



## DER Use Cases

OEB Framework for Energy Innovation Working Group

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## Pricing

- Administratively-set tariffs that define DER value to the grid and/or the cost of using the grid

## Procurements

- Competitive solicitations to contract with DER to address identified utility system needs

## Programs

- Use of financial incentives to encourage DER adoption and use in a manner that provides system value

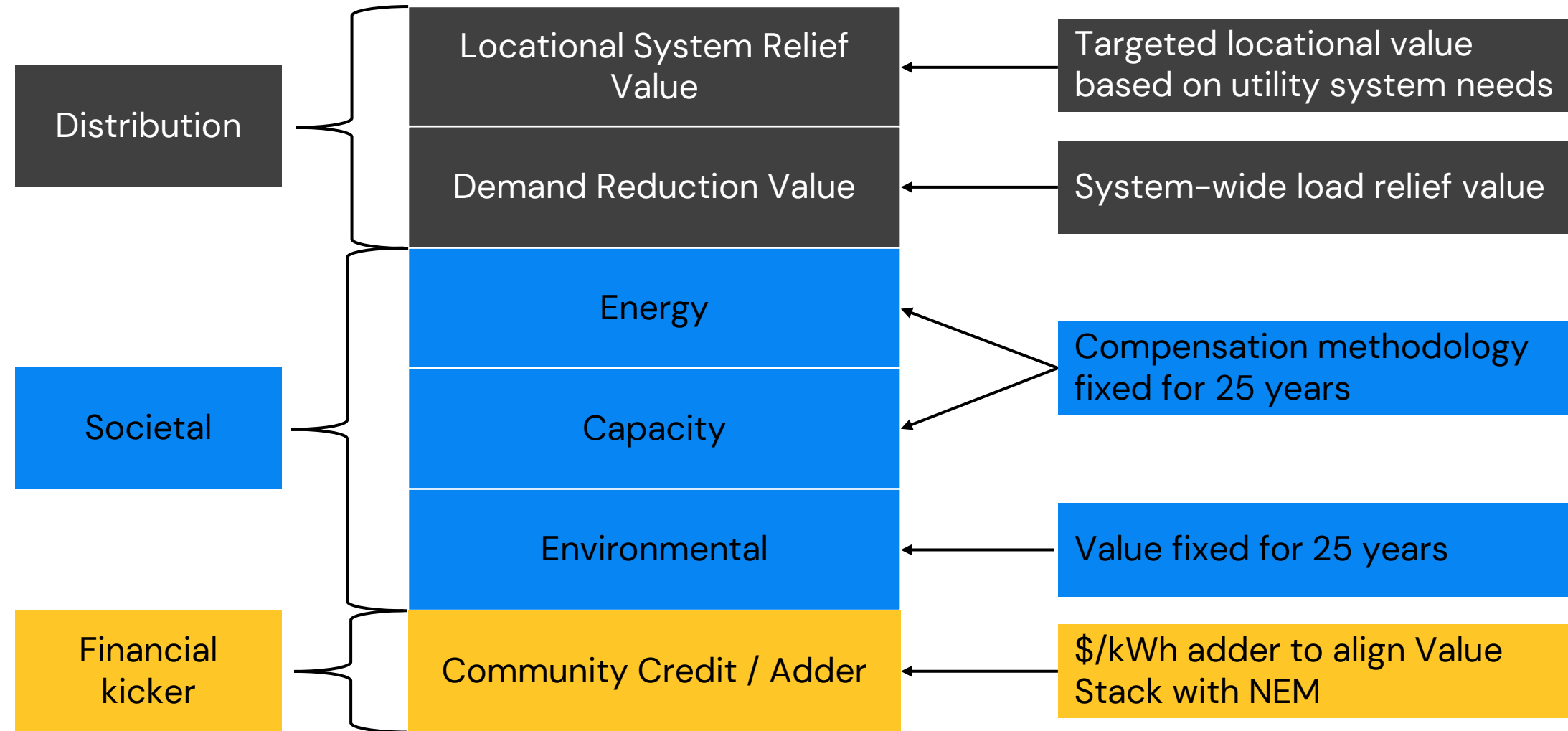
These mechanisms can work together as part of a portfolio of solutions

→ A suite of DER sourcing options...

	Prices	Procurements	Programs
Benefits	<ul style="list-style-type: none"> <li>• Generally provides greater certainty of longer-term revenues and costs</li> <li>• Can be administratively simpler than procurements and programs</li> </ul>	<ul style="list-style-type: none"> <li>• Competitive solicitations lead to more economic solutions</li> <li>• Contractual requirements provide greater certainty that DER will address system needs</li> </ul>	<ul style="list-style-type: none"> <li>• Generally more flexible, easier to manage, and faster to implement than other options</li> <li>• Often represents "low-hanging fruit" for utilities</li> </ul>
Challenges	<ul style="list-style-type: none"> <li>• Less flexible to modify as system conditions shift</li> <li>• Utilities may have to seek regulatory approval to allow for locational compensation</li> </ul>	<ul style="list-style-type: none"> <li>• Certain criteria need to be met for procurements to be pragmatic (e.g., timeline, cost, type of need)</li> <li>• Evolving regulatory treatment of NWA costs and savings</li> </ul>	<ul style="list-style-type: none"> <li>• Marketing required to influence customer behavior</li> <li>• Utilities may have to seek regulatory approval to allow for locational implementation / compensation</li> </ul>

→ ...but there's no perfect solution

# New York VDER value stack



→ Use case: price signals for multiple value compensation



# Arizona Public Service

## Punkin Center Battery Energy Storage

- Electric Storage Procurement in Punkin Center, Arizona
- **Size:** 2 MW, 8 MWh
- **Challenge:** Rural location with difficult thermal conditions year-round, capacity constraints
- **Sourcing:** Direct procurement (competitive-bidding process)
- **Technology Focus:** Electric storage



→ Use case: procured energy storage for capacity constraints

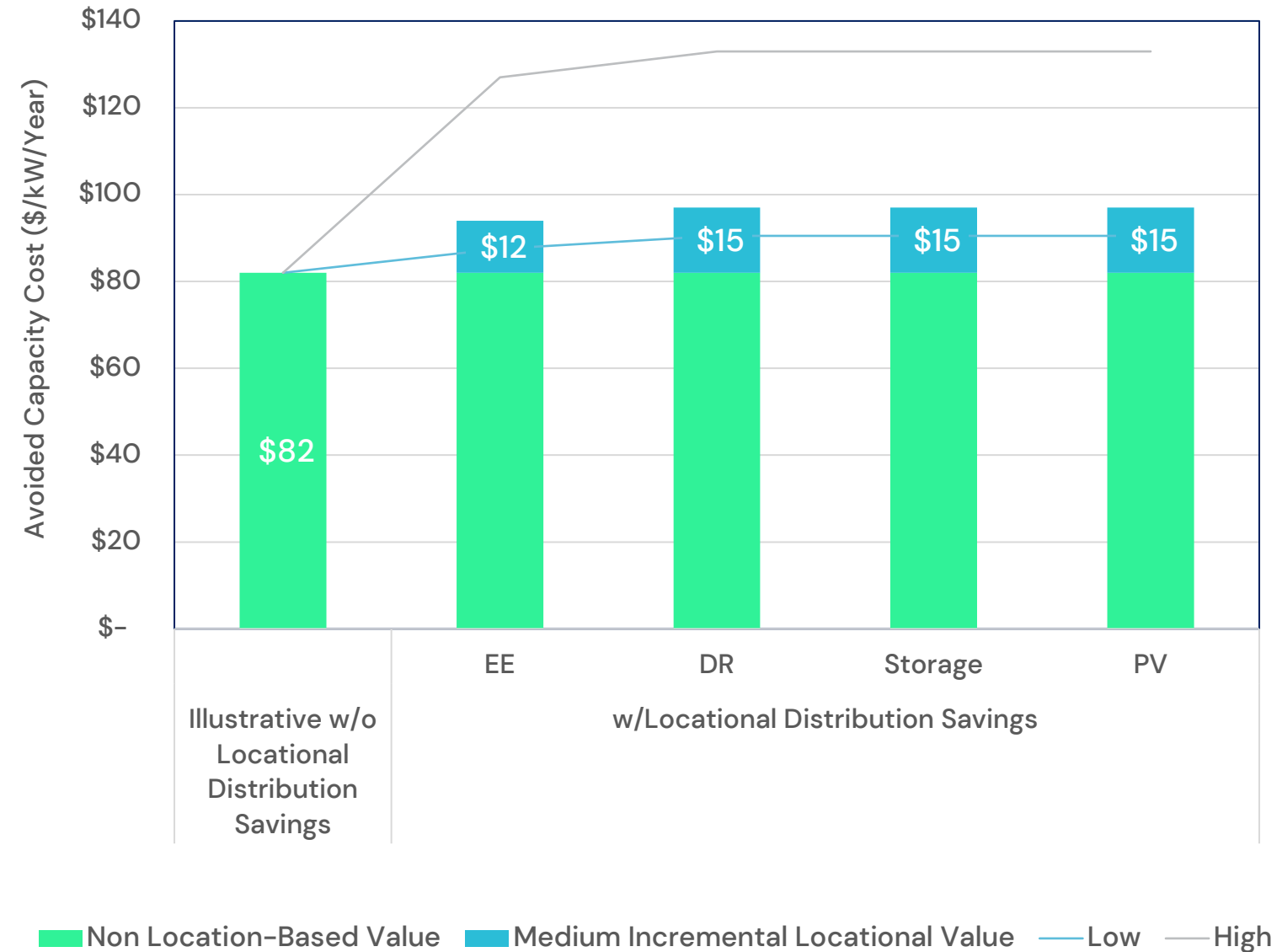
# Vertically-integrated Midwest utility

## Scope

- 1,300 feeders - 10% expected to be loaded >85% by 2020
- ICF analyzed NWA potential to reduce feeder strain

## Findings

- Benefit-cost ratios of EE programs could increase between 4% and 27%
- Previously non-cost-effective programs could become cost-effective
- Some program elements could be targeted on a locational basis to derive greater value

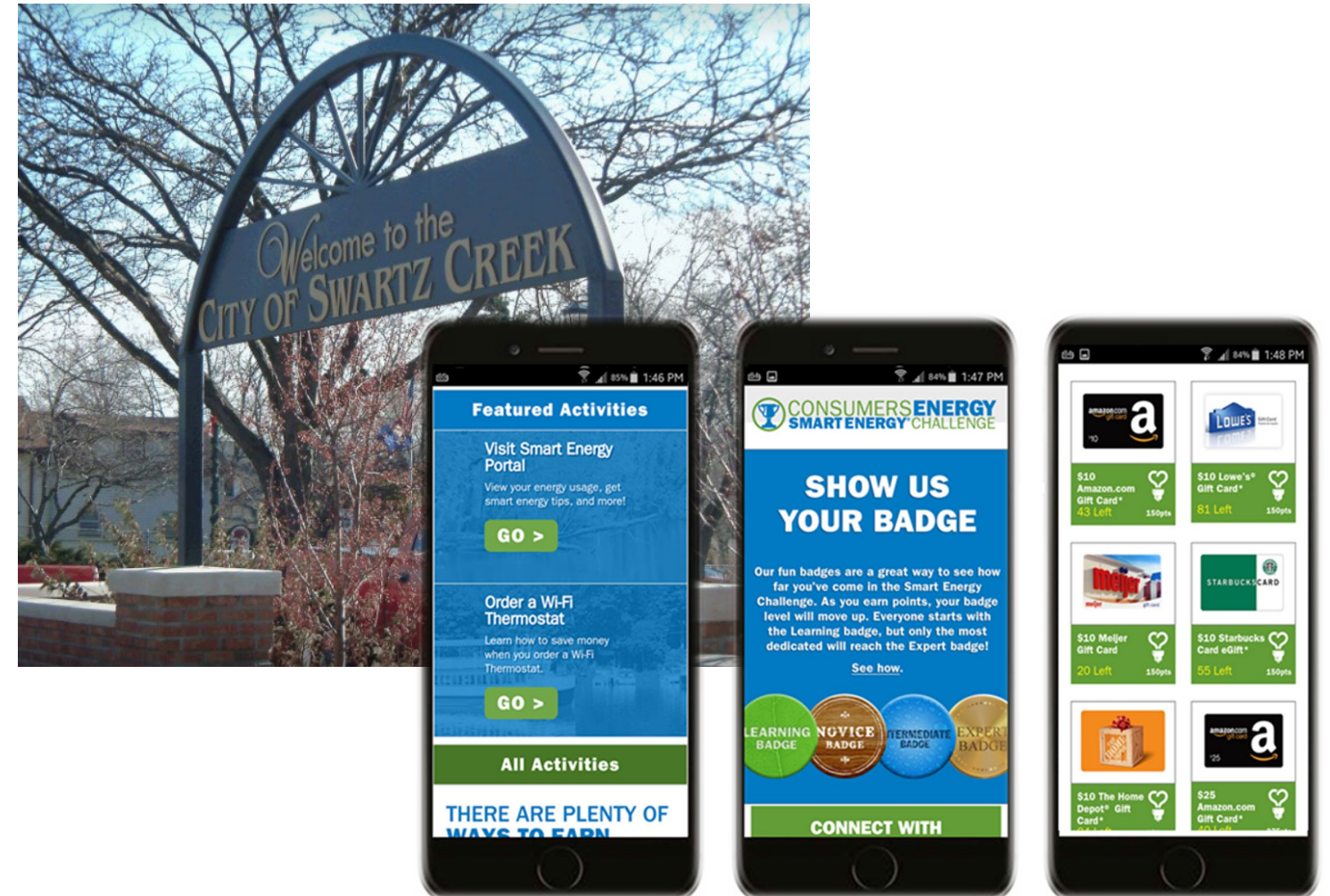


➔ Use case: distribution deferral + enhanced program effectiveness

# Consumers Energy

## Swartz Creek Energy Savers Club

- NWA Pilot Program in Swartz Creek, Michigan
- **Size:** Up to 1.6 MW
- **Challenge:** Distribution grid constraint
- **Potential Cost Deferral:** \$1.1 million in distribution infrastructure investment
- **Technology Focus:** Energy efficiency, demand response



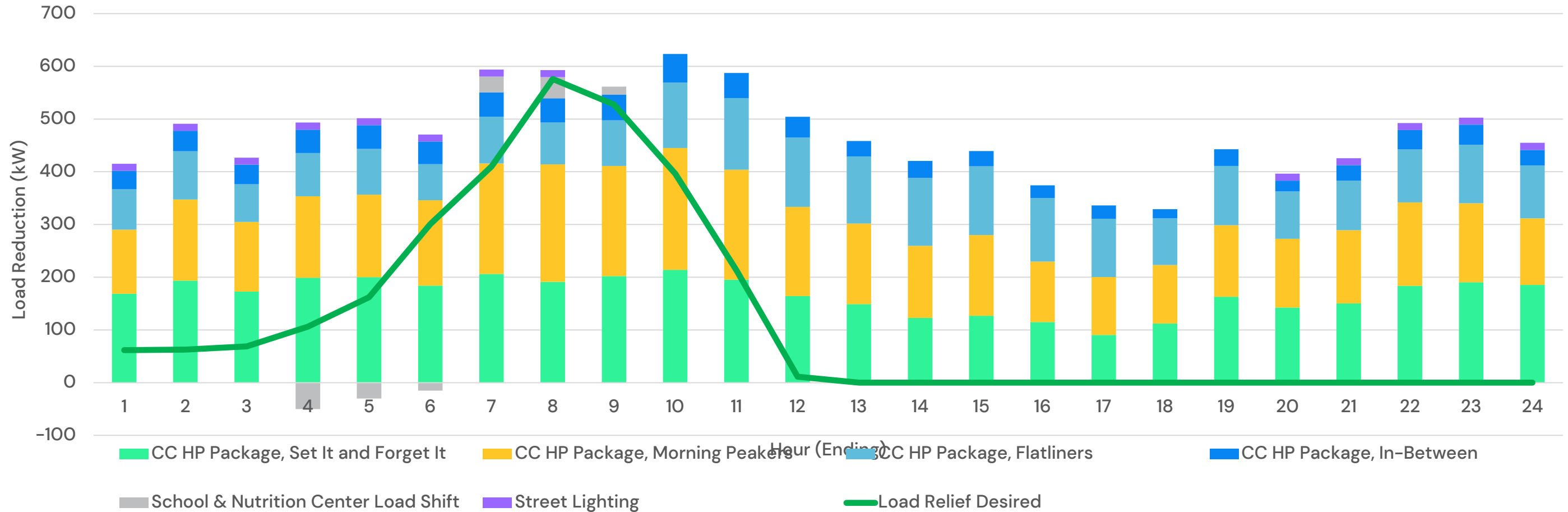
➔ Use case: demand-side resources for distribution relief



# Public Service Company of Oklahoma

The challenge: A long, congested rural feeder with high seasonal variation and winter peak

Total load reduction	588 kW
TRC cost-effectiveness ratio	1.24



➔ Use case: tech combos to achieve load reduction





Get in touch with us:

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