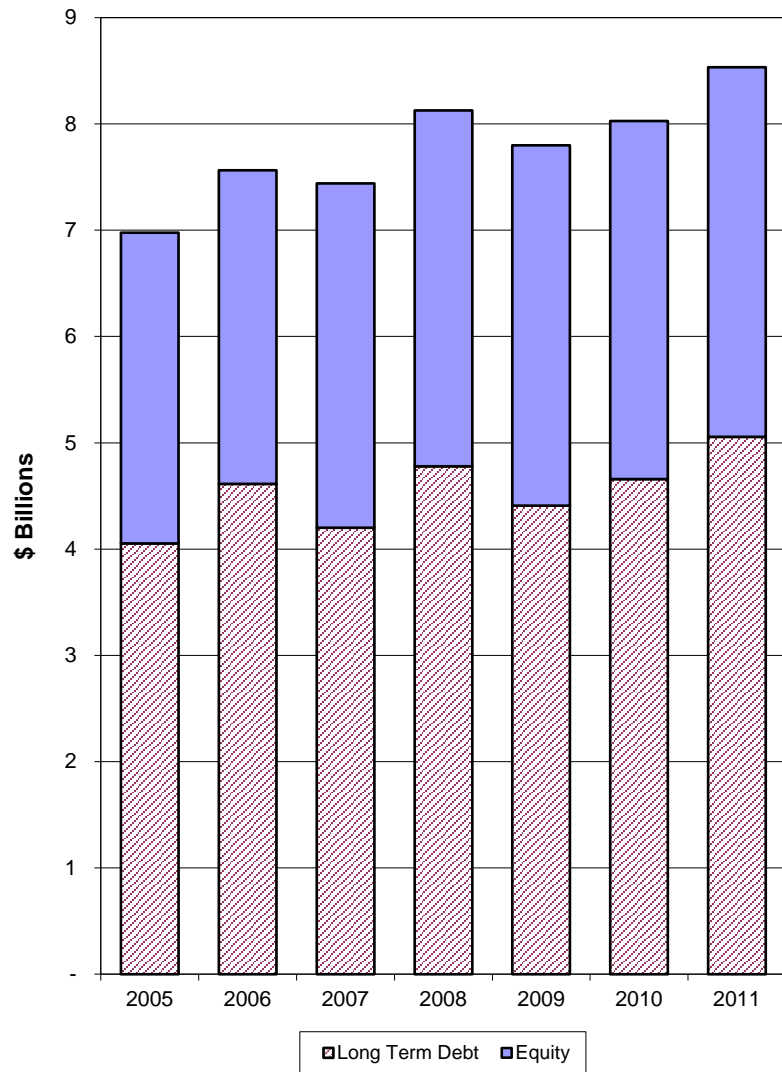
Share Capital & Retained Earnings

LIABILITIES & SHAREHOLDERS' EQUITY

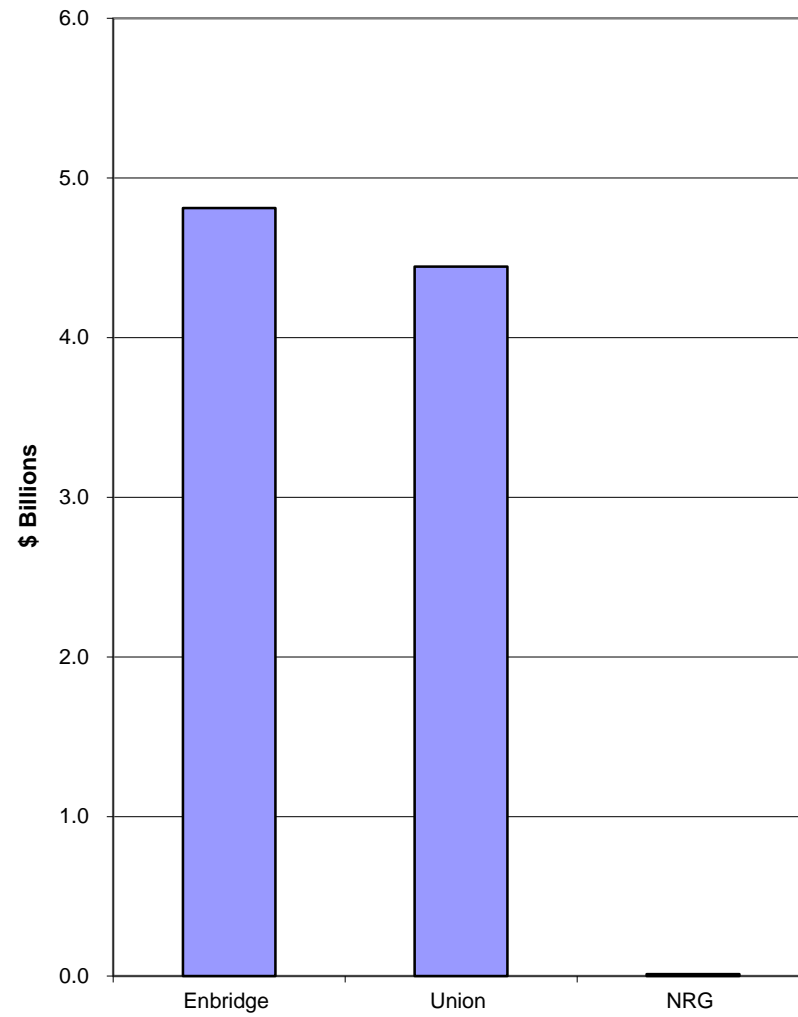
	ENBRIDGE	UNION	NRG	TOTAL
	\$	\$	\$	\$
Cash	-	-	368,100	368,100
Accounts Receivable	611,707,429	489,041,265	1,023,557	1,101,772,251
Gas Inventories	376,473,685	256,717,332	-	633,191,017
Other Current Assets	37,645,298	40,202,868	114,724	77,962,890
Total Current Assets	1,025,826,412	785,961,465	1,506,381	1,813,294,258
Property, Plant & Equipment	4,811,295,272	4,444,947,291	13,323,363	9,269,565,926
Long-Term Investments	897,983,470	37,858,290	-	935,841,760
Deferred Charges	232,532,421	417,917,233	257,069	650,706,723
Other Non-Current Assets	249,324,170	8,832,535	163,673	258,320,378
Total Non-Current Assets	6,191,135,333	4,909,555,349	13,744,105	11,114,434,787
TOTAL ASSETS	\$ 7,216,961,745	\$ 5,695,516,814	\$ 15,250,485	\$ 12,927,729,044
Bank Overdraft, Loans and Notes Payable	559,731,210	278,229,393	-	837,960,603
Accounts Payable & Accrued Liabilities	542,440,532	577,082,190	2,409,634	1,121,932,356
Other Current Liabilities	81,960,473	46,540,480	5,878	128,506,832
Income Taxes Payable	13,118,489	52,552,322	91,060	65,761,871
Current Portion of Long-Term Debt	-	-	-	-
Total Current Liabilities	1,197,250,704	954,404,385	2,506,572	2,154,161,661
Long-Term Debt	2,755,000,000	2,294,858,600	6,755,407	5,056,614,007
Deferred Income Taxes	1,944,334	383,012,882	499,000	385,456,216
Other Non-Current Liabilities	1,292,535,699	561,436,265	-	1,853,971,964
Total Non-Current Liabilities	4,049,480,033	3,239,307,747	7,254,407	7,296,042,187
TOTAL LIABILITIES	5,246,730,737	4,193,712,132	9,760,979	9,450,203,848
Share Capital & Retained Earnings	1,970,231,008	1,501,804,683	5,489,506	3,477,525,197
LIABILITIES & SHAREHOLDERS' EQUITY	\$ 7,216,961,745	\$ 5,695,516,814	\$ 15,250,485	\$ 12,927,729,044



Long-Term Debt & Equity

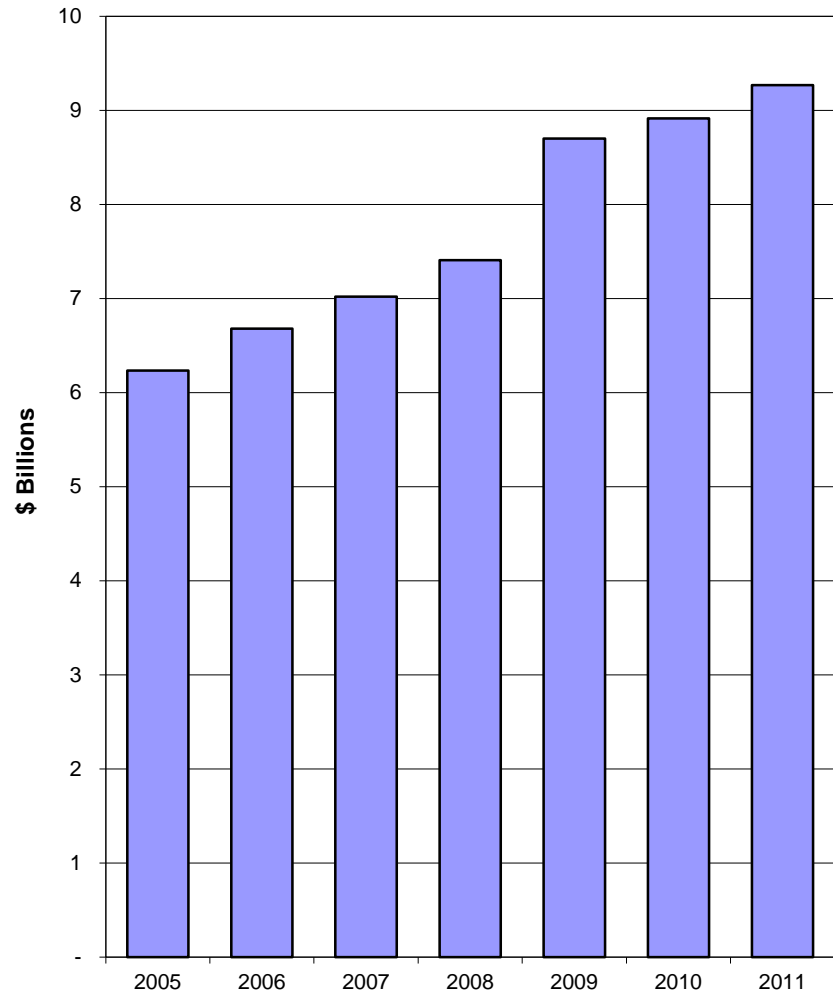


Net Property and Equipment by Distributor
\$ 9.3 Billion





Net Property Plant and Equipment



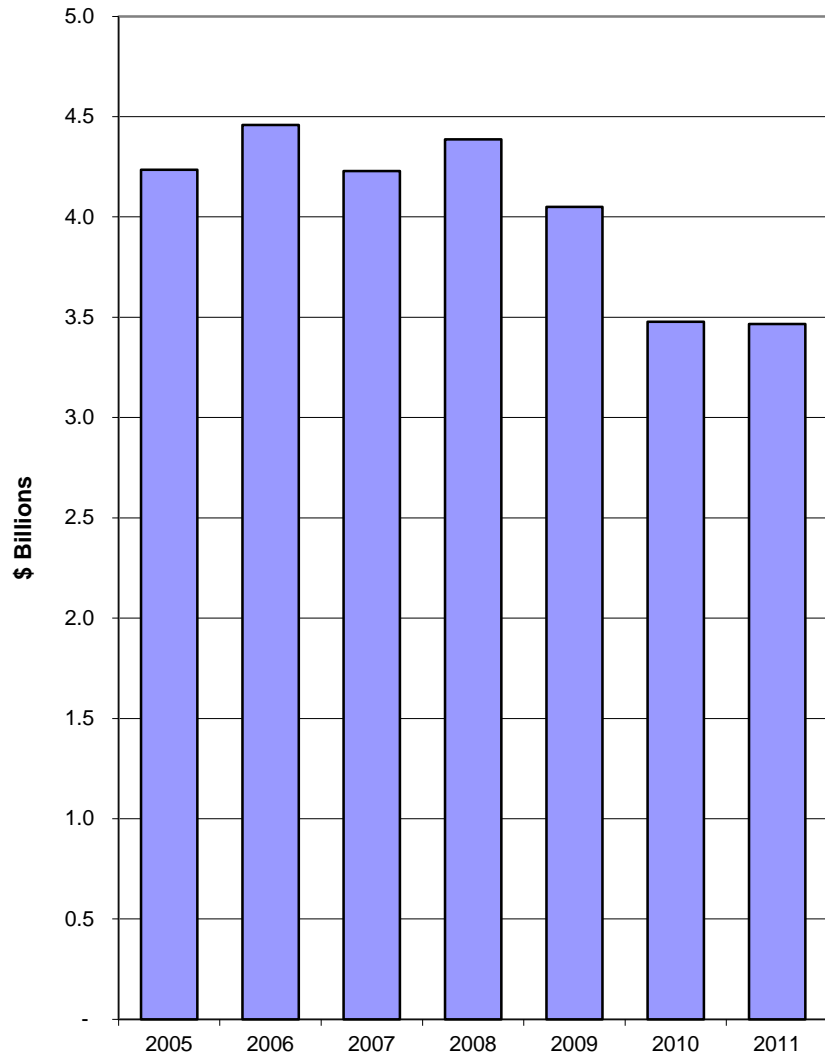
INCOME STATEMENT

	ENBRIDGE	UNION	NRG	TOTAL
Revenues				
Operating Revenues	\$ 2,422,689,136	\$ 1,778,561,365	\$ 11,030,870	\$ 4,212,281,372
Other Income	1,471,313	34,145,526	1,040	35,617,879
	2,424,160,449	1,812,706,891	11,031,911	4,247,899,251
Expenses				
Gas Cost, Operating and Maintenance	2,048,163,581	1,407,691,882	10,130,302	3,465,985,764
Interest	172,258,277	152,793,716	398,251	325,450,245
	2,220,421,858	1,560,485,598	10,528,553	3,791,436,009
Net Operating Income	203,738,591	252,221,293	503,358	456,463,242
Miscellaneous Income	53,824,716	3,537,826	(224,607)	57,137,935
Income Before Income Taxes	257,563,307	255,759,119	278,751	513,601,177
Income Taxes (Current and Future)	49,715,989	59,839,170	35,000	109,590,159
Net Income After Taxes	207,847,318	195,919,949	243,751	404,011,018
Extraordinary Items	-	6,402,000	-	6,402,000
Net Income	\$ 207,847,318	\$ 202,321,949	\$ 243,751	\$ 410,413,018

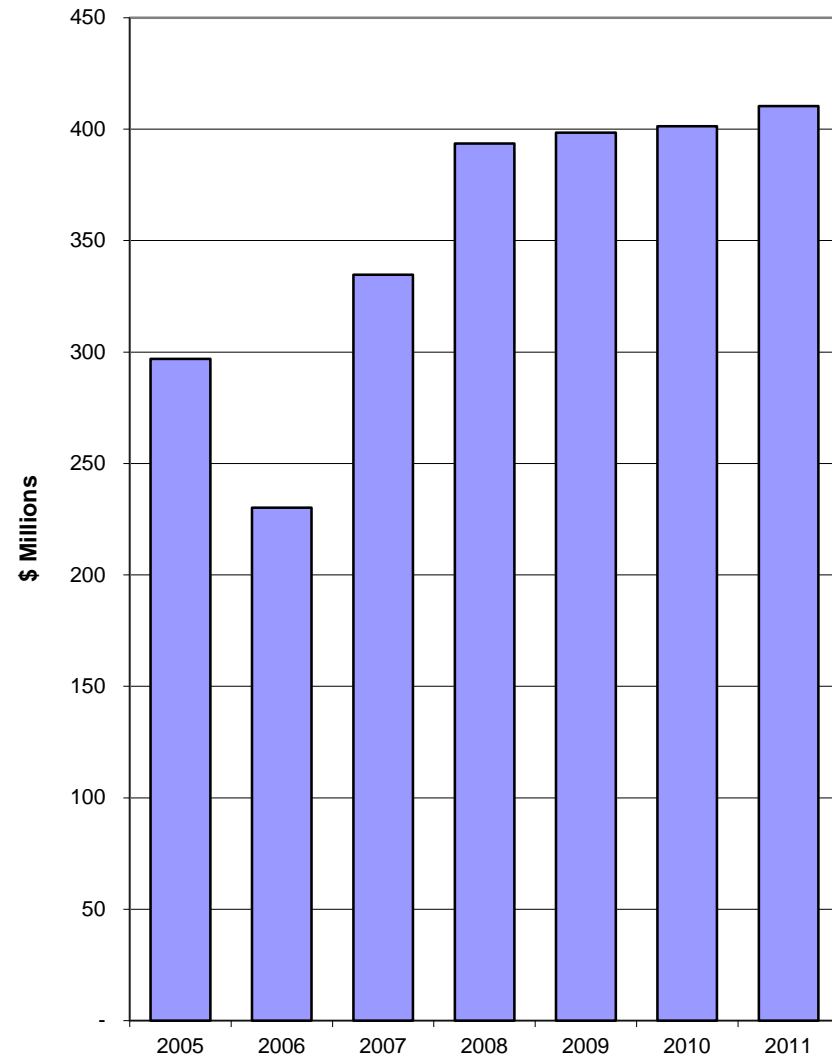
Note: Reported results include certain non-utility activities that are not regulated by the Ontario Energy Board.



**Total Operating and Maintenance
Expense**



Net Income

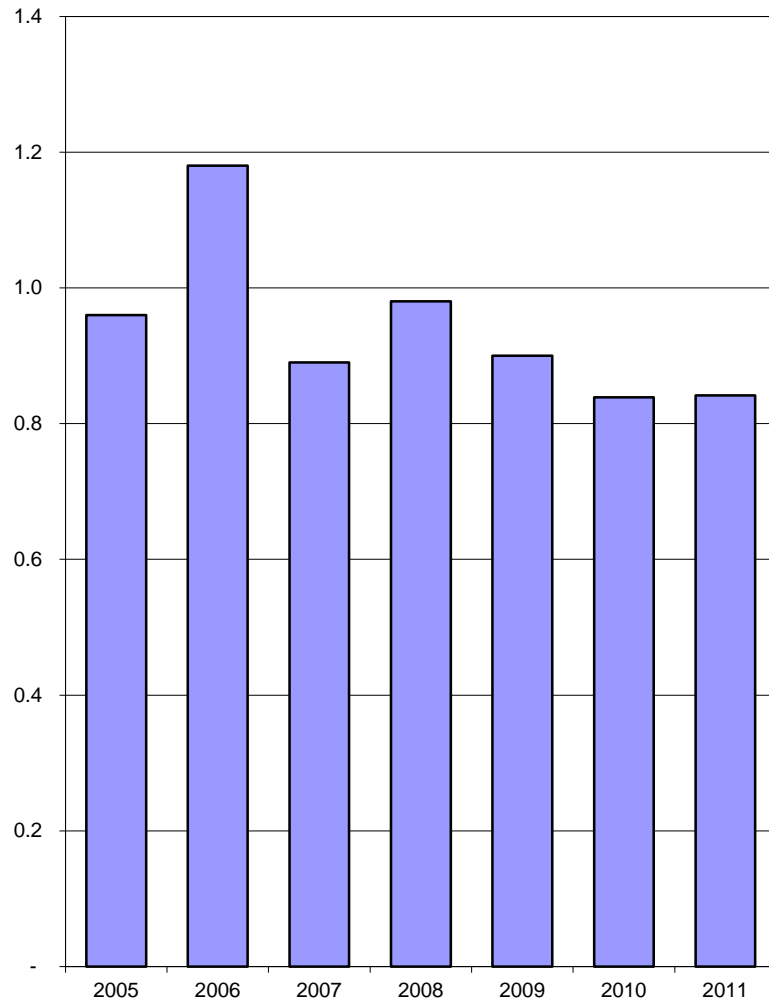


FINANCIAL RATIOS

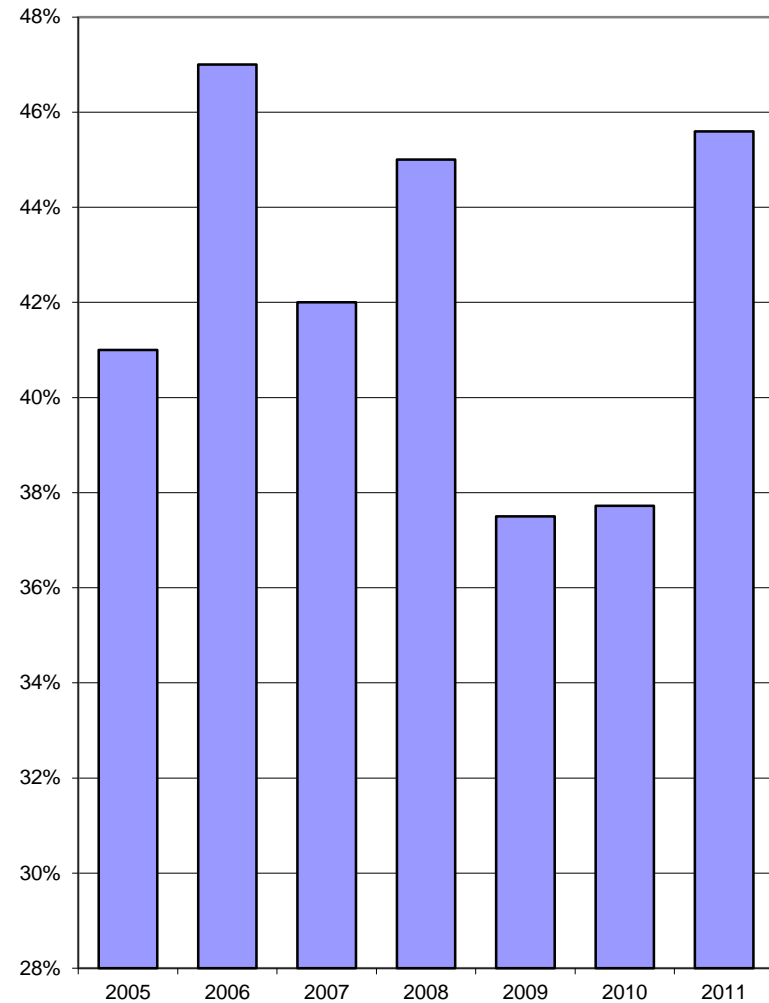
	ENBRIDGE	UNION	NRG	TOTAL
Liquidity Ratios				
Current Ratio (Current Assets/Current Liabilities)	0.86	0.82	0.60	0.84
Leverage Ratios				
Debt Ratio (Total Debt/Total Assets)	46%	45%	44%	46%
Debt to Equity Ratio (Total Debt/Shareholders' Equity)	1.68	1.71	1.23	1.70
Interest Coverage (EBIT/Interest Charges)	2.50	2.67	1.70	2.58
Profitability Ratios				
Financial Statement Return on Assets (Net Income/Total Assets)	2.88%	3.55%	1.60%	3.17%
Financial Statement Return on Equity (Net Income/Shareholders' Equity)	10.55%	13.47%	4.44%	11.80%



Current Ratio
(Current Assets/Current Liabilities)

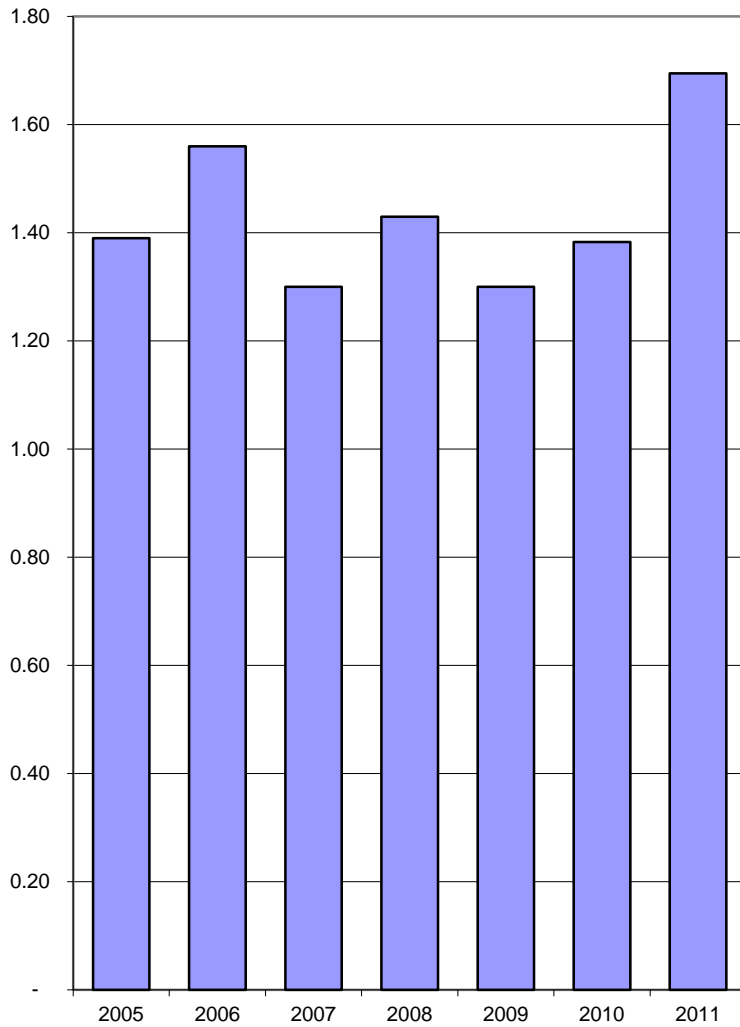


Debt Ratio
(Total Debt/Total Assets)

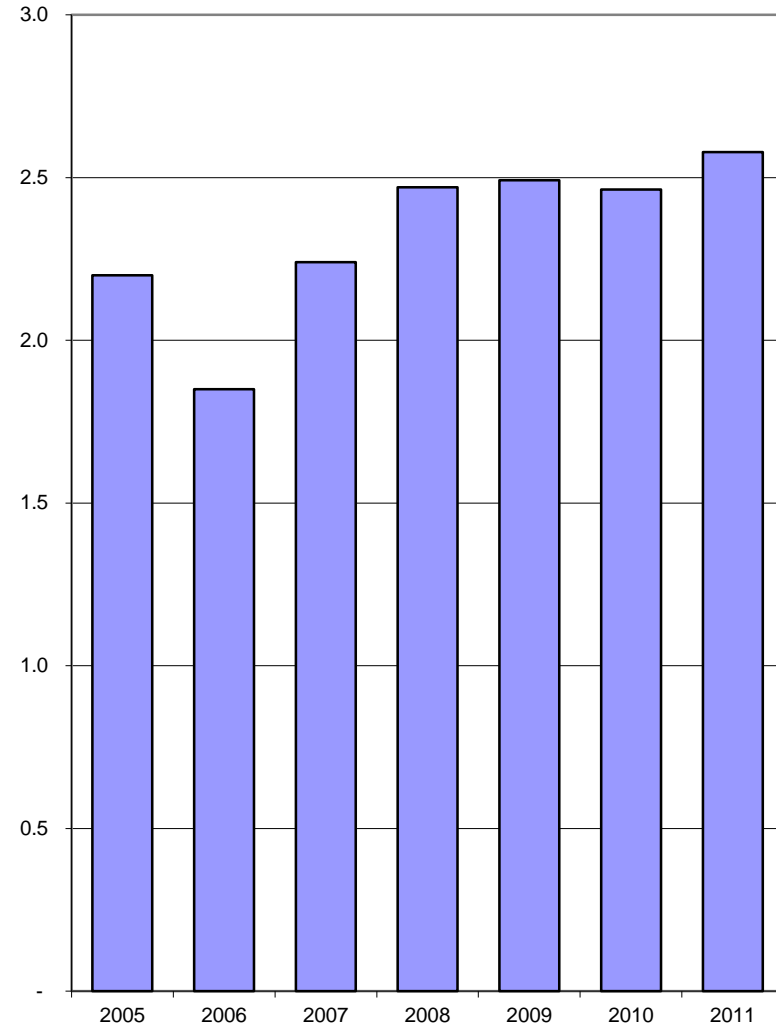




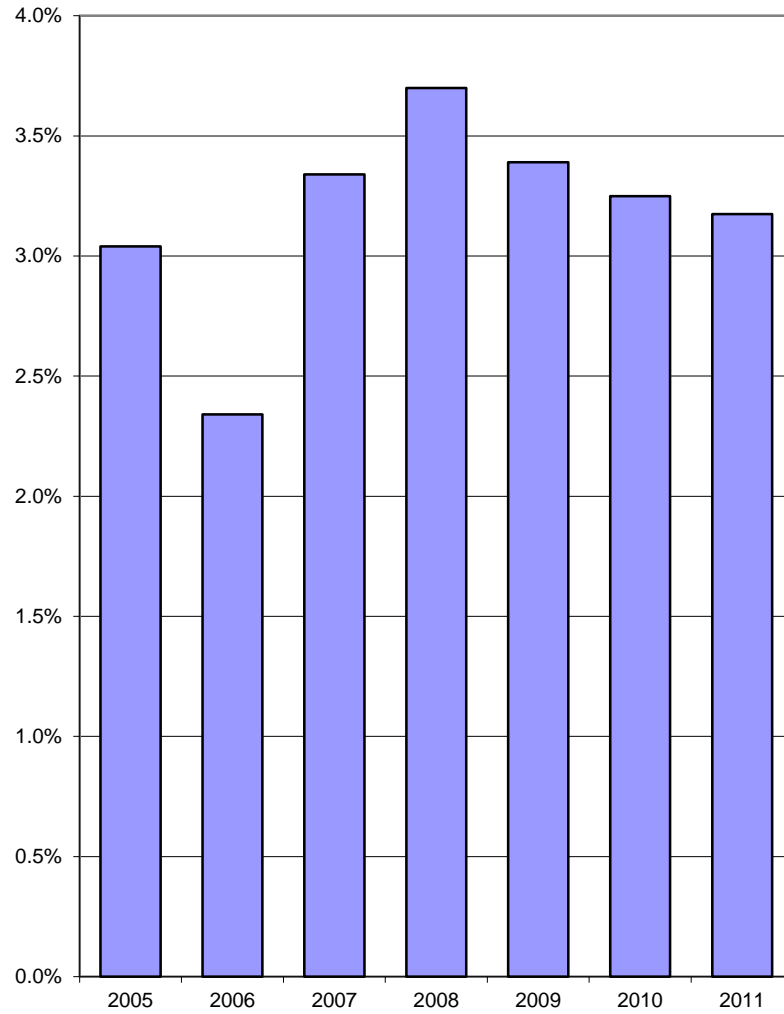
**Debt to Equity Ratio
(Total Debt/Equity)**



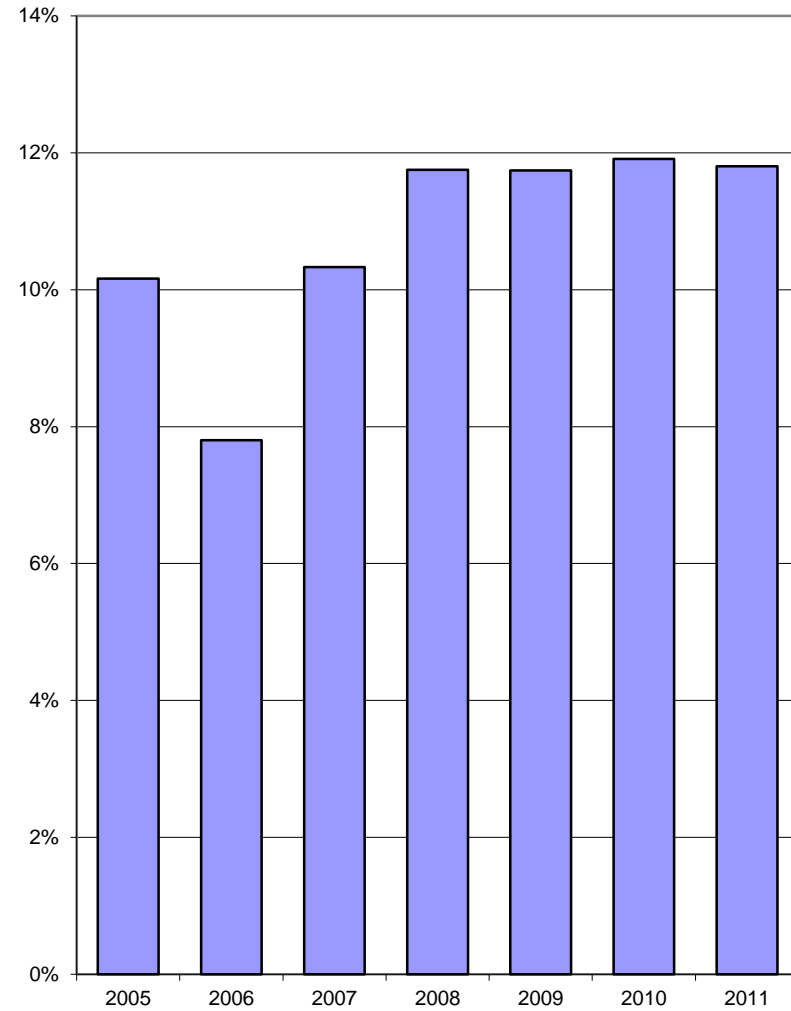
**Interest Coverage
(EBIT/Interest Charges)**



**Financial Statement Return on Assets
(Net Income/Total Assets)**



**Financial Statement Return on Equity
(Net Income/Shareholders' Equity)**



General Customer Information

System Gas Customers *

Low Volume

Large Volume

ENBRIDGE	UNION	NRG	TOTAL
1,626,716	1,113,414	7,085	2,747,215
7,810	4,628	6	12,444

Total Number of Customers

Total (includes customers of marketers)

ENBRIDGE	UNION	NRG	TOTAL
1,985,547	1,360,056	7,120	3,352,723

Service Quality Requirements

Call Answering Service Level

(OEB Minimum Standard: 75%)

Number of Calls Abandon Rate

(OEB Standard: not exceed 10%)

Meter Reading Performance

(OEB Standard: not exceed 0.5%)

Appointments Met within Designated Time Period

(OEB Minimum Standard: 85%)

Time to Reschedule Missed Appointments

(OEB Standard: 100%)

Emergency Calls Responded within One Hour

(OEB Minimum Standard: 90%)

Number of Days to provide a Written Response

(OEB Minimum Standard: 80%)

Number of Days to Reconnect a Customer

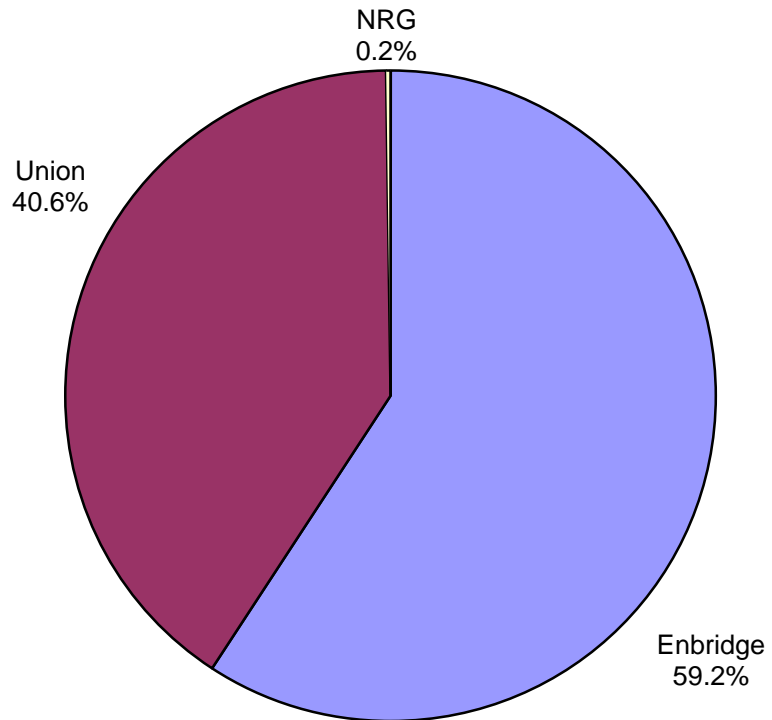
(OEB Minimum Standard: 85%)

ENBRIDGE	UNION	NRG
75.20%	79.90%	96.90%
4.10%	4.30%	2.20%
0.70%	0.10%	0.00%
95.30%	98.20%	97.50%
92.79%	99.82%	100.00%
95.20%	98.30%	97.80%
N/A	100.00%	100.00%
93.80%	93.50%	95.70%

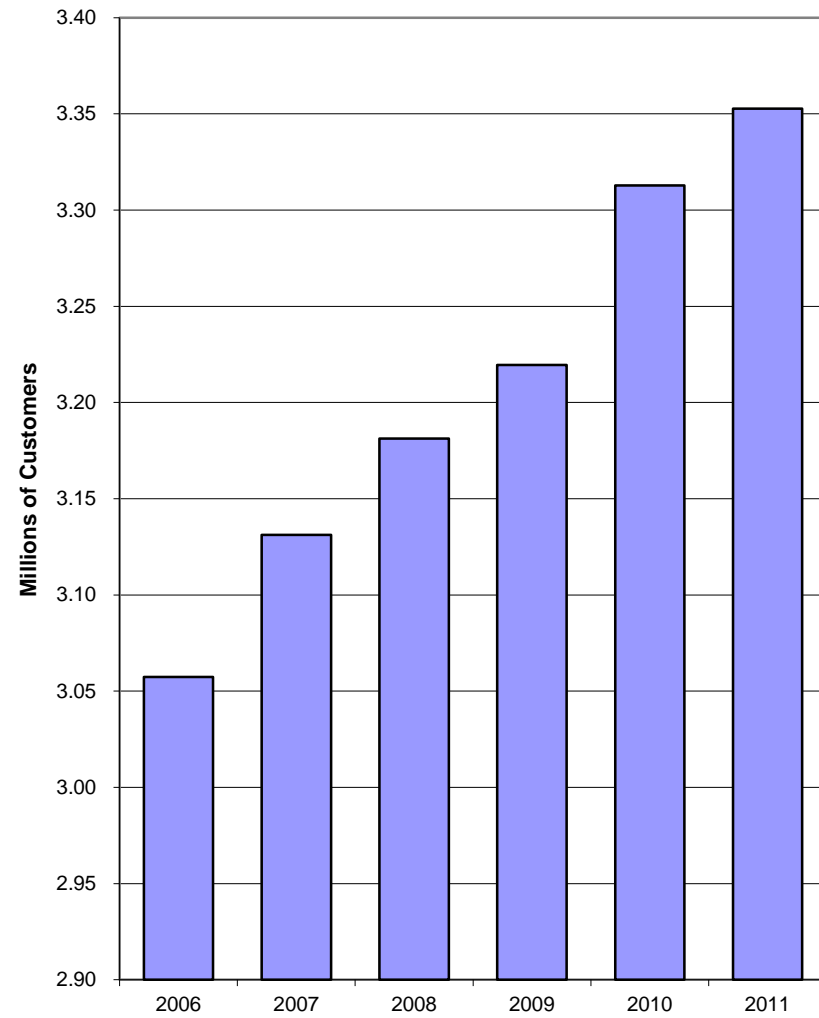
*Low Volume Customer - Less than 50,000 cubic meters/year; Large Volume Customer - 50,000 cubic meters/year or more.

N/A - Denominator is zero.

Percentage of Customers by Distributor



Total Number of Customers





Cross-Reference to Uniform System of Accounts

	Aggregation of Trial Balance (RRR section 2.1.7) accounts
Cash	Accounts 130-131 if debit balance
Accounts Receivable - Net	Accounts 132+140-147
Gas Inventories	Accounts 152+153
Other Current Assets	Accounts 150+151+160-163
Property, Plant & Equipment	Accounts 100-116
Long Term Investments	Accounts 120-123
Deferred Charges	Accounts 170-179
Other Non-Current Assets	Accounts 180-183
Bank Overdraft, Loans and Notes Payable	Accounts 130-131 if credit balance + 250
Accounts Payable & Accrued Liabilities	Accounts 251+252+254+259
Other Current Liabilities	Accounts 253+255+257+260+263
Income Taxes Payable	Account 256
Current Portion of Long-term Loan	Accounts 258+262
Long-term Debt	Accounts 220-249
Total Debt	Accounts 130-131 if credit balance + 220-249 + 250 + 258 + 262
Deferred Income Taxes	Account 276
Other Non-Current Liabilities	Accounts 270+271+278+279+290
Share Capital Retained Earnings	Accounts 200-216
Operating Revenues	Account 300
Other Income	Account 319
Gas Cost, Operating and Maintenance Expenses	Accounts 301-305+311+321+326-331
Interest Expense	Accounts 320+322+323
Miscellaneous Income (Expense)	Accounts 307+308+310+312-316+324+325+333
Income Taxes (Current and Future)	Account 306
Extraordinary Items	Accounts 338-339