





# Background on Statistical Yearbook of Natural Gas Distributors

The Ontario Energy Board (the "Board") is the regulator of Ontario's natural gas and electricity sectors. In the natural gas sector, the Board reviews and approves rates proposed to be charged to customers by regulated natural gas distributors.\* The Board licenses all marketers who sell natural gas to residential and small commercial customers.

The Board provides this Yearbook of Natural Gas Distributors to publish the financial and operational information collected from regulated natural gas distributors. It is compiled from data submitted by the distributors through the Board's Reporting and Record-Keeping Requirements. This Yearbook is also available electronically on the Board's website.

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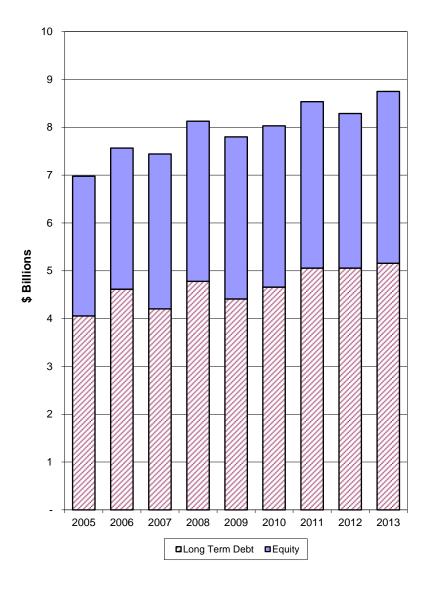
\*There are five small gas companies that are exempt from rate regulation under the OEB Act, as well as two municipally owned gas companies (City of Kitchener and City of Kingston) that are not rate regulated by the Board.

### **BALANCE SHEET**

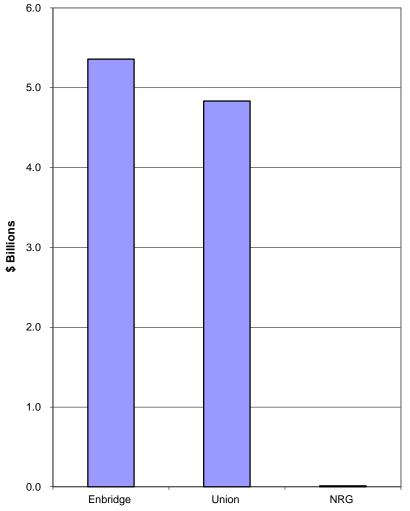
| ASSETS   | Eľ   | NBRIDGE  | UNION   | NRG  | TOTAL  |
|--|------|--|---|--|--|
| Current Assets   |      |  |   |  |  |
| Cash   | \$   | 1,219,244  | \$<br>-   | \$<br>1,298,408  | \$<br>2,517,652  |
| Accounts Receivable  |      | 582,572,161  | 807,533,037   | 845,205  | 1,390,950,403  |
| Gas Inventories  |      | 379,917,493  | 141,604,217   | -  | 521,521,710  |
| Other Current Assets   |      | 66,140,986   | 34,264,543  | 94,108   | 100,499,637  |
| Total Current Assets   | 1    | ,029,849,884   | 983,401,797   | 2,237,721  | 2,015,489,402  |
| Non-Current Assets   |      |  |   |  |  |
| Property, Plant & Equipment  | 5    | ,358,835,596   | 4,834,495,155   | 12,901,555   | 10,206,232,306   |
| Long-Term Investments  |      | 843,495,686  | 38,986,290  | -  | 882,481,976  |
| Deferred Charges   |      | 76,173,482   | 341,173,979   | -  | 417,347,461  |
| Other Non-Current Assets   |      | 276,050,527  | 8,832,535   | 689,536  | 285,572,598  |
| Total Non-Current Assets   | 6    | ,554,555,291   | 5,223,487,959   | 13,591,091   | 11,791,634,341   |
| TOTAL ASSETS   | \$7  | ,584,405,175   | \$<br>6,206,889,756   | \$<br>15,828,812   | \$<br>13,807,123,743   |
| LIABILITIES & SHAREHOLDERS' EQUITY<br>Current Liabilities<br>Bank Overdraft, Loans and Notes Payable<br>Accounts Payable & Accrued Liabilities<br>Other Current Liabilities<br>Income Taxes Payable<br>Current Portion of Long-Term Debt<br>Total Current Liabilities<br>Non-Current Liabilities |      | 369,781,291<br>529,463,924<br>78,259,762<br>10,373,140<br>400,000,000<br>387,878,117 | <br>326,431,833<br>746,880,223<br>49,526,824<br>8,592,760<br>150,000,000<br><b>1,281,431,640</b><br>2,394,858,600 | -<br>1,828,755<br>1,099<br>189,949<br>-<br><b>2,019,803</b><br>6,063,799 | 696,213,124<br>1,278,172,902<br>127,787,685<br>19,155,849<br>550,000,000<br><b>2,671,329,560</b> |
| Long-Term Debt   | 2    | ,755,000,000   |   | , ,  | 5,155,922,399  |
| Deferred Income Taxes<br>Other Non-Current Liabilities   | 1    | -<br>,256,153,621  | 408,216,338<br>721,063,290  | 441,000<br>646,782   | 408,657,338  |
| Total Non-Current Liabilities  |      |  | , ,   | ,  | 1,977,863,693  |
| Total Non-Current Liabilities  | 4    | ,011,153,621   | 3,524,138,229   | 7,151,581  | 7,542,443,431  |
| TOTAL LIABILITIES  | 5    | ,399,031,738   | 4,805,569,868   | 9,171,384  | 10,213,772,990   |
| SHAREHOLDERS' EQUITY<br>Share Capital & Retained Earnings  | 2    | ,185,373,437   | 1,401,319,888   | 6,657,428  | 3,593,350,753  |
| LIABILITIES & SHAREHOLDERS' EQUITY   | \$ 7 | ,584,405,175   | \$<br>6,206,889,756   | \$<br>15,828,812   | \$<br>13,807,123,743   |

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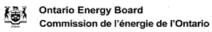




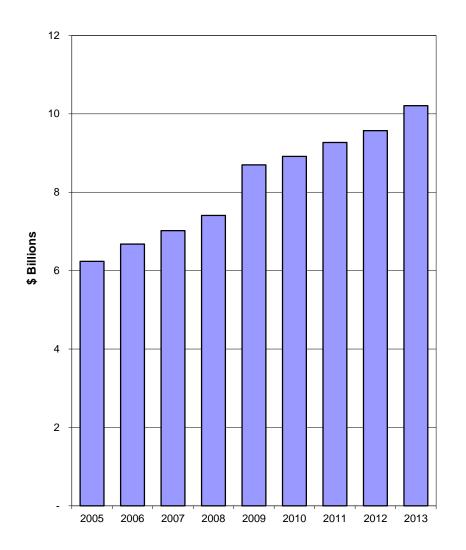
### Long-Term Debt & Equity



### Net Property and Equipment by Distributor



### **Net Property Plant and Equipment**

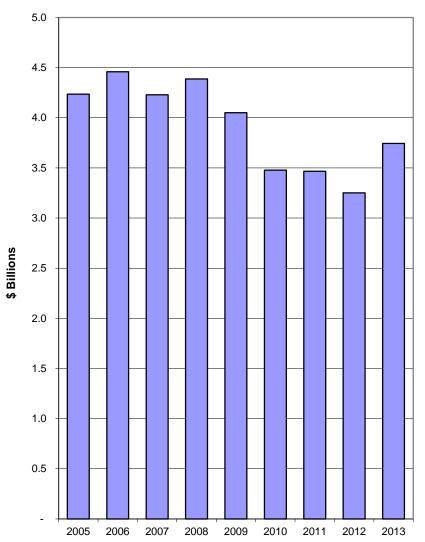




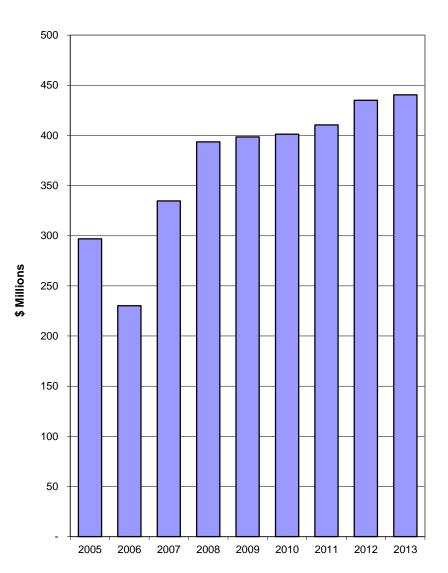
## **INCOME STATEMENT**

|                                     | ENBRIDGE         | UNION            | NRG           | TOTAL            |
|-------------------------------------|------------------|------------------|---------------|------------------|
| Revenues                            |                  |                  |               |                  |
| Operating Revenues                  | \$ 2,582,918,801 | \$ 1,872,361,160 | \$ 10,440,721 | \$ 4,465,720,681 |
| Other Income                        | 20,875,846       | 27,041,512       | 11,522        | 47,928,880       |
|                                     | 2,603,794,647    | 1,899,402,672    | 10,452,243    | 4,513,649,561    |
| Expenses                            |                  |                  |               |                  |
| Gas Cost, Operating and Maintenance | 2,218,590,160    | 1,515,712,813    | 10,237,832    | 3,744,540,805    |
| Interest                            | 174,015,619      | 155,738,774      | 211,304       | 329,965,697      |
|                                     | 2,392,605,779    | 1,671,451,587    | 10,449,136    | 4,074,506,502    |
| Net Operating Income                | 211,188,868      | 227,951,084      | 3,106         | 439,143,059      |
| Miscellaneous Income                | 69,262,479       | 1,172,040        | 629,001       | 71,063,520       |
| Income Before Income Taxes          | 280,451,347      | 229,123,125      | 632,107       | 510,206,579      |
| Income Taxes                        | 48,570,518       | 21,061,254       | 169,000       | 69,800,772       |
| Net Income                          | \$ 231,880,829   | \$ 208,061,871   | \$ 463,107    | \$ 440,405,807   |

Note: Reported results include certain non-utility activities that are not regulated by the Ontario Energy Board.



### Total Operating and Maintenance Expense



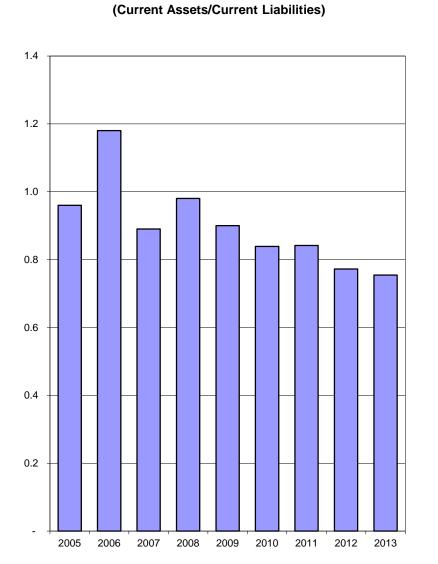
Net Income



### **FINANCIAL RATIOS**

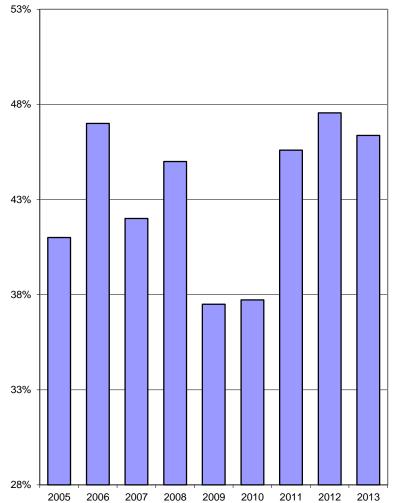
|  | ENBRIDGE | UNION  | NRG   | TOTAL  |
|--|----------|--------|-------|--------|
| <b>Liquidity Ratios</b><br>Current Ratio<br>(Current Assets/Current Liabilities)                 | 0.74     | 0.77   | 1.11  | 0.75   |
| Leverage Ratios<br>Debt Ratio<br>(Total Debt/Total Assets)                                       | 46%      | 46%    | 38%   | 46%    |
| Debt to Equity Ratio<br>(Total Debt/Shareholders' Equity)  | 1.61     | 2.05   | 0.91  | 1.78   |
| Interest Coverage<br>(EBIT/Interest Charges)   | 2.61     | 2.47   | 3.99  | 2.55   |
| <b>Profitability Ratios</b><br>Financial Statement Return on Assets<br>(Net Income/Total Assets) | 3.06%    | 3.35%  | 2.93% | 3.19%  |
| Financial Statement Return on Equity<br>(Net Income/Shareholders' Equity)                        | 10.61%   | 14.85% | 6.96% | 12.26% |

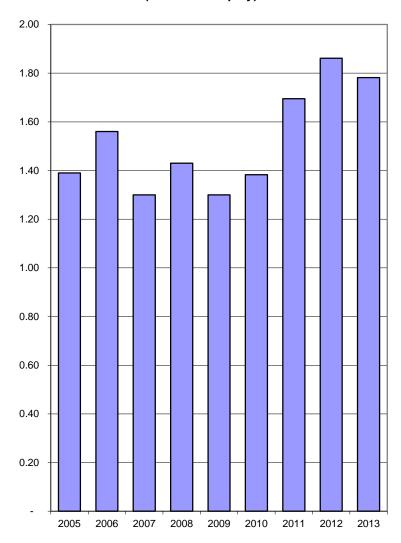




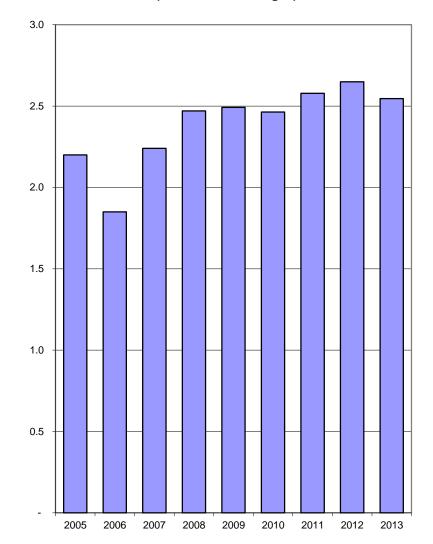
**Current Ratio** 

### Debt Ratio (Total Debt/Total Assets)



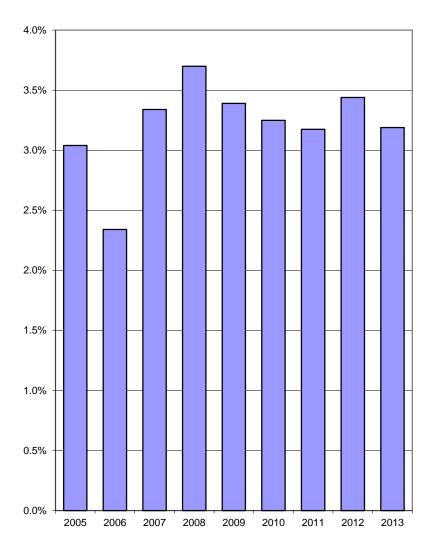


### Debt to Equity Ratio (Total Debt/Equity)



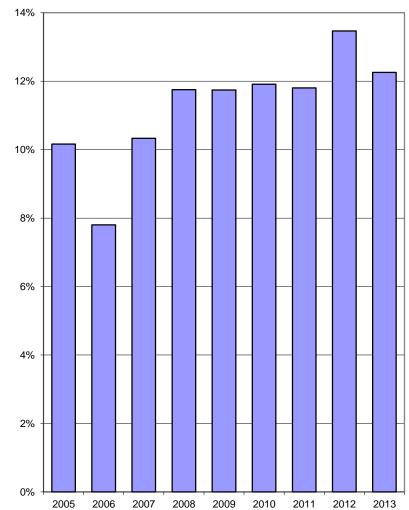
### Interest Coverage (EBIT/Interest Charges)





## Financial Statement Return on Assets (Net Income/Total Assets)

### Financial Statement Return on Equity (Net Income/Shareholders' Equity)



## **General Customer Information**

### System Gas Customers \*

Low Volume

Large Volume

### **Total Number of Customers**

Total (includes customers of marketers)

### Service Quality Requirements

| Call | Answering   | Service  | l evel |
|------|-------------|----------|--------|
| Call | Allowelling | OCI VICC | LEVEI  |

(OEB Minimum Standard: 75%)

Number of Calls Abandon Rate (OEB Standard: not exceed 10%)

### Meter Reading Performance

(OEB Standard: not exceed 0.5%)

Appointments Met within Designated Time Period (OEB Minimum Standard: 85%)

**Time to Reschedule Missed Appointments** (OEB Standard: 100%)

Emergency Calls Responded within One Hour (OEB Minimum Standard: 90%)

Number of Days to Provide a Written Response (OEB Minimum Standard: 80%)

Number of Days to Reconnect a Customer (OEB Minimum Standard: 85%)

| ENBRIDGE  | UNION     | NRG   | TOTAL     |
|-----------|-----------|-------|-----------|
| 1,804,896 | 1,227,681 | 7,755 | 3,040,332 |
| 8,863     | 5,236     | 6     | 14,105    |

| ENBRIDGE  | UNION     | NRG   | TOTAL     |
|-----------|-----------|-------|-----------|
| 2,052,387 | 1,398,680 | 7,767 | 3,458,834 |

| ENBRIDGE | UNION   | NRG     |
|----------|---------|---------|
| 75.90%   | 78.40%  | 99.30%  |
| 2.80%    | 3.80%   | 0.70%   |
| 0.50%    | 0.20%   | 0.00%   |
| 94.20%   | 97.80%  | 99.20%  |
| 94.96%   | 99.90%  | 100.00% |
| 96.10%   | 97.90%  | 100.00% |
| 94.50%   | 100.00% | 0.00%   |
| 92.60%   | 92.20%  | 94.40%  |

\*Low Volume Customer - Less than 50,000 cubic meters/year; Large Volume Customer - 50, 000 cubic meters/year or more.

N/A - Denominator is zero.

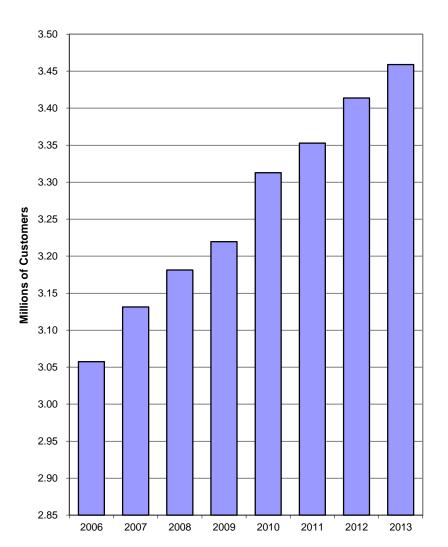


Union

40.4%

### Percentage of Customers by Distributor

NRG 0.2%



### **Total Number of Customers**

Enbridge 59.3%



## **Cross-Reference to Uniform System of Accounts**

|  | Aggregation of Trial Balance (RRR section 2.1.7) accounts      |  |
|--|--|--|
| Cash   | Accounts 130-131 if debit balance                              |  |
| Accounts Receivable - Net                    | Accounts 132+140-147   |  |
| Gas Inventories                              | Accounts 152+153   |  |
| Other Current Assets                         | Accounts 150+151+160-163 + 256 if debit balance                |  |
| Property, Plant & Equipment                  | Accounts 100-116   |  |
| Long Term Investments                        | Accounts 120-123   |  |
| Deferred Charges                             | Accounts 170-179   |  |
| Other Non-Current Assets                     | Accounts 180-183 + 276 if debit balance                        |  |
| Bank Overdraft, Loans and Notes Payable      | Accounts 130-131 if credit balance + 250                       |  |
| Accounts Payable & Accrued Liabilities       | Accounts 251+252+254+259                                       |  |
| Other Current Liabilities                    | Accounts 253+255+257+260+263                                   |  |
| Income Taxes Payable                         | Account 256 if credit balance                                  |  |
| Current Portion of Long-term Loan            | Accounts 258+262   |  |
| Long-term Debt                               | Accounts 220-249   |  |
| Total Debt                                   | Accounts 130-131 if credit balance + 220-249 + 250 + 258 + 262 |  |
| Deferred Income Taxes                        | Account 276 if credit balance                                  |  |
| Other Non-Current Liabilities                | Accounts 270+271+278+279+290                                   |  |
| Share Capital Retained Earnings              | Accounts 200-216   |  |
| Operating Revenues                           | Account 300  |  |
| Other Income                                 | Account 319  |  |
| Gas Cost, Operating and Maintenance Expenses | Accounts 301-305+311+321+326-331                               |  |
| Interest Expense                             | Accounts 320+322+323   |  |
| Miscellaneous Income (Expense)               | Accounts 307+308+310+312-316+324+325+333                       |  |
| Income Taxes (Current and Deferred)          | Account 306  |  |
| Extraordinary Items                          | Accounts 338-339   |  |